

**10<sup>TH</sup> DISTRICT AGRICULTURAL ASSOCIATION  
BOARD OF DIRECTORS MEETING  
September 21, 2021**

**CALL TO ORDER:** The 10<sup>th</sup> District Agricultural Association Board of Directors meeting was called to order at 6:33 PM by President Finley.

**ROLL CALL/DIRECTORS ABSENT:** President Finley, Vice President Fawaz, Director Hanna, Director Mercier and Director Salters were present. There are four (4) vacant board positions.

**INTRODUCTION OF GUESTS AND STAFF:** Also present were Cliff Munson, CEO; Michelle Eiler, AGPA; Mike Luiz, Senior Maintenance Worker; Janae Scruggs, Friends of the Fair President and Cheryl Scruggs, Friends of the Fair Representative.

**PUBLIC COMMENT:** None.

**CONSENT CALENDAR (Action by Board):** Director Salters made a motion, seconded by Director Hanna and carried to accept the consent calendar which included minutes from the July 20, 2021 meeting (August meeting was cancelled due to lack of a quorum), contracts and cash disbursements for July and August.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz			X	Refund Received
Jason Finley	X			
Judd Hanna (2 <sup>nd</sup> )	X			
Darrin Mercier			X	Refund Received
Lori Salters (1 <sup>st</sup> )	X			
4 positions vacant				

No public comment.

**CORRESPONDENCE (Information/Action):** Included in the board packet was a note from Rebecca Desmond of CFSA wishing us a successful fair and a letter from Linda Smith about concerns and suggestions for the fair. Two thank you cards from exhibitors were passed around at the meeting. No public comment.

**COMMITTEE REPORTS (Informational/Action):**

- Junior Livestock Auction Committee – CEO Munson reported the following averages from the auction: Ag Mech \$668.80/project, Rabbits \$92.92/lb, Turkeys \$61.64/lb, Poultry \$88.90/lb, Goats \$30.66/lb, Lambs \$22.88/lb, Swine \$16.29/lb, Dairy Cattle \$4553.14/hd, Commercial Heifers \$5609.14/hd, Registered Heifers \$5586.45/hd, Steers \$7.46/lb. Total auction sales were \$1,129,963.24 with 232 items. The next meeting is scheduled for this Thursday at 6:00 PM in the show ring. No public comment.
- Junior Fair Board – Applications for the new board were received and at this time we have 7 members. The first meeting is Monday, October 25<sup>th</sup> at 6:30 pm. No public comment.

**FRIENDS OF THE FAIR:** Janae Scruggs, President, reported that there was no meeting held in August. They met last week, and they have a meeting scheduled tomorrow to finish the agenda. She thought overall the fair was good. The list of sellers and buyers from the previous year thank you card purchases did not make it into the JLAC flyer and that could have contributed to the decrease in this year's purchases. The thank you card money does go back into the livestock area, so the fans for the sheep barn may be a possibility for them to purchase. No public comment.

**BUSINESS REPORT & INFORMATION (Action by Board):**

- Money Market Accounts – Vice President Fawaz made a motion, amended and seconded by Director Mercier and carried to establish three (3) more money market accounts at local banks: Tri Counties Bank, Siskiyou Credit Union and Merchants Bank of Commerce (or successor of interest). The initial deposit will be \$100,000 in each bank and not to exceed the \$250,000 FDIC insurance limits. President Jason Finley and CEO Cliff Munson will be signers on the accounts.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz (1 <sup>st</sup> )	X			
Jason Finley	X			
Judd Hanna	X			
Darrin Mercier (2 <sup>nd</sup> )	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- Recognition Plaque - Director Mercier made a motion, seconded by Director Hanna and carried to purchase a recognition plaque for the remodel of Winema Hall to the Lily Foundation and Grace Bennett as the project lead. CEO Munson will work with Darrin Mercier and Janae Scruggs on the wording. The plaque will be hung inside the building.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna (2 <sup>nd</sup> )	X			
Darrin Mercier (1 <sup>st</sup> )	X			
Lori Salters	X			
4 positions vacant				

No public comment.

- COVID-19 Supplemental Paid Sick Leave Policy - This policy does not apply to the 10<sup>th</sup> DAA because we have under 25 employees. No public comment.
- Funding Requests - CEO Munson reported that he applied for a CDFA Grant for Public Safety Power Shutoff (PSPS) Mitigation Project. Several fairgrounds have been selected to install switch gear for emergency systems. OES would be responsible for any generators needed. CEO Munson also applied for part of the \$50M General Fund Targeted Support. He will keep the board up to date on both. No public comment.
- Billboard Proposal – Director Mercier brought up several issues with the draft contract. He and CEO Munson will get together to discuss specifics further and have it resubmitted to CDFA. No public comment.
- Transition Plan – CEO Munson reported he had his regular call this morning. The JPA is hoping to be rolled out at the Managers Conference that is held early November. There is a request by CDFA to change the number of board seats from 13 to 15: 7 members from area fairs; 3 members by fair size and 2 members from CDFA and a fair industry representative. The industry is still waiting on answers that will give some support of the transition process for individual fairgrounds to be able to start the process and move forward. CDFA does not like the unknown involved in this process. CEO Munson requested that him and Director Mercier have a startup meeting for our JPA prior to the October board meeting. No public comment.
- **2021 FAIR (Information/Action):** The fair report included in the board packet was discussed. The numbers look good; attendance, concessions and carnival were up, and the people were ready to spend money. Commercial vendors were down due to staffing issues and some going out of

business since COVID-19. We will net approximately \$370K once all the expenses are recorded (this is just fair related not overall).

Fair Comments:

- Director Salters – Really appreciated the online auction again; liked the sheep area improvements; she received a lot of good response about Shelly Suetta doing the photography department; the community was very appreciative of who was awarded the Blue Ribbon Award and the Lifetime Pass this year; and she enjoyed the turkey judge. She also expressed that she missed the trackless train and CEO Munson explained that due to the budget being cut and not sure how we could put it in our county proposal since people sit so close together. Hopefully next year it will return.
- Director Hanna – It was a good meeting and a good fair; the grounds looked great and people seemed happy; he didn't receive as many complaints as usual and this was his first year staying on the grounds.
- Director Mercier – There were many complaints about the way showmanship was ran this year; seems to be cheating the kids because not everyone gets to participate; if you received a token you had to take "that" animal into the showmanship class. CEO Munson explained that we followed the protocol that we did last year for the county plan, it was least exposure for everyone. Director Mercier also stated that he was super impressed that we pulled it off with little staff and no money; everyone had a great time.
- Vice President Fawaz – He heard lots of good things especially about Della Hayden the new livestock supervisor; complaints he heard pertained to livestock.
- President Finley – Was unable to attend most of the fair but he heard it was good; he hasn't heard any complaints.
- AGPA Eiler – Asked if anyone heard complaints about things being online (no).
- Senior Maintenance Luiz – The new restroom crew did a good job; this was the smoothest year that maintenance has had with the livestock department; he had a few maintenance issues (forklift, stage, sewer, broken toilet, etc.) but overall it was a good fair.

In 2021 CEO Munson wrote the COVID-19 to the county being very conservative; hopefully we can do better for the 2022 fair. Staff has already started to work on a great 2022! No public comment.

#### **CEO REPORT (Information/Action):**

- Events
  - Calendar of Events – CEO Munson reported that Jim Berry/Yreka Outlaw Karts is not getting the karts and had to host a test and tune instead of a race on September 10<sup>th</sup> and will be cancelling the race on the 24<sup>th</sup>. CEO Munson told him that once the contract minimum was met then changes in regards to his payment could be discussed. AGPA Eiler informed the board that the Siskiyou Golden Speedway has not paid the July utility invoice as of this meeting. No public comment.
- Projects
  - Winema Hall HVAC System/SB 5 Project – CEO Munson reported the final closeout report was processed and we should be receiving the last reimbursement soon. No public comment.

#### **MATTERS OF INFORMATION:**

- CEO Comments – CEO Munson reported that CFA has asked for an accounting of the \$40.3 million that was allocated last year to assist fairgrounds to layoff staff; only about \$21 million was accounted for. He also stated that a RFA has been completed for the San Joaquin County Fairgrounds low cost housing project and two applications have been received; they will select one in October. Currently Bagley-Keene Open Meeting Act has been modified to provide flexibility so meetings of state bodies can continue to be conducted remotely and with no physical location. The suspension will end on January 31, 2022. Governor Newsom pushed COVID-19 testing be mandatory for all state employees that are not vaccinated. Fairgrounds with fewer than 20 employees will have to supply home tests that will be monitored through a company called COLOR.

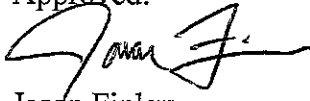
At this time they are trying to determine when they can get the supplies and who will be paying the cost. CEO Munson also discussed the idea of not having the Sportsmens Expo in March but creating a larger event Mother's Day weekend.

- Board of Directors Comments –
  - Director Salters – requested that she be able to zoom into the next two meetings.
- Items Proposed for Next Board Meeting – 2022 Fair: Grandstand Events, Livestock Weights

**NEXT MEETING DATE:** The meeting is scheduled for Tuesday, October 19, 2021 at 5:30 PM.

**ADJOURNMENT:** Meeting was adjourned at 8:25 PM.

Approved:



Jason Finley  
President

Attest:



Michelle Eiler  
Secretary