

The Market Place

The cost of a 4-HorFFA animal project is higher than that of a commercial stockman because of the individual attention given to that animal's development. This is the market place that 4-H, FFA and independent members sell their animals raised from "learn by doing" livestock projects that teach them to select and care for animals. These are also commercial ventures to gain experience in the business world.

Custom Versus Resale

Steer (1350 lb steer = approx. 500 lb packaged meat)
1350 pounds at \$2.98 per pound....\$4023.00
Processing Charge.....+\$937.00
Approximate Custom Cost.....\$4960.00
Approximate Resale Cost.....\$2740.50
(\$4023.00 less market value of \$1282.50)

Lamb (140 lb lamb = approx. 70 lb packaged meat)
140 pounds at \$7.84 per pound.....\$1097.60
Processing Charge.....+\$154.00
Approximate Custom Cost.....\$1251.60
Approximate Resale Cost.....\$901.60
(\$1097.600 less market value of \$196.00)

Hog (230 lb hog = approx. 140 lb packaged meat)
230 pounds at \$3.91 per pound.....\$1016.60
Processing Charge.....\$186.20
Approximate Custom Cost.....\$1202.80
Approximate Resale Cost.....\$907.40
(\$1016.60 less market value of \$109.20)

Above figures are examples only! Price per pound, processing charge and resale rate are based on TCF 2016 sale's averages.

Resale: The animal will be automatically resold for you at the current market price. You will not take possession of the meat and are responsible only for paying the difference between your bid and the resale price.

Custom: The animal will be processed for you by the service of your choice, after which you will take possession of the meat.

Buyer takes possession of live animal: The animal will be ready for pick up after the auction.

Rabbit and poultry purchases are ONLY custom processing this year: Tulare County Fair has arranged for these animals to be processed and delivered back to you the buyer.

The many uses for your purchase

Resell The Animal Back • Receive the best possible benefit of a tax deduction for price paid above market value.

For Individuals • Put the quality wrapped meat in your freezer to enjoy year-around.

For Businesses • Present packaged meat to your customers, host a BBQ for employees, etc.

For Service Clubs • Host a BBQ, donate the meat, or auction off to boost the club's treasury, or consider donating animals to Kiwanis Tulare Co. Pork Boosters, PPAV or Tipton SPDES Lamb Feed.

How to Participate

- Come and bid in person or purchase by proxy. Proxy due September 10th. If you need assistance, please call.
- Proxy Buyers: Postmark this form on or before Friday, September 10th.
- **THIS IS A CASH ONLY SALE!** All purchases and add-on contributions (\$50 minimum) **must be paid for at the time of purchase.** Check, Cash & Credit Cards accepted.

Buyer Registration online at tcfair.org
For further information call (559) 686-4707
620 South K Street
Tulare, CA 93274

Proxy Purchase Form

Please also complete the Buyer Pre-Registration on reverse side.
The below information is only necessary if you or your representative is unable to attend the auction and wish to purchase by proxy. Buyer pre-registration form on reverse must be filled out in addition to the information below.

What would you like to purchase? Check all that apply...

___ Lamb ___ Hog ___ Beef ___ Goat
___ Poultry ___ Rabbit ___ Dairy

How would you like your purchase processed?

___ Custom ___ Resale ___ Buyer Pick Up
___ Kiwanis Tulare Co. Pork Boosters

___ Tipton/SPDES Lamb Feed

If custom, please select a Cut & Wrap Shop to process your order...

___ Exeter Meats & Processing
___ Tulare Meat Locker Services
___ Westside Locker

How much would you like to pay?

\$ _____ per pound, not to exceed \$ _____ total

Showman's First and Last Name and FFA Chapter or 4-H Club (If name is not listed we will purchase)

Pay by Credit Card (optional)

Cardholder's name/address must match billing name/address on reverse

___ Visa ___ Master Card

Number _____ - _____ - _____ - _____

Expiration Date ____ / ____ Security Code ____

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New Pre-Registered Buyers:

Mail in your completed Buyer Pre-Registration form to the address below or present completed form at the buyers' registration table on day of auction.

Online Buyer Registration: www.tcfair.org

Proxy Buyers: Postmark this form on or before Friday, September 10th.



Buyer Pre-Registration/Add-On's

Please print or type clearly!

To pre-register as a buyer please fill out information below and return to Tulare County Fair. If you are unable to attend the auction and wish to buy by proxy please fill out both sides of this form! NOTE: All buyers will be required to provide a copy of a valid driver's license prior to purchase.

☐ New Buyer ☐ Returning Buyer ☐ Add-On

Buyer's / Company Name (Please print or type clearly!)

Contact Person, if Company Purchase

Buyer's Address

City, State and Zip

Buyer's Phone

Buyer's Email (mandatory)

In bidding on an animal and accepting the bid I will be responsible for the payment of the animal even if I am acting as an agent for another person or company.

Add-On Recipient 4-H or FFA Club

Specie of Animal

Recipient's Phone

*Add-Ons will only be provided if exhibitor is eligible to sell.

Add-On amount \$ _____ (\$50 min.)

Payment Form: ____ Check Enclosed ____ Visa ____ Master Card

Number _____ - _____ - _____ - _____

Expiration Date ____ / ____ Security Code _____

Signature of Buyer

Date

Printed Name of Buyer

For further information call (559) 686-4707



Tulare County Fair
Junior Livestock Auction
620 South K Street
Tulare, CA 93274
(559) 686-4707



We appreciate our buyers!

TULARE COUNTY FAIR

**Market Steers, Beef Replacement
Heifers & Dairy Heifer Sale
September 18th @ 4pm**

**Junior Livestock Auction
September 19th @ 10am**

**AG Mechanic Items September
18th & 19th**

**Saturday, September 18th @ 4pm
Market Steer, Beef Replacement
Heifers & Dairy Heifer Sale
Sponsored By: Land O'Lakes**

**3:00pm Buyer Social (Served by Goshen Mounted Police)
4:00pm Sale**

**Sunday, September 19th @ 10am
24th DAA Junior Livestock Auction
Sponsored by: Tulare County Farm Bureau**

**8:00 a.m. Buyer Registration Opens
Sheriff's Posse Exhibitor & Buyers Breakfast @ the
Budlight Stage**

**10:00 a.m. Junior Livestock Auction
& Ag Mechanics**

Lunch Served by Goshen Mounted Police

Sale Order

**Market Hogs, Rabbit Meat Pens, Market Lambs
Poultry Meat Pens & Market Goats**

LAND O' LAKES, INC.
growingtogether community

**Tulare County
Farm Bureau**