

Welcome to the Stanislaus County Fair's

Volunteer & Fundraising Opportunities Informational Webinar



Fair dates: July 10 - 19, 2026

Kim Williams, Chief Executive Officer

Apryl Azevedo, Concessions Manager; aazevedo@stancofair.com

Jordan Brizendine, Friends of the Fair Executive Director; jbrizendine@stancofair.com

Ryan Williams, Box Office & Admissions Manager; tickets@stancofair.com



July 10th - 19th, 2026

Today's webinar will address:



- What is the Stanislaus County Fair's Community Partnership Program?
- What are the eligibility requirements?
- What fundraising opportunities are available?
- What is required of Community Partners?
- How do you submit an application for your organization?



Community Partnerships are volunteer groups that support Fair operations in exchange for **fundraising opportunities.**

Eligible partnerships include:

Schools • Booster Clubs • Athletic Teams •
PTAs • Youth Groups • Community
Organizations • Charities



3 Fundraising Opportunities:



Admissions Department Ticket Scanners

- \$1,000 donation per day
- Up to two fundraising days
- 30-35 volunteer shifts required
- Five-hour volunteer shifts
- Mandatory training required



Ryan Williams

Box Office & Admission Manager

Concessions Department Arena Concessions Stand

- Earn 85% of sales
- Evening shifts during events
- Food service experience helpful
- POS, insurance, permit required
- Follow food safety rules



Apryl Azevedo

Concessions Manager

Friends of the Fair Bar Takeover

- 21+ volunteers only
- Beverage service during events
- Evening event shifts
- Fundraising opportunity
- Training and compliance required



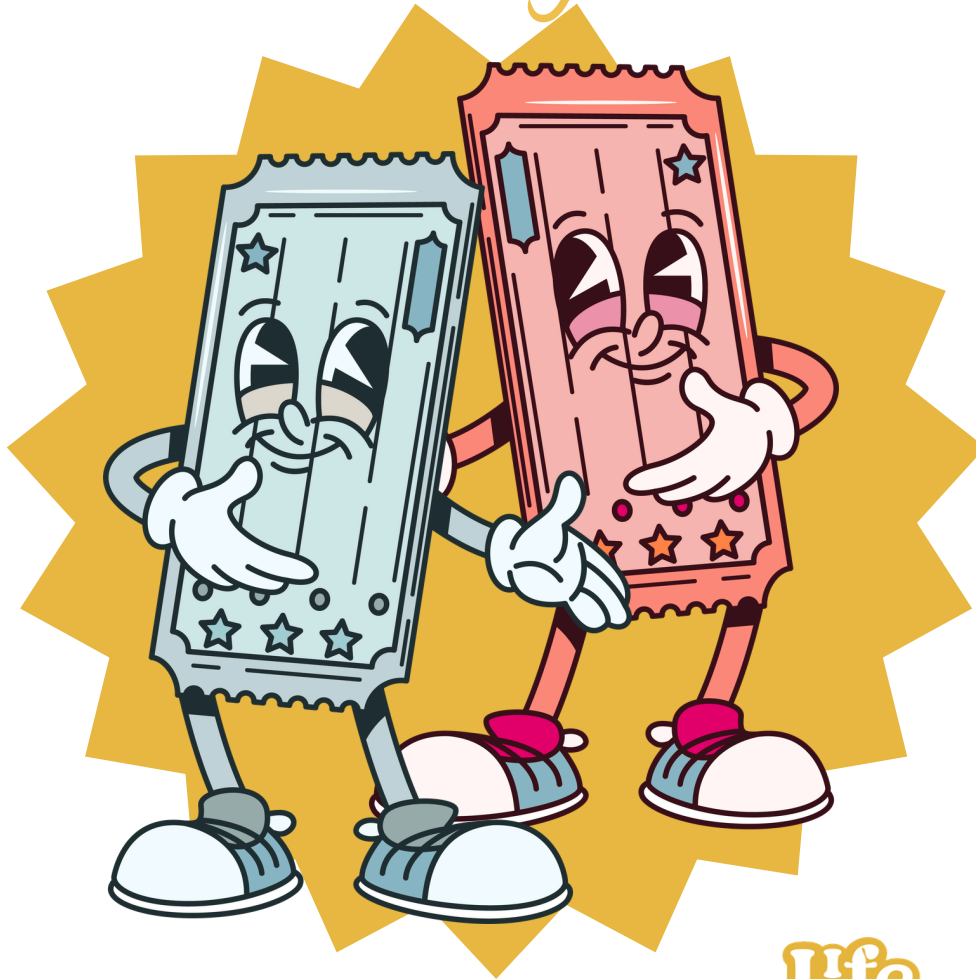
Jordan Brizendine

FOF Executive Director



Admissions Department

Ticket Scanning



Contract Overview

- \$1,000 donation per day
- Up to two fundraising days
- 45–55 volunteer shifts required
- Five-hour volunteer shifts
- Mandatory training required



Ryan Williams

Box Office & Admission Manager
tickets@stancofair.com

Admissions Department

Ticket Scanning Scope



1. **\$1,000 per day** paid to community partners who provide volunteers to **scan entry tickets** for a full day of the fair.
2. Each full day **requires 30-35 volunteers.**
3. **5-hour shifts** scheduled **from 6am - 11pm.**
4. Organizations may sign up a **max of 2 days.**
5. **Mandatory volunteer training:**
Monday, July 6th & Tuesday, July 7th
from 6:00pm - 7:00pm.



Admissions Department

Ticket Scanning Responsibilities



- **Schedule & organize volunteer coverage** for all shifts for the day you agreed upon.
 - **Submit confirmed volunteer schedule by May 15th, 2026.**
- Welcome and **greet each guest.**
- Check and **scan tickets.**
- **Assist gate staff** with entry flow.
- Represent your organization and the Fair in a **friendly & professional manner.**



Admissions Department

Volunteer Structure



- **Community Partners schedule** all shifts necessary for the volunteer day(s).
- Their **volunteers donate one 5-hour shift** per day.
- **Gate Leads are required** for all volunteer groups.
 - Gate Leads are tasked to **supervise ticket scanners** at each location as the organization's representative.
 - For groups with **primarily minor volunteers**, a Gate Lead is required at each location. Leads may double as a ticket scanner.
 - For groups with **primarily adult volunteers**, one (1) Gate Lead may supervise all locations. However, Gate Leads may not double as a ticket scanner if supervising all entry groups.



Admissions Department

Volunteer Shift Details






- Admission Gates are **open between 6:00 AM – 11:00 PM.**
- There are **4 entry gates** and the FoodMaxx **Arena gate.**
 - **Note: arena shifts vary between 3-5 hours depending on the event and sales.**
- Volunteers must **remain at their assigned post** for the full shift.
- Volunteers should **wear organization branded attire** and their **volunteer badge.**



Admissions Department

Additional Volunteer Perks



- Free  on volunteer day.
- Plus, another  for you to enjoy the fair.
-  Free parking in our North & West lots.
- Group recognition on our



Admissions Department

How to Apply



Community Partners are selected by availability, ability to provide volunteer coverage, and prioritized on a first-come, first-serve basis.

**Email Box Office &
Admissions Manager, Ryan Williams:**

tickets@stancofair.com



Concessions Department

Arena Snack Bar



Contract Overview

- Earn 85% of sales
- Evening shifts during events
- Food service experience preferred
- POS, insurance, permit required
- Follow food safety rules



Apryl Azevedo
Concessions Manager

Concessions Department

Arena Snack Bar Scope



- Community Partner will staff and operate the FoodMaxx Arena Snack Bar and collect **85% of gross sales**.
- **5-hour shifts** scheduled for **4PM – 9PM**.
- Full staffing requires **5-7 volunteers per day**.
- Community Partner will cover **all 10 nights**.
- Community partner will provide **proof of insurance** and **required food service permit**.
 - Note: All food vendors **MUST** pass health inspection PRIOR to beginning sales.



Concessions Department

Arena Snack Bar Responsibilities



- Community Partners will **schedule volunteers** for all 10 evening events.
- Community Partners will **supply inventory and handle restocking** as necessary.

Required Menu Items:

Prepackaged snacks • Hot dogs (Fair provides grill) • Nachos • Canned soda • Water

No alcohol permitted



Concessions Department

Volunteer Structure



- Community Partners **schedule all shifts** necessary to run the Snack Bar.
- Their **volunteers donate one 5-hour shift** per day.
- Community Partner covers all **10 days** of the Fair.



Concessions Department

Arena Snack Bar Food Safety



- Follow **food safety** procedures
- **Closed-toe shoes** required
- **Gloves** require when handling food
- **No alcohol or smoking** during shifts.

Concessions Department

Requirements for Operation



- Point-of-Sale system (POS) with auditing
 - **Detailed policies will be provided to selected group.**
- Insurance
- Temporary Food Facility Permit

***Fair staff can assist with permit process.**



Concessions Department

Community Partner Application



- Volunteer groups will be selected by Stanislaus County Fair Management based on applications.
- Applications are available at stancofair.com



Friends of the Fair Foundation

Bar Takeover



Friends of the Fair Bar Takeover

- 21+ volunteers only
- Beverage service during events
- Evening event shifts
- Fundraising opportunity
- Training and compliance required



Jordan Brizendine
FOF Executive Director

Life
happens
at the
Stan Co
Fair



Friends of the Fair Foundation

Bar Takeover Scope



- Community Partners will assist with **beverage service** at designated bar locations.
- **Promote** your business or organization.

Alcohol sales are from:

Weekdays **4pm - 11pm**

Weekends **12pm - 11pm**



Friends of the Fair Foundation

Bar Takeover Responsibilities



- Community partner will **schedule volunteers** for all open hours.
- Volunteers **pour and serve beer** to patrons ensuring all patrons are **21 or older**.
 - **Patrons receive wristbands at ID Check Stations.**
- **Assist FOF Leads** throughout the event.
- Maintain high levels of **customer service**.



Friends of the Fair Foundation

Volunteer Structure



- Each bar location **requires 4 volunteers** and are **scheduled by the community partners.**
- **Each volunteer** may donate up to two **5-hour shifts.**
- All volunteers **must be 21+ years of age.**
- **Report to Friends of the Fair Leads** to ensure bar functionality.



Friends of the Fair Foundation

Promotion and Fundraising



- Fun, **team-building** opportunity.
- **Give back** to your community.
- Community Partners may **promote their organization** and initiatives.
 - **Include business cards, informative flyers, QR code mailing list sign-ups, Job/group application links.**
- Community Partners may **run fundraiser initiatives** upon prior approval.
 - **Examples: Donation QR Code, donation add-ons, fundraising drive.**



Friends of the Fair Foundation

How to Apply



Takeovers are selected by availability, ability to provide volunteer coverage, and prioritized on a first-come, first-come basis.

**Email Friends of the Fair
Executive Director, Jordan Brizendine:**

jbrizendine@stancofair.com



Important Dates & Deadlines



March 31, 2026 (Concessions Only)

Arena Snack Bar application due.

May 15, 2026

Submit completed volunteer schedules.

May 15, 2026 (Concessions Only)

Submit signed contract and insurance.

July 6 & 7, 2026 (Admissions Only)

Mandatory Ticket Scanner Training.

July 10-19, 2026

Annual 10-day Fair



Questions & Discussion



We are happy to answer questions to help determine the best opportunity for your organization.

Contact Information



Main Office: (209) 668-1333

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aazavedo@stancofair.com

Jordan Brizendine, FOF Executive Director
jbrizendine@stancofair.com

Ryan Williams, Box Office & Admissions Manager
tickets@stancofair.com



Thank You!

We appreciate our **community partners** and look forward to working together to make the 2026 Stan Co Fair a success!



Community Partnership Program