

2024
SOUTH FLORIDA FAIR
YOUTH MARKET STEER, HOG & GOAT RECORD BOOK



NAME _____

AGE _____

EAR TAG # _____



2023 GRAND CHAMPION BUYERS

Grand Champion Steer South Florida Fair: \$7,500.00

Grand Champion Palm Beach CountyH.E. Hill Foundation: \$10,000.00

Reserve Champion Pullet US Sugar: \$1,000.00

Grand Champion Hog..... Cow Creek Family Cattle: \$3,250.00

2023 YOUTH MARKET BUYERS

- see additional buyers on inside back cover -

Ag Power Solutions

Alderman Farms

Allied Welding

American Concrete

Area 1 Racing

Ava Johnson

BFT Development

BSM & Assoc Land Surveying

Capling Leveling

Cardin Flooring

Centerline Plumbing of the
Treasure Coast

Chosen Ag Bubba McNeil

Complete Clearing Connection

Cow Creek Family Cattle Co

Danny Drawdy

Diamond Mechanical

East Coast Tinting & Design

East Gate Farms

Everglades Equipment Group

Extreme Machining Corp

Fast Action Fencing

Fast Break Bait & Tackle

First Bank

Florida Environmental Services

Florida Rice Growers

Georgia Crate

H.E. Hill Foundation

Helena Chemical



south florida
FAIRSM

Exhibitor Name: _____

Project: Steer / Hog / Goat
(circle one)

Ear Tag # : _____

4-H Club Name / FFA Chapter
(if applicable): _____

2024 YOUTH MARKET STEER, HOG & GOAT RECORD BOOK

ATTENTION YOUTH (AGES 8 -18)

Youth exhibitors **MUST** have attended the Mandatory YOUTH LIVESTOCK SHOW ETHICS AND ANIMAL CARE WORKSHOP by January 1 OR have a valid current ethics number on the entry form in order to show an animal at the South Florida Fair.

Any entry forms marked "Ethics # on File" will be rejected.

NOTE: While most Florida fairs have adopted this Ethics program, the rules governing the exhibitors differ from fair to fair. It is the exhibitor's responsibility to make sure you are in compliance with EACH fair you are showing an animal.

For a complete Ethics Class listing, go to: www.southfloridafair.com/ethics

Record Books for these terminal market animal projects must be completed and turned in according to the rules that govern your species. Failure to do so may disqualify exhibitors from exhibiting animal(s) and will be determined by the South Florida Fair's Livestock Committee.

Exhibitor initial _____

Ethics Certification # _____

Exhibitor's Name _____

Exhibitor's Age _____

Exhibitor's Birth Date _____

I hereby certify that as the exhibitor of this project, I have personally been responsible for the care of this (these) animal(s), have personally kept records on this project and have personally completed this record book.

Exhibitor's Signature

Date

We, the parents, certify that our child has completed this project and completed this record book and will comply with all the rules and regulations of this show.

Parent/Guardian Signature

Date

4-H Leader / FFA Advisor Signature (if applicable)

Date

PURPOSE

THE PURPOSE OF THE SELL-A-BRATION OF CHAMPIONS YOUTH MARKET ANIMAL PROJECT IS:

1. To acquire an understanding of market animal production by preparing for, purchasing, caring for, and record keeping.
2. To be able to identify the types and grades of animals and employ efficient methods of marketing.
3. To understand the business aspects and economics of purchasing animals, feeds, facilities, and equipment for a market animal project, which is a terminal market animal project.
4. To develop integrity, sportsmanship, and cooperation.
5. To develop leadership abilities, build character, and assume citizenship responsibilities. This is a terminal project and auction.

It is important that every section of this record book be complete and accurate. If exhibitor chooses not to complete any section of this record book, a premium will not be awarded.

DRUG STATEMENT

THIS IS TO ACKNOWLEDGE THAT I HAVE BEEN ADVISED THAT THE PRESENCE OF ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE IN MY MARKET ANIMAL AT ANY TIME AND AT SLAUGHTER WILL RESULT IN THE CONDEMNATION OF THE CARCASS AND FORFEITURE OF ALL SALE PROCEEDS AND PREMIUMS.

I HEREBY CERTIFY THAT ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE WHICH MAY HAVE BEEN ADMINISTERED BY MYSELF, OR ANY OTHER PERSON, WAS DONE SO IN STRICT COMPLIANCE WITH THE MANUFACTURERS' LABEL REQUIREMENTS OR AS PRESCRIBED BY A VETERINARIAN.

Signature of Exhibitor

Signature of parent/guardian

Signature of 4-H Leader / FFA Advisor (if applicable)

YOUTH MARKET STEER, HOG & GOAT GENERAL RECORD BOOK GUIDELINES

1. It is suggested that a photocopy of the record book be made for use as a work copy. Records can be transferred into this book as the final copy.
2. The record book process should begin on the purchase date of the project.
3. Record book is to be presented to the Steer, Hog or Goat Committee (whichever animal is being shown) for verification prior to final weighing of your respective market animal, showing completion of all required sections, except the Project Revenue Declarations on Page 8, and the Project Summary on Page 10, detailing final weight and the market auction price and buyer(s). This section must be completed and the record book turned in its entirety within 30 minutes after the sale of the last animal in your specie at the Sell-a-Bration of Champions Youth Market Auction. Include the purchase price and buyer(s) of your animal. The record books will then be judged for all completed sections. If the exhibitor's animal is disqualified for any reason, your record book will not be accepted for judging. Failure to present your record book for verification at final weigh-in will result in being moved to the end of the auction. Steers, hogs or goats will be moved to end of auction for unsubmitted or late record books, regardless of placing in show. Record books are judged on a points scale, and premiums will be paid for First and Second places. Third place record books are not paid a premium. Record books will be provided by the South Florida Fair and are available on-line at www.southfloridafair.com/ record book. Record Books will be mailed to exhibitors with auction/premium check(s).
4. Record books should be turned in exactly as received. **Please do not make it a scrapbook or place it in a three ring binder.** Record books MUST be kept in original form. If pages are added, staple or tape them in place. Do not take pages apart.
5. Always double check your work, especially math calculations.
6. Have someone check the project story for spelling and grammar before it is written in this original document.
7. Exhibitor's final record book should be handwritten by the exhibitor.

Signature of Exhibitor

Signature of Parent/Guardian

PROJECT INVENTORY

List all equipment and assets on hand at the beginning of the project, starting with the purchase date of the animal. After listing existing inventory, list items purchased this year that will be kept after the project is completed.

List items that will be kept at the end of this project on this page only (i.e. clippers, blowers, chutes, tack, etc.)
Do not list expendable items such as shampoo, etc.

Refer to Project Terms and Explanation (Page 19), for descriptions of each column.

Item Description 4th Year Project Example	Project Year Acquired	Purchase Cost or Value A	Value at Beginning of this Project year B	Depreciation (10% of purchase cost per calendar year) C	Value at end of project (B minus C) D
<i>Comb</i>	<i>2000</i>	<i>5.00</i>	<i>3.50</i>	<i>.50</i>	<i>3.00</i>
<i>Brush</i>	<i>2004</i>	<i>5.00</i>	<i>5.00</i>	<i>.50</i>	<i>4.50</i>
Total Depreciation (Depreciation is an expense)					
Value of project assets					

ANIMAL EXPENSE

COST OF ANIMAL

(Start of Project)

Date	Description	Paid To/Breeder	Weight	Cost

Cost of Animal \$ _____

NON-FEED EXPENSES

List everything money is spent on that you will NOT have at the end of the project, and that is NOT feed or hay. Starting with the purchase date of the animal, this includes entry fees, veterinary expenses, bedding, and other expendable items such as shampoo, shoe polish, hair spray, film, developing, etc.

LIST ITEMS THAT WILL BE KEPT PAST THE END OF THIS PROJECT ON PROJECT INVENTORY PAGE ONLY

(inventory examples include clippers, blowers, chutes, tack, etc.)

Date	Description	Paid To	Total Cost
Total Non-Feed Expenses			

List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start from the purchase date of the animal.

[illegible]

FEED EXPENSES (CONTINUED FROM PAGE 6)

List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start with the purchase date of the animal.

Date	Description	Paid To	Pounds	Total Cost
Page Total - Pounds of Feed				X
Page Total - Feed Cost				

Total - Pounds of Feed - Page 6 _____

Total - Pounds of Feed - Page 7 + _____

Total - Pounds of Feed = _____

Total - Feed Cost - Page 6 _____

Total - Feed Cost - Page 7 + _____

Total - Feed Cost = _____

PROJECT REVENUE

All project revenue must be recorded here, including the sale of project animals, amount and buyer's name, show premiums or other money earned. **If there is no other revenue from this project prior to the show, THEN ENTER ZERO.**

Date	Description - Auction Price / Buyer's Name	Total
Date	Description - Premiums	
Date	Description - Other Earned Revenue	
	Total revenue, if none, enter zero	

WEIGHT RECORDS

Keep track of the weight gains of the animal. Be sure to include the beginning weight of the animal(s) from Page 5, and the final weight at Fair check-in. If you don't have access to scales, use a weight tape.

**Average daily gain can be calculated by taking the pounds gained since last weighing, divided by the number of days since last weighing.*

Date	Weight (Page 5)	Pounds gained since last weighing	Number of days since last weighing	Average daily gain*
Beginning Weight				

Total Gain

Total Number of Days on Feed

HEALTH RECORD

This should include a record of any health related measures (deworm, vaccinate, or use of veterinarian services for any other reason). This should include what was used, how much was used, and what it was used for. Include well animal care (such as health certificate). Complete all applicable information. If animal is healthy throughout the project, make note of that.

Date	Description of Activity	Product Used	Dosage	Withdrawal Time

PROJECT SUMMARY

GAIN	LINE ITEM
Beginning Weight (From Page 9)	1
Final Weight (at Fair check-in) (From Page 9)	2
Total Gain (<i>line 2 minus line 1</i>) (From Page 9)	3
Total Number of Days on Feed (From Page 9)	4
Final Average Daily Gain (<i>line 3 divided by line 4</i>)	5
FEED	
Total Pounds of Feed Fed (From Page 7)	6
Total Feed Cost (From Page 7)	7
Conversion (Pounds of feed per pound of gain - <i>line 6 divided by line 3</i>)	8
Cost of Gain (Cost of feed per pound of gain - <i>line 7 divided by line 3</i>)	9
PROJECT REVENUE (From Page 8)	
Auction Price	10
Premiums	11
Other Earned Revenue	12
TOTAL INCOME (<i>Lines 10+11+12</i>)	13
EXPENSES	
Total Depreciation (From Page 4)	14
Cost of Animal (From Page 5)	15
Total Non-Feed Expenses (From Page 5)	16
Total Feed Expenses (From Page 7)	17
TOTAL EXPENSES (<i>Lines 14+15+16+17</i>)	18
PROFIT OR LOSS	19
<i>(Line 18 divided by Line 13)</i>	

Notes for Project Summary

1. **Total Gain** - Final weight minus beginning weight.
2. **Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date animal was purchased, to date of check-in.
3. **Conversion - Pounds of Feed (FED) per Pound of Gain** - Total pounds of feed fed divided by the total gain.
4. **Cost of Gain** - Total feed cost, divided by total gain.

PICTURES OF YOUR PROJECT

Show the beginning and end of the project along with two different skills that were learned. This should include a minimum of 5 pictures and a maximum of 8. Include a caption with each photo. The captions should tell a story. The pictures and captions should complement the project story. Explain what you are doing and why you are doing the things shown in the picture. What skills are being demonstrated and why? Spelling and grammar are included in the judges' decision.



PICTURES (CONTINUED)



PICTURES (CONTINUED)

BUYER CONTACT WORKSHEET

(All five required, two of whom must be new)

This list must be electronically submitted via Google Docs

<https://forms.gle/yzKjjEAi2FkSaZRf8>

by midnight September 5, 2023.

Contact: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Contact: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Contact: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Contact: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Contact: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____



BUYER'S INVITATION LETTER EXAMPLE

Attach a copy of one buyer's letter; if using the same letter for all buyers.

BUYER'S THANK YOU LETTER EXAMPLE

Attach a copy of the buyer's thank you letter.

PROJECT STORY OUTLINE

Required for 4-H Record Book, optional for South Florida Fair - will be used to break a tie.

Use this outline to write the story.

First, make an outline for the project story. It should include what has been learned about the animal, what safety practices you used in your project, what you could do to improve your project, and the different skills used in your project. This is an outline form - complete sentences are not necessary. All outline sub-topics must be complete to receive full points.

I. Introduction - Introduce the story and capture the reader's interest.

II. What information and skills did I learn or improve?

III. What safety practices did I use?

IV. List challenges you faced and how you handled them?

V. What skills did I learn or improve?

VI. My adult leader/parent helped me with my project by:

VII. List your leadership/citizenship activities related to this project:

VIII. Awards and recognition received in this project:

IX. Summary - Leave the reader with the idea or impression you want them to have.

This image shows a full page of blank white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page, providing a template for writing or drawing. There are no margins, text, or other markings present.

[illegible]

PROJECT TERMS AND EXPLANATIONS

PROJECT YEAR - Based on a calendar year. Current project year is same year as current Fair.

Notes for Project Inventory (Page 4):

1. Date acquired - List the date exhibitor obtained this item, on items older than 1 year; the year is sufficient.
2. Purchase cost or value - What did this item cost when exhibitor obtained it? (Fair market value)
3. Value at beginning of project - Same as purchase cost for items purchased current calendar year. On items from previous years this should be the value from last year's ending inventory or depreciated value of 10 percent of purchase cost per calendar year.
4. Depreciation of 10 percent - This is 10 percent, per project year, of the original purchase cost for the items exhibitor will still have at the end of the project. This includes items at the beginning of the project, as well as items purchased during the current calendar year. Depreciation is the loss in value of your assets and is an expense.
5. Value at the end of the terminal project - This is the value at the beginning of the project, minus the depreciation.

Examples:

		A	B	C	D
Item Description	Date Acquired	Purchase Cost or Value	Value at Beginning of Project (column D from prior year)	Depreciation (10% of column A)	Value at end of project (B minus C)
Rope	Purchased 4 years ago	5.00	(Depreciated 10% for 3 years) 3.50	.50	3.00
Comb	Purchased 3 years ago	5.00	(Depreciated 10% for 2 years) 4.00	.50	3.50
Brush	Purchased previous calendar year	5.00	(Depreciated 10% for 1 year) 4.50	.50	4.00
Bucket	Purchased current calendar year	5.00	(No previous depreciation - purchased current project year) 5.00	.50	4.50
Total Depreciation*				2.00	
Value of project assets					15.00

Notes for Project Summary Page (Page 10):

1. **Total Gain** - Final weight minus beginning weight.
2. **Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date exhibitor purchased the animal to date of check-in.
3. **Conversion** - Pounds of Feed (FED) per Pound of Gain - Total pounds of feed fed divided by the total gain.
4. **Cost of Gain** - Total feed cost divided by total gain.

SCORING SYSTEM – YOUTH RECORD BOOK

SECTION	POINTS POSSIBLE	POINTS SCORED
1. Cover Page (Page 1)	5	
2. Drug Statement & General Guidelines (Pages 2-3)	2	
3. Project Inventory (Page 4)	10	
4. Animal Inventory + Non-Feed Expenses (Page 5)	5	
5. Feed Expenses (Pages 7)	8	
6. Income (Page 8)	3	
7. Weight Records (Page 9)	10	
8. Health Record (Page 9)	5	
9. Project Summary (Page 10)	18	
10. Pictures (Pages 11 - 13)	10	
11. Buyers Contacts and Letters (Pages 14 - 15)	5	
12. Project Story Outline (Page 16)	0	
13. Project Story (Pages 17 - 18)	10	
14. Neatness	4	
15. Followed Guidelines (Page 3)	5	
Total Points	100	

Comments: _____

RECORD BOOK RIBBON PREMIUMS AND AWARDS

1st	\$25.00	90-100 pts
2nd	\$20.00	80-89 pts
3rd	no premium	70-79 pts



2023 YOUTH MARKET BUYERS

- see additional buyers on inside front cover -

Hugh Branch Produce

Integ-Crete Construction

Jarrett Lang

JMA Electric

Kast Construction

King Ranch

Liam Berry

Lodge Box Developments

Long Hammock Grove

Loving Care Young Achievers

Maximus Security Services

McNeill Labor Management

Michael Hawthorne

No Worries Property Maintenance

North Shore Cattle Auction

NutrienAG

Oakley Transport

Percy Family Farms

Performance Napa

Pioneer Growers

Precision Land Management

Publix Supermarkets

Red Barn Feed & Supply

Ricky Coons

Roger Gates

Rogers General Contracting

Sake LLC

Seminole Tribe of FL / Brighton Community

Seminole Tribe of FL Brighton Board

Shannon Dowler

Shannon Vieths

South Florida Fair

Spurlock Adventures

Star Farms Corp.

Thomas Ferguson

TKM Bengard Produce

Town & Country Feed and Supply

Tri-Est Fumigation

Triple E Equipment

Tropical Land Design

US Sugar

Wedgworth Farms

WR Properties



PERFORMANCE
AUTO & TRUCK PARTS



PRESENTS



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