# Souch Florida Florida

## YOUTH MARKET

# CLINIC

**OCTOBER 6, 2020** 

### The WHO'S Intro of clinic presenters

#### South FAIR Florida FAIR AG TEAM

Tracy Hamlin Agricultural Assistant

> Paige Poole Education & Community Relations Manager

Becky Brashear, CFE Director of Business Development

Daniel Gonzalez 4-H Extension Agent, UF/IFAS Extension Palm Beach County





Paula Daniel 4-H Extension Agent, UF/IFAS Extension Okeechobee County

#### Derrick Crum Ag Teacher/FFA Advisor





#### Brian Trimble Ag Teacher/FFA Advisor

Noelle Guay 4-H Extension Agent, UF/IFAS Extension Palm Beach County



#### Participants Introduction



#### The WHEN'S and the WHERE'S 2021 South Florida Fair overview





The WHY's and the HOW's Why these 3 clinics are important to you How these 3 clinics will help you

- Learn how to BRUSH up on your sales pitch
- Learn how to GROOM yourself to be a successful salesperson
- Learn how to FEED the correct information about your market project
- Learn how to CHAMPION your visions and values

### The WHAT'S next

THE NEXT TWO CLINICS OCTOBER 13 Youth development communicating With prospective buyers

OCTOBER 20 The 2021 Auction! Buy local! Buy fresh! Market auction promotion!