# $24^{\text {th }}$ District Agricultural Association ( $24^{\text {th }}$ DAA) Tulare County Fair <br> 620 K Street <br> Tulare, CA 93274 <br> www.tcfair.org <br>  <br> <br> $24^{\text {th }}$ DAA BOARD MEETING NOTICE 

 <br> <br> $24^{\text {th }}$ DAA BOARD MEETING NOTICE}

The $24^{\text {th }}$ DAA Board of Directors will be holding a regular monthly board meeting on
Tuesday, April 18, at 6:00PM
Location Jockey Club
620 S. K Street, Tulare, CA 93274
or
Join Zoom Meeting: https://us02web.zoom.us/j/2991550907?pwd=VGZFeTluNnVudFVuSnRRR0RValhBdz09
Phone \#: 16699006833 US
Meeting ID: 2991550907
Passcode: 6202020
$24^{\text {th }}$ DAA BOARD OF DIRECTORS
Gary Castro, President
Rosa Gomez, Director
Greg Gomez, Director
Dan Hackey, Director
Grace Calderon, Director

CEO/Fair Manager
Dena Rizzardo

## PUBLIC PARTICIPATION

Members of the public may request to place items on the agenda of any board meeting, but their placement is within the discretion of the board President. The items must be directly related to $24^{\text {th }}$ DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12 ${ }^{\text {th }}$ ) business day prior to the board meeting. While the board values the participation of the public, the board President reserves the right to limit the time for public comment to a maximum of five (5) minutes, or less depending on the number of speakers, in order to proceed with the agenda of the day and/or to place the item on the agenda of a future meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the $24^{\text {th }}$ DAA website at www.tcfair.org.

## AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any $24^{\text {th }}$ DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 620 K Street, Tulare, CA 93274

1. CALL TO ORDER: President Castro

All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.tcfair.org.

## 2. ROLL CALL OF DIRECTORS:

3. DECLARATION OF QUORUM (minimum of five directors must be present):
4. INTRODUCTION OF GUESTS AND STAFF:
5. PUBLIC COMMENT (for items not listed on the agenda):

Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. CLOSED SESSION: The Board authorized to meet in Closed Session for the purpose of considering:
a. Pending Litigation-Personnel (Gov. Code $\mathbb{\$} 11126(\mathrm{e})(1)$ )
b. Pending Litigation-Foundation (Gov. Code $\$ 11126$ (e)(1))
7. RECONVENE INTO OPEN SESSION: Report any action taken in closed session.
8. CONSENT CALENDAR (Discussion/Action by Board):

The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
a. March 21, 2023, Board Meeting Minutes
b. Contracts for March
c. Cash Disbursements for March
d. Current Finance Report
9. BUSINESS REPORT \& INFORMATION (Informational/Action by Board):
a. CDFA Performance Audit Update $\# 20-010 \& 24^{\text {th }}$ DAA
b. Tulare County License Agreement March-April Part /Evacuation Shelter
10. CORRESPONDENCE (Informational)
11. COMMITTEE REPORTS (Informational/Action by Board):
a. Junior Livestock Auction-Outstanding A/R December
b. Junior Fair Board
12. FAIR REPORT (Informational):
a. 2023 Fair Update-

- Livestock Entries Online
- Commercial Vendor Packets Online
b. Grounds Update

13. CEO REPORT (Informational):
a. Projects
i. Progress update on SB 5 Project/Building 3 upgrade and remodel (CCA Contract)
ii. Resiliency Large Project overview

## MATTERS OF INFORMATION:

a. CEO Comments
b. Board of Director Comments
c. Staff Comments
d. Items Proposed for Next Board Meeting
14. NEXT MEETING DATE: May \& June Meeting Cancelled No quorum next meeting July 20, $2023 @ 6 p m$
15. ADJOURNMENT:

Posted April 7, 2023

## AMERICANS WITH DISABILITIES ACT

Individuals who, because of a disability, need special assistance to attend or participate in any $24^{\text {th }}$ DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 620 K Street, Tulare, CA 93274 559-686-4707.
$24^{\mathbf{T H}}$ DISTRICT AGRICULTURAL ASSOCIATION BOARD OF DIRECTORS MEETING

March 21, 2023

CALL TO ORDER: The $24^{\text {th }}$ District Agricultural Association Board of Directors meeting was called to order at 6:08 PM by President Castro.

ROLL CALL/DIRECTORS ABSENT: Directors Calderon, R. Gomez, G. Gomez, and President Castro were physically present.
Director Hackey was present via Telephone
There are four (4) vacant board positions.

## QUORUM OF DIRECTORS

There was a quorum present when the meeting opened at 6:08 PM

## INTRODUCTION OF GUESTS AND STAFF:

CEO Dena Rizzardo
Community members: Cammra Bettencourt and Dean Vlazakis

## PUBLIC COMMENT

None

## CLOSED SESSION

None

CONSENT CALENDAR (Action by Board):
Director Calderon made a motion, seconded by Director G. Gomez and carried to accept the consent calendar which included December 2022 Board minutes; contracts and cash disbursements for the months of December, January and February; and the current financial report.
No public comment.

| Board Member | Approved (yes vote) | Not Approved (no vote) | Abstained | Reason of <br> Abstaining |
| :--- | :---: | :---: | :---: | :---: |
| Grace Calderon | X |  |  |  |
| Gary Castro | X |  |  |  |
| Greg Gomez | X |  |  |  |
| Rosa Gomez | X |  |  |  |
| Dan Hackey | X |  |  |  |


|  |  |
| :--- | :--- |

## BUSINESS REPORT \& INFORMATION (Action by Board):

a) CDFA Performance Audit Report \# 20-010 responses - There is no further action needed from the Board at this time.
No public comment
b) $24^{\text {th }}$ DAA \& 24 A DAA Interagency agreement - The board was presented with the signed copy of the agreement.
No public comment
c) Update on Interagency Transition Proposal - the CEO updated the Board on her current duties, which have increased to the point that the hiring of a new administrative position is being considered.
No public comment.
d) Purchase agreement for new forklift - The CEO presented the board with a purchase agreement for a new forklift. The intent is to sell the Kings Co. Fair the 2011 forklift for use on their grounds and take the proceeds to partially fund the purchase of a new one.
No public comment

## Director R. Gomez motioned to move forward with the purchase of a GP35N5-7,000 lb lift seconded by Director Calderon and passed:

| Board Member | Approved (yes vote) | Not Approved (no vote) | Abstained | Reason of <br> Abstaining |
| :--- | :---: | :---: | :---: | :---: |
| Grace Calderon | X |  |  |  |
| Gary Castro | X |  |  |  |
| Greg Gomez | X |  |  |  |
| Rosa Gomez | X |  |  |  |
| Dan Hackey | X |  |  |  |
| 4 positions vacant |  |  |  |  |

e) Form 700 due April 3, 2023 - Board members were reminded to complete and turn in their 700 forms by the deadline.
No public comment
f) Items 9 (f)-9(k) were taken up together and discussed with the following action taken place. No public comment

> Director Calderon made a motion and seconded by Director Hackey to approve: (f) Renewal of the Annual CEO Delegation of Authority policy, as presented;
(g) Renewal of Annual Check Signers for Signature Card policy naming and authorizing Dena Rizzardo, Gary Castro and Grace Calderon as check signers for the 24 ${ }^{\text {th }}$ DAA;
(h) Renewal of the Annual Workers Compensation Resolution, as presented;
(i) Renewal of the Annual Credit Card/Bank Debit Card Authorization Policy as presented;
(j) The $24^{\text {th }}$ DAA Ticket policy, as presented;
(k) The $24^{\text {th }}$ DAA Camping Occupancy policy, as presented; and all having passed.

| Board Member | Approved (yes vote) | Not Approved (no vote) | Abstained | Reason of <br> Abstaining |
| :--- | :---: | :---: | :---: | :---: |
| Grace Calderon | X |  |  |  |
| Gary Castro | X |  |  |  |
| Greg Gomez | X |  |  |  |
| Rosa Gomez | X |  |  |  |
| Dan Hackey | X |  |  |  |
| 4 positions vacant |  |  |  |  |

CORRESPONDENCE (Informational):
2023 State Rules - Directors were presented with changes to the 2023 state rules for livestock.
COMMITTEE REPORTS (Informational/Action by the Board):
Junior Livestock Auction - Board members were presented with the outstanding Junior Livestock Auction $\mathrm{A} / \mathrm{R}$ as of December
No public comment
The Junior Fair Board - the group will be meeting later in the week.

## FAIR REPORT (Informational):

a) 2023 Fair Update - Commercial contracts and contracts for grounds and feature acts have gone out. No public comment
b) Grounds update - The severe weather has caused wind damage including knocking down fences and some buildings have experienced water damage from leaks.

CEO REPORT (Informational):
a) Projects
i. Building 5 is on track to finish except for the $\mathrm{A} / \mathrm{C}$ units which may not arrive until October due to supply chain issues.
ii. Resiliency Large Project - The Fair was awarded a 12 million dollar grant which will fund the construction of a new 34 K SQFT, multi-functional building. Board members were show rough renderings of the new facility that will replace two existing buildings on the grounds.

## MATTERS OF INFORMATION

CEO COMMENTS: The $24^{\text {th }}$ DAA has an agreement with the county to house livestock and pets that were evacuated due to the widespread flooding in our county.

BOARD OF DIRECTOR COMMENTS:
None

STAFF COMMENTS: None

ITEMS PROPOSED FOR NEXT MEETING: None

NEXT MEETING DATE: April 18, 2023 @ 6:00PM

ADJOURNMENT: Meeting was adjourned at 7:06 PM.

Approved:

Gary Castro
President

CURRENT ASSETS
CASH ON HAND \& IN BANK
Petty Cash ..... 170.00
Change Fund ..... 300.00
Change Fund ATM ..... 0.00
Cash - Ops BOS Acct\#9369 ..... 354,291.60
Cash - SW BOS Acct\#9318 ..... 4,273.65
Cash - Global BOS Acct\#9377 ..... 0.00
Cash - Premium BOS Acct\#9350 ..... 87,969.57
Cash - MM - CBB ..... 0.00
Cash - JLA Accounts ..... 79,034.03
LAIF ..... 4,179.84
CD - BOS Acct \#5901 ..... 0.00
1 Cash Sweep BOS - 9399 ..... 0.00
Cash in Bank - JR Fair Board ..... 0.00
Cash in Bank - JR Fair Board BOS ..... 7,507.00
Total CASH ON HAND \& IN BANK ..... 537,725.69
ACCOUNTS RECEIVABLE
Accounts Receivable 452,499.84
Accounts Receivable - JLA ..... 8,511.75
A/R Allow For Doubtful Accts ..... 0.00Total ACCOUNTS RECEIVABLE461,011.59
Total CURRENT ASSETS
998,737.28
CURRENT LIABILITIES
CURRENT LIABILITIES
Accounts Payable ..... 54,681.24
Accounts Payable JLA ..... 0.00
Fees Collected ..... 0.00
Tax Liabilities ..... 0.00
Employee Benefits Withholdings ..... 5,679.72
Event Liability ..... 0.00
Current Long Term Liab ..... 0.00
Guarantee Deposits ..... 16,734.00
Misc Liabilities ..... 3,048.09

Tulare County Fair
STATEMENT OF OPERATIONS
Board Summary
March 31, 2023

|  | Activity March 2023 | Activity <br> March <br> 2022 | $\begin{gathered} \hline \text { YTD } \\ \text { March } \\ 2023 \\ \hline \end{gathered}$ | YTD March 2022 | $\begin{gathered} \text { Budget } \\ 2023 \\ \hline \end{gathered}$ | Balance of Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING REVENUES: |  |  |  |  |  |  |
| ADMISSIONS TO GROUNDS | - | - | - | - | 487,300 | $(487,300)$ |
| COMMERCIAL REVENUE | - | - | - | - | 70,000 | $(70,000)$ |
| CARNIVAL REVENUE | - | - | - | - | 330,000 | $(330,000)$ |
| CONCESSON REVENUE | - | - | - | - | 275,200 | $(275,200)$ |
| LIVESTOCK REVENUE | - | - | - | - | 77,900 | $(77,900)$ |
| COMPETITIVE EXHIBIT REVENUE (NON-LIVESTOCK) | - | - | - | - | - |  |
| INTERIM REVENUE | 3,000 | 55,140 | 41,165 | 174,865 | 453,000 | $(411,835)$ |
| FAIR ATTRACTION REVENUE | - | - | - | - | 53,400 | $(53,400)$ |
| MISCELLANEOUS FAIR REVENUE | - | 430 | - | 500 | 332,400 | $(332,400)$ |
| MISCELLANEOUS NON-FAIR REVENUE | - | - | - | - | - | - |
| SATELLITE WAGERING REVENUE | - | - | - | - | - | - |
| PRIOR YEAR REVENUE | - | 825 | - | 825 | - | - |
| OTHER OPERATING REVENUE | 6,669 | - | 19,724 | - | - | 19,724 |
|  |  |  |  |  |  |  |
| TOTAL REVENUES | 9,669 | 56,395 | 60,889 | 176,190 | 2,079,200 | $(2,018,311)$ |
|  |  |  |  |  |  |  |
| OPERATING EXPENDITURES: |  |  |  |  |  |  |
| ADMINISTRATION EXPENSES | 35,177 | 32,742 | 177,080 | 88,484 | 559,812 | 382,732 |
| MAINTENANCE \& GENERAL OPERATIONS | 79,706 | 68,134 | 156,494 | 104,481 | 758,434 | 601,940 |
| PUBLICITY EXPENSES | 2,500 | 5,850 | 15,600 | 6,520 | 63,000 | 47,400 |
| ATTENDANCE OPERATIONS | 1,471 | 12,744 | 4,405 | 14,544 | 87,220 | 82,815 |
| MISCELLANEOUS FAIR EXPENSE (NOT including JLA) | 1,093 | 1,170 | 2,722 | 3,019 | 75,100 | 72,378 |
| MISCELLANEOUS NON-FAIR EXPENSE | 253 | 2,359 | (446) | 29,959 | 35,000 | 35,446 |
| COMPETITIVE EXHIBIT EXPENSE | - | - | - | - | 53,331 | 53,331 |
| SATTELITE WAGERING EXPENSES | - | - | - | - | - | - |
| FAIR ENTERTAINMENT EXPENSES: | - | - | - | - | 323,000 | 323,000 |
| EQUIPMENT EXPENSES | - | - | - | - | - | - |
| PRIOR YEAR OPERATING EXPENSE ADJUSTMENT | - | 25 | - | 25 | - | - |
| CASH SHORTAGES \& OVERAGES | - | - | - | - | - | - |
| DEPRECIATION EXPENSE | - | - | - | - | 211,302 | 211,302 |
| PENSION EXPENSE - GASB 68 | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| TOTAL EXPENSES | 120,200 | 123,025 | 355,855 | 247,032 | 2,166,199 | $(1,810,344)$ |
|  |  |  |  |  |  |  |
| Net Gain/Loss Before Allocation | $(110,531)$ | $(66,629)$ | $(294,966)$ | $(70,842)$ | $(86,999)$ | $(207,967)$ |
|  |  |  |  |  |  |  |
| STATE ALLOCATION | - | - | - | 352,500 | 95,000 | $(95,000)$ |
| OTHER F\&E ALLOCATIONS | - | - | - | - | - | - |
| F\&E PROJECT FUNDS | - | - | - | - | - | - |
| FLEX CAPITAL FUNDING | - | 180,000 | 420,000 | 180,000 | - | 420,000 |
| MILLENIUM FLEX | - | - | - | - | 1,521,000 | (1,521,000) |
|  |  |  |  |  |  |  |
| Net Gain/Loss After Allocation | $(110,531)$ | 113,371 | 125,034 | 461,658 | 1,529,001 | $\stackrel{(1,403,967)}{ }$ |


|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

## ADMISSIONS TO GROUNDS

| Admission to Grounds | 41001 | - | - | - | - | 430,000 | $(430,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advance Sales | 41015 | - | - | - | - | 37,000 | $(37,000)$ |
| Admissions-Youth | 41010 | - | - | - | - | 12,000 | $(12,000)$ |
| Admissions-Senior | 41017 | - | - | - | - | 4,600 | $(4,600)$ |
| Discount Fair Admissions | 41020 | - | - | - | - | 400 | (400) |
| Advance Discount - Jackpot | 41018 | - | - | - | - | - | - |
| Discount Fair Admissions-Livestock Season | 41022 | - | - | - | - | 3,300 | $(3,300)$ |
| Discount Fair Admissions-Vendor | 41022 | - | - | - | - | - | - |
| TOTAL ADMISSION TO GROUNDS |  | - | - | - | - | 487,300 | $(487,300)$ |

COMMERCIAL REVENUE

| Commercial Space Insurance Revenue | 41500 | - | - | - | - | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Outside Commercial Space | 41510 | - | - | - | - | 35,000 | $(35,000)$ |
| Inside Commercial Space | 41520 | - | - | - | - | 35,000 | $(35,000)$ |
| Commerical Space Comission | 41550 | - | - | - | - | - | - |
| Application Fees | 41530 | - | - | - | - | - | - |
| TOTAL COMMERCIAL REVENUE |  | - | - | - | - | $\mathbf{7 0 , 0 0 0}$ | $\mathbf{( 7 0 , 0 0 0 )}$ |

CARNIVAL REVENUE

| Carnival | 42100 | - | - | - | - | 330,000 | $(330,000)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Carnival Presale | 42110 | - | - | - | - | - | - |
| Carnival Presale Livestoc | 42111 | - | - | - | - | - | - |
| TOTAL CARNIVAL REVENUE |  | - | - | - | - | $\mathbf{3 3 0 , 0 0 0}$ | $\mathbf{( 3 3 0 , 0 0 0 )}$ |

CONCESSON REVENUE

| Concessions | 42000 | - | - | - | - | 260,000 | $(260,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Concessions - Ice Sales | 42205 | - | - | - | - | 2,300 | $(2,300)$ |
| Safe Food Handling Fee | 42210 | - | - | - | - | 1,900 | $(1,900)$ |
| Food Vendor Utility Fee | 42240 | - | - | - | - | 3,900 | $(3,900)$ |
| Vendor Admissions | 42250 | - | - | - | - | 2,400 | $(2,400)$ |
| Non-Food Concessions (Application Fees) | 42300 | - | - | - | - | - | - |
| RV/Stock Truck Revenue | 42310 | - | - | - | - | 4,700 | $(4,700)$ |
| TOTAL CONCESSION REVENUE |  | - | - | - | - | 275,200 | $(275,200)$ |

LIVESTOCK REVENUE

| Entry Fees Livestock | 43101 | - | - | - | - | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Entry Fees On-line Processing | 43105 | - | - | - | - | 54,500 | $(54,500)$ |
| Sponsored Awards Livestock | 43200 | - | - | - | - | - | - |
| VIP Parking | 43400 | - | - | - | - | 23,400 | $(23,400)$ |
| Other Insurance | 43401 | - | - | - | - | - | - |
| Livestock Parking | 43401 | - | - | - | - | - | - |
| Fair Donation | 43000 | - | - | - | - | - | - |
| TOTAL LIVESTOCK REVENUE | - | - | - | - | $\mathbf{7 7 , 9 0 0}$ | $\mathbf{( 7 7 , 9 0 0 )}$ |  |

COMPETITIVE EXHIBIT REVENUE (NON-LIVESTOCK)



|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

FAIR ATTRACTION REVENUE

| Monster Truck | 46100 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rodeo Admission | 46200 | - | - | - | - | - | - |
| Tractor Pull | 46601 | - | - | - | - | - | - |
| Motorcycle/Tractor Sponsorship | 46410 | - | - | - | - | - | - |
| Destruction Derby | 46400 | - | - | - | - | 53,400 | $(53,400)$ |
| Jaripeo Baile | 46500 | - | - | - | - | - | - |
| TOTAL FAIR ATTRACTION REVENUE |  | - | - | - | - | 53,400 | $(53,400)$ |

MISCELLANEOUS FAIR REVENUE

| Vendor Parking | 47700 | - | - | - | - | 2,400 | $(2,400)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Parking | 47100 | - | - | - | - | 80,000 | $(80,000)$ |
| Other (Specify) | 47800 | - | - | - | - | - |  |
| Other - Merchandise Sales | 47810 | - | - | - | - | - | - |
| Sponsorships | 47900 | - | - | - | - | 250,000 | $(250,000)$ |
| Event Staff on Duty | 48500 | - | 430 | - | 500 | - | - |
| TOTAL MISCELLANEOUS FAIR REVENUE |  | - | $\mathbf{4 3 0}$ | - | $\mathbf{5 0 0}$ | $\mathbf{3 3 2 , 4 0 0}$ | $\mathbf{( 3 3 2 , 4 0 0 )}$ |

MISCELLANEOUS NON-FAIR REVENUE

| Swap Meet | 47405 | - | - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Grounds Improvement - Swap Meet | 48600 | - | - | - | - | - | - |
| Grounds Improvement - Water Conservation Grant | 48600 | - | - | - | - | - | - |
| TOTAL MISCELLANEOUS NON-FAIR REVENUE |  | - | - | - | - |  |  |


|  | Acct. <br> No. | Activity <br> March <br> 2023 | Activity <br> March <br> 2022 | $\begin{gathered} \hline \text { YTD } \\ \text { March } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { YTD } \\ \text { March } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Balance } \\ \text { of } \\ \text { Budget } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTERIM REVENUE |  |  |  |  |  |  |  |
| Building Rentals | 48100 | 500 | 47,635 | 14,500 | 112,650 | 275,000 | $(260,500)$ |
| Grounds Rental | 48200 | 2,000 | - | 2,000 | 9,750 | 40,000 | $(38,000)$ |
| Grandstand/Speedway | 48201 | - | - | 5,000 | 24,000 | 60,000 | $(55,000)$ |
| Interim RV/Camping Fees | 48202 | 100 | 5,730 | 1,265 | 6,690 | 43,000 | $(41,735)$ |
| Equipment Rental | 48300 | 400 | 500 | 400 | 500 | 2,000 | $(1,600)$ |
| Concessions Revenue | 48400 | - | - | - | - | - | - |
| Security on Duty | 48500 | - | 1,005 | - | 1,005 | 11,000 | $(11,000)$ |
| Event Attendant | 48501 | - | 270 | - | 270 | 1,500 | $(1,500)$ |
| Trash Removal | 48501 | - | - | - | - | - | - |
| ATM Revenue | 48700 | - | - | - | - | - | - |
| Non Fair Misc | 47505 | - | - | 18,000 | 20,000 | 20,500 | $(2,500)$ |
| Interest Earnings | 49510 | - | - | - | - | - | - |
| Other Operating Revenue-State checks | 49530 | - | - | - | - | - | - |
| Credit Card Fees | 48730 | - | - | - | - | - | - |
| TOTAL INTERIM REVENUE |  | 3,000 | 55,140 | 41,165 | 174,865 | 453,000 | $(411,835)$ |
| PRIOR YEAR REVENUE |  |  |  |  |  |  |  |
| Prior Year Revenue | 49000 | - | 825 | - | 825 | - | - |
| TOTAL PRIOR YEAR REVENUE |  | - | 825 | - | 825 | - | - |
| OTHER OPERATING REVENUE |  |  |  |  |  |  |  |
| Misc Revenue | 48700 | 6,669 | - | 19,724 | - | - | 19,724 |
| TOTAL OTHER OPERATING REVENUE |  | 6,669 | - | 19,724 | - | - | 19,724 |


|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

ADMINISTRATION EXPENSES

| Salaries \& Wages - Permanent | 50100 | 9,699 | 10,446 | 29,097 | 31,039 | 164,213 | 135,116 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries \& Wages - Temporary | 50200 | 3,850 | 5,154 | 11,407 | 12,115 | 18,720 | 7,313 |
| Compensated Absence Expense | 50300 | 90 | 300 | 271 | 899 | 5,401 | 5,130 |
| Employee Benefits | 50310 | 1,667 | 40 | 5,001 | 133 | 27,285 | 22,284 |
| Payroll Taxes | 50320 | 980 | 953 | 2,928 | 2,637 | 12,505 | 9,577 |
| Employee Retirement | 50330 | 4,105 | 3,550 | 12,073 | 9,993 | 51,428 | 39,355 |
| Professional Services | 50400 | - | - | - | 3,706 | 8,800 | 8,800 |
| Traveling Expense Employees | 50600 | - | 432 | 800 | 1,297 | 3,200 | 2,400 |
| Office Supples | 50700 | 141 | 112 | 2,064 | 458 | 6,500 | 4,436 |
| Telephone | 50800 | 3,932 | 3,921 | 6,145 | 6,126 | 12,000 | 5,855 |
| Postage | 50820 | 72 | 250 | 140 | 365 | 1,500 | 1,360 |
| Dues \& Subscription | 50900 | 17 | 791 | 749 | 1,123 | 8,000 | 7,251 |
| General Liability Insuance | 51000 | - | 3,672 | 61,058 | 11,016 | 56,000 | $(5,058)$ |
| Property Insurance | 51020 | 164 | - | 164 | - | 26,000 | 25,836 |
| Other Misc Expense | 51100 | 260 | - | 741 | - | - | (741) |
| Alarm Expense | 51101 | 8,325 | - | 24,975 | - | 100,596 | 75,621 |
| Credit Card Processing Fees | 51102 | - | 436 | 227 | 597 | 7,000 | 6,773 |
| Legal Fees | 51103 | - | - | 45 | - | 2,000 | 1,955 |
| Finance Charges | 51104 | - | - | - | - | - | - |
| Gateway Fees-Online | 51106 | - | 68 | - | 199 | 13,000 | 13,000 |
| Computer \& Payroll Process | 51107 | 1,869 | 1,716 | 5,706 | 4,429 | 21,000 | 15,294 |
| CFSA Admin Fees | 51108 | 5 | 23 | 16 | 58 | 400 | 384 |
| Interest Expense | 51110 | - | - | - | - | - | - |
| Workers Compensation Insurance | 51200 | - | 707 | 13,472 | 2,121 | 14,064 | 592 |
| Unemployment Insurance | 51300 | - | 172 | - | 172 | 200 | 200 |
| Audit Cost | 51300 | - | - | - | - | - | - |
| Bad Debt Expense | 51400 | - | - | - | - | - | - |
| TOTAL ADMINISTRATION EXPENSE |  | 35,177 | 32,742 | 177,080 | 88,484 | 559,812 | 382,732 |

Detail of Expenditures

|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

MAINTENANCE \& GENERAL OPERATIONS

| Salaries \& Wages - Permanent | 50000 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries \& Wages - Temporary | 50100 | 1,643 | 619 | 3,290 | 2,486 | 26,970 | 23,680 |
| Salaries \& Wages - Temporary Fair | 50100 | - | - | - | - | - | - |
| Salaries \& Wages - Temporary | 50100 | - | - | - | - | - | - |
| Salaries \& Wages - Temporary Maintenance | 52100 | 17 | 32 | 63 | 2,375 | 3,850 | 3,787 |
| Employee Benefits | 52201 | - | - | - | - | - | - |
| Compensated Absence | 52204 | - | - | - | - | - | - |
| Payroll Taxes | 50302 | 126 | 47 | 252 | 190 | 447 | 195 |
| Employee Retirement | 50303 | 507 | 181 | 1,034 | 726 | 8,091 | 7,057 |
| Travel / Training | 50600 | - | - | - | - | - | - |
| Professional Services - Maintenance | 52300 | 37,324 | 928 | 38,576 | 2,046 | 35,000 | $(3,576)$ |
| Professional Services - Security | 52300 | - | - | - | - | - | - |
| Rental Land \& Bldgs | 52400 | - | - | - | - | 9,076 | 9,076 |
| Rent Maintenance Equipment | 52500 | - | 2,923 | - | 2,923 | 70,000 | 70,000 |
| Electric | 52800 | 9,605 | 10,344 | 12,695 | 13,177 | 110,000 | 97,305 |
| Water | 52801 | 1,940 | 2,477 | 5,954 | 7,432 | 30,000 | 24,046 |
| Sewer | 52802 | 323 | 366 | 1,126 | 1,090 | 16,000 | 14,874 |
| Natural Gas | 52803 | 1,979 | 1,515 | 8,167 | 6,141 | 11,000 | 2,833 |
| Fuel/Propane | 52804 | 77 | 3,752 | 358 | 3,924 | 20,000 | 19,642 |
| Maint of Equipment | 52900 | 564 | 1,962 | 3,101 | 4,930 | 15,000 | 11,899 |
| Maint of Bldgs and Grounds | 53000 | 24,756 | 42,509 | 78,350 | 55,412 | 380,000 | 301,650 |
| Trash Removal, Clean Up | 53100 | 845 | 479 | 3,526 | 1,628 | 23,000 | 19,474 |
| Other Maintenance Expense | 53200 | - | - | - | - | - | - |
| Special Repairs | 53300 | - | - | - | - | - | - |
| Portable Toilets | 57300 | - | - | - | - | - | - |
| Maint of Bldgs and Grounds | 64000 | - | - | - | - | - | - |
| Repairs \& Maintenace | 91400 | - | - | - | - | - |  |
| TOTAL MAINTENANCE EXPENSE |  | 79,706 | 68,134 | 156,494 | 104,481 | 758,434 | 601,940 |

PUBLICITY EXPENSES

| Publicity | 54000 | - | - | - | 45 | 8,000 | 8,000 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Contracted Services | 54200 | 2,500 | 5,850 | 15,300 | 5,850 | 40,000 | 24,700 |
| Advertising | 54400 | - | - | 300 | 625 | 15,000 | 14,700 |
| Promotional Expense | 54500 | - | - | - | - | - | - |
| Promotional Poster Art | 54525 | - | - | - | - | - | - |
| Other Publicity Expense | 54800 | - | - | - | - | - | - |
| TOTAL PUBLICITY EXPENSE |  | $\mathbf{2 , 5 0 0}$ | $\mathbf{5 , 8 5 0}$ | $\mathbf{1 5 , 6 0 0}$ | $\mathbf{6 , 5 2 0}$ | $\mathbf{6 3 , 0 0 0}$ | $\mathbf{4 7 , 4 0 0}$ |

## ATTENDANCE OPERATIONS

| Salaries \& Wages - Temporary (Attendance) | 50100 | - | - | - | - | 31,620 | 31,620 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Salaries \& Wages - Temporary (Parking) | 50100 | - | - | - | - | - | - |
| Payroll Taxes | 50302 | - | - | - | - | 600 | 600 |
| Professional Services Contract | 56200 | 1,471 | 12,744 | 4,405 | 14,544 | 55,000 | 50,595 |
| Attendance- Other/Hotels | 56400 | - | - | - | - | - | - |
| Supplies \& Expense | 56300 | - | - | - | - | - | - |
| TOTAL ATTENDANCE OPERATIONS |  | $\mathbf{1 , 4 7 1}$ | $\mathbf{1 2 , 7 4 4}$ | $\mathbf{4 , 4 0 5}$ | $\mathbf{1 4 , 5 4 4}$ | $\mathbf{8 7 , 2 2 0}$ | $\mathbf{8 2 , 8 1 5}$ |
|  |  |  |  |  |  |  |  |


|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

## MISCELLANEOUS FAIR EXPENSE (NOT including JLA)

| Salaries \& Wages - Temporary (Events) | 57101 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payroll Taxes | 57101 | - | - | - | - | - | - |
| Parking Lot | 57101 | - | - | - | - | 16,000 | 16,000 |
| Other Parking Expense | 57106 | - | - | - | - | - | - |
| T-Shirts | 57200 | - | - | - | - | 2,500 | 2,500 |
| Carnival Pre-Sale | 57201 | - | - | - | - | - | - |
| Trash \& Porta Potties | 57300 | 1,093 | 924 | 2,722 | 2,773 | 15,000 | 12,278 |
| Parade | 57500 | - | 246 | - | 246 | 2,100 | 2,100 |
| Sponsorships | 57700 | - | - | - | - | - | - |
| Other Misc Far Expenses | 57800 | - | - | - | - | 10,000 | 10,000 |
| Fair Hotels | 57801 | - | - | - | - | 15,000 | 15,000 |
| Radio/Golf Carts | 57802 | - | - | - | - | 6,500 | 6,500 |
| Commercial/Concessions | 57900 | - | - | - | - | 8,000 | 8,000 |
| TOTAL MISCELLANEOUS FAIR |  | 1,093 | 1,170 | 2,722 | 3,019 | 75,100 | 72,378 |

## MISCELLANEOUS NON-FAIR EXPENSE

| Salaries \& Wages - Temporary (Events) | 50100 | - | - | - | - | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payroll Taxes | 50302 | - | - | - | - | - | - |
| Employee Retirement | 50303 | - | - | - | - | - | - |
| Swap Meet Expense | 57105 | - | - | - | - | - | - |
| Miscellaneous | 57000 | 253 | 2,359 | (446) | 29,959 | 35,000 | 35,446 |
| TOTAL MISCELLANEOUS NON-FAIR |  | 253 | 2,359 | (446) | 29,959 | 35,000 | 35,446 |
|  |  |  |  |  |  |  |  |
| COMPETITIVE EXHIBIT EXPENSE |  |  |  |  |  |  |  |
| Salaries \& Wages - Temporary (Exhibits) | 50100 | - | - | - | - | 14,706 | 14,706 |
| Salaries \& Wages - Temporary (Livestock) | 63101 | - | - | - | - | - | - |
| Payroll Taxes | 50302 | - | - | - | - | 1,125 | 1,125 |
| Premiums Paid | 58100 | - | - | - | - | 3,000 | 3,000 |
| Tropies, Medals, Ribbons | 58200 | - | - | - | - | 2,000 | 2,000 |
| Professional Services Exhibits | 63200 | - | - | - | - | 1,000 | 1,000 |
| Professional Svcs Livestock | 63300 | - | - | - | - | - | - |
| Supplies | 63400 | - | - | - | - | - | - |
| Supplies - Livestock | 63410 | - | - | - | - | - | - |
| Supplies - Exhibits | 63440 | - | - | - | - | 2,000 | 2,000 |
| Other- Exhibits | 63700 | - | - | - | - | 1,500 | 1,500 |
| Tent Rental | 63500 | - | - | - | - | 28,000 | 28,000 |
| TOTAL COMPETITIVE EXHIBIT EXPENSE |  | - | - | - | - | 53,331 | 53,331 |


|  | Acct. | Activity | Activity | YTD | YTD | Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March | March | March | March | Budget | of |
|  | No. | 2023 | 2022 | 2023 | 2022 | 2023 | Budget |

SATTELITE WAGERING EXPENSES

| Salaries \& Wages - Permanent | 50000 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries \& Wages - Temporary | 50100 | - | - | - | - | - | - |
| Salaries \& Wages - Temporary | 50100 | - | - | - | - | - | - |
| Employee Benefits | 65115 | - | - | - | - | - | - |
| Payroll Taxes | 50302 | - | - | - | - | - | - |
| Payroll Taxes | 50302 | - | - | - | - | - | - |
| Satellite Wagering | 65105 | - | - | - | - | - | - |
| Workers Compensation Sattelite | 65135 | - | - | - | - | - | - |
| Repairs | 65405 | - | - | - | - | - | - |
| Supplies | 65615 | - | - | - | - | - | - |
| Alarm System | 65616 | - | - | - | - | - | - |
| Utilities | 64720 | - | - | - | - | - | - |
| TOTAL SATELLITE WAGERING EXPENSE |  | - | - | - | - | - | - |

FAIR ENTERTAINMENT EXPENSES:

| Salaries \& Wages | 66100 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries \& Wages - Temporary | 66101 | - | - | - | - | - | - |
| Professional Services | 66200 | - | - | - | - | 25,000 | 25,000 |
| Supplies \& Expenses | 66300 | - | - | - | - | - | - |
| Fuel/Generators | 66301 | - | - | - | - | - | - |
| Production Costs | 66302 | - | - | - | - | 100,000 | 100,000 |
| Demolition Derby | 66400 | - | - | - | - | 12,000 | 12,000 |
| Grounds Act | 66500 | - | - | - | - | 85,000 | 85,000 |
| Grandstand Entertainment | 66600 | - | - | - | - | - | - |
| Insurance/Tshirts/Tickets | 66702 | - | - | - | - | - | - |
| Entertainment Stages | 66601 | - | - | - | - | 100,000 | 100,000 |
| Hospitality/Hotel | 66703 | - | - | - | - | 1,000 | 1,000 |
| TOTAL FAIR ENTERTAINMENT EXPENSE |  | - | - | - | - | 323,000 | 323,000 |
|  |  |  |  |  |  |  |  |
| EQUIPMENT EXPENSES |  |  |  |  |  |  |  |
| Equipment Purchase Non-Capitalized | 72300 | - | - | - | - | - | - |
| Equipment Purchase Capitalized (>\$5K) | 91300 | - | - | - | - | - | - |
| TOTAL EQUIPMENT EXPENSE |  | - | - | - | - | - | - |

## PRIOR YEAR OPERATING EXPENSE ADJUSTMENT

| Prior Year Operating Expense Adjustment | 80000 | - | 25 | - | 25 | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Prior Year Bad Debt Expense Adjustment | 80010 | - | - | - | - | - | - |
| PRIOR YEAR OPERATING EXPENSE |  | - | $\mathbf{2 5}$ | - | $\mathbf{2 5}$ | - | - |

CASH SHORTAGES \& OVERAGES

| Cash Short/Over | 85000 | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Short/Over Ticket Sales | 85001 | - | - | - | - | - | - |
| CASH (OVER)/UNDER |  | - | - | - | - | - | - |
| DEPRECIATION EXPENSE |  |  |  |  |  |  |  |
| Depreciation | 90000 | - | - | - | - | 211,302 | 211,302 |
| TOTAL DEPRECIATION EXPENSE |  | - | - | - | - | 211,302 | 211,302 |

TULARE COUNTY FAIR / 24TH DAA
STATEMENT OF NET POSITION
March 31, 2023

| ASSETS | 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash - Operating |  | 370,722 |  | 1,219,100 |
| Cash - ATM |  |  |  | - |
| Cash-Premium |  | 87,970 |  | 40,190 |
| Cash - Junior Livestock Auctio |  | 79,034 |  | 116,826 |
| AR - Operating (Net) |  | 452,500 |  | 247,420 |
| AR - Junior Livestock Auction |  | 8,512 |  | 14,170 |
| Deferred Charges |  | - |  |  |
| Total Current Assets | \$ | 998,737 | \$ | 1,637,705 |
| Fixed Assets |  |  |  |  |
| Construction in Progress |  | 1,195,000 |  | 320,000 |
| Land |  | 489,069 |  | 489,069 |
| Building \& Improvements |  | 3,920,707 |  | 3,920,707 |
| A/D Buildings \& Improvements |  | $(3,114,162)$ |  | $(3,038,465)$ |
| Equipment A/D Equipment |  | $\begin{gathered} 268,395 \\ (189,169) \end{gathered}$ |  | $\begin{gathered} 217,268 \\ (169,906) \end{gathered}$ |
| Total Fixed Assets | \$ | 2,569,840 | \$ | 1,738,672 |
| Deferred Outflows of Resources |  | 99,264 |  | 101,874 |
| Deferred Outflows of Resources OPEB |  | 4,369 |  | 4,369 |
| TOTAL ASSETS | \$ | 3,672,210 | \$ | 3,482,620 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Liabilities |  |  |  |  |
| Payroll Liabilities |  | - |  | 4,178 |
| Payroll Withholdings |  | 5,680 |  | 14,901 |
| AP - Operating |  | 54,681 |  | 40,219 |
| AP - Junior Livestock Auction |  |  |  | - |
| Other Liabilities |  | 3,048 |  | 3,048 |
| Event Deposits |  | 16,734 |  | 18,234 |
| Fees Payable |  | 335 |  | 695 |
| Deferred Revenue |  | - |  |  |
| Current Portion of LT Debt |  |  |  |  |
| Total Current Liabilities | \$ | 80,478 | \$ | 81,275 |
| Long Term Liability |  |  |  |  |
| LTD Associated with Fixed Assets |  | - |  | - |
| Leave Liability |  | 17,064 |  | 11,828 |
| Loan Payable - SB 84 |  | 37,911 |  | 37,911 |
| Net Pension Liability |  | 283,099 |  | 403,345 |
| Net OPEB Liability |  | 38,485 |  | 38,485 |
| Total Long Term Liability | \$ | 376,559 | \$ | 491,569 |
| Deferred Inflows of Resources |  | 120,006 |  | 4,288 |
| Deferred Inflows of Resources - OPEB |  | 6,452 |  | 6,452 |
| TOTAL LIABILITIES | \$ | 583,495 | \$ | 583,585 |
| Reserve - Operating |  | 3,161,069 |  | 2,607,256 |
| Reserve - Junior Livestock |  | 230,956 |  | 176,444 |
| Reserve - Pension/OPEB |  | $(344,411)$ |  | $(346,328)$ |
| Reserve - Dairy |  | - |  | - |
| Net Income - Operating |  | 126,270 |  | 461,658 |
| Net Income - JLA |  | $(85,170)$ |  | 6 |
| TOTAL LIABILITIES \& RESOURCES | \$ | 3,672,210 | \$ | 3,482,620 |

# Trial Balance 

## Current (3/1/2023-3/31/2023) <br> Unit Of Measure: \$

Tulare County Fair
Tuesday, April 18, 2023 11:29:50AM
Renee
Page 1

| Account | Beginning Balance | Debits | Credits | Net Activity | Ending Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 11100-00-000-A Petty Cash | 170.00 |  |  | 0.00 | 170.00 |
| 11200-00-000-A Change Fund | 300.00 |  |  | 0.00 | 300.00 |
| 11310-01-000-A Cash - OP BOS Acct\#9369 | 471,472.87 | 5,950.00 | 123,131.27 | 117,181.27- | 354,291.60 |
| 11320-01-000-A Cash - SW BOS Acct\#9318 | 4,288.65 |  | 15.00 | 15.00- | 4,273.65 |
| 11400-01-000-A Cash - Premium BOS Acct \#9350 | 87,978.82 |  | 9.25 | 9.25- | 87,969.57 |
| 11700-01-170-A Cash - JLA BOS Acct \#9334 | 100,582.86 |  | 21,548.83 | 21,548.83- | 79,034.03 |
| 11800-00-000-A Cash - LAIF Acct\#13-54-001 | 4,179.84 |  |  | 0.00 | 4,179.84 |
| 11901-00-000-A Cash - Jr. Fair Board Cash - BOS \#9326 | 7,507.00 |  |  | 0.00 | 7,507.00 |
| 13100-00-000-A Accounts Receivables | 446,070.84 | 6,429.00 |  | 6,429.00 | 452,499.84 |
| 13102-00-170-A Accounts Receivable - JLA | 8,511.75 |  |  | 0.00 | 8,511.75 |
| 13199-00-000-A AR Misc, | 0.00 | 5,950.00 | 5,950.00 | 0.00 | 0.00 |
| 16000-00-900-A Deferred Outflow of Resrouces - GASB 68 | 99,263.55 |  |  | 0.00 | 99,263.55 |
| 16100-00-901-A Deferred Outflow of Resrouces - GASB 75 | 4,368.68 |  |  | 0.00 | 4,368.68 |
| 19000-00-000-A Construction In Progress | 1,195,000.00 |  |  | 0.00 | 1,195,000.00 |
| 19100-00-000-A Land | 489,069.23 |  |  | 0.00 | 489,069.23 |
| 19200-00-000-A Buildings \& Improvements | 3,920,706.91 |  |  | 0.00 | 3,920,706.91 |
| 19210-00-000-A A/D - Buildings \& Imprv. | 3,114,162.04- |  |  | 0.00 | 3,114,162.04- |
| 19300-00-000-A Equipment - | 268,395.22 |  |  | 0.00 | 268,395.22 |
| 19310-00-000-A A/D - Equipment | 189,169.33- |  |  | 0.00 | 189,169.33- |
| 21000-00-000-A Payroll Liability | 0.00 | 23,108.69 | 23,108.69 | 0.00 | 0.00 |
| 21100-00-000-A Fees Collected-Insurance | 220.00- | 115.00 | 230.00 | 115.00- | 335.00- |
| 21200-00-000-A Accounts Payable | 57,507.42- | 112,178.21 | 109,352.03 | 2,826.18 | 54,681.24- |
| 21200-00-170-A Accounts Payable, JLA | 21,489.00- | 21,489.00 |  | 21,489.00 | 0.00 |
| 22100-00-000-A Social Security Payable | 0.00 | 1,842.80 | 1,842.80 | 0.00 | 0.00 |
| 22110-00-000-A Medicare Payable | 0.00 | 430.96 | 430.96 | 0.00 | 0.00 |
| 22201-00-000-A PERS Payable | 5,226.68- | 5,226.68 | 5,608.73 | 382.05- | 5,608.73- |
| 22204-00-000-A OPEB Withholding | 0.00 | 450.68 | 450.68 | 0.00 | 0.00 |
| 22400-00-000-A State Taxes Payable | 0.00 | 478.45 | 478.45 | 0.00 | 0.00 |
| 22500-00-000-A Federal Taxes Payable | 0.00 | 1,246.98 | 1,246.98 | 0.00 | 0.00 |
| 22601-00-000-A Medical Payable | 0.00 | 2,167.78 | 2,167.78 | 0.00 | 0.00 |
| 22602-00-000-A Dental Payable | 76.58- | 104.06 | 90.32 | 13.74 | 62.84- |
| 22607-00-000-A Vision Payable | 6.36- |  | 2.45 | $2.45-$ | 8.81- |
| 22608-00-000-A Life Ins. Payable | 0.00 | 13.41 | 12.75 | 0.66 | 0.66 |
| 22900-00-000-A Due to Jr Fair Board - General - | 3,048.09- |  |  | 0.00 | 3,048.09- |
| 24100-00-000-A Guarantee Deposits | 15,234.00- |  | 1,500.00 | 1,500.00- | 16,734.00- |
| 24501-00-000-A Leave Liability - Administrative | 17,063.55- |  |  | 0.00 | 17,063.55- |
| 25010-00-900-A Loan Payable - SB 84 | 37,911.00- |  |  | 0.00 | 37,911.00- |
| 25100-00-170-A JLA Reserve | 230,955.68- |  |  | 0.00 | 230,955.68- |
| 25600-00-900-A Deferrred Inflow of Resources - GASB 68 | 120,005.82- |  |  | 0.00 | 120,005.82- |
| 25610-00-901-A Deferrred Inflow of Resources - GASB 75 | 6,452.29- |  |  | 0.00 | 6,452.29- |
| 26000-00-900-A Net Pension Liability - GASB 68 | 283,099.35- |  |  | 0.00 | 283,099.35- |
| 26100-00-901-A Net OPEB Liability - GASB 75 | 38,485.39- |  |  | 0.00 | 38,485.39- |
| 29100-00-000-A Net Resources Available for Operations | 3,161,069.15- |  |  | 0.00 | 3,161,069.15- |
| 29400-00-900-A Unrestricted Net Position - Pension/OPEB | 344,410.64 |  |  | 0.00 | 344,410.64 |
| 31900-00-000-A Capital Improvement Funds | 420,000.00- |  |  | 0.00 | 420,000.00- |
| 47405-00-307-A Pre-War Swap Meet | 700.00- |  | 980.00 | 980.00- | 1,680.00- |
| 47505-00-000-A Non-Fair Misc. | 18,000.00- |  |  | 0.00 | 18,000.00- |
| 48100-00-000-A Building Rentals | 14,000.00- |  | 500.00 | 500.00- | 14,500.00- |
| 48200-00-000-A Grounds Rental | 0.00 |  | 2,000.00 | 2,000.00- | 2,000.00- |
| 48201-00-000-A Grandstands/Speedway | 5,000.00- |  |  | 0.00 | 5,000.00- |
| 48202-00-000-A Interim RV/Camping Fees | 1,165.00- |  | 100.00 | 100.00- | 1,265.00- |
| 48300-00-000-A Equipment Rental | 0.00 |  | 400.00 | 400.00- | 400.00- |
| 48700-00-000-A Other - Misc. | 13,054.75- |  | 6,669.00 | 6,669.00- | 19,723.75- |
| 50000-11-000-A Wages - Perm - AD - GN - A | 19,398.00 | 9,699.00 |  | 9,699.00 | 29,097.00 |
| 50100-11-000-A Wages - Temp | 7,557.26 | 3,849.88 |  | 3,849.88 | 11,407.14 |
| 50100-12-000-A Wages - Temp - MN - GN - A | 1,646.88 | 1,643.01 |  | 1,643.01 | 3,289.89 |
| 50100-90-000-A Wages - Temp - Livestock | 0.00 | 412.50 |  | 412.50 | 412.50 |
| 50300-11-000-A Compensated Leave Balance-Admin | 180.64 | 90.32 |  | 90.32 | 270.96 |
| 50301-11-000-A Employee Benefits | 3,333.84 | 1,666.92 |  | 1,666.92 | 5,000.76 |
| 50302-11-000-A PR Taxes | 1,948.37 | 979.63 |  | 979.63 | 2,928.00 |

Trial Balance

## Current (3/1/2023-3/31/2023) <br> Unit Of Measure: \$

| Tulare County Fair Renee | Tuesday, April 18, 2023 11:29:50AM |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Page 2 |
| Account | Beginning Balance | Debits | Credits | Net Activity | Ending Balance |
| 50302-12-000-A PR Taxes - MN - GN - A MAINT. | 125.99 | 125.69 |  | 125.69 | 251.68 |
| 50302-90-000-A PR Taxes - Livestock - Gen | 0.00 | 31.56 |  | 31.56 | 31.56 |
| 50303-11-000-A Employee Retirement | 7,968.24 | 4,104.72 |  | 4,104.72 | 12,072.96 |
| 50303-12-000-A Employee Retirement - MN | 527.00 | 507.16 |  | 507.16 | 1,034.16 |
| 50600-11-000-A Employee Travel/Training | 799.94 |  |  | 0.00 | 799.94 |
| 50700-11-000-A Office Supplies | 1,923.23 | 141.09 |  | 141.09 | 2,064.32 |
| 50801-11-000-A Telephone Expense | 2,213.40 | 3,931.93 |  | 3,931.93 | 6,145.33 |
| 50802-11-000-A Postage Expense | 67.98 | 72.12 |  | 72.12 | 140.10 |
| 50900-11-000-A Dues \& Subscriptions Expense | 731.78 | 16.95 |  | 16.95 | 748.73 |
| 51010-11-000-A Liability Insurance | 61,058.45 |  |  | 0.00 | 61,058.45 |
| 51020-11-000-A Property Insurance | 0.00 | 164.00 |  | 164.00 | 164.00 |
| 51100-11-000-A Other Misc. Admin. Expense | 480.51 | 260.35 |  | 260.35 | 740.86 |
| 51101-11-000-A Alarm Expense | 16,650.00 | 8,325.00 |  | 8,325.00 | 24,975.00 |
| 51102-11-000-A Credit Card Processing Fee | 227.31 |  |  | 0.00 | 227.31 |
| 51103-11-000-A Legal Fees | 45.00 |  |  | 0.00 | 45.00 |
| 51107-11-000-A Computer \& Payroll Process | 3,837.11 | 1,869.33 |  | 1,869.33 | 5,706.44 |
| 51108-11-000-A CFSA Admin Fees | 10.24 | 5.45 |  | 5.45 | 15.69 |
| 51200-11-000-A WComp - AD - GN - A | 13,472.07 |  |  | 0.00 | 13,472.07 |
| 52100-12-000-A Maintenance Department | 46.31 | 16.99 |  | 16.99 | 63.30 |
| 52300-12-000-A Professional Services | 1,252.13 | 37,324.10 |  | 37,324.10 | 38,576.23 |
| 52800-12-000-A Electric | 3,090.54 | 9,604.85 |  | 9,604.85 | 12,695.39 |
| 52801-12-000-A Water | 4,014.22 | 1,939.97 |  | 1,939.97 | 5,954.19 |
| 52802-12-000-A Sewer | 802.84 | 323.18 |  | 323.18 | 1,126.02 |
| 52803-12-000-A Natural Gas | 6,187.60 | 1,979.28 |  | 1,979.28 | 8,166.88 |
| 52804-12-000-A Fuel/Propane | 281.26 | 76.94 |  | 76.94 | 358.20 |
| 52900-12-000-A Maint. of Equipment | 2,537.30 | 564.10 |  | 564.10 | 3,101.40 |
| 53000-12-000-A Maint. Bldg \& Grounds | 53,594.12 | 24,756.18 |  | 24,756.18 | 78,350.30 |
| 53100-12-000-A Trash Removal | 2,681.46 | 844.82 |  | 844.82 | 3,526.28 |
| 54200-13-000-A Professional Service/Contracted \% | 12,800.00 | 2,500.00 |  | 2,500.00 | 15,300.00 |
| 54400-13-000-A Advertising | 300.00 |  |  | 0.00 | 300.00 |
| 56200-70-000-A Professional Services-Contracted | 2,934.40 | 1,470.80 |  | 1,470.80 | 4,405.20 |
| 57000-00-000-A Miscellaneous Non Fair | 698.97- | 252.98 |  | 252.98 | 445.99- |
| 57300-00-000-A Trash \& Porta Potties | 1,628.40 | 1,093.47 |  | 1,093.47 | 2,721.87 |
| 57675-00-170-A JLA-Repairs \& Upgrade | 85,169.77 |  |  | 0.00 | 85,169.77 |


| \$ Grand Totals | Beginning Balance | Debits | Credits | Net Activity | Ending Balance |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | 0.00 | $307,825.97$ | $307,825.97$ | 0.00 | 0.00 |

# AP Payments Check Register 

Board
Tulare County Fair
Renee

| Reference | Date | Vendor | Vendor Description | Net Pay | Merge \# |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 001586 | 3/2/2023 | HomDep | The Home Depot | 268.68 | 11,241 |
| ACH03032023 | 3/3/2023 | PERS | CalPERS Retirement | 2,174.93 | 11,243 |
| ACH03242023 | 3/24/2023 | PERS | CalPERS Retirement | 5,226.68 | 11,244 |
| 000541 | 3/8/2023 | HomDep | The Home Depot | 65.37 | 11,257 |
| 001881 | 3/8/2023 | HomDep | The Home Depot | 230.37 | 11,258 |
| 552732 | 3/8/2023 | HanFoo | Hanford Sinclair Foodmart | 50.00 | 11,340 |
| 37839 | 3/15/2023 | Amazon | Amazon | 40.80 | 11,261 |
| 37840 | 3/15/2023 | Aram | Aramark | 136.35 | 11,262 |
| 37841 | 3/15/2023 | C.P.Phe | C.P. Phelps Inc - Tulare | 510.89 | 11,263 |
| 37842 | 3/15/2023 | CalTur | California Turf Equipment \& Supply Inc. | 406.44 | 11,264 |
| 37843 | 3/15/2023 | CFSA | California Fairs Service Authority | 1,963.33 | 11,265 |
| 37844 | 3/15/2023 | CitTul | City of Tulare | 2,922.89 | 11,266 |
| 37845 | 3/15/2023 | CliBus | Cline's Business Equipment, Inc. | 99.40 | 11,267 |
| 37846 | 3/15/2023 | Comcast | Comcast | 449.31 | 11,268 |
| 37847 | 3/15/2023 | DavTur | Dave Turney \& Assoc. LLC | 300.00 | 11,269 |
| 37848 | 3/15/2023 | DelDen | Delta Dental | 104.06 | 11,270 |
| 37849 | 3/15/2023 | Grapevine | Grapevine MSP | 1,467.20 | 11,271 |
| 37850 | 3/15/2023 | JesRow | Jessica Rowley | 1,500.00 | 11,272 |
| 37851 | 3/15/2023 | Leaf | LEAF | 108.98 | 11,273 |
| 37852 | 3/15/2023 | SoCalEdi | Southern California Edison | 2,791.16 | 11,274 |
| 37853 | 3/15/2023 | SoCalGas | Southern California Gas | 3,345.34 | 11,275 |
| 37854 | 3/15/2023 | Sparkletts | Sparkletts | 29.32 | 11,276 |
| 37855 | 3/15/2023 | Wifieye | Wifieye Inc | 8,325.00 | 11,277 |
| 37856 | 3/15/2023 | WindPro | Windmill Propane | 26.94 | 11,278 |
| P-223089753 | 3/5/2023 | Zoom | Zoom Video Communications Inc. | 16.95 | 11,281 |
| 37857 | 3/15/2023 | PERS | CalPERS Retirement | 3,605.44 | 11,289 |
| 37858 | 3/31/2023 | AAAQua | AAA Quality Services, Inc. | 814.20 | 11,291 |
| 37859 | 3/31/2023 | Amazon | Amazon | 661.40 | 11,292 |
| 37860 | 3/31/2023 | Aram | Aramark | 90.90 | 11,293 |
| 37861 | 3/31/2023 | AT\&T - Livestock | AT\&T | 110.59 | 11,294 |
| 37862 | 3/31/2023 | BerFir | Berkley Fire \& Marine Underwriters | 164.00 | 11,295 |
| 37863 | 3/31/2023 | C.P.Phe | C.P. Phelps Inc - Tulare | 67.12 | 11,296 |
| 37864 | 3/31/2023 | CFSA | California Fairs Service Authority | 1,997.74 | 11,297 |
| 37865 | 3/31/2023 | Comcast | Comcast | 545.14 | 11,298 |
| 37866 | 3/31/2023 | CSFP | California State Fire Protection | 3,000.00 | 11,299 |
| 37867 | 3/31/2023 | GarTra | Garton Tractor Inc. | 396.00 | 11,300 |
| 37868 | 3/31/2023 | GilAlv | Gilberto Alvarez | 8,560.00 | 11,301 |
| 37869 | 3/31/2023 | Leaf | LEAF | 141.09 | 11,302 |
| 37870 | 3/31/2023 | Lowe's | Lowe's | 13,348.19 | 11,303 |
| 37871 | 3/31/2023 | MDCon | MD Concrete Cutting \& Demolition | 12,431.00 | 11,304 |
| 37872 | 3/31/2023 | QuiCom | Quinn Company | 2,254.55 | 11,305 |
| 37873 | 3/31/2023 | Res.Com | Res.Com Pest Control | 10.00 | 11,306 |
| 37874 | 3/31/2023 | RingCen | RingCentral Inc | 2,826.89 | 11,307 |
| 37875 | 3/31/2023 | SoCalEdi | Southern California Edison | 5,984.10 | 11,308 |
| 37876 | 3/31/2023 | Sparkletts | Sparkletts | 16.99 | 11,309 |
| 37877 | 3/31/2023 | VeeCus | Veenendall Custom | 942.50 | 11,310 |
| 37878 | 3/31/2023 | Wifieye | Wifieye Inc | 8,325.00 | 11,311 |
| 37879 | 3/31/2023 | WindPro | Windmill Propane | 254.32 | 11,312 |
| 002650 | 3/21/2023 | HomDep | The Home Depot | 378.25 | 11,313 |
| 37880 | 3/31/2023 | BriHic | Britni Hicks | 1,000.00 | 11,316 |
| 37881 | 3/31/2023 | VicOut | Victory Outreach of Selma | 7,765.50 | 11,317 |
| CC-8119 | 3/7/2023 | USPS | United States Postal Service | 17.99 | 11,339 |
| 149 | 3/15/2023 | KawA/C | Kaweah A/C \& Electric | 21,489.00 | 11,259 |

## AP Payments Check Register

Board
Tulare County Fair
Tuesday, April 18, 2023 8:19:38AM Renee

| Reference | Date | Vendor | Vendor Description | Net Pay | Merge \# |
| :--- | :--- | :--- | :--- | ---: | :---: |
| FedTax022823 | $3 / 3 / 2023$ | IRS | Internal Revenue Service | $1,598.61$ | 11,238 |
| CaTax022823 | $3 / 3 / 2023$ | EDD | EMPLOYMENT DEVELOPMENT | 221.03 | 11,239 |
| FedTax031523 | $3 / 17 / 2023$ | IRS | DEPARTMENT | $1,829.80$ | 11,255 |
| CaTax031523 | $3 / 17 / 2023$ | EDD | Internal Revenue Service | 259.48 | 11,256 |

Total Payments: 57
Total Amount: 133,667.21

## Check Register

Check Register



## CHANGE ORDER

## LICENSE AGREEMENT FOR 24TH DISTRICT AGRICULTURAL ASSOCIATION / TULARE COUNTY FAIRGROUNDS

This Change Order, entered into on March 14, 2023, ("Change Order") is an addition to that certain LICENSE AGREEMENT FOR 24TH DISTRICT AGRICULTURAL ASSOCIATION / TULARE COUNTY FAIRGROUNDS, ("License") between 24TH DISTRICT AGRICULTURAL ASSOCIATION / TULARE COUNTY FAIRGROUNDS, a division of California Department of Food and Agricultural, referred to as "Licensor"; and the COUNTY OF TULARE, a political subdivision of the State of California, referred to as "Licensee", who agree, pursuant to paragraph 25 of the License, as follows:

WHEREAS, Licensor and Licensee entered into that certain Agreement dated March 11, 2023, to provide space to house livestock in response to emergency flood conditions in the County and other amenities; and

WHEREAS, the License requires, pursuant to paragraph 25, any changes made to the License must be a formal written agreement in the form of a Change Order to the License; and

WHEREAS, the License requires, pursuant to paragraph 25, any Change Order submitted by the requesting party must be in writing and provided to the other party at least seven (7) days in advance; and

WHEREAS, flood conditions have worsened such that it is necessary for the Licensee to request a Change from the Licensor, and

WHEREAS, Licensor will also provide human sheltering.
NOW, THEREFORE, in consideration of the mutual promises and representations set forth herein, and incorporating the mutual promises and representations of the License, the parties agree as follows:
A. Paragraph 3. LICENSE FEE. is hereby amended in its entirety to read as follows:

Licensee shall pay Licensor a license payment in the amount of fifteen hundred-sixty-two dollars per day $(\$ 1,562.00)$ for each day the Licensee uses the premises for the housing of livestock.

Licensee shall pay Licensor a payment in the amount of two-thousand dollars $(\$ 2,000.00)$ per day for sheltering evacuees in Building 5, or any other designated structure on the property fit for sheltering evacuees.

Agreement for use of the Premises and Space shall not exceed \$49,868.00 (forty nine thousand eight hundred sixty eight dollars). Said payment shall be made within 30 days of receipt of invoice.
B. Paragraph 5. LICENSE TO USE FACILITIES. is hereby amended in its entirety to read as follows:
5. LICENSE TO USE FACILITIES. The exclusive use of the Premises is defined as follows:
a. Use of the Premises 24 hours a day for human shelter and housing of livestock.
b. 24-hour access to the Premises by licensee staff and evacuees, and access by livestock owners between the hours of 8:00 AM to 7:00 PM through Gate 7 off of Martin Luther King Jr.
c. Use of Staff resources, amenities, facilities, non-exclusive use of the parking lot with handicap parking, utilities, use of Licensor staff in order to open and close the Premises and clean the facilities, and any security provided by Licensor.
d. Any other use to which parties mutually agree.
C. Paragraph 25. CHANGES. is hereby amended in its entirety, to read as follows:

Licensor and Licensee, together the "Parties" agree that any changes made to the License agreement must be a formal written agreement in the form of a Change of Order to this License. The requirement that any Change Order submitted by the requesting party by at least (7) days written notice to the other party is waived. Both the Licensor and Licensee must agree, in writing, to any changes to this License.

ALL OTHER TERMS of the License are incorporated herein and remain effective forthwith.
[This space is blank intentionally; Signatures follow on the next page]

THE PARTIES, having read and considered the above provisions, indicate their agreement by their authorized signatures below.

## LICENSOR

## TULARE COUNTY FAIR

$\qquad$
Date:

Date: $\qquad$

By: $\qquad$

Print Name: $\qquad$

Title: $\qquad$

## LICENSEE

## COUNTY OF TULARE

3/14/2023
DocuSigned by:
Cher Castellini
By: $\qquad$

Cher Castellini
Tulare County Purchasing Manager

Matter No. 2023359

