

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
1712 Fairlane Road, Yreka CA 96097
Phone: 530-842-2767 – Fax: 530-842-4724
Website: www.sisqfair.com Email: info@sisqfair.com



10th DAA BOARD MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly board meeting on
Tuesday, November 23, 2021, at 5:30 PM
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California

In accordance with the September 16, 2021, AB 361 law signed by Governor Newsom Executive Order N-29-20 has been extended to January 31, 2022. Directors may attend this meeting remotely without public notice of or access to their teleconference location.

Zoom: https://us02web.zoom.us/j/2102101776?pwd=ODRTK0pTb3FCTklrWStUcUc1ZDVJZz09	Toll Free Number: 1-669-900-9128	Meeting ID: 210 210 1776	Pass Code: 1776
--	-------------------------------------	-----------------------------	--------------------

10th DAA BOARD OF DIRECTORS

Jason Finley, President
Judd Hanna, Director
Lori Salters, Director

Brandon Fawaz, Vice President
Darrin Mercier, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10th DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of five (5) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10th DAA website at www.sisqfair.com/about/board-staff/agendas.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
Siskiyou Golden Fairgrounds Main Office/Board of Directors Room
1712 Fairlane Road, Yreka California and

MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10th DAA, unless otherwise posted.

10th DAA BOARD MEETING AGENDA

Tuesday, November 23, 2021, at 5:30 PM

1. **CALL TO ORDER:** President Finley
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.sisqfair.com.
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM** (minimum of five directors must be present):
4. **INTRODUCTION OF GUESTS AND STAFF:**
5. **PUBLIC COMMENT** (for items not listed on the agenda):
Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR** (Discussion/Action by Board):
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
 - a. Monthly Review of October 19, 2021, Board Meeting Minutes
 - b. Monthly Review of Contracts for October
 - c. Monthly Review of Cash Disbursements for October
 - d. Monthly Review of the current Finance Reports
7. **CORRESPONDANCE:**
 - a. A letter issued to Barba Promotions informing them that the 10th DAA will not be renewing the race contract.
 - b. A letter from CDFA regarding the funds received from the Targeted Support Program

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

- c. Letter from Paul Maurer Shows terminating the Carnival Contract
8. **COMMITTEE REPORTS (Informational/Action by Board):**
The Board may take approval action on Committee Reports and New Committee Assignments.
 - a. Junior Livestock Auction Committee (Dena Rizzardo, President)
 - i. Update since last meeting
 - b. Junior Fair Board (Kylie Daws)
 - i. Update since last meeting
9. **FRIENDS OF THE FAIR REPORT (Informational/Action by Board):**
 - a. Update since last meeting
10. **BUSINESS REPORT & INFORMATION (Informational/Action by Board):**
 - a. Discuss and Approve the 2022 Budget
 - b. Discuss and Approve Billboard Contract with Rain Rock Casino/Karuk Tribe
 - c. Update on Fair Network Transition Plan
 - d. Approve January Board Meeting Date Changed to Tuesday, January 11, 2022, at 5:30 PM due to WFA Convention
 - e. Appoint Auto & Kart Track Selection Committee
11. **2022 FAIR (Informational/Action by Board):**
 - a. Discuss and Approve the 2022 Theme Contest Winner
 - b. Appoint Carnival Selection Committee
12. **CEO REPORT (Informational/Action by Board):**
 - a. Events
 - i. Events on the Calendar (up to next board meeting) –
 - a. Outdoor Holiday Market 11/20
 - b. Wrestling Event 11/27
 - b. Projects
 - i. Update on CCA Project – Fairgrounds Public Safety Power Shutoff (PSPS)
13. **MATTERS OF INFORMATION:**
 - a. CEO Comments
 - b. Board of Director Comments
 - c. Staff Comments
 - d. Items Proposed for Next Board Meeting
14. **NEXT MEETING DATE:** December 21, 2021, at 5:30 PM.
15. **ADJOURNMENT:**

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th DISTRICT AGRICULTURAL ASSOCIATION

SISKIYOU GOLDEN FAIRGROUNDS

As October 31, 2021

CONSENT CALENDAR

- Previous Meeting Minutes
- Contracts for October

FINANCIAL REPORT

- Check Detail for October
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

6-2

**10TH DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
October 19, 2021**

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 5:34 PM by President Finley.

ROLL CALL/DIRECTORS ABSENT: President Finley, Vice President Fawaz, Director Hanna were present; Director Mercier and Director Salters participated by zoom. There are four (4) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF: Also present were Cliff Munson, CEO and Michelle Eiler, AGPA.

PUBLIC COMMENT: None.

CONSENT CALENDAR (Action by Board): Director Mercier made a motion, seconded by Director Hanna and carried to accept the consent calendar which included minutes from the September 21, 2021 meeting, contracts and cash disbursements for September.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Darrin Mercier (1 st)	X			
Lori Salters	X			
4 positions vacant				

No public comment.

CORRESPONDENCE (Information/Action): None. No public comment.

COMMITTEE REPORTS (Informational/Action):

- Junior Livestock Auction Committee – CEO Munson reported the committee meets this Thursday and then will be dark until April 2022. There has been some concern over the operations of the committee and elections will be held at the first meeting next year. No public comment.
- Junior Fair Board – CEO Munson reported there are 10 individuals on the board and their first meeting is next Monday, October 25th at 6:30 AM. No public comment.

FRIENDS OF THE FAIR: There was no representative present. CEO Munson reported that he received the agenda for the meeting tomorrow and Cory Middleton is now the president. No public comment.

BUSINESS REPORT & INFORMATION (Action by Board):

- Budget Committee – President Finley appointed himself and Director Salters to work with staff on the 2022 Budget.
- Billboard Contract with Rain Rock Casino/Karuk Tribe – CEO Munson reported that attorneys on both the casino and state side have left their positions. CEO Munson will work directly with the casino on negotiations and once agreed upon will resubmit the agreement to the state for approval. Director Mercier stated that the clause in Section 4, #3 Dispute Resolution/Limited Waiver of Sovereign Immunity B (page 14 of 15) should be revised to remove special and consequential in regards to damages. That sentence should read “The referee shall have no authority to award, any exemplary or punitive damages against either Party.” We should be able to receive monetary

damages. Another area of clarification may be that if there are damages why should it be limited to only the casino income.

- Rental Rates – Vice President Fawaz made a motion, including modification to the shower trailer fee, RV Park and Staff/Equipment fee wording and seconded by Director Hanna and carried to approve the new rental rates as presented to go into effect as of January 1, 2022.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz (1 st)	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Darrin Mercier	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- Transition Plan – CEO Munson reported that the draft white paper has been received and it will be presented at the Managers Conference in early November. The committee is forecasting a early 2022 roll out of the CAFÉ JPA. Prior to the first of the year, we will need to have the initial meeting for the nonprofit as well as discuss how to proceed in the community to appoint new board members. No public comment.
- CalFIRE Housing Contract - Director Hanna made a motion, seconded by Vice President Fawaz and carried to continue assisting CalFIRE with their housing needs; CEO Munson is able to negotiate the rate as long as it is not below the current amount.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz (2 nd)	X			
Jason Finley	X			
Judd Hanna (1 st)	X			
Darrin Mercier	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- Speedway Operations for 2022 – After discussion of the 2021 season for both the auto and kart races and the current contracts, a RFP will be created and sent out soliciting 2022 bids to operate each track. Director Hanna made a motion, seconded by Director Salters and carried to produce RFP's for both auto and kart operations (separately) with only a few limiting terms.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz			X	Employee Conflict
Jason Finley	X			
Judd Hanna (1 st)	X			
Darrin Mercier	X			
Lori Salters (2 nd)	X			
4 positions vacant				

No public comment.

2021 FAIR (Information/Action): An updated Fair Report was reviewed and with no additional comments. No public comment.

2022 FAIR (Information/Action):

- 6-4
- Livestock Animal Weights - Director Mercier made a motion, seconded by Director Hanna and carried to keep Heifer, Poultry Pens, Rabbits, Sheep, Swine and Turkeys weights the same but change Goats to 70-105 lbs and Steers to 1100-1550 to adjust to industry standards.

• Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 nd)	X			
Darrin Mercier (1 st)	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- Grandstand Events – Discussion of holding grandstand events each night of the fair is a possibility and not to interfere with the two-day auction. CEO Munson will work with Danielle Lindler/Jefferson Resource Company on the music event; the Jefferson State Stampede about possibly moving days again; looking into the Talent Show on Sunday; and other possibilities. For budget purposes we will have no less than what we had in 2021. CEO Munson also reported that the current Destruction Derby promotor will not be returning next year, and the Rodeo Committee meets next Thursday, October 28th. No public comment.
- Farm Bureau Beer Concession Contract - Director Hanna made a motion, seconded by Director Mercier and carried to extend the Siskiyou County Farm Bureau Grandstand Beer Concession Contract to 2023 due to COVID-19 and not having a fair in 2020.

• Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (1 st)	X			
Darrin Mercier (2 nd)	X			
Lori Salters	X			
4 positions vacant				

No public comment.

CEO REPORT (Information/Action): He will be attending the CFA's Managers Conference in Sacramento November 1-4, 2021.

- Events
 - Yreka Outlaw Karts – CEO Munson reported that they are done for the year and he will make payments until the contract balance is paid in full. No public comment.
- Projects
 - CEO Munson reported that the grant was approved for the switch gear on certain buildings to generate power in case of a power outage. No public comment.

NEXT MEETING DATE: The meeting is scheduled for Tuesday, November 23, 2021 at 5:30 PM.

ADJOURNMENT: Meeting was adjourned at 7:18 PM.

Approved:

Attest:

Jason Finley
President

Michelle Eiler
Secretary

6-5

**10th DAA/Siskiyou Golden Fair
Contractual Agreements
October 2021**

CAMPING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

COMMERCIAL EXHIBITOR AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

COMMUNITY PARTNERSHIP/SPONSORSHIP AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

CONCESSION AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None to date				

HOLIDAY GIFT FAIR/OUTDOOR HOLIDAY MARKET AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
17OHM-21	Timberline Stained Glass	Outdoor Holiday Market Space	11/20/21	\$80.00
18OHM-21	Shell Therapy Creations	Outdoor Holiday Market Space	11/20/21	\$50.00
19OHM-21	Black Butte Ceramics	Outdoor Holiday Market Space	11/20/21	\$50.00
20OHM-21	Resource Family Approval	Outdoor Holiday Market Space	11/20/21	\$50.00
21OHM-21	Youth Empowerment Siskiyou	Outdoor Holiday Market Space	11/20/21	\$50.00
22OHM-21	Next Tuesday Desgin Co.	Outdoor Holiday Market Space	11/20/21	\$80.00
23OHM-21	Siskiyou Rustics	Outdoor Holiday Market Space	11/20/21	\$50.00
24OHM-21	Atchley Woodworks	Outdoor Holiday Market Space	11/20/21	\$50.00
25OHM-21	Anime Teahouse LLC	Outdoor Holiday Market Space	11/20/21	\$50.00
26OHM-21	Angela Stretz	Outdoor Holiday Market Space	11/20/21	\$50.00
27OHM-21	Camp Siskiyou	Outdoor Holiday Market Space	11/20/21	\$50.00
28OHM-21	Pyroclastic Chocolate	Outdoor Holiday Market Space	11/20/21	\$50.00
29OHM-21	Rose Gems	Outdoor Holiday Market Space	11/20/21	\$50.00
30OHM-21	Pippy's Crafts	Outdoor Holiday Market Space	11/20/21	\$50.00
31OHM-21	Beautifully Polished by Barb	Outdoor Holiday Market Space	11/20/21	\$50.00
32OHM-21	CA Departmet of Public Health	Outdoor Holiday Market Space	11/20/21	\$50.00
33OHM-21	Djembe Caliente	Outdoor Holiday Market Space	11/20/21	\$50.00
34OHM-21	Sweet Country Kettle Corn	Outdoor Holiday Market Space	11/20/21	\$80.00
35OHM-21	Valorie Frost-Vogt	Outdoor Holiday Market Space	11/20/21	\$50.00
36OHM-21	Grenada Community Berean Church	Outdoor Holiday Market Space	11/20/21	\$50.00
37OHM-21	Black Oak Vineyard & Miller Ent.	Outdoor Holiday Market Space	11/20/21	\$50.00
38OHM-21	Soroptimist International of Yreka	Outdoor Holiday Market Space	11/20/21	\$50.00
39OHM-21	Consider It Done & Purr Angels	Outdoor Holiday Market Space	11/20/21	\$80.00
40OHM-21	Luluroe	Outdoor Holiday Market Space	11/20/21	\$80.00
41OHM-21	Sisters Gifts	Outdoor Holiday Market Space	11/20/21	\$80.00
42OHM-21	Shawn Gordon's Blacksmithing	Outdoor Holiday Market Space	11/20/21	\$50.00
43OHM-21	Bella Butterfly Sewing	Outdoor Holiday Market Space	11/20/21	\$50.00
44OHM-21	WildWood Style & Co.	Outdoor Holiday Market Space	11/20/21	\$50.00
45OHM-21	Hole in the Eart Pottery	Outdoor Holiday Market Space	11/20/21	\$50.00
46OHM-21	Pampered Chef	Outdoor Holiday Market Space	11/20/21	\$50.00

INTERIM EVENT AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
43IN-21	Yreka Community Farmers Market	Farmers Market	6/1-10/7/22	\$510.00

JUDGING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None to date				

6-6

STANDARD 210 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None to date				

STANDARD 213 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None this month				

WINTER STORAGE AGREEMENTS (monthly amounts):

CONTRACT #	NAME	PURPOSE	DATES	REVENUE (per mo)
41ST2122	Terry Alderson	Recreational Unit Storage	per contract	\$70.00
42ST2122	Jeffery Leonard	Recreational Unit Storage	per contract	\$45.00
43ST2122	Kevin Lakin	Recreational Unit Storage	per contract	\$70.00
44ST2122	Kevin Lakin	Recreational Unit Storage	per contract	\$75.00
45ST2122	Eileen Munson	Recreational Unit Storage	per contract	\$70.00
46ST2122	Chris Chase	Recreational Unit Storage	per contract	\$55.00
47ST2122	Erich Schuler	Recreational Unit Storage	per contract	\$45.00
48ST2122	Krista Miller	Recreational Unit Storage	per contract	\$55.00
49ST2122	Joe Ganim	Recreational Unit Storage	per contract	\$70.00
50ST2122	Bob Delgado	Recreational Unit Storage	per contract	\$55.00
51ST2122	George Nelle	Recreational Unit Storage	per contract	\$55.00
52ST2122	Dennis Parkhurst	Recreational Unit Storage	per contract	\$50.00
53ST2122	Carl Morzenti	Recreational Unit Storage	per contract	\$65.00
54ST2122	Dennis Roberts	Recreational Unit Storage	per contract	\$45.00
55ST2122	Norbert Booth	Recreational Unit Storage	per contract	\$55.00
56ST2122	Jesus Fernandez	Recreational Unit Storage	per contract	\$55.00
57ST2122	Ernie Freitas	Recreational Unit Storage	per contract	\$45.00
58ST2122	Brian Devlin	Recreational Unit Storage	per contract	\$50.00
59ST2122	Drake Davis	Recreational Unit Storage	per contract	\$55.00
60ST2122	Jill Slabauge	Recreational Unit Storage	per contract	\$50.00
61ST2122	Josh Vanella	Recreational Unit Storage	per contract	\$50.00
62ST2122	Robert Tessmer	Recreational Unit Storage	per contract	\$50.00
63ST2122	Cris Smyrmos	Recreational Unit Storage	per contract	\$60.00
64ST2122	Valerie Speaks	Recreational Unit Storage	per contract	\$55.00
65ST2122	Tony McCann	Recreational Unit Storage	per contract	\$65.00
66ST2122	Mike Saveress	Recreational Unit Storage	per contract	\$45.00
67ST2122	Steve Naser	Recreational Unit Storage	per contract	\$45.00

6-7

Siskiyou Golden Fair Check Detail October 2021

Num	Date	Name	Description	Original Amount
EFT-69	10/15/2021	United States Treasury	10/15 Federal Tax Deposit	-2,634.78
EFT-70	10/29/2021	United States Treasury	10/31 Federal Tax Deposit	-2,668.86
EFT-71	10/29/2021	Employment Development Department	10/21 SDI for BU 1	-81.64
EFT-72	10/29/2021	Employment Development Department	10/21 State Withholding	-992.08
EFT-73	10/29/2021	CA Public Employees Retirement System	10/21 Retirement	-7,749.76
EFT-74	10/29/2021	CA Public Employees Retirement System	11300 - Banner Bank - Checking	-2,231.41
EFT-75	10/29/2021	Delta Dental Plan of California	11/21 Dental Insurance	-141.14
29565	10/04/2021	J.P. Morgan	PST & Savings Plus Deductions	-202.70
29566	10/04/2021	CalHR	PST Admin Fee	-2.17
29567	10/04/2021	Yreka Auto Parts	Maintenance Supplies	-18.88
29568	10/04/2021	Western Fairs Association	Membership	-2,000.00
29569	10/06/2021	TL Productions, Inc.	Ribbons for 2022 Fair	-2,287.65
29570	10/07/2021	Baxter Auto Parts	Maintenance Supplies	-59.39
29571	10/07/2021	Yreka Community Certified Farmers Market	Damage/Cleaning Deposit Refund	-100.00
29572	10/07/2021	Yreka Community Certified Farmers Market	Refund of cancelled event due to fire camp	-30.00
29573	10/12/2021	Kenny's Lock Shop	Maintenance Supplies	-48.62
29574	10/12/2021	California Fair Services Authority	11/21 Vision & Life Insurance	-78.57
29575	10/12/2021	Wood Cattle Co.	Cattle Fees for Horse Show	-250.00
29576	10/12/2021	Suburban Propane	Propane Service	-1,127.51
29577	10/12/2021	Pacific Power	Power Service	-2,835.25
29578	10/13/2021	D&R Janitorial	Office Cleaning	-100.00
29579	10/15/2021	Eiler, Michelle L.	10/15 Wages	-1,939.76
29580	10/15/2021	Luiz, Michael L.	10/15 Wages	-1,759.46
29581	10/15/2021	McMillen, Christopher D	10/15 Wages	-857.56
29582	10/15/2021	Munson, Cliff F.	10/15 Wages	-2,888.81
29583	10/15/2021	Pacific Power	Power Service	-1,002.82
29584	10/19/2021	Yreka Transfer, LLC	Garbage Service	-290.00
29585	10/19/2021	Hue & Cry, Inc.	Grounds & Office Security	-191.50
29586	10/19/2021	Pacific Power	Power Service	-46.59
29587	10/19/2021	10th District Agricultural Association	Open Account a Merchant Bank	-100,000.00
29588	10/19/2021	10th District Agricultural Association	Open Account at Siskiyou Credit Union	-100,000.00
29589	10/19/2021	10th District Agricultural Association	Open Account at Tri Counties Bank	-100,000.00
29590	10/19/2021	J.P. Morgan	PST & Savings Plus Deductions	-199.93
29591	10/19/2021	CalHR	PST Admin Fee	-2.17
29592	10/20/2021	G&G Ace Hardware	Maintenance Supplies	-74.83
29593	10/21/2021	CDFA Fairs 93310	Front LED Sign Loan Payment	-735.21
29594	10/22/2021	AT&T	Phone Service	-73.37
29595	10/22/2021	Pacific Power	Power Service	-284.02
29596	10/25/2021	Department of General Services	Property & Business Insurance Fee	-971.45
29597	10/25/2021	Suburban Propane	Shower Trailer Propane Repair	-75.00
29598	10/25/2021	Siskiyou Laser Products	Outdoor Holiday Market posters	-64.65
29599	10/27/2021	Siskiyou Sidekicks	Damage/Cleaning Deposit Refund	-100.00

6-8
Siskiyou Golden Fair
Check Detail
October 2021

29600	10/28/2021	Verizon Wireless	Cell Phone Service	-78.86
29601	10/28/2021	Citi Cards	CFA Managers Conference Registration, Maintenance Supplies, Postage Renewal	-547.12
29602	10/29/2021	Eiler, Michelle L.	10/31 Wages	-1,911.92
29603	10/29/2021	Luiz, Michael L.	10/31 Wages	-1,718.66
29604	10/29/2021	McMillen, Christopher D	10/31 Wages	-651.02
29605	10/29/2021	Munson, Cliff F.	10/31 Wages	-2,860.96
29606	10/29/2021	Eiler, Michelle L.	10/21 Health Pay	-226.99
29607	10/29/2021	Munson, Cliff F.	10/21 Health Pay	-240.11
29608	10/29/2021	Union Operating Engineers	BU 12 Union Dues	-57.94
29609	10/29/2021	SEIU Local 1000	BU 1 Union Dues	-90.00
				<hr/>
				-345,581.12

6-9
10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of October 31, 2021

	Oct 31, 21	
	Debit	Credit
11100 - Petty Cash Fund	300.00	
11200 - Change Fund	500.00	
11210 - ATM Change Fund	3,680.00	
11300 - Banner Bank - Checking	96,444.59	
11400 - Mechanics Bank - Checking	1,354.00	
11500 - Banner Bank - Savings	199,245.79	
11501 - Merchant Bank - Savings	100,000.00	
11502 - Siskiyou Credit Union - Savings	100,000.00	
11503 - Tri Counties Bank - Savings	100,000.00	
11610 - Tri Counties Bank - CD	36,107.92	
11620 - Mechanics Bank - CD	76,887.66	
11630 - PremierWest Bank - CD	0.00	
11700 - LAIF Account	615,352.67	
13100 - Accounts Receivable		3,135.48
14300 - Deferred Expenses - General	11,704.41	
14999 - Undeposited Funds	0.00	
16000 - Deferred Outflows of Resources	159,831.58	
19000 - Construction in Progress	0.00	
19200 - Building and Improvements	0.00	
19201 - Accum Deprec - Buildings	0.00	
19300 - Equipment	482,473.26	
19301 - Accum Deprec - Equipment		364,121.09
19400 - Leasehold Improvements	4,004,229.90	
19401 - Accum Deprec - Leasehold Improve		2,996,625.85
21000 - Payroll Liabilities	0.00	
21200 - Accounts Payable	0.00	
22100 - Social Security/Medicare Taxes	0.00	
22200 - PST/Deferred Compensation		55.50
22300 - Retirement Contributions	0.00	
22310 - Alternate Retirement Program	0.00	
22320 - Other Post-Employment Benefits		3,047.92
22400 - State Withholding Taxes	0.00	
22410 - NonResident Withholding	0.00	
22500 - Federal Withholding Taxes	0.00	
22610 - Medical Insurance	0.00	
22620 - Dental Insurance	0.00	
22630 - Union Dues	0.00	
22640 - Savings Plus Program	0.00	
22650 - Other Deductions - LTD, SDI		8.62
22700 - H/S Drug Fees Collected	0.00	
22800 - Deferred Income - General		5,200.00
24100 - Damage/Cleaning Deposits		600.00
24110 - Stage Maintenance		42,354.65
24200 - JFB Scholarship		4,153.43
24500 - Leave Liability		67,397.00
25000 - Long Term Debt (Front Sign)		2,940.60
25010 - SB 84 CalPers Loan		63,708.00
25500 - *Sales Tax Payable	0.00	
25600 - Deferred Inflows of Resources		18,460.53
26000 - Net Pension Liability		589,776.99
29000 - Net Resources - Capital Assets		777,059.46
29100 - Total Net Resources		849,225.20
29400 - UnrestrictedNetPosition-Pension	448,406.00	
30000 - Opening Bal Equity	0.00	
31200 - State Allocations		201,350.00
31300 - F&E Reimbursements		570.96
31900 - Capital Project Reimbursements		339,340.00
32500 - One Time Revenue Source		146,652.00
33000 - Contributions from other Govern	0.00	
34000 - Other Funding-	0.00	
39000 - Retained Earnings	0.00	
41010 - Fair Admissions - Regular		90,903.00
41020 - Fair Admissions - Discounted		44,290.00
41510 - Commercial Space - Outside		9,805.00

6-10
10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of October 31, 2021

	Oct 31, 21	
	Debit	Credit
41520 · Commercial Space - Inside		15,350.00
41525 · Commercial Space - Window		860.00
42100 · Carnival		59,908.80
42110 · Carnival - PreSale		48,764.00
42210 · Concessions - NonProfit		11,638.00
42220 · Concessions - Professional		53,939.42
42230 · Concessions - Alcohol		37,705.50
42300 · Concessions - Non Food		1,967.80
43100 · Exhibit Entry Fees		6,956.00
43200 · Awards Program		4,070.00
43400 · Other - Quilt Judge, Poultry		505.66
43410 · Shavings		2,667.00
44200 · H/S Entry Fees		2,122.00
44300 · Awards Program - H/S		100.00
44400 · Stall Fees		360.00
46100 · Rodeo		32,873.00
46400 · Destruction Derby		28,150.00
46500 · Thursday G/S Event Admissions	0.00	
46700 · Redneck Roundup		11,096.00
46800 · Online Ticket Sales (trans fee)		5,618.00
47500 · Junior Fair Board		974.76
47700 · Camping Fees		23,675.00
47810 · ATM Transaction Fees		1,342.00
47820 · Ice Service		4,382.50
47910 · Days		10,000.00
47930 · Grandstand		34,000.00
47940 · Ground		71,050.00
47950 · Rodeo		17,600.00
47105 · Sportsmens Expo & Carving		14,180.00
47106 · Holiday Gift Fair		2,035.00
47107 · Jackpot Livestock Show		13,748.00
47112 · Mothers Day Market		5,165.00
47505 · Other - NSF fees, Recycling		15.00
48000 · Interim Revenue	0.00	
48100 · Building Rentals		1,100.00
48110 · Storage (off season)		29,466.00
48200 · Grounds Rentals		17,665.00
48210 · Auto Racing		11,500.00
48215 · Kart Racing		4,950.00
48220 · Community Riding Program		200.00
48240 · Billboard		54,000.00
48300 · Equipment Rental/Labor		1,000.00
48310 · Front LED Sign		29,612.50
48500 · Utility Fee Reimbursement		3,395.72
49100 · Miscellaneous Income		818.69
49510 · Interest Earnings		1,682.49
49520 · Donations/Sponsorships		2,688.00
49530 · Other - Refunds/Reimb		1,889.01
49535 · ATM Transaction Fees (nonfair)		261.00
50100 · Admin Wages - Permanent	152,019.18	
50200 · Admin Wages - Temporary	4,238.50	
50310 · Employees Benefits	65,497.92	
50312 · OPEB Expense	2,212.19	
50320 · Payroll Taxes	11,530.80	
50330 · Worker's Compensation Insurance	14,899.74	
50500 · Director's Expense	43.00	
50600 · Travel/Training - Employees	754.00	
50700 · Office Supplies	3,527.54	
50800 · Telephone & Postage	2,839.05	
50900 · Dues & Subscriptions	2,615.00	
51000 · General Liability Insurance	19,773.54	
51010 · Property & Business Insurance	15,895.45	
51100 · Other Admin -	666.40	
51110 · Credit Card Fees (non fair)	2,029.12	

6-11

10th DAA/Siskiyou Golden Fair

Summary Trial Balance

As of October 31, 2021

	Oct 31, 21	
	Debit	Credit
51120 · Office/Grounds Security	1,862.50	
51130 · Office Cleaning	975.00	
51140 · Computer Support	4,537.50	
51150 · Statewide Property Inventory	352.50	
51200 · Unemployment Insurance	620.17	
51300 · Audit Expense	6,300.00	
52100 · Maint Wages - Permanent	47,463.66	
52200 · Maint Wages - Temporary	38,453.13	
52210 · Employee Benefits	15,057.81	
52212 · OPEB Expense	993.92	
52220 · Payroll Taxes	3,841.47	
52800 · Light, Heat, Water, Power	62,809.49	
52900 · Maintenance of Equipment	2,716.85	
52910 · Equipment Fuel & Insurance	9,623.05	
53000 · Maintenance of Bldgs & Grounds	17,929.98	
53050 · State Fire Marshall	2,040.00	
53100 · Trash Removal, Clean up	2,546.30	
53300 · Special Repairs & Maintenance	8,278.00	
54200 · Professional Services	1,000.00	
54400 · Advertising	7,813.08	
54500 · Promotional Expense	942.82	
54600 · Public Relations Expense	4,899.00	
54800 · Other - Billboard	6,480.00	
56101 · Attendance Wages - Temporary	5,729.50	
56120 · Payroll Taxes	190.06	
56200 · Professional Services	38,603.75	
56300 · Supplies and Expenses	1,512.12	
56310 · Ice Service	6,720.00	
56320 · Radio Rentals	473.00	
56400 · Other Attendance -	459.00	
57500 · Junior Fair Board	232.72	
57700 · Partnerships	1,038.17	
57810 · Streetsweeper	640.00	
57820 · Landfill Fees	825.73	
57900 · Commercial Exhibits/Concessions	1,000.00	
57105 · Sportsmens Expo	7,965.06	
57106 · Holiday Gift Fair	64.65	
57107 · Livestock Jackpot Show	9,838.01	
57110 · Non-Fair Wages - Temporary	240.50	
57112 · Mother's Day Market	1,197.55	
57125 · Payroll Taxes	3.49	
58100 · Cash Awards	11,147.00	
58200 · Trophies, Medals, Ribbons	6,109.02	
63101 · Exhibit Wages - Temporary	14,695.38	
63120 · Payroll Taxes	316.31	
63200 · Judges	5,009.80	
63300 · Professional Services	2,050.00	
63410 · Entry Office & Entry Fees	2,212.51	
63420 · Livestock & Small Animal	4,173.80	
63430 · Still Departments	403.34	
63700 · Other - Brand Inspection	277.80	
64101 · Horse Show Wages - Temporary	280.00	
64120 · Payroll Taxes	3.20	
64200 · Judges	600.00	
64300 · Professional Services	800.00	
64500 · Cattle Fees	250.00	
64710 · Cash Awards	1,980.00	
64720 · Trophies, Medals, Ribbons	1,711.60	
65600 · Payroll Expenses	0.00	
66200 · Profesional Services	9,275.00	
66310 · Ticketing System & Fees	28,131.59	
66320 · Grounds Supplies	2,315.41	
66330 · Grandstand Supplies	114.10	
66400 · Rodeo	29,293.27	

6-12
10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of October 31, 2021

	Oct 31, 21	
	Debit	Credit
66500 · Grounds Entertainment	41,012.00	
66700 · Destruction Derby	10,533.70	
66800 · Redneck Roundup	9,689.33	
80000 · Prior Year Operating Expenses	1,247.60	
81000 · Miscellaneous Expense	60,056.62	
85900 · Over/Under	811.00	
TOTAL	<u>7,303,828.13</u>	<u>7,303,828.13</u>

6-13
10th DAA/Siskiyou Golden Fair
Balance Sheet
As of October 31, 2021

	Oct 31, 21
ASSETS	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	300.00
11200 · Change Fund	500.00
11210 · ATM Change Fund	3,680.00
11300 · Banner Bank - Checking	96,444.59
11400 · Mechanics Bank - Checking	1,354.00
11500 · Banner Bank - Savings	199,245.79
11501 · Merchant Bank - Savings	100,000.00
11502 · Siskiyou Credit Union - Savings	100,000.00
11503 · Tri Counties Bank - Savings	100,000.00
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	36,107.92
11620 · Mechanics Bank - CD	76,887.66
Total 11600 · Cash in Time Deposits	112,995.58
11700 · LAIF Account	615,352.67
Total Checking/Savings	1,329,872.63
Other Current Assets	
13100 · Accounts Receivable	-3,135.48
14300 · Deferred Expenses - General	11,704.41
16000 · Deferred Outflows of Resources	159,831.58
Total Other Current Assets	168,400.51
Total Current Assets	1,498,273.14
Fixed Assets	
19300 · Equipment	482,473.26
19301 · Accum Deprec - Equipment	-364,121.09
19400 · Leasehold Improvements	4,004,229.90
19401 · Accum Deprec - Leasehold Improve	-2,996,625.85
Total Fixed Assets	1,125,956.22
TOTAL ASSETS	2,624,229.36
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22200 · PST/Deferred Compensation	55.50
22300 · Retirement Contributions	
22320 · Other Post-Employment Benefits	3,047.92
Total 22300 · Retirement Contributions	3,047.92
22600 · Employee Deductions	
22650 · Other Deductions - LTD, SDI	8.62
Total 22600 · Employee Deductions	8.62
22800 · Deferred Income - General	5,200.00
24100 · Damage/Cleaning Deposits	600.00
24110 · Stage Maintenance	42,354.65
24200 · JFB Scholarship	4,153.43
24500 · Leave Liability	67,397.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
25000 · Long Term Debt (Front Sign) - Other	2,940.60
Total 25000 · Long Term Debt (Front Sign)	66,648.60

6-14
10th DAA/Siskiyou Golden Fair

Balance Sheet

As of October 31, 2021

	Oct 31, 21
25600 · Deferred Inflows of Resources	18,460.53
26000 · Net Pension Liability	589,776.99
Total Other Current Liabilities	797,703.24
Total Current Liabilities	797,703.24
Total Liabilities	797,703.24
Equity	
29000 · Net Resources - Capital Assets	777,059.46
29100 · Total Net Resources	849,225.20
29400 · UnrestrictedNetPosition-Pension	-448,406.00
31200 · State Allocations	201,350.00
31300 · F&E Reimbursements	570.96
31900 · Capital Project Reimbursements	339,340.00
32500 · One Time Revenue Source	146,652.00
Net Income	-39,265.50
Total Equity	1,826,526.12
TOTAL LIABILITIES & EQUITY	2,624,229.36

6-15
10th DAA/Siskiyou Golden Fair
Profit & Loss Budget vs. Actual
January through October 2021

	Jan - Oct 21	Budget	\$ Over Budget	% of Budget
Income				
41000 · Admissions Revenue	135,193.00	91,775.00	43,418.00	147.3%
41500 · Commercial Space Revenue	26,015.00	34,067.00	(8,052.00)	76.4%
42000 · Concessions Revenue	213,923.52	170,950.00	42,973.52	125.1%
43000 · Exhibit Revenue	14,198.66	17,393.00	(3,194.34)	81.6%
44000 · Horse Show Revenue	2,582.00	3,136.00	(554.00)	82.3%
46000 · Fair Attractions	77,737.00	54,000.00	23,737.00	144.0%
47000 · Miscellaneous Fair Revenue	163,024.26	198,685.00	(35,660.74)	82.1%
47005 · Miscellaneous Non-Fair Revenue	35,143.00	55,860.00	(20,717.00)	62.9%
48000 · Interim Revenue	152,889.22	169,573.00	(16,683.78)	90.2%
49100 · Miscellaneous Income	818.69			
49500 · Other Operating Revenue	6,520.50	12,150.00	(5,629.50)	53.7%
Total Income	828,044.85	807,589.00	20,455.85	102.5%
Gross Profit	828,044.85	807,589.00	20,455.85	102.5%
Expense				
50000 · Administration Expense	312,784.75	387,933.00	(75,148.25)	80.6%
52000 · Maintenance Expense	212,158.01	230,522.00	(18,363.99)	92.0%
54000 · Publicity Expense	21,134.90	29,960.00	(8,825.10)	70.5%
56000 · Attendance Operations	53,687.43	61,877.00	(8,189.57)	86.8%
57000 · Miscellaneous Fair Expenses	3,736.62	7,850.00	(4,113.38)	47.6%
57005 · Miscellaneous Non-Fair Expenses	19,309.26	32,380.00	(13,070.74)	59.6%
58000 · Premiums Expense (not H/S)	17,256.02	16,500.00	756.02	104.6%
63000 · Exhibits Expense	29,138.94	31,801.00	(2,662.06)	91.6%
64000 · Horse Show Expense	5,624.80	6,041.00	(416.20)	93.1%
65600 · Payroll Expenses	0.00			
66000 · Fair Entertainment Expense	130,364.40	116,623.00	13,741.40	111.8%
80000 · Prior Year Operating Expenses	1,247.60			
81000 · Miscellaneous Expense	60,056.62			
85000 · Cash (Over)/Under	811.00			
90000 · Depreciation Expense	0.00	99,985.00	(99,985.00)	0.0%
Total Expense	867,310.35	1,021,472.00	(154,161.65)	84.9%
Net Income	(39,265.50)	(213,883.00)	174,617.50	18.4%

6-14
10TH DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

As of October, 2021

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
ADMISSIONS REVENUE:					
Regular Fair Admissions	41010	\$0	\$80,205	\$90,903	\$10,698
Discounted Fair Admissions	41020	\$0	\$11,570	\$44,290	\$32,720
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510	\$0	\$12,825	\$9,805	(\$3,020)
Inside & Window Commercial Space	41520	\$0	\$21,242	\$16,210	(\$5,032)
CONCESSIONS REVENUE:					
Carnival	42100	\$0	\$37,500	\$59,909	\$22,409
Carnival - PreSale	42110	\$0	\$37,500	\$48,764	\$11,264
Food Concessions (local, prof, alcohol)	42200	\$0	\$91,200	\$103,283	\$12,083
Non-Food Concessions	42300	\$0	\$4,750	\$1,968	(\$2,782)
EXHIBITS REVENUE:					
Entry Fees	43100	\$0	\$7,125	\$6,956	(\$169)
Donated & Sponsored Awards	43200	\$0	\$6,500	\$4,070	(\$2,430)
Other - Quilt Judge Donation, Poultry Inspection	43410	\$0	\$300	\$506	\$206
Other - Shavings	43420	\$0	\$3,468	\$2,667	(\$801)
HORSE SHOW REVENUE:					
Entry Fees	44200	\$0	\$2,328	\$2,122	(\$206)
Donated & Sponsored Awards	44300	\$0	\$428	\$100	(\$328)
Stall Fees	44400	\$0	\$380	\$360	(\$20)
FAIR ATTRACTION REVENUE:					
Rodeo Admissions & Entries	46100	\$0	\$24,000	\$32,873	\$8,873
Destruction Derby Admissions & Entries	46400	\$0	\$21,000	\$28,150	\$7,150
Other Event Admission	46500	\$0	\$0	\$0	\$0
Redneck Roundup Admissions & Entries	46700	\$0	\$9,000	\$11,096	\$2,096
Ticket Transaction Fees	46800			\$5,618	\$5,618
MISCELLANEOUS FAIR REVENUE:					
Parking	47100	\$0	\$0	\$0	\$0
Pocket Schedule Advertising	47200	\$0	\$1,900	\$0	(\$1,900)
Utility Fee Reimbursement (Stock Trucks)	47300	\$0	\$0	\$0	\$0
Exhibitor Handbook Advertising	47400	\$0	\$0	\$0	\$0
Junior Fair Board	47500	\$1,290	\$1,000	\$975	(\$25)
Camping Fees (Fairtime)	47700	\$0	\$23,750	\$23,675	(\$75)
Other - ATM Transactions	47810	\$0	\$1,045	\$1,342	\$297
Other - Ice Service	47820	\$0	\$3,990	\$4,383	\$393
Sponsorships	47900	\$0	\$167,000	\$132,650	(\$34,350)
MISCELLANEOUS NON-FAIR REVENUE:					
Sportsmens Expo	47105	\$1,000	\$34,200	\$14,180	(\$20,020)
Holiday Gift Fair	47206	\$2,875	\$7,125	\$2,035	(\$5,090)
Jackpot Show	47107	\$0	\$14,250	\$13,748	(\$502)
Livestock Grading Event	47111	\$3,801	\$0	\$0	\$0

6-17

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Music Festival/Fair Fundraiser	47409	\$0	\$0	\$0	\$0
Mother's Day Market	47112	\$0	\$0	\$5,165	\$5,165
Other - soda machine, NSF fees, recycle	47505	\$235	\$285	\$15	(\$270)
INTERIM REVENUE:					
Rental of Buildings	48100	\$275	\$9,338	\$1,100	(\$8,238)
Storage	48110	\$27,698	\$30,400	\$29,466	(\$934)
Grounds Rentals	48200	\$15,840	\$19,000	\$17,665	(\$1,335)
Auto Racing	48210	\$13,570	\$7,485	\$11,500	\$4,015
Kart Racing	48215	\$4,000	\$4,750	\$4,950	\$200
Community Riding Program	48220	\$1,000	\$475	\$200	(\$275)
Billboard	48240	\$64,800	\$64,800	\$54,000	(\$10,800)
Equipment Rentals	48300	\$0	\$1,500	\$1,000	(\$500)
Front Sign Rentals	48310	\$24,556	\$28,500	\$29,613	\$1,113
Utility Fee Reimbursement	48500	\$3,484	\$3,325	\$3,396	\$71
Other	48700	\$0	\$0	\$0	\$0
PRIOR YEAR ADJUSTMENT:	49000	\$5,552	\$0	\$0	\$0
Miscellenaous Income	49100			\$819	\$819
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$12,008	\$12,000	\$1,682	(\$10,318)
Donations/Sponsorships (General)	49520	\$60,020	\$0	\$2,688	\$2,688
Other - refunds, atm fees	49530	\$313	\$150	\$2,150	\$2,000
TOTAL REVENUES:		\$242,317	\$807,587	\$828,045	\$20,458
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$174,170	\$175,596	\$152,019	(\$23,577)
Salaries & Wages - Temporary	50200	\$0	\$6,930	\$4,239	(\$2,692)
Compensated Absences Expense	50300	\$6,515	\$17,000		(\$17,000)
Employee Benefits - Employer's Share	50310	\$79,152	\$26,446	\$65,498	\$39,052
Pension Expense	50311	\$0	\$48,454		(\$48,454)
OPEB Expense	50312	\$7,695	\$8,077	\$2,212	(\$5,865)
Payroll Taxes	50320	\$12,733	\$13,733	\$11,531	(\$2,202)
Worker's Compensation Insurance	50330	\$9,374	\$15,273	\$14,900	(\$373)
Director's Expense	50500	\$0	\$0	\$43	\$43
Traveling/Training Expense - Employees	50600	\$5,865	\$7,000	\$754	(\$6,246)
Office Supplies and Expense	50700	\$8,023	\$5,000	\$3,528	(\$1,472)
Telephone and Postage	50800	\$3,448	\$4,000	\$2,839	(\$1,161)
Dues and Subscriptions	50900	\$2,797	\$2,800	\$2,615	(\$185)
Insurance (General Liability)	51000	\$12,640	\$19,774	\$19,774	(\$0)
Property & Business Insurance	51010	\$14,909	\$15,000	\$15,895	\$895
Revenue Protection Program	51020	\$3,000	\$0	\$0	\$0
Other - bank fees, miscellaneous, legal	51100	\$5,518	\$8,000	\$666	(\$7,334)
Credit Card Fees (non fair)	51110	\$1,073	\$1,000	\$2,029	\$1,029
Office & Grounds Security	51120	\$2,303	\$2,300	\$1,863	(\$438)
Office Cleaning	51130	\$270	\$1,200	\$975	(\$225)
Computer Support Services	51140	\$3,227	\$3,500	\$4,538	\$1,038
Statewide Property Inventory	51150	\$331	\$350	\$353	\$3

6-18

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Unemployment Insurance	51200	\$792	\$500	\$620	\$120
Audit Expense	51300	\$6,000	\$6,000	\$6,300	\$300
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	\$55,490	\$55,820	\$47,464	(\$8,356)
Salaries & Wages - Temporary	52200	\$2,230	\$48,840	\$38,453	(\$10,387)
Employee Benefits - Employer's Share	52210	\$18,336	\$1,824	\$15,058	\$13,234
Pension Expense	52211	\$0	\$15,292		(\$15,292)
OPEB Expense	52212	\$3,205	\$2,568	\$994	(\$1,574)
Payroll Taxes	52220	\$4,314	\$4,978	\$3,841	(\$1,137)
Light, Heat, Water and Power	52800	\$44,529	\$70,000	\$62,809	(\$7,191)
Maintenance of Equipment (Supplies)	52900	\$1,619	\$6,000	\$2,717	(\$3,283)
Fuel & Insurance for Equipment	52910	\$6,450	\$8,500	\$9,623	\$1,123
Maintenance of Bldg & Grounds (Supplies)	53000	\$9,254	\$11,000	\$17,930	\$6,930
State Fire Marshall Inspections	53050	\$1,699	\$1,000	\$2,040	\$1,040
Trash Removal, Clean up (Contractual)	53100	\$1,918	\$1,700	\$2,546	\$846
Special Repairs -	53300	\$2,942	\$3,000	\$8,278	\$5,278
PUBLICITY EXPENSE:					
Professional Services (Contractual)	54200	\$0	\$1,000	\$1,000	\$0
Advertising (fair, interim events)	54400	\$1,963	\$10,000	\$7,813	(\$2,187)
Promotional Expense (mixer, shirts/hats)	54500	\$0	\$1,000	\$943	(\$57)
Public Relations Expense (website)	54600	\$4,899	\$5,000	\$4,899	(\$101)
Other - billboard expense/percentage	54800	\$12,960	\$12,960	\$6,480	(\$6,480)
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101	\$0	\$12,812	\$5,730	(\$7,083)
Payroll Taxes	56120	\$0	\$215	\$190	(\$25)
Professional Services (Contractual)	56200	\$0	\$40,200	\$38,604	(\$1,596)
Supplies and Expenses	56300	\$494	\$3,500	\$1,512	(\$1,988)
Ice Service	56310	\$0	\$4,500	\$6,720	\$2,220
Radio Rentals	56320	\$0	\$450	\$473	\$23
Other - Lodging	56400	\$0	\$200	\$459	\$259
MISCELLANEOUS FAIR EXPENSES:					
Exhibitor Handbook Printing	57400	\$0	\$500	\$0	(\$500)
Junior Fair Board	57500	\$743	\$1,000	\$233	(\$767)
Sponsorships	57700	\$0			\$0
Banners & Supplies	57710	\$32	\$2,000	\$1,038	(\$962)
BBQ Supplies & Expense	57720	\$0	\$2,000	\$0	(\$2,000)
Other	57800	\$0			\$0
Streetsweeper	57810	\$0	\$550	\$640	\$90
Landfill Fees	57820	\$0	\$800	\$826	\$26
Commercial Exhibits & Concessions	57900	\$0	\$1,000	\$1,000	\$0
MISCELLANEOUS NON-FAIR PROGRAMS:					
Salaries & Wages - Temporary	57110	\$0	\$611	\$241	(\$371)
Payroll Taxes	57125	\$0	\$9	\$3	(\$6)
Sportsmens Expo	57405	\$64	\$21,000	\$7,965	(\$13,035)
Holiday Gift Fair	57505	\$1,059	\$760	\$65	(\$695)
Jackpot Show	57508	\$1,091	\$10,000	\$9,838	(\$162)

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
Livestock Grading Event	57111	\$16,935	\$0	\$0	\$0
Mother's Day Outdoor Market	57112			\$1,198	\$1,198
Other - billboard commission/soda stock	57605	\$0	\$0		\$0
PREMIUMS EXPENSE (excluding Horse Show):					
Cash Awards	58100	\$0	\$10,000	\$11,147	\$1,147
Trophies, Medals, Ribbons	58200	\$0	\$6,500	\$6,109	(\$391)
Sponsored Cash Awards	58300	\$0	\$0	\$0	\$0
EXHIBITS EXPENSE:					
Salaries & Wages - Temporary	63101	\$0	\$18,384	\$14,695	(\$3,689)
Payroll Taxes	63120	\$0	\$267	\$316	\$49
Judges (Contractual)	63200	\$0	\$6,500	\$5,010	(\$1,490)
Professional Services (Contractual)	63300	\$0	\$0	\$2,050	\$2,050
Supplies and Expenses (entry office, depts)	63400	\$0			\$0
Entry Office & Entry Fees	63410	\$572	\$2,000	\$2,213	\$213
Livestock & Small Animal	63420	\$0	\$4,000	\$4,174	\$174
Still Exhibit Departments	63430	\$0	\$400	\$403	\$3
Other - brand inspection	63700	\$0	\$250	\$278	\$28
HORSE SHOW EXPENSE (including Premiums):					
Salaries & Wages - Temporary	64101	\$0	\$385	\$280	(\$105)
Payroll Taxes	64120	\$0	\$6	\$3	(\$3)
Judges (Contractual)	64200	\$0	\$800	\$600	(\$200)
Professional Services (Contractual)	64300	\$0	\$800	\$800	\$0
Supplies and Expense	64400	\$0	\$0	\$0	\$0
Cattle Fees	64500	\$0	\$250	\$250	\$0
Cash Awards	64710	\$0	\$2,000	\$1,980	(\$20)
Trophies, Medals, Ribbons	64720	\$0	\$1,800	\$1,712	(\$88)
Sponsored Cash Awards	64730	\$0	\$0		\$0
FAIR ENTERTAINMENT EXPENSE:					
Professional Services (Contractual)	66200			\$9,275	\$9,275
Supplies and Expenses	66300	\$0			\$0
Ticketing System & Fees	66310	\$238	\$8,000	\$28,132	\$20,132
Grounds	66320	\$0	\$1,500	\$2,315	\$815
Grandstand	66330	\$0	\$1,200	\$114	(\$1,086)
Rodeo (Friday)	66400	\$0	\$31,000	\$29,293	(\$1,707)
Grounds Entertainment	66500	\$0	\$49,048	\$41,012	(\$8,036)
Thursday Event	66600	\$0	\$0	\$0	\$0
Destruction Derby (Saturday)	66700	\$0	\$8,100	\$10,534	\$2,434
Redneck Roundup (Thursday)	66800	\$0	\$8,500	\$9,689	\$1,189
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:					
Miscellaneous Expense	81000	\$543	\$0	\$60,057	\$60,057
CASH SHORTAGES & OVERAGES:					
Ticket Sales	85100	\$0	\$0	\$811	\$811
Grandstand Event Sales	85200	\$0	\$0	\$0	\$0
Other	85900	\$0	\$0	\$0	\$0
TOTAL EXPENSES:		\$553,412	\$912,212	\$867,310	(\$44,902)

6-19

Account Description	Account Number	2020 STOP	2021 Budget	2021 Actual	Bud vs Act Difference
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		(\$311,094)	(\$104,625)	(\$39,266)	\$65,359
LOCAL (BASE) ALLOCATION:		\$42,009	\$42,009	\$204,350	\$162,341
OTHER FUNDS - Training Allocation		\$2,661	\$2,661	\$571	(\$2,090)
OTHER FUNDS - Capital Project Reimbursements		\$41,000		\$339,340	\$339,340
OTHER FUNDS - AB1499/CalFire Housing		\$395,520		\$146,652	\$146,652
NET PROFIT/(LOSS) AFTER FUNDING		\$170,096	(\$59,955)	\$651,647	

Above figures do not include depreciation expense that is calculated at year end.

EXPLANATIONS:

COVID-19 - 2020 Fair Cancelled, held Livestock Grading Event instead

7a-1



*Promoting Excellence in
Agriculture Awareness and
Education*

STATE OF CALIFORNIA
10th District Agricultural
Association

Cliff Munson, CEO
Jason Finley,
President
Brandon Fawaz,
Vice President

1712 Fairlane Road
Yreka, CA 96097

Office: 530-842-2767
Fax: 530-842-4724

October 25, 2021

Barba Promotions
Kevin Barba
P.O. Box 181
Grenada, CA 96038

Dear Kevin,

The 10th District Agricultural Association Board of Directors, "Board", will not be extending the current Barba Promotions, Siskiyou Golden Speedway contract beyond the initial three-year agreement started in 2019. This decision does not eliminate Barba Promotions from submitting a competitive RFP for 2022 but it does allow the Board the opportunity to review all options for 2022 and beyond. The new RFP will be released on November 1, 2021 and the Board is confident that this decision will benefit all involved.

Covid has played havoc with Americans for the past two years, Grandstand events have been especially difficult to pull off and the Board would like to create a new agreement with a set-in stone race calendar, and terms of the agreement that can be followed without fail.

Thank you for your continued interest in the track. As stated above, the new Speedway RFP will be released on November 1, 2021 and I hope Barba Promotions submits a competitive application.

Sincerely,

Cliff Munson, CEO

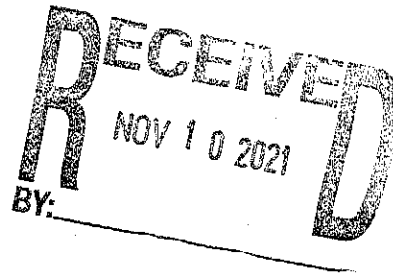


7b.1

CALIFORNIA DEPARTMENT OF
FOOD & AGRICULTURE

Karen Ross, Secretary

November 8, 2021



Cliff Munson, CEO
10th DAA, Siskiyou Golden Fair
1712 Fairlane Road
Yreka, CA 96097

Dear Mr. Munson:

I am pleased to announce the disbursement of funds under the Targeted Support Program, which was implemented using the \$50 million appropriation for operational support of the Network of California Fairs that was part of the 2021/22 State Budget.

The Targeted Support Program received a significant number of applications, which allowed the Fairs and Expositions Branch (F&E) to assess not only your fair's financial condition but also the fair industry's financial condition. Fortunately, based on the information collected, the resulting perspective is that most of the industry has relatively stabilized from the significant impacts of the pandemic. The stabilization of the industry gave F&E added flexibility in developing a distribution plan that can provide meaningful support for your fair.

F&E is exercising its authority under Business and Professions Code § 19620.2 to provide allocations towards operational support for your fair. Please find **\$455,000** enclosed with this letter.

If you have any questions, please contact me at 916-900-5365 or via email at mike.francesconi@cdfa.ca.gov.

Sincerely,

Mike Francesconi
Branch Chief

Enclosure



7C-1

PAUL MAURER SHOWS



P.O. Box 3211, Huntington Beach, CA. 92605
Admin: 302 Washington St. Ste. 1219, San Diego, CA. 92103
Tel: (310) 489-4047 | (619) 823-5204
www.paulmaurershows.com



EXCELLENCE IN THE CARNIVAL & ENTERTAINMENT INDUSTRY SINCE 1971

October 22, 2021

Cliff Munson, CEO
10th DAA, Siskiyou Golden Fair
1712 Fairlane Road
Yreka, CA 96097

RE: **TERMINATION NOTICE TO CARNIVAL CONTRACT ICO: PAUL MAURER SHOWS**

Dear Cliff and Board of Directors of the Siskiyou Golden Fair,

We regrettably provide this "Termination Notice" informing the Siskiyou Golden Fair that Paul Maurer Shows will no longer be able to provide carnival services for your 2022 fair, and thereafter.

I truly regret having to make this major decision, it's been extremely hard... however, due to the overall decreasing profits (fuel & travel expenses, ride & truck repairs, leased truck drivers' & high personnel costs...) along with the Covid19 experience, I had no other choice but to look for a more affordable & compatible route for 2022.

The entire crew of Paul Maurer Shows thanks you, Michelle, your Board of Directors, and the great community of Yreka, for the numerous, wonderful years at Siskiyou Golden Fair. We wish you all great success in the coming years!

Please feel free to contact me should you have any questions concerning this termination notification on my cellphone (310) 489-4047.

Sincerely & regretfully,

Paul F. Maurer
Owner, Paul Maurer Shows
P.O. Box 3211
Huntington Beach, CA 92605
Tel: (310) 489-4047

Cc: Certified copy sent to Siskiyou Golden Fair via USPS.
Copy to Siskiyou Golden Fair carnival files

10a-1
10TH DISTRICT AGRICULTURAL ASSOCIATION/SISKIYOU GOLDEN FAIRGROUNDS

1712 Fairlane Road, Yreka CA 96097 - Siskiyou County

2022 OPERATING BUDGET

For the period of January 1 to December 31, 2022.

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
TOTAL NET RESOURCES JANUARY 1:		\$1,115,434	\$1,104,234	\$1,177,879	\$1,566,168
Unrestricted Net Resources	29100	\$675,669	\$790,746	\$912,933	\$1,061,658
Unrestricted Net Position - Pension/OPEB		(\$417,723)	(\$417,723)	(\$448,406)	(\$448,406)
Restricted Resources	29300	\$0	\$0	\$0	\$0
Investment in Capital Assets, Net of Related Debt	29000	\$857,488	\$731,211	\$713,351	\$952,916
Subtotal Total Net Resources		\$1,115,434	\$1,104,234	\$1,177,878	\$1,566,168
RESOURCES ACQUIRED:					
Operating Revenues		\$242,322	\$807,587	\$856,450	\$835,020
State (Local/Base) Allocations & 1499 Funding	31200	\$224,109	\$111,880	\$201,350	\$42,010
F&E Assistance (Training)	31300	\$2,661	\$2,020	\$571	\$2,020
Capital Project Reimbursement Funds	31900	\$41,000	\$280,000	\$339,340	\$70,305
One Time Revenue Sources (Fire Camp, CalFire Housing)	32500	\$135,526	\$0	\$127,422	\$455,000
Other	34000	\$77,895	\$0	\$0	\$0
TOTAL RESOURCES ACQUIRED:		\$723,513	\$1,201,487	\$1,525,133	\$1,404,355
TOTAL RESOURCES AVAILABLE:		\$1,838,947	\$2,305,721	\$2,703,011	\$2,970,524
RESOURCES APPLIED:					
Operating Expenditures		\$553,412	\$921,487	\$966,007	\$1,027,357
Other Operating Expenditures		\$0	\$0	\$0	\$0
Subtotal (Excluding Depreciation)		\$553,412	\$921,487	\$966,007	\$1,027,357
Depreciation Expense	90000	\$76,973	\$99,985	\$170,836	\$112,791
Pension Expense (in Admin & Maint accts)	96000	\$30,683	\$0		
OPEB Expense (in Admin & Maint accts)	96001	\$0	\$0		
TOTAL RESOURCES APPLIED:		\$661,068	\$1,021,472	\$1,136,843	\$1,140,148
INCREASE(DECREASE) IN NET RESOURCES:		\$62,445	\$180,015	\$388,290	\$264,208
TOTAL NET RESOURCES AT DECEMBER 31:		\$1,177,879	\$1,284,250	\$1,566,168	\$1,830,376
Unrestricted Net Resources (Available for Operations)	29100	\$912,933	\$781,926	\$1,061,658	\$1,314,451
Unrestricted Net Position - Pension/OPEB	29400	(\$448,406)	(\$417,723)	(\$448,406)	(\$448,406)
Restricted Resources	29300	\$0	\$0	\$0	\$0
Investment in Capital Assets		\$713,351	\$920,047	\$952,916	\$964,331
Subtotal Net Resources	29100	\$1,177,879	\$1,284,250	\$1,566,168	\$1,830,376
RESERVE PERCENTAGE		164.96%	84.85%	109.90%	127.94%

****Reserve percentage is Unrestricted Net Resources divided by Operating Expenditures (Excluding Depreciation).**

NOTES: Unrestricted Net Resources equals current assets minus current liabilities; Actual cash accounts are not reflected in a budget; Pension & OPEB amounts are GASB 68/75 items.

2020 Figures are skewed due to decreased income and expenses for the year due to COVID-19.

BUDGET APPROVAL:

Date: _____

Cliff Munson, Chief Executive Officer 10th DAA

Date: _____

Jason Finley, President 10th DAA Board of Directors

100-2
10TH DISTRICT AGRICULTURAL ASSOCIATION/SISKIYOU GOLDEN FAIRGROUNDS

1712 Fairlane Road, Yreka CA 96097 - Siskiyou County

2022 OPERATING BUDGET - SUMMARY

Account Description	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
OPERATING REVENUES:				
Admissions to Grounds	\$0	\$91,775	\$135,193	\$135,000
Commercial Space	\$0	\$34,067	\$26,015	\$30,160
Carnival	\$0	\$75,000	\$108,670	\$75,000
Concessions	\$0	\$95,950	\$111,251	\$111,500
Exhibits	\$0	\$17,393	\$14,199	\$13,800
Horse Show	\$0	\$3,136	\$2,582	\$2,560
Fair Attractions	\$0	\$54,000	\$77,737	\$73,000
Miscellaneous Fair	\$1,290	\$198,685	\$161,150	\$196,000
Miscellaneous Non-Fair	\$7,911	\$55,860	\$36,108	\$34,250
Interim	\$155,223	\$169,573	\$166,323	\$151,600
Prior Year Adjustment	\$1,552	\$0	\$819	\$0
Other Operating Revenue	\$76,345	\$12,150	\$16,405	\$12,150
TOTAL OPERATING REVENUES:	\$242,322	\$807,587	\$856,450	\$835,020
OPERATING EXPENSES:				
Administration	\$359,835	\$387,933	\$371,652	\$431,179
Maintenance & General Operations	\$151,984	\$230,522	\$252,826	\$270,286
Publicity	\$19,822	\$29,960	\$21,835	\$16,000
Attendance Operations	\$494	\$61,877	\$55,127	\$64,252
Miscellaneous Fair	\$775	\$7,850	\$4,504	\$9,650
Miscellaneous Non-Fair	\$19,149	\$32,380	\$20,005	\$22,873
Premiums (excluding Horse Show)	\$0	\$16,500	\$17,256	\$20,500
Exhibits	\$572	\$31,801	\$29,078	\$37,813
Horse Show	\$0	\$6,041	\$5,375	\$6,119
Fair Entertainment	\$238	\$116,623	\$126,234	\$148,685
Prior Year Adjustment/Miscellaneous Expense	\$543	\$0	\$61,304	\$0
Cash (over/under)	\$0	\$0	\$811	\$0
Other Operating Expense	\$0	\$0	\$0	\$0
TOTAL OPERATING EXPENSES:	\$553,412	\$921,487	\$966,007	\$1,027,357
NET OPERATING PROFIT/(LOSS)	(\$311,090)	(\$113,900)	(\$109,556)	(\$192,337)
Depreciation Expense	\$76,973	\$99,985	\$170,836	\$112,791
Pension Expense (in Admin & Maint accounts)	\$30,683	\$0		
OPEB Expense (in Admin & Maint accounts)	\$0	\$0		
AFTER DEPRECIATION, PENSION & OPEB	(\$418,746)	(\$213,885)	(\$280,392)	(\$305,128)
State (Local/Base) Allocation & 1499 Funding	\$224,109	\$111,880	\$199,350	\$42,010
All Other Funds (listed on cover page)	\$257,082	\$2,020	\$467,333	\$527,325
Utilization of Unrestricted Net Resources (if applicable)	\$0	\$0	\$0	\$0
NET PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION & OPEB (current year)	\$170,101	\$0	\$557,126	\$376,999
NET PROFIT/(LOSS) AFTER DEPRECIATION, PENSION & OPEB (current year)	\$62,445	(\$99,985)	(\$81,042)	(\$263,118)

NOTES: For budgeting purposes, the expected employer's contribution made toward the pension plan for the year should be placed into the Admin & Maint Expenses. At year end the employer's contribution will be moved to the Pension Expense account.

10a-3
10TH DISTRICT AGRICULTURAL ASSOCIATION/SISKIYOU GOLDEN FAIRGROUNDS

1712 Fairlane Road, Yreka CA 96097 - Siskiyou County

2022 OPERATING BUDGET - DETAIL

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
ADMISSIONS REVENUE:					
Regular Fair Admissions	41010	\$0	\$80,205	\$90,903	\$90,000
PreSale/Discounted Fair Admissions	41020	\$0	\$11,570	\$44,290	\$45,000
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510	\$0	\$12,825	\$9,805	\$12,000
Inside Commercial Space	41520	\$0	\$20,425	\$15,350	\$18,000
Window Displays	41525	\$0	\$817	\$860	\$160
CARNIVAL REVENUE:					
Carnival - Onsite	42100	\$0	\$37,500	\$59,909	\$37,500
Carnival - PreSale	42110	\$0	\$37,500	\$48,761	\$37,500
CONCESSIONS REVENUE:					
Food Concessions					
NonProfit Concessions	42210	\$0	\$11,875	\$11,638	\$12,000
Professional Concessions	42220	\$0	\$50,825	\$59,939	\$60,000
Alcohol Concessions	42230	\$0	\$28,500	\$37,706	\$37,000
Non-Food/Service Concessions	42300	\$0	\$4,750	\$1,968	\$2,500
EXHIBITS REVENUE:					
Entry Fees	43100	\$0	\$7,125	\$6,956	\$6,500
Awards/Ribbon Program Donations	43200	\$0	\$6,500	\$4,070	\$4,000
Other -	43400				
Quilt Judge Donations, Poultry Inspec	43410	\$0	\$300	\$506	\$500
Shavings	43420	\$0	\$3,468	\$2,667	\$2,800
HORSE SHOW REVENUE:					
Entry Fees	44200	\$0	\$2,328	\$2,122	\$2,100
Awards/Ribbon Program Donations	44300	\$0	\$428	\$100	\$100
Stall Fees	44400	\$0	\$380	\$360	\$360
FAIR ATTRACTION REVENUE:					
Rodeo Admissions	46100	\$0	\$24,000	\$32,873	\$34,000
Destruction Derby Admissions	46400	\$0	\$21,000	\$28,150	\$21,000
Additional Event	46500	\$0	\$0	\$0	\$0
Redneck Roundup Admissions	46700	\$0	\$9,000	\$11,096	\$12,000
Online Ticket Sales (transaction fee)	46800			\$5,618	\$6,000
MISCELLANEOUS FAIR REVENUE:					
Parking	47100	\$0	\$0	\$0	\$0
Pocket Schedule Advertising	47200	\$0	\$1,900	\$0	\$0
Exhibitor Handbook Advertising	47400	\$0	\$0	\$0	\$0
Junior Fair Board	47500	\$1,290	\$1,000	\$1,000	\$1,000
Camping Fees (Fairtime)	47700	\$0	\$23,750	\$23,675	\$23,000
Other -	47800				
ATM Transactions	47810	\$0	\$1,045	\$1,342	\$1,000
Ice Service	47820	\$0	\$3,990	\$4,383	\$4,000
Partnerships					
Days	47910	\$0	\$10,000	\$10,000	\$10,000

10a-4

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
Grandstand	47930	\$0	\$37,000	\$34,000	\$37,000
Grounds	47940	\$0	\$95,000	\$71,050	\$95,000
Rodeo	47950	\$0	\$25,000	\$15,700	\$25,000
MISCELLANEOUS NON-FAIR REVENUE:					
Sportsmens Expo/Carving Exhibit	47105	\$1,000	\$34,200	\$14,180	\$10,000
Holiday Gift Fair/Outdoor Holiday Market	47106	\$2,875	\$7,125	\$3,000	\$6,000
Jackpot Show	47107	\$0	\$14,250	\$13,748	\$13,000
Fall Event/Music & Brew Fest	47108	\$0	\$0	\$0	\$0
Other - ATM, NSF, recycling	47505	\$235	\$285	\$15	\$250
Livestock Grading Event (2020 only)	47111	\$3,801	\$0	\$0	\$0
Mothers Day Market	47112	\$0	\$0	\$5,165	\$5,000
INTERIM REVENUE:					
Rental of Buildings	48100	\$275	\$9,338	\$1,100	\$1,000
Storage	48110	\$27,698	\$30,400	\$30,000	\$30,000
Grounds Rentals	48200	\$15,840	\$19,000	\$18,115	\$15,000
Auto Racing	48210	\$13,570	\$7,485	\$11,500	\$7,500
Kart Racing	48215	\$4,000	\$4,750	\$5,000	\$0
Community Riding Program	48220	\$1,000	\$475	\$200	\$200
Billboard Advertising	48240	\$64,800	\$64,800	\$64,800	\$64,800
Equipment/Stage Rentals	48300	\$0	\$1,500	\$1,000	\$100
Front Sign Advertising	48310	\$24,556	\$28,500	\$29,613	\$30,000
Utility Fee Reimbursement	48500	\$3,484	\$3,325	\$4,996	\$3,000
Other -	48700	\$0	\$0	\$0	\$0
PRIOR YEAR ADJUSTMENT:					
Miscellaneous Revenue	49000	\$1,552	\$0	\$0	\$0
	49100	\$4,000	\$0	\$819	\$0
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$12,008	\$12,000	\$12,000	\$12,000
Donations	49520	\$60,020	\$0	\$2,688	\$0
Other - refunds/reimbursements	49530	\$313	\$0	\$1,469	\$0
ATM transactions (nonfair)	49535	\$5	\$150	\$248	\$150
TOTAL REVENUES:		\$242,322	\$807,587	\$856,450	\$835,020
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$174,170	\$175,596	\$181,470	\$201,964
Salaries & Wages - Temporary	50200	\$0	\$6,930	\$4,239	\$7,590
Compensated Absences Expense	50300	\$6,515	\$17,000	\$8,829	\$8,827
Employee Benefits - Employer's Share	50310	\$79,152	\$26,446	\$24,321	\$28,526
Pension Expense	50311		\$48,454	\$51,965	\$56,330
OPEB Expense	50312	\$7,695	\$8,077	\$5,681	\$7,069
Payroll Taxes	50320	\$12,733	\$13,733	\$13,759	\$15,760
Worker's Compensation Ins (for all EE's)	50330	\$9,374	\$15,273	\$14,900	\$21,260
Director's Expense	50500	\$0	\$0	\$43	\$0
Traveling/Training Expense	50600	\$5,865	\$7,000	\$1,968	\$7,500
Office Supplies and Expense/Upkeep	50700	\$8,023	\$5,000	\$5,000	\$5,450
Telephone and Postage	50800	\$3,448	\$4,000	\$3,200	\$3,136
Dues and Subscriptions	50900	\$2,797	\$2,800	\$2,615	\$2,900
Insurance (General Liability)	51000	\$12,640	\$19,774	\$19,774	\$19,774

10a-5

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
Property & Business Insurance	51010	\$14,909	\$15,000	\$14,924	\$15,000
Revenue Protection Program	51020	\$3,000	\$0	\$0	\$0
Other - (bank fees, miscellaneous)	51100	\$5,518	\$8,000	\$1,000	\$10,000
Credit Card Fees (nonfair)	51110	\$1,073	\$1,000	\$2,200	\$2,220
Office/Grounds Security	51120	\$2,303	\$2,300	\$2,300	\$2,298
Office Cleaning	51130	\$270	\$1,200	\$1,275	\$1,200
Computer Support/Services	51140	\$3,227	\$3,500	\$4,538	\$5,000
Statewide Property Inventory	51150	\$331	\$350	\$353	\$375
Unemployment Insurance	51200	\$792	\$500	\$1,000	\$1,000
Audit Expense	51300	\$6,000	\$6,000	\$6,300	\$8,000
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	\$55,490	\$55,820	\$59,508	\$65,386
Salaries & Wages - Temporary	52200	\$2,230	\$48,840	\$40,257	\$52,443
Employee Benefits - Employer's Share	52210	\$18,336	\$1,824	\$1,830	\$3,121
Pension Expense	52211	\$0	\$15,292	\$16,438	\$17,783
OPEB Expense	52212	\$3,205	\$2,568	\$2,257	\$2,681
Payroll Taxes	52220	\$4,314	\$4,978	\$5,341	\$5,762
Rental - Maintenance Equipment	52500	\$0	\$0	\$0	\$0
Light, Heat, Water and Power	52800	\$44,529	\$70,000	\$72,000	\$75,000
Maintenance of Equipment (Supplies)	52900	\$1,619	\$6,000	\$5,000	\$6,000
Fuel & Insurance for Equipment	52910	\$6,450	\$8,500	\$16,750	\$17,000
Maintenance of Bldg & Grounds (Supplies)	53000	\$9,254	\$11,000	\$20,000	\$12,000
State Fire Marshall Inspections	53050	\$1,699	\$1,000	\$2,040	\$1,500
Trash Removal, Clean up	53100	\$1,918	\$1,700	\$3,126	\$3,610
Special Repairs	53300	\$2,942	\$3,000	\$8,278	\$8,000
PUBLICITY EXPENSE:					
Professional Services (photographer)	54200	\$0	\$1,000	\$1,000	\$1,000
Advertising (fair, interim events)	54400	\$1,963	\$10,000	\$8,513	\$9,000
Promotional (shirts/hats)	54500	\$0	\$1,000	\$943	\$1,000
Public Relations (website & mobile app)	54600	\$4,899	\$5,000	\$4,899	\$5,000
Other - Billboard Commission	54800	\$12,960	\$12,960	\$6,480	\$0
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101	\$0	\$12,812	\$5,730	\$12,557
Payroll Taxes	56120	\$0	\$215	\$190	\$195
Professional Services (Contractual)	56200	\$0	\$40,200	\$38,604	\$41,500
Supplies and Expenses	56300	\$494	\$3,500	\$1,512	\$500
Ice Service	56310	\$0	\$4,500	\$6,720	\$7,000
Radio Rentals	56320	\$0	\$450	\$473	\$500
Other - Lodging	56400	\$0	\$200	\$1,899	\$2,000
MISCELLANEOUS FAIR EXPENSES:					
Exhibitor Handbook Printing	57400	\$0	\$500	\$0	\$0
Junior Fair Board	57500	\$743	\$1,000	\$1,000	\$1,000
Partnerships	57700				
Banners & Supplies	57710	\$0	\$2,000	\$1,038	\$2,500
BBQ Supplies & Expense	57720	\$32	\$2,000	\$0	\$3,500
Other -	57800				
Streetsweeper	57810	\$0	\$550	\$640	\$650
Landfill Fees	57820	\$0	\$800	\$826	\$1,000

10a-4

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
Commercial/Concession	57900	\$0	\$1,000	\$1,000	\$1,000
MISCELLANEOUS NON-FAIR PROGRAMS:					
Salaries & Wages - Temporary	57110	\$0	\$611	\$241	\$644
Payroll Taxes	57125	\$0	\$9	\$3	\$9
Sportsmens Expo/Carving Event (March/May	57105	\$64	\$21,000	\$7,965	\$10,000
Holiday Gift Fair/Outdoor Holiday Market (N	57106	\$1,059	\$760	\$760	\$1,060
Livestock Jackpot Show (May)	57107	\$1,091	\$10,000	\$9,838	\$10,100
Livestock Grading Event (2020 only)	57111	\$16,935	\$0	\$0	\$0
Mothers Day Outdoor Market (May)	57112	\$0	\$0	\$1,198	\$1,060
Other -	57605	\$0	\$0	\$0	\$0
PREMIUMS EXPENSE (excluding Horse Show):					
Cash Awards	58100	\$0	\$10,000	\$11,147	\$13,000
Trophies, Medals, Ribbons	58200	\$0	\$6,500	\$6,109	\$7,500
EXHIBITS EXPENSE:					
Salaries & Wages - Temporary	63101	\$0	\$18,384	\$14,695	\$22,655
Payroll Taxes	63120	\$0	\$267	\$316	\$328
Judges (contracts, lodging)	63200	\$0	\$6,500	\$5,010	\$5,500
Professional Services (contractual)	63300	\$0	\$0	\$2,050	\$2,050
Supplies and Expenses	63400				
Entry Office & Online Fees	63410	\$572	\$2,000	\$2,151	\$2,530
Livestock & Small Animal	63420	\$0	\$4,000	\$4,174	\$4,050
Still Departments	63430	\$0	\$400	\$403	\$400
Other - (brand inspection)	63700	\$0	\$250	\$278	\$300
HORSE SHOW EXPENSE (including Premiums):					
Salaries & Wages - Temporary	64101	\$0	\$385	\$280	\$413
Payroll Taxes	64120	\$0	\$6	\$3	\$6
Judges (contracts, lodging)	64200	\$0	\$800	\$600	\$800
Professional Services (contractual)	64300	\$0	\$800	\$800	\$850
Supplies and Expense	64400	\$0	\$0	\$0	\$0
Cattle Fees	64500	\$0	\$250	\$0	\$250
Cash Awards	64710	\$0	\$2,000	\$1,980	\$2,000
Trophies, Medals, Ribbons	64720	\$0	\$1,800	\$1,712	\$1,800
FAIR ENTERTAINMENT EXPENSE:					
Salaries & Wages - Temporary	66101	\$0	\$0	\$0	\$0
Payroll Taxes	66120	\$0	\$0	\$0	\$0
Professional Services (contractual)	66200	\$0	\$9,275	\$9,275	\$9,275
Supplies and Expenses	66300				
Ticketing System & Fees	66310	\$238	\$8,000	\$24,001	\$26,260
Grounds	66320	\$0	\$1,500	\$2,315	\$2,400
Grandstand	66330	\$0	\$1,200	\$114	\$0
Rodeo	66400	\$0	\$31,000	\$29,293	\$37,800
Grounds Entertainment	66500	\$0	\$49,048	\$41,012	\$51,000
Additional Event	66600	\$0	\$0	\$0	\$0
Destruction Derby	66700	\$0	\$8,100	\$10,534	\$11,000
Redneck Roundup	66800	\$0	\$8,500	\$9,689	\$10,950
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:					
General Expense Adjustments	80010	\$543	\$0	\$1,248	\$0
MISCELLANEOUS EXPENSE:	81000	\$0	\$0	\$60,057	\$0

10a-7

Account Description	Account Number	2020 STOP	2021 Budget	2021 Estimated	2022 Proposed
CASH SHORTAGES & OVERAGES:					
Over/Under	85900	\$0	\$0	\$811	\$0
DEPRECIATION EXPENSE:	90000	\$76,973	\$99,985	\$170,836	\$112,791
PENSION EXPENSE (GASB Adj):	96000	\$30,683	\$0		
OPEB EXPENSE (GASB Adj):	96001	\$0	\$0		
TOTAL EXPENSES:		\$661,067	\$1,021,472	\$1,136,843	\$1,140,148
Amount to match Summary:		\$553,412	\$921,487	\$966,007	\$1,027,357

Notes:

Minimum Wage increased to \$15.00 per hour 1/1/22 for employers with 26 or more employees.

11a-1

PAST FAIR THEMES

1968	SISKIYOU GOLDEN YEARS
1969	CALIFORNIA'S 200TH YEAR
1970	THE STATE OF THINGS TO COME
1971	VIEW FROM THE TOP
1972	HAPPINESS IS SISKIYOU
1973	ROUNDUP OF SISKIYOU'S TREASURES
1974	TREASURES AND PLEASURES ON PARADE
1975	SADDLES TO SATELLITES
1976	FREEDOM FESTIVAL
1977	HARVEST HOLIDAY
1978	GOLDEN CROWN OF THE GOLDEN STATE
1979	TREASURE CHEST OF SISKIYOU'S WEALTH
1980	SISKIYOU'S CENTURY OF PROGRESS
1981	SONGS OF THE SISKIYOUS
1982	RAINBOW OF RESOURCES
1983	FROM COWBOYS TO COMPUTERS
1984	SISKIYOU'S OWN OLYMPICS
1985	LOVE-A-FAIR
1986	THE SEASONS OF SISKIYOU
1987	SISKIYOU'S WONDERLAND
1988	FAIR TIME IS FUN TIME
1989	SISKIYOU MOUNTAIN MAGIC
1990	A FAIR WITH A FLAIR
1991	THE BOUNTY OF THE COUNTY
1992	COUNTRY CAROUSEL
1993	FAIRS & FERRIS WHEELS-100 YEARS OF TRADITION
1994	FAIR DAYS AND COUNTRY NIGHTS
1995	SISKIYOU ALIVE IN '95
1996	SISKIYOU PRIDE COUNTY WIDE
1997	COUNTRY DREAMS AND OLD BLUE JEANS
1998	SISKIYOU PLEASURES AND GOLDEN TREASURES
1999	SISKIYOU GOLD, 150 YEARS OLD
2000	SISKIYOU MILLENNIUM MAGIC
2001	RHYMES & RIDDLES, COWBOYS & FIDDLES
2002	STARS AND STRIPES AND COUNTRY NIGHTS
2003	COUNTRY THEMES & CHILDREN'S DREAMS
2004	SUMMER DAYS & COUNTRY WAYS
2005	WHERE FRIENDS MEET
2006	COUNTRY FUN GOTTA GET ME SOME
2007	HOMETOWN PRIDE SHARED COUNTY WIDE
2008	A MOUNTAIN FAIR WITH COUNTRY FLAIR
2009	A BLAST WITH MEMORIES TO LAST
2010	COUNTRY ROOTS AND COWBOY BOOTS

11a-2

2011	A BLUE RIBBON AFFAIR, SEE YOU THERE!
2012	FUN IN THE MOUNTAIN SUN
2013	OL' NUGGETS 40 TH BIRTHDAY BASH
2014	THE SPIRIT OF SISKIYOU
2015	FUN FOR THE WHOLE HERD
2016	SADDLE UP SOME MEMORIES
2017	PIONEER DAYS TO MODERN WAYS
2018	THE HEART OF SISKIYOU
2019	160 YEARS OF OLD FASHIONED FUN
2020	SEEING IS BELIEVING – Fair cancelled due to COVID-19
2021	BACK TO THE BASICS

7/20/21 cliff's idea was Embrace the Chaos ☺

11a-3

SISKIYOU GOLDEN FAIRGROUNDS 2022 THEME CONTEST

#	Theme Entry	#	Theme Entry
1	Fair Fun in the Siskiyou Sun	42	Moooove it to the Fair!
2	Bring your boots, no fancy Suits!	43	See Ewe at the Fair
3	Don't Stop Believing	44	Warm Nights and Carnival Lights
4	At the Heart of it all	45	Friendship and Fun for Everyone
5	All Roads Lead Home	46	Bright Lights and Fun Sights
6	Always in Season	47	Together we raise each other up
7	Your Ticket to Fun	48	Country Magic Today and Tomorrow
8	Let the Gold Times Roll	49	Rise and Ride above it all
9	Enjoy the Bounty from Siskiyou County	50	Family and Friends, Fun never Ends
10	Grateful and Thankful	51	Better than the Rest Fest
11	Siskiyou County Strong 170 Years Long	52	We Stand Together!
12	Golden Lights and Cowboy Nights	53	Siskiyou, I hardly know you
13	We're Back in the Saddle Again	54	Straight out of Quarantine
14	It's a Blue Jean Night	55	Siskiyou, This is For You
15	Don't Be Blue, go GOLDEN	56	2022 is the Year for You
16	There's no time like Fair Time	57	Best Fair 2022 - Siskiyou
17	Celebrate Siskiyou Youth! They are our Future	58	Keeping our Traditions Alive
18	A Time to Renew	59	Let Freedom Ring
19	Play Fair!	60	Let's Do It Again
20	Sail on Siskiyou! Fair Weather Ahead	61	Our Fair is Country
21	All that Glitters is Gold!	62	Stay Golden
22	Kids, Critters and Fun!	63	Can't Keep us Down
23	Upper Happiness	64	1859 to 2022 163 Years of Fun
24	And Life Goes On	65	Siskiyou County Fair, BE THERE!
25	SGF 2022 Here for You!	66	Gold Rush to the Fair
26	Siskiyou County United as One!	67	Smokey Air at Siskiyou Golden Fair
27	The Magic of Yesterday's Tomorrows!	68	Forty Niner Gold Nugget Fair
28	Tomorrows Cotton Candy Dreams	69	Community and Fun at the Fair
29	Wild was the Night	70	Where Fun Happens
30	Celebrate Country Customs	71	Return of the Awesome Fair Days
31	Siskiyou Strong - Past Present Future	72	Stand Strong Siskiyou
32	Together We Rise	73	Stay Golden
33	We're a little bit Country	74	Family Fun Under the Sun
34	Country Scenes and Golden Dreams	75	Together We're Golden
35	Cowboy Chutes and Rodeo Boots	76	Family, Friends, Farming and Fun
36	Freedom Must Reign	77	Golden Fairest of them All
37	2022 - It's For Me and You!	78	Siskiyou County Fair, Here to Stay
38	Grassroots, Cowboy boot and Rodeo Chutes	79	Country Hearts Reflect the Golden Fair
39	Rockin at the County Fair!	80	Guns, Buns, and Money
40	County Fair with Golden Flair!	81	Time for Fair is Always There
41	Red, White and Blue in '22	82	Hop on over, venture on through