24th District Agricultural Association (24th DAA) Tulare County Fair

620 K Street Tulare, CA 93274 www.tcfair.org



24th DAA BOARD MEETING NOTICE

The 24th DAA Board of Directors will be holding a regular monthly board meeting on Tuesday, December 13, 2022, at

6:00PM

Location Jockey Club 620 S. K Street, Tulare, CA 93274

or

Join Zoom Meeting: https://us02web.zoom.us/j/2991550907?pwd=VGZFeTluNnVudFVuSnRRR0RValhBdz09

Phone #: 1 669 900 6833 US Meeting ID: 299 155 0907 Passcode: 6202020

24th DAA BOARD OF DIRECTORS

Gary Castro, President Rosa Gomez, Director Dan Hackey, Director Greg Gomez, Director Grace Calderon, Director

<u>CEO/Fair Manager</u> Dena Rizzardo

PUBLIC PARTICIPATION

Members of the public may request to place items on the agenda of any board meeting, but their placement is within the discretion of the board President. The items must be directly related to 24th DAA business. Request for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. While the board values the participation of the public, the board President reserves the right to limit the time for public comment to a maximum of five (5) minutes, or less depending on the number of speakers, in order to proceed with the agenda of the day and/or to place the item on the agenda of a future meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 24th DAA website at www.tcfair.org.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 24th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 620 K Street, Tulare, CA 93274 559-686-4707.

1. CALL TO ORDER: President Castro

All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.tcfair.org.

- 2. ROLL CALL OF DIRECTORS:
- 3. DECLARATION OF QUORUM (minimum of five directors must be present):
- 4. INTRODUCTION OF GUESTS AND STAFF:
- 5. PUBLIC COMMENT (for items not listed on the agenda):

Speakers are allotted five (5) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.

- 6. CLOSED SESSION: The Board authorized to meet in Closed Session for the purpose of considering:
 - a. Pending Litigation-Personnel (Gov. Code \$ 11126 (e)(1))
 - b. Pending Litigation-Foundation (Gov. Code \$ 11126 (e)(1))
- 7. RECONVENE INTO OPEN SESSION: Report any action taken in closed session.
- 8. CONSENT CALENDAR (Discussion/Action by Board):

The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.

- a. November 15, 2022, Board Meeting Minutes
- b. Contracts for November
- c. Cash Disbursements for November 2022
- d. Current Finance Report

9. BUSINESS REPORT & INFORMATION (Informational/Action by Board):

- a. CDFA Performance Audit Update #20-010 & 24th DAA
- b. Proposed Budget
- c. 24th DAA & 24A DAA Interagency Agreement

10. CORRESPONDENCE (Informational)

a. 2022-10 Proposition 12 Update

11. COMMITTEE REPORTS (Informational/Action by Board):

- a. Junior Livestock Auction-Outstanding A/R December
- b. Junior Livestock-Prop 12 Guidelines
- c. Junior Fair Board

12. FAIR REPORT (Informational):

a. 2023 Fair Theme.

13. CEO REPORT (Informational):

- a. Projects
- i. Progress update on SB 5 Project/Building 3 upgrade and remodel (CCA Contract)

MATTERS OF INFORMATION:

- a. CEO Comments
- b. Board of Director Comments
- c. Staff Comments
- d. Items Proposed for Next Board Meeting
- 14. NEXT MEETING DATE: January 24, 2023 @ 6pm
- 15. ADJOURNMENT:

Posted December 2, 2022

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24TH DISTRICT AGRICULTURAL ASSOCIATION BOARD OF DIRECTORS MEETING November 15, 2022

CALL TO ORDER: The 24th District Agricultural Association Board of Directors meeting was called to order at 6:08 PM by President Castro.

ROLL CALL/DIRECTORS ABSENT: Directors Hackey, R. Gomez, and Calderon were physically present. Director G. Gomez and President Castro were present via zoom. There are four (4) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF:

CEO Dena Rizzardo

Community members: Cammra Bettencourt, Dean Ametjian and Rochell Moderos were present in the boardroom. Dan Lusenhop present via zoom.

CORRESPONDENCE (Informational):

CEO Rizzardo reviewed the following Correspondence-

- FY 2022/2023 Fair Training and Reimbursement eligibility memo sent out by CDFA F&E October 26, 2022.
- Fairgrounds and Community Resilience Centers Funding in which the 24th DAA has been selected to receive large investment and the deep dive for this project is schedule for November 30, 2022.
- Proposition 12 Update which will become an agenda item at our next board meeting.

COMMITTEE REPORTS (Informational):

Junior Livestock Auction 2022 outstanding A/R – CEO Rizzardo reported to date \$55,425.00 receivables are still outstanding and the last set of bills were mailed out November 8, 2022. 2023 Exhibitor Handbooks for both Market and Breeding are updated and in the review stages.

The Junior Fair Board – The Junior Fair Board joined the meeting with full introductions. Each member explained their role on the board, what the boards schedule was at the fair, the service clubs they had been to prior to fair with CEO Rizzardo to promote the fair and what they look forward to in 2023.

PUBLIC COMMENT

No public comment

CONSENT CALENDAR (Action by Board):

<u>Director R. Gomez made a motion, seconded by Director Calderon, and carried to accept the consent calendar which included minutes from the October 2022 meeting, October 2022 contracts and September and October 2022 cash disbursements, and the September and October financial report.</u>
No public comment.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Gary Castro	X			
Grace Calderon	X			
Greg Gomez	X			
Rosa Gomez	X			
Dan Hackey	X			
4 positions vacant				

BUSINESS REPORT & INFORMATION (Action by Board):

- CDFA Performance Audit Report # 20-010 responses No update/no public comment
- Proposed Budget-Tabled to the December 13, 2022, Board Meeting

FAIR REPORT (Informational):

Several 2023 fair themes were presented, and it was decided that it would be tabled until the December 13, 2022, board meeting.

CEO REPORT (Informational):

Progress update on SB 5 Project/Building 3 upgrade and remodel (CCA Contract) – CEO Rizzardo the bid was awarded to JTS Construction out of Bakersfield. The next scheduled meeting with CCA and the contractor would be taking place December 14, 2022.

MATTERS OF INFORMATION

CEO COMMENTS: None

BOARD OF DIRECTOR COMMENTS:

Director G. Gomez thanked the Jr. Fair Board for all their hard work and youth involvement in the fair.

Director Calderon thanked the Jr. Fair Board for all their hard work and coming to the meeting. Director Castro thanked the Jr. Fair Board appreciated their attendance and recognized how hard they have worked this year.

Director Hackey thanked the Jr. Fair Board.

Director R. Gomez thanked the Jr. Fair Board and said she was still learning and appreciated the youth involvement.

STAFF COMMENTS: None

ITEMS PROPOSED FOR NEXT MEETING: None

NEXT MEETING DATE: December 13, 2022 @ 6:00PM

ADJOURNMENT: Meeting was adjourned at 6:47 PM.

Approved: Attest:

Gary Castro Dena Rizzardo
President CEO

As of November 30, 2022

	Particulars	Amount		
OUDDENIT ACC	FT0			
CURRENT ASSI	ETS H ON HAND & IN BANK			
CAS	Petty Cash	200.00		
	Change Fund	300.00		
	Change Fund ATM	0.00		
	Cash - Ops BOS Acct#9369	734,700.67		
	Cash - SW BOS Acct#9309	4,348.65		
	Cash - Global BOS Acct#9377			
	Cash - Premium BOS Acct#9377	0.00		
		88,015.82		
	Cash - MM - CBB	0.00		
	Cash - JLA Accounts	63,689.11		
	LAIF	4,179.84		
4	CD - BOS Acct #5901	0.00		
1	Cash Sweep BOS - 9399	0.00		
	Cash in Bank - JR Fair Board	0.00		
	Cash in Bank - JR Fair Board BOS	7,507.00		
	Total CASH ON HAND & IN BANK		902,941.09	
ACC	OUNTS RECEIVABLE			
	Accounts Receivable	455,020.00		
	Accounts Receivable - JLA	135,648.85		
	A/R Allow For Doubtful Accts	0.00		
	Total ACCOUNTS RECEIVABLE		590,668.85	
	Total CURRENT ASSETS	_	1,493,609.94	
CURRENT LIAB	II ITIES		_	
	RENT LIABILITIES			
	Accounts Payable	48,432.08		
	Accounts Payable JLA	4,418.36		
	Fees Collected	0.00		
	Tax Liabilities	12,056.90		
	Employee Benefits Withholdings	6,519.31		
	Event Liability	0.00		
	Current Long Term Liab	0.00		
	Guarantee Deposits	15,234.00		
	Misc Liabilities	3,048.09		
	Total CURRENT LIABILITIES	==	89,708.74	
	O 14 . 1 . 5			4 400 004 00
	Current Assets in Ex	xcess of Current Liabilities	=	1,403,901.20

Tulare County Fair STATEMENT OF OPERATIONS Board Summary November 30, 2022

	Activity	Activity	YTD	YTD		
	November 2022	November 2021	November 2022	November 2021	Budget 2022	Balance of Budget
OPERATING REVENUES:						<u> </u>
ADMISSIONS TO GROUNDS	-	-	488,070	440,324	416,550	71,520
COMMERCIAL REVENUE	-	-	56,759	43,461	63,500	(6,741)
CARNIVAL REVENUE	-	-	338,838	328,823	300,000	38,838
CONCESSON REVENUE	15,042	91	302,308	198,280	212,500	89,808
LIVESTOCK REVENUE	-	-	77,572	59,725	60,000	17,572
COMPETITIVE EXHIBIT REVENUE (NON-LIVESTOCK)	-	-	-	-	-	-
INTERIM REVENUE	1,813	50,043	444,711	390,091	379,100	65,611
FAIR ATTRACTION REVENUE	-	-	47,443	46,243	60,000	(12,557)
MISCELLANEOUS FAIR REVENUE	8,234	(47,197)	236,198	167,523	235,300	898
MISCELLANEOUS NON-FAIR REVENUE	-	620	-	32,115	-	-
SATELLITE WAGERING REVENUE	-	-	-	-	-	-
PRIOR YEAR REVENUE	-	-	442	49,024	-	442
OTHER OPERATING REVENUE	-	-	2,393	501	-	2,393
TOTAL REVENUES	25,088	3,556	1.994.734	1,756,109	1,726,950	267,784
	20,000	3,000	1,001,101	1,100,100	1,1 20,000	201,101
OPERATING EXPENDITURES:						
ADMINISTRATION EXPENSES	39,018	33,742	473,196	411,677	438,580	(34,616)
MAINTENANCE & GENERAL OPERATIONS	60,467	132,326	1,066,077	798,784	654,978	(411,099)
PUBLICITY EXPENSES	5,850	45	59,667	16,584	35,000	(24,667)
ATTENDANCE OPERATIONS	1,531	896	130,390	108,738	80,600	(49,790)
MISCELLANEOUS FAIR EXPENSE (NOT including JLA)	924	1,241	97,504	82,632	81,200	(16,304)
MISCELLANEOUS NON-FAIR EXPENSE	(15,740)	989	51,966	21,356	1,400	(50,566)
COMPETITIVE EXHIBIT EXPENSE	20	(4,808)	56,473	43,254	49,300	(7,173)
SATTELITE WAGERING EXPENSES	-	-	_	_	-	-
FAIR ENTERTAINMENT EXPENSES:	-	693	383,443	251,689	295,000	(88,443)
EQUIPMENT EXPENSES	-	-	_	_	-	-
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT	-	32,096	(9,342)	22,992	-	9,342
CASH SHORTAGES & OVERAGES	-	-	_	_	-	-
DEPRECIATION EXPENSE	-	-	_	_	96,121	96,121
PENSION EXPENSE - GASB 68	-	-	-	-	-	-
TOTAL EXPENSES	92,071	197,221	2,309,374	1,757,704	1,732,179	577,195
Net Gain/Loss Before Allocation	(66,983)	(193,664)	(314,640)	(1,595)	(5,229)	(309,411)
		ı	,=. T	255 155 1	0=-	6.5.5
STATE ALLOCATION	-	-	449,150	352,480	352,500	96,650
OTHER F&E ALLOCATIONS	-	-	-	-	-	-
F&E PROJECT FUNDS	-	-	-		-	-
FLEX CAPITAL FUNDING	455,000	130,000	635,000	140,000	-	635,000
MILLENIUM FLEX	-	-	-	12,779	-	-
	388,017	(63,664)	769,510	503,664	347,271	422,239

Detail of Revenues	Acct.	Activity	Activity	YTD	YTD		8 Balance
		November	November	November	November	Budget	of
	No.	2022	2021	2022	2021	2022	Budget
PRINCEIONE TO COOLINDS		_		_			
ADMISSIONS TO GROUNDS Admission to Grounds	41001			430,442	403,542	375,000	55,44
Admission to Grounds Advance Sales	41001	- -		430,442 37,131	22,668	375,000	7,13
Advance Sales Admissions-Youth	41015		 _ 	12,237	8,709	7,000	7,13 5,23
Admissions-Youth Admissions-Senior	41010		 	4,588	2,420	1,900	2,68
Discount Fair Admissions	41017			4,588	1,685	1,350	2,68 (94
Advance Discount - Jackpot	41020				1,000	1,000	, · · ·
Discount Fair Admissions-Livestock Season	41018			3,270	1,300	1,300	1,97
Discount Fair Admissions-Livestock Season Discount Fair Admissions-Vendor	41022			- 0,210	1,000	1,000	1,01
TOTAL ADMISSION TO GROUNDS	41022			488,070	440,324	416,550	71,52
TOTAL ADMISSION TO GROUNDS				400,010	11 0,047	410,000	/ 1,0=
COMMERCIAL REVENUE							
Commercial Space Insurance Revenue	41500	<u>-</u>	<u> </u>	-			<u>-</u>
Outside Commercial Space	41510		-	28,484	20,786	21,000	7,48
Inside Commercial Space	41520	-	<u> </u>	27,800	22,475	42,500	(14,70
Commerical Space Comission	41550	-	-	-		-	
Application Fees	41530	-	<u> </u>	475	200		4
TOTAL COMMERCIAL REVENUE				56,759	43,461	63,500	(6,7
CARNIVAL REVENUE							
Carnival	42100		<u> </u>	338,838	328,823	-	338,8
Carnival Presale	42110		-			300,000	(300,0
Carnival Presale Livestoc	42111	_	-	-		-	
TOTAL CARNIVAL REVENUE		,	-	338,838	328,823	300,000	38,8
				·	<u> </u>		
CONCESSON REVENUE			•	1			
Concessions	42000	15,040	91	287,113	185,867	200,000	87,1
Concessions - Ice Sales	42205	2	-	2,344	2,078	2,100	2
Safe Food Handling Fee	42210	<u> </u>	<u> </u>	1,911	2,087	2,100	(1
Food Vendor Utility Fee	42240	-	-	3,970	2,933	3,000	9
Vendor Admissions	42250		-	2,280	1,755	1,800	4
Non-Food Concessions (Application Fees)	42300		<u> </u>	-		-	
RV/Stock Truck Revenue	42310	<u> </u>	-	4,690	3,560	3,500	1,1
TOTAL CONCESSION REVENUE		15,042	91	302,308	198,280	212,500	89,8
IVESTOCK REVENUE							
Entry Fees Livestock	43101			1,237			1,2
Entry Fees On-line Processing	43105			54,585	37,825	38,000	16,5
Sponsored Awards Livestock	43200						
VIP Parking	43400	, <u> </u>		21,750	21,900	22,000	(2
Other Insurance	43401	<u>-</u> '		_			
Livestock Parking	43401	ı <u> </u>	-	-	-]	-	
Fair Donation	43000		-	-1	-]	-	
TOTAL LIVESTOCK REVENUE				77,572	59,725	60,000	17,
COMPETITIVE EXHIBIT REVENUE (NON-LIVESTO	OCK)						
. =	10400	· .	' I		ì	- I	•
Entry Fees - Adults Entry Fees - Youth	43103 43102	' 	-		-	-	1

43110

43111

43202

Entry Fees On-line Processing

Donated & Sponsored Awards

Entry Fees On-line Processing (In-House)

TOTAL COMPETITIVE EXHIBIT REVENUE

	Acct.	Activity	Activity	YTD	YTD	9	Balance
		November	November	November	November	Budget	of
	No.	2022	2021	2022	2021	2022	Budget
FAIR ATTRACTION REVENUE							
Monster Truck	46100	-	-	-	-	-	-
Rodeo Admission	46200	-	-	-	-	-	-
Tractor Pull	46601	-	-	-	-	-	-
Motorcycle/Tractor Sponsorship	46410	-	-	-	-	-	-
Destruction Derby	46400	-	-	40,808	46,243	60,000	(19,192
Jaripeo Baile	46500	-	-	6,635	-	-	6,635
TOTAL FAIR ATTRACTION REVENUE		-	-	47,443	46,243	60,000	(12,557
MISCELLANEOUS FAIR REVENUE		1	ı				
Vendor Parking	47700	-	-	2,399	1,820	1,800	599
Parking	47100	-	-	78,915	63,670	57,000	21,915
Other (Specify)	47800	865	-	915	-	-	915
Other - Merchandise Sales	47810	-	-	-	-	-	-
Sponsorships	47900	7,369	(47,197)	153,469	100,553	175,000	(21,532
Event Staff on Duty	48500	-	-	500	1,480	1,500	(1,000
TOTAL MISCELLANEOUS FAIR REVENUE		8,234	(47,197)	236,198	167,523	235,300	898
MISCELLANEOUS NON-FAIR REVENUE							
Swap Meet	47405	-	620	-	32,115	_	_
Grounds Improvement - Swap Meet	48600	-	-	-	-	-	_
Grounds Improvement - Water Conservation Grant	48600	-	-	-	- 1	_	-
,							

620

32,115

TOTAL MISCELLANEOUS NON-FAIR REVENUE

Detail of Revenues

	Acct.	Activity	Activity	YTD	YTD	1(Balance
		November	November	November	November	Budget	of
	No.	2022	2021	2022	2021	2022	Budget
	•						
NTERIM REVENUE							
Building Rentals	48100	3,900	39,150	241,835	343,055	275,000	(33,16
Grounds Rental	48200	10,750	3,150	39,430	9,600	10,000	29,43
Grandstand/Speedway	48201	-	-	41,507	-	60,000	(18,49
Interim RV/Camping Fees	48202	80	(4,925)	42,350	31,740	32,000	10,35
Equipment Rental	48300	-	2,675	2,225	1,081	-	2,22
Concessions Revenue	48400	(15,040)	-	-	500	-	
Security on Duty	48500	1,913	8,868	11,383	1,550	-	11,38
Event Attendant	48501	210	800	1,650	2,055	-	1,65
Trash Removal	48501	-	325	-	-	2,100	(2,10
ATM Revenue	48700	-	-	-	-	-	
Non Fair Misc	47505	-	-	64,331	500	-	64,33
Interest Earnings	49510	-	-	-	9	-	
Other Operating Revenue-State checks	49530	-	-	-	-	-	
Credit Card Fees	48730	-	-	-	-	-	
TOTAL INTERIM REVENUE		1,813	50,043	444,711	390,091	379,100	65,61
RIOR YEAR REVENUE							
Prior Year Revenue	49000	-	-	442	49,024	-	44
TOTAL PRIOR YEAR REVENUE		-	-	442	49,024	-	44
THER OPERATING REVENUE							
Misc Revenue	48700	-	-	2,393	501	-	2,39
TOTAL OTHER OPERATING REVENUE		_	_	2,393	501	_	2,39

Detail	of E	kpend	litures
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etail of Expenditures	Acct.	Activity	Activity	YTD	YTD		Balance
		November	November	November	November	Budget	of
	No.	2022	2021	2022	2021	2022	Budget
DMINISTRATION EXPENSES							
Salaries & Wages - Permanent	50100	9,699	10,208	103,809	105,418	113,198	9,389
Salaries & Wages - Temporary	50200	4,413	5,413	62,608	63,034	58,785	(3,82
Compensated Absence Expense	50300	90	300	2,614	3,131	-	(2,61
Employee Benefits	50310	1,579	39	15,698	509	500	(15,19
Payroll Taxes	50320	1,035	944	12,012	10,392	9,286	(2,72
Employee Retirement	50330	4,389	3,465	46,891	35,912	33,960	(12,93
Professional Services	50400	-	3	19,106	2,833	-	(19,10
Traveling Expense Employees	50600	276	-	3,186	-	3,000	(18
Office Supples	50700	192	117	6,203	9,453	12,000	5,79
Telephone	50800	1,071	1,093	14,678	9,250	11,000	(3,67
Postage	50820	709	216	2,031	1,620	2,000	(3
Dues & Subscription	50900	391	2,870	14,372	4,030	4,050	(10,32
General Liability Insuance	51000	4,773	3,672	49,318	47,786	47,786	(1,53
Property Insurance	51020	-	-	24,152	22,444	23,000	(1,15
Other Misc Expense	51100	-	15	392	1,947	25,000	24,60
Alarm Expense	51101	8,325	-	54,445	1,282	2,000	(52,44
Credit Card Processing Fees	51102	320	381	5,599	10,522	12,000	6,40
Legal Fees	51103	55	-	55	24,860	25,000	24,94
Finance Charges	51104	-	-	6	8	10	
Gateway Fees-Online	51106	46	62	12,561	1,385	1,500	(11,06
Computer & Payroll Process	51107	1,646	2,430	20,042	22,240	25,000	4,95
CFSA Admin Fees	51108	8	22	309	490	600	29
Interest Expense	51110	-	-	-	-	_	
Workers Compensation Insurance	51200	-	2,492	2,938	21,931	6,905	3,96
Unemployment Insurance	51300	_	_, .0_	172	11,199	22,000	21,82
Audit Cost	51300	_	_	- 1	,	,000	,5_
Bad Debt Expense	51400	_	_	_	_	_	
TOTAL ADMINISTRATION EXPENSE	01100	39,018	33,742	473,196	411,677	438,580	(34,61

Detail of I	Expenditures
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	Acct.	Activity November	Activity November	YTD November	YTD November	Budget 2022	Balance of Budget
	No.	2022	2021	2022	2021		
	140.	2022	2021	2022	2021	LVLL	Dauget
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Permanent	50000	_	-	-	-	-	_
Salaries & Wages - Temporary	50100	1,346	1,425	15,070	32,339	26,100	11,030
Salaries & Wages - Temporary Fair	50100	-,0.0	-,	1,536	37		(1,536)
Salaries & Wages - Temporary	50100	_	-		-	_	(.,000
Salaries & Wages - Temporary Maintenance	52100	29	40	2,852	1,239	-	(2,852
Employee Benefits	52201	-	-	-,	-	-	(=,===
Compensated Absence	52204	-	_	_	-	-	_
Payroll Taxes	50302	103	109	1,161	1,695	378	(783
Employee Retirement	50303	431	416	4,586	5,019	-	(4,586
Travel / Training	50600	-	-		-	_	(.,,000
Professional Services - Maintenance	52300	3,373	7,878	32,246	10,638	15.000	(17,246
Professional Services - Security	52300	-		43,131	29,124	-	(43,131
Rental Land & Bldgs	52400	_	_	8,986	8,725	8,800	(186
Rent Maintenance Equipment	52500	2.428	54.756	89,314	57,095	60.000	(29.314
Electric	52800	782	1,030	99,022	73,474	80,000	(19,022)
Water	52801	2,431	2,908	27,915	33,670	34,000	6,085
Sewer	52802	1,366	626	15,839	9,902	11,000	(4,839)
Natural Gas	52803	685	603	10,033	9,097	11,000	967
Fuel/Propane	52804	328	390	19,701	13,430	13,500	(6,201
Maint of Equipment	52900	4,952	154	53,257	34,008	24,000	(29,257
Maint of Equipment Maint of Bldgs and Grounds	53000	34,649	92,554	619,326	442,061	350,000	(269,326)
Trash Removal, Clean Up	53100	7,564	1,512	22,101	36,439	20,000	,
Other Maintenance Expense	53200	7,504	1,512	22, 101	794	1,200	(2,101) 1,200
Special Repairs	53300	-	-	-	794	1,200	1,200
Portable Toilets	57300	-	-	-	-	-	
Maint of Bldgs and Grounds	64000	-	(32,074)	-	-		
Repairs & Maintenace	91400	-	(32,074)	-	-		
TOTAL MAINTENANCE EXPENSE	91400	60.467	422 226	4 066 077	709 794	654.079	/444 000
TOTAL MAINTENANCE EXPENSE		60,467	132,326	1,066,077	798,784	654,978	(411,099)
DUDU ICITY EXPENSES							
PUBLICITY EXPENSES	F4000		45	7 404	0.004	10.000	2.000
Publicity	54000		45	7,104	6,294	10,000	2,896
Contracted Services	54200	5,850	-	37,900	- 10.000	25,000	(12,900
Advertising	54400	-	-	14,664	10,290	-	(14,664
Promotional Expense	54500	-	-	-	-	-	
Promotional Poster Art	54525	-	-	-	-	-	-
Other Publicity Expense	54800	-	-	-	-	-	-
TOTAL PUBLICITY EXPENSE		5,850	45	59,667	16,584	35,000	(24,667
ATTENDANCE OPERATIONS							
Salaries & Wages - Temporary (Attendance)	50100	-	-	24,983	19,943	30,600	5,617
Salaries & Wages - Temporary (Parking)	50100	-	-	-	252	-	-
Payroll Taxes	50302	-	-	569	383	-	(569
Professional Services Contract	56200	1,531	896	54,540	45,042	50,000	(4,540
Attendance- Other/Hotels	56400	-	-	-	-	-	-
Supplies & Expense	56300	-	-	50,299	43,118	-	(50,299)
TOTAL ATTENDANCE OPERATIONS		1,531	896	130,390	108,738	80,600	(49,790)

Detail of Expenditu	res
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Detail of Expenditures	Acct.	Activity	Activity	YTD	YTD	1	3 Balance
	7.00.	November	November	November	November	Budget	of
	No.	2022	2021	2022	2021	2022	Budget
							<u> </u>
MISCELLANEOUS FAIR EXPENSE (NOT include	ing JLA)						
Salaries & Wages - Temporary (Events)	57101	-	-	-	-	-	-
Payroll Taxes	57101	-	-	-	-	-	-
Parking Lot	57101	-	-	16,000	16,000	16,000	-
Other Parking Expense	57106	-	-	173	-	-	(173)
T-Shirts	57200	-	-	4,967	2,436	2,500	(2,467)
Carnival Pre-Sale	57201	-	-	-	-	-	-
Trash & Porta Potties	57300	924	1,241	27,085	26,864	25,000	(2,085)
Parade	57500	-	-	2,086	1,492	1,500	(586)
Sponsorships	57700	-	-	-	-	-	-
Other Misc Far Expenses	57800	-	_	15,417	11,580	11,600	(3,817)
Fair Hotels	57801	-	-	14,800	13,743	14,000	(800)
Radio/Golf Carts	57802	-	-	8,949	6,131	6,200	(2,749)
Commercial/Concessions	57900	-	_	8,025	4,386	4,400	(3,625)
TOTAL MISCELLANEOUS FAIR		924	1,241	97,504	82,632	81,200	(16,304)
MISCELLANEOUS NON-FAIR EXPENSE							
Salaries & Wages - Temporary (Events)	50100	-	590	-	16,618	-	-
Payroll Taxes	50302	-	45	-	1,173	-	-
Employee Retirement	50303	-	124	285	2,233	-	(285)
Swap Meet Expense	57105	-	-	-	-	-	-
Miscellaneous	57000	(15,740)	230	51,682	1,331	1,400	(50,282)
TOTAL MISCELLANEOUS NON-FAIR		(15,740)	989	51,966	21,356	1,400	(50,282)
COMPETITIVE EXHIBIT EXPENSE							
Salaries & Wages - Temporary (Exhibits)	50100	-	-	14,706	844	-	(14,706)
Salaries & Wages - Temporary (Livestock)	63101	_				-	-
Calaries & Wages - Temporary (Livestock)		=	-	-	-		
Payroll Taxes	50302	-	-	- 1,219	12	-	(1,219)
		-	- - -	1,219 2,319	12 2,535	3,000	(1,219) 681
Payroll Taxes	50302	- - 20	-			3,000 2,000	681
Payroll Taxes Premiums Paid	50302 58100	20	- - - (500)	2,319	2,535		
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons	50302 58100 58200	20	- - - (500)	2,319 6,383	2,535 1,651	2,000	681 (4,383)
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons Professional Services Exhibits	50302 58100 58200 63200	-	` '	2,319 6,383	2,535 1,651 425	2,000 1,000	681 (4,383)
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons Professional Services Exhibits Professional Svcs Livestock	50302 58100 58200 63200 63300	-	` '	2,319 6,383	2,535 1,651 425	2,000 1,000	681 (4,383)
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons Professional Services Exhibits Professional Svcs Livestock Supplies	50302 58100 58200 63200 63300 63400	-	` '	2,319 6,383	2,535 1,651 425 -	2,000 1,000 - -	681 (4,383) 100 -
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons Professional Services Exhibits Professional Svcs Livestock Supplies Supplies - Livestock	50302 58100 58200 63200 63300 63400 63410	-	` '	2,319 6,383 900 - -	2,535 1,651 425 - - 6,762	2,000 1,000 - - - 6,800	681 (4,383) 100 - - 6,800 2,713
Payroll Taxes Premiums Paid Tropies, Medals, Ribbons Professional Services Exhibits Professional Svcs Livestock Supplies Supplies - Livestock Supplies - Exhibits	50302 58100 58200 63200 63300 63400 63410 63440	-	` '	2,319 6,383 900 - - - 1,787	2,535 1,651 425 - - 6,762	2,000 1,000 - - - 6,800	681 (4,383) 100 - - 6,800

Detail	of	Expe	enditures	

	Acct.	Activity	Activity	YTD	YTD	ı	⁴ Balance
	No.	November 2022	November 2021	November 2022	November 2021	Budget 2022	of Budget
	_						
SATTELITE WAGERING EXPENSES	1				T		
Salaries & Wages - Permanent	50000	-	-	-	-	-	-
Salaries & Wages - Temporary	50100	-	-	-	-	-	-
Salaries & Wages - Temporary	50100	-	-	-	-	-	-
Employee Benefits	65115	-	-	-	-	-	-
Payroll Taxes	50302	-	-	-	-	-	-
Payroll Taxes	50302	-	-	-	-	-	-
Satellite Wagering	65105	-	-	-	-	-	-
Workers Compensation Sattelite	65135	-	-	-	-	-	-
Repairs	65405	-	-	-	-	-	-
Supplies	65615	-	-	-	-	-	-
Alarm System	65616	-	-	-	-	-	-
Utilities	64720	1	-	-	-		•
TOTAL SATELLITE WAGERING EXPENSE		-	-	-	-	-	-
FAIR ENTERTAINMENT EXPENSES:							
Salaries & Wages	66100	_	_	_ [_	_	_
Salaries & Wages - Temporary	66101	_	_	_	_	_	_
Professional Services	66200			23,747	16,300	20,000	(3,747)
Supplies & Expenses	66300			20,141	10,000	20,000	(0,141
Fuel/Generators	66301				-		_
Production Costs	66302	-	-	116,237	77,084	80,000	(36,237)
	66400	-	-				· ·
Demolition Derby Grounds Act		-	-	11,197	13,117	18,000	6,803
	66500	-	-	95,375	70,500	75,000	(20,375)
Grandstand Entertainment	66600	-	-	30,000	-	4 000	(30,000
Insurance/Tshirts/Tickets	66702	-	-	- 100 175	595	1,000	1,000
Entertainment Stages	66601	-	-	106,475	73,400	100,000	(6,475
Hospitality/Hotel	66703	-	693	413	693	1,000	588
TOTAL FAIR ENTERTAINMENT EXPENSE		-	693	383,443	251,689	295,000	(88,443)
EQUIPMENT EXPENSES							
Equipment Purchase Non-Capitalized	72300	-	-	-	-		-
Equipment Purchase Capitalized (>\$5K)	91300	-	-	-	-	_	-
TOTAL EQUIPMENT EXPENSE		_	_	_	-	-	_
				<u> </u>	I.		
PRIOR YEAR OPERATING EXPENSE ADJUSTME			00.000	(0.040)	00.000		0.040
Prior Year Operating Expense Adjustment	80000	-	32,096	(9,342)	22,992	-	9,342
Prior Year Bad Debt Expense Adjustment	80010	-	-	- (2.2.42)	-	-	-
PRIOR YEAR OPERATING EXPENSE		-	32,096	(9,342)	22,992	-	9,342
CASH SHORTAGES & OVERAGES							
Cash Short/Over	85000	-	-	-	-	-	-
Cash Short/Over Ticket Sales	85001	-	-	-	-	-	-
CASH (OVER)/UNDER	1	-	-	-	-	-	_
DEPRECIATION EXPENSE	<u>, </u>		-				
Depreciation	90000	-	-	-	-	96,121	96,121
TOTAL DEPRECIATION EXPENSE			=			96,121	96,121

TULARE COUNTY FAIR / 24TH DAA STATEMENT OF NET POSITION

November 30, 2022

ASSETS	2022	2021
Current Assets		
Cash - Operating	751,236	598,457
Cash - ATM	-	-
Cash-Premium	88,016	39,987
Cash - Junior Livestock Auctio	63,689	73,918
Cash - JR Fair Board	-	-
AR - Operating (Net)	455,020	170,750
AR - Junior Livestock Auction	135,649	74,548
Deferred Charges	-	_
Total Current Assets	\$ 1,493,610	\$ 957,659
Fixed Assets		
Construction in Progress	775,000	140,000
Land	489,069	489,069
Building & Improvements	3,920,707	3,920,707
A/D Buildings & Improvements	(3,038,465)	(2,962,769)
Equipment	281,879	204,065
A/D Equipment	(169,906)	(149,481)
Total Fixed Assets	\$ 2,258,284	\$ 1,641,591
Deferred Outflows of Resources	111,511	111,511
TOTAL ASSETS	\$ 3,863,405	\$ 2,710,761

LIABILITIES & RESOURCES				
Current Liabilities				
Payroll Liabilities		12,057		3,109
Payroll Withholdings		6,519		6,040
AP - Operating		48,432		24,745
AP - Junior Livestock Auction		4,418		-
Other Liabilities		3,048		3,048
Event Deposits		15,234		9,234
Fees Payable		(415)		650
Deferred Revenue		-		-
Current Portion of LT Debt		-		-
Total Current Liabilities	\$	89,294	\$	46,826
Long Term Liability				
LTD Associated with Fixed Assets		-		-
Leave Liability		11,828		7,269
Loan Payable - SB 84		37,911		37,911
Net Pension Liability		468,611		468,611
Total Long Term Liability	\$	518,350	\$	513,791
Deferred Inflows of Resources		14,668		14,668
	•	200 044	•	
TOTAL LIABILITIES	\$	622,311	\$	575,285
Reserve - Operating		2,607,256		1,809,661
Reserve - Junior Livestock		176,444		163,074
Reserve - Pension/OPEB		(371,768)		(371,768)
Reserve - Dairy		-		-
Net Income - Operating		752,707		503,664
Net Income - JLA		76,454		30,846
TOTAL LIABILITIES & RESOURCES	\$	3,863,405	\$	2,710,761

Trial Balance

Current (11/1/2022 - 11/30/2022) Unit Of Measure: \$

Tulare County Fair Monday, December 12, 2022 3:36:53PM Renee Page 1

11320-01-000-A Cash - SW BOS Acct#9318 11400-01-000-A Cash - Premium BOS Acct #9350 11400-01-170-A Cash - JLA BOS Acct #9334 11800-00-000-A Cash - LAIF Acct#13-54-001 11901-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 13100-00-000-A Accounts Receivables 1,790.00 13102-00-170-A Accounts Receivable - JLA 13199-00-000-A Accounts Receivable - JLA 13199-00-000-A Accounts Receivable - JLA 13199-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19000-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19000-00-000-A Buildings & Improvements 19200-00-000-A Buildings & Improvements 3,920,706.91 19210-00-000-A A/D - Buildings & Improvements 19300-00-000-A A/D - Equipment 19300-00-000-A Payroll Liability 0.00 23,233.05 21100-00-000-A Pees Collected-Insurance 100.00 735.00 21200-00-000-A Accounts Payable 78,846.51 118,354.45 81 21200-00-170-A Accounts Payable 0.00 1,861.54 22110-00-000-A PERS Payable 0.00 1,861.54 22110-00-000-A PERS Payable 0.00 23,233.05 22201-00-000-A PERS Payable 0.00 509.53 22410-00-000-A State Taxes Payable 0.00 1,442.47 1100-00-000-A Federal Taxes Payable 0.00 1,442.47		0.00 200.00 0.00 300.00
11310-01-000-A Cash - OP BOS Acct#9369 11320-01-000-A Cash - SW BOS Acct#9318 11300-01-000-A Cash - SW BOS Acct#9350 11400-01-000-A Cash - Premium BOS Acct #9350 11700-01-170-A Cash - JLA BOS Acct #9334 11800-00-000-A Cash - LAIF Acct#13-54-001 11901-00-000-A Cash - LAIF Acct#13-54-001 13100-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 13100-00-000-A Accounts Receivables 13199-00-000-A Accounts Receivables 13199-00-000-A A R Misc, 13109-00-000-A Deferred Outflow of Resrouces - GASB 68 1311-511.43 19000-00-000-A Deferred Outflow of Resrouces - GASB 68 19000-00-000-A Buildings & Improvements 19000-00-000-A Buildings & Improvements 19200-00-000-A A/D - Buildings & Improvements 19200-00-000-A A/D - Buildings & Improvements 19300-00-000-A A/D - Equipment 169,906.02- 21000-00-000-A Payroll Liability 0.00 21200-00-000-A Payroll Liability 0.00 21200-00-000-A Accounts Payable 1700-00-000-A Accounts Payable 1700-00-000-A Accounts Payable 1700-00-000-A Accounts Payable 1700-00-00-A PERS Payable 1700		
11320-01-000-A Cash - SW BOS Acct#9318 11400-01-000-A Cash - Premium BOS Acct #9350 11700-01-170-A Cash - JLA BOS Acct #9334 11800-00-000-A Cash - LAIF Acct#13-54-001 11800-00-000-A Cash - J. Fair Board Cash - BOS #9326 11901-00-000-A Accounts Receivables 11901-00-000-A Accounts Receivables 11901-00-000-A Accounts Receivables 11909-00-000-A Accounts Receivables 11909-00-000-A Accounts Receivables 11909-00-000-A Accounts Receivables 11909-00-000-A AR Misc, 0.00 30,038.37 30 16000-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19000-00-000-A Land 19100-00-000-A Land 19200-00-000-A Buildings & Improvements 19210-00-000-A Buildings & Improvements 19210-00-000-A AyD - Buildings & Improvements 19300-00-000-A AyD - Buildings & Improvements 19300-00-000-A AyD - Equipment 169,906.02 121000-000-A Payroll Liability 0.00 23,233.05 23 12100-00-000-A Recounts Payable 178,846.51 118,354.45 81 12100-00-000-A Accounts Payable 178,846.51 118,354.45 82 12100-00-000-A Accounts Payable 0.00 1,861.54 22110-00-000-A Medicare Payable 0.00 435.38 22201-00-000-A PERS Payable 0.00 435.38 22201-00-000-A PERS Payable 0.00 0 1,861.54 22100-00-000-A Bedara Taxes Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,893.56 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,453.80 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,453.80 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,442.47 12200-00-000-A Medicare Payable 0.00 0 1,44		075 50 734 700 65
11400-01-000-A Cash - Premium BOS Acct #9350 91,340.82 11700-01-170-A Cash - JLA BOS Acct #9334 63,882.23 11800-00-000-A Cash - JLA BOS Acct #9334 63,882.23 11800-00-000-A Cash - JLA BOS Acct #9336 4,179.84 11901-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 4,182.00 3,325.00 13100-00-000-A Accounts Receivables 1,790.00 453,230.00 13102-00-170-A Accounts Receivable - JLA 135,648.85 13199-00-000-A R Misc, 0.00 30,038.37 30 (16000-000-A Accounts Receivable - JLA 111,511.43 19900-00-00-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19900-00-000-A Land 489,069.23 19920-000-A Buildings & Improvements 3,920,706.91 19210-00-000-A Buildings & Improvements 3,920,706.91 19210-00-000-A A/D - Equipment 169906.02-19100-00-000-A Payroll Liability 0.00 23,233.05 23 (1100-00-000-A Accounts Payable 78,846.51 118,354.45 83 (1200-00-170-A Accounts Payable 78,846.51 118,354.45 83 (1200-00-170-A Accounts Payable 0.00 435.38 (1200-00-000-A PERS Payable 0.00 435.38 (1200-00-000-A PERS Payable 0.00 435.38 (1200-00-000-A PERS Payable 0.00 509.53 (1200-00-000-A PERS Payable 0.00 1,442.47 1.2200-00-000-A Pederal Taxes Payable 0.00 509.53 (1200-00-000-A Pederal Taxes Payable 0.00 1,442.47 1.2200-00-000-A Medical Payable 0.00 30.31 (140.06 1200-000-000-A Medical Payable 0.00 30.31 (140.06 1200-000-0000-A Medical Payable 0.00 30.31 (140.06 1200-000-000-0000-A Medical Payable	225.00 2	,875.56- 734,700.67
11700-01-170-A Cash - JLA BOS Acct #9334 63,882.23 11800-00-000-A Cash - LAIF Acct#13-54-001 4,179.84 11901-00-000-A Cash - LAIF Acct#13-54-001 4,179.84 11901-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 4,182.00 3,325.00 13100-00-000-A Accounts Receivables 1,790.00 453,230.00 13102-00-170-A Accounts Receivable - JLA 135,648.85 13199-00-000-A R Misc, 0.00 30,038.37 3(16000-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19000-00-000-A Construction In Progress 775,000.00 19100-00-000-A Land 489,069.23 19200-00-000-A Equipment 3,3920,706.91 19210-00-000-A A/D - Buildings & Imprv. 3,038,465.36 19310-00-000-A A/D - Equipment 169,906.02 19300-00-000-A Payroll Liability 0.00 23,233.05 22 11000-00-000-A Payroll Liability 0.00 23,233.05 22 11000-00-000-A Accounts Payable 78,846.51 118,354.45 87 12100-00-000-A Accounts Payable 10.00 735.00 12200-00-000-A Accounts Payable 10.00 435.38 122100-00-000-A Medicare Payable 0.00 435.38 122100-00-000-A PERS Payable 0.00 509.53 122100-00-000-A PERS Payable 0.00 509.53 122204-00-000-A DEFB Withholding 1,802.72 122204-00-000-A PERS Payable 0.00 509.53 122204-00-000-A Redreal Taxes Payable 0.00 1,442.47 1 12200-00-000-A Redreal Taxes Payable 0.00 1,893.56 122204-00-000-A Medicare Payable 0.00 1,893.56 122204-00-000-A Verical Payable 0.00 1,893.56 122204-00-000-A Control State Entertainer Tax 9,803.50 122410-00-000-A Medical Payable 0.00 1,893.56 122608-00-000-A Verical Payable 0.00 1,893.56 122608-00-000-A Verical Payable 0.00 1,893.56 122608-00-000-A Ut of State Entertainer Tax 9,803.50 122608-00-000-A Ut of State Entertainer	225.00 2	0.00 4,348.65
11800-00-000-A Cash - LAIF Acct#13-54-001 11901-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 13100-00-000-A Accounts Receivables 13109-00-000-A Accounts Receivable - JLA 1315,648.85 13199-00-000-A AR Misc, 0.00 30,038.37 16000-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 19000-00-000-A Construction In Progress 775,000.00 19100-00-000-A Land 19200-00-000-A Land 19200-00-000-A Land 19200-00-000-A Equipment 19210-00-000-A A/D - Buildings & Improvements 3,3038,465.36- 19300-00-000-A Pequipment 169,906.02- 21000-00-000-A Payroll Liability 0.00 23,233.05 23 21100-00-000-A Pees Collected-Insurance 100.00 735.00 21200-00-000-A Accounts Payable 78,846.51- 118,354.45 87 221100-00-000-A Medicare Payable 22110-00-000-A Medicare Payable 22110-00-000-A PERS Payable 8,272.90- 22204-00-000-A OPEB Withholding 1,802.72- 22400-00-000-A Out of State Entertainer Tax 9,803.50- 22500-00-000-A Medical Payable 0.00 1,442.47 1.22500-00-000-A Detal Payable 0.00 1,442.47 1.22500-00-000-A Detal Payable 0.00 1,893.56 22602-00-000-A Detal Payable 0.00 1,442.47 1.22500-00-000-A Detal Payable 0.00 1,442.47 1.22500-00-000-A Detal Payable 0.00 1,442.47 1.22500-00-000-A Ut of State Entertainer Tax 9,803.50- 22500-00-000-A Detal Payable 0.00 1,442.47 1.22500-00-000-A Detal Payable 0.00 1,893.56 1.22602-00-000-A Detal Payable 0.00 1,255 1.22602-00-000-A Detal Payable 0.00 1,275 1,234.00 1,250.00	3,325.00 3,	,325.00- 88,015.82
11901-00-000-A Cash - Jr. Fair Board Cash - BOS #9326 4,182.00 3,325.00 13102-00-170-A Accounts Receivables 1,790.00 453,230.00 13102-00-170-A Accounts Receivable - JLA 135,648.85 3199-00-000-A AR Misc, 0.00 30,038.37 30 16000-00-000-A Deferred Outflow of Resrouces - GASB 68 111,511.43 1900-00-000-0 1910-00-000-0 Construction In Progress 775,000.00 1910-00-000-0 1910-00-000-0 Land 489,069.23 1910-00-000-0 1910-00-000-0 Buildings & Improvements 3,920,706.91 19210-00-000-0 19210-00-000-0 Buildings & Improvements 3,920,706.91 19210-00-000-0 19210-00-000-0 281,879.33 19310-00-000-0 23,233.05 25 25 25 25 25 2100-00-000-0 A/D - Equipment - 281,879.33 25 25 2100-00-000-0 23,233.05 25 25 25 25 2100-00-000-0 23,233.05 25 25 25 2100-00-000-0 23,233.05 25 25 25 2100-00-000-0 23,233.05 25 25 25 2100-00-000-0 23,233.05 25 25 25 <td>193.12</td> <td>193.12- 63,689.11</td>	193.12	193.12- 63,689.11
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19200-00-000-A Buildings & Improvements 3,920,706.91 19210-00-000-A A/D - Buildings & Improv. 3,038,465.36- 19300-00-000-A Equipment - 281,879.33 19310-00-000-A A/D - Equipment 169,906.02- 21000-00-000-A Payroll Liability 0.00 23,233.05 23 21100-00-000-A Pees Collected-Insurance 100.00 735.00 735.00 21200-00-000-A Accounts Payable 78,846.51- 118,354.45 87 21200-00-170-A Accounts Payable, JLA 0.00 1,861.54 1 22110-00-000-A Social Security Payable 0.00 1,861.54 1 22110-00-000-A Medicare Payable 0.00 435.38 1 22201-00-000-A PERS Payable 8,272.90- 7,267.90 5 22204-00-000-A PERS Payable 0.00 509.53 5 22410-00-000-A State Taxes Payable 0.00 509.53 5 22500-00-000-A Cederal Taxes Payable 0.00 1,442.47 1 22601-00-000-A Dental Payable 30.31 1 <		0.00 489,069.23
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·		0.00 11,827.73
		0.00 37,911.00
25100-00-170-A JLA Reserve 176,443.57-		0.00 176,443.57
25200-00-170-A JLA Consignment - General - JLA 0.01		0.00 170, 119.97
25600-00-00-A Deferrred Inflow of Resources - GASB 68 14,667.93-		0.00 14,667.93
26000-00-00-A Net Pension Liability - GASB 68 468,611.01-		0.00 468,611.01
29100-00-00-A Net Resources Available for Operations 2,607,256.36-		0.00 2,607,256.36
29400-00-00-A Unrestricted Net Position - Pension/OPEB 371,767.52		0.00 2,007,250.50
31200-00-00-A State Allocations, General, , 449,150.00-		0.00 371,767.32
, , , , ,	5,000.00 455	,000.00- 635,000.00
41000-00-100-A AdmissionsFair 430,442.00-	7,000.00	0.00 430,442.00
41002-00-000-A Admissions - Discounted 402.00-		0.00 +50,442.00
41015-00-100-A Advanced Adm - Adult, Fair 37,131.00-		0.00 402.00
,		•
		•
41017-00-100-A Adm -Senior, Fair 4,588.00-		0.00 4,588.00
41020-00-00-A Discount Fair Admissions (Livestock Sea) 3,270.00-		0.00 3,270.00
41510-00-000-A Outside Commercial Space 28,484.00-		0.00 28,484.00
41520-00-000-A Inside Commercial Space 27,800.00-		0.00 27,800.00
41530-00-100-A Commercial Application Fees 475.00-		0.00 475.00
42100-00-00-A Carnival 338,838.00-	. 020 54	0.00 338,838.00
,		,039.54- 287,112.84
42205-00-000-A Concessios - Ice Sal, General, , 2,342.00-	2.00	2.00- 2,344.00
42210-00-100-A Safe Food Handling Fee 1,911.00-		0.00 1,911.00
42240-00-100-A Food Vendor Utility Fee 3,970.00-		0.00 3,970.00
42250-00-000-A Vendor Admission 2,280.00-		0.00 2,280.00

Trial Balance

Current (11/1/2022 - 11/30/2022) Unit Of Measure: \$

Tulare County Fair Monday, December 12, 2022 3:36:53PM Renee Page 2

					1 490 2
Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
42310-00-100-A RV/Stock Truck Revenue	4,690.00-			0.00	4,690.00-
43101-00-000-A Entry Fees Livestock	1,237.00-			0.00	1,237.00-
43105-00-000-A Entry Fees On-Line Processing (Livestock	54,585.30-			0.00	54,585.30·
43400-00-000-A VIP Parking	21,750.00-			0.00	21,750.00
46400-00-000-A Destruction Derby - Admission	35,408.00-			0.00	35,408.00
46401-00-000-A Destruction Derby Bo, General, ,	5,400.00-			0.00	5,400.00
46500-00-000-A Jaripeo-Baile	6,635.00-			0.00	6,635.00
47000-00-000-A Vendor Parking	2,399.00-			0.00	2,399.00
47100-00-000-A Parking	78,075.00-			0.00	78,075.00
47505-00-000-A Non-Fair Misc.	64,331.17-			0.00	64,331.17
47600-00-170-A JLA Commission	97,031.84-			0.00	97,031.84
47610-00-170-A JLA-Receipts From Buyers	25,927.89-			0.00	25,927.89
47630-00-170-A JLA-Other	303.30-			0.00	303.30
47640-00-170-A JLA-Prior Year Adjustment	27,405.20-			0.00	27,405.20
47700-00-000-A RV/Camping Fees (Fairtime)	840.00-			0.00	840.00
47800-00-000-A Misc. Fair Revenue	50.00-		865.37	865.37-	915.37
47900-00-000-A Sponsorships	146,100.00-		7,368.50	7,368.50-	153,468.50
48100-00-000-A Building Rentals	237,935.00-	1,900.00	5,800.00	3,900.00-	241,835.00
48200-00-000-A Grounds Rental	28,680.00-		10,750.00	10,750.00-	39,430.00
48201-00-000-A Grandstands/Speedway	41,507.04-			0.00	41,507.04
48202-00-000-A Interim RV/Camping Fees	42,270.00-		80.00	80.00-	42,350.00
48300-00-000-A Equipment Rental	2,225.00-			0.00	2,225.00
48400-00-000-A Concessions Revenue	15,039.54-	15,039.54		15,039.54	0.00
48500-00-000-A Security on Duty	9,470.00-	560.00	2,472.50	1,912.50-	11,382.50
48500-00-100-A Event Staff/ on Duty, General, Fair,	500.00-			0.00	500.00
48501-00-000-A Event Attendant	1,440.00-	70.00	280.00	210.00-	1,650.00-
48700-00-000-A Other - Misc.	2,393.05-			0.00	2,393.05
49000-00-000-A Prior Year Adjustments	442.29-	0.500.00		0.00	442.29
50000-11-000-A Wages - Perm - AD - GN - A	94,110.16	9,699.00		9,699.00	103,809.16
50100-11-000-A Wages - Temp	58,194.43	4,413.13		4,413.13	62,607.56
50100-11-100-A Wages - Temp - Administration - Fair	5,340.00	1 246 25		0.00	5,340.00
50100-12-000-A Wages - Temp - MN - GN - A	13,724.01	1,346.25		1,346.25	15,070.26
50100-12-100-A Wages - Temp - MN - Fair - A	1,536.00			0.00	1,536.00
50100-70-100-A Wages - Temp - ATD - Fair - A	24,982.55			0.00	24,982.55
50100-80-100-A Wages - Temp - EX - Fair - A	14,706.25	125.00		0.00	14,706.25
50100-90-000-A Wages - Temp - Livestock 50100-90-100-A Wages - Temp - Livestock - Fair	8,987.50 1,233.75	135.00		135.00 0.00	9,122.50 1,233.75
•	·	90.32		90.32	
50300-11-000-A Compensated Leave Balance-Admin	2,524.13 14,119.11	90.32 1,579.02		1,579.02	2,614.45 15,698.13
50301-11-000-A Employee Benefits 50302-11-000-A PR Taxes	10,976.80	1,035.14		1,035.14	12,011.94
50302-11-000-A FR Taxes - Administration - Fair	408.51	1,055.14		0.00	408.51
50302-11-100-A PR Taxes - MN - GN - A MAINT.	1,036.05	102.99		102.99	1,139.04
50302-12-100-A PR Taxes, , Fair,	22.27	102.55		0.00	22.27
50302-70-100-A PR Taxes, , Fair	568.82			0.00	568.82
50302-80-100-A PR Taxes, , Fair	1,125.06			0.00	1,125.06
50302-90-000-A PR Taxes - Livestock - Gen	687.54	10.33		10.33	697.87
50302-90-100-A PR Taxes - Livestock - Fair	94.38	10.55		0.00	94.38
50303-11-000-A Employee Retirement	42,501.65	4,389.20		4,389.20	46,890.85
50303-12-000-A Employee Retirement - MN	4,155.42	430.80		430.80	4,586.22
50303-40-000-A Employee Retirement, Events, ,	284.62	150100		0.00	284.62
50400-11-000-A Professional Services	19,106.00			0.00	19,106.00
50600-11-000-A Professional Services 50600-11-000-A Employee Travel/Training	2,910.03	276.12		276.12	3,186.15
50700-11-000-A Office Supplies	6,010.46	192.31		192.31	6,202.77
50801-11-000-A Telephone Expense	13,606.76	1,071.33		1,071.33	14,678.09
50802-11-000-A Postage Expense	1,322.21	708.83		708.83	2,031.04
50900-11-000-A Dues & Subscriptions Expense	13,980.95	390.89		390.89	14,371.84
51010-11-000-A Liability Insurance	44,545.45	4,773.00		4,773.00	49,318.45
51020-11-000-A Property Insurance	24,151.53	.,, , 5.00		0.00	24,151.53
51100-11-000-A Other Misc. Admin. Expense	392.06			0.00	392.06
51101-11-000-A Alarm Expense	46,119.80	8,325.00		8,325.00	54,444.80
DIEDI II 000 // / Marin Experior	10,113.00	3,323.00		3,323.00	5 1, 11 1.00

Trial Balance

Current (11/1/2022 - 11/30/2022) Unit Of Measure: \$

Tulare County Fair Monday, December 12, 2022 3:36:53PM Renee Page 3

Account	Doginaina Dalango	Dobito	Cuadita	Not Astivity	Fage .
Account	Beginning Balance	Debits	Credits	Net Activity	Ending Balance
51102-11-000-A Credit Card Processing Fee	5,279.15	320.22		320.22	5,599.37
51103-11-000-A Legal Fees	0.00	55.00		55.00	55.00
51104-11-000-A Finance Charges & Late Fees	5.78	45.00		0.00	5.78
51106-11-000-A Gateway Fees - Online	12,515.00	45.90		45.90	12,560.90
51107-11-000-A Computer & Payroll Process	18,395.97	1,645.83		1,645.83	20,041.80
51108-11-000-A CFSA Admin Fees	300.69	8.12		8.12	308.81
51200-11-000-A WComp - AD - GN - A	2,938.00			0.00	2,938.00
51300-11-000-A Unemployement Expense	172.00	20.40		0.00	172.00
52100-12-000-A Maintenance Department	2,822.35	29.48		29.48	2,851.83
52300-12-000-A Professional Services	28,872.88	3,373.00		3,373.00	32,245.88
52300-50-100-A PROFESSIONAL SERVICE, Security, Fair,	43,131.25			0.00	43,131.25
52400-12-000-A Rent Land & Bldgs	8,986.36	2 427 62		0.00	8,986.36
52500-12-000-A Rent-Maint. Equipment	86,886.39	2,427.63		2,427.63	89,314.02
52800-12-000-A Electric	98,239.58	781.94		781.94	99,021.52
52801-12-000-A Water	25,483.92	2,431.04		2,431.04	27,914.96
52802-12-000-A Sewer	14,472.28	1,366.38		1,366.38	15,838.66
52803-12-000-A Natural Gas	9,348.79	684.63		684.63	10,033.42
52804-12-000-A Fuel/Propane	19,372.53	328.43		328.43	19,700.96
52900-12-000-A Maint. of Equipment	48,305.34	4,951.90		4,951.90	53,257.24
53000-12-000-A Maint. Bldg & Grounds	584,677.65	34,648.81		34,648.81	619,326.46
53100-12-000-A Trash Removal	14,536.79	7,563.91		7,563.91	22,100.70
54000-13-000-A Publicity	7,103.75			0.00	7,103.75
54200-13-000-A Professional Service/Contracted %	32,050.00	5,850.00		5,850.00	37,900.00
54400-13-000-A Advertising	14,663.71			0.00	14,663.71
56200-70-000-A Professional Services-Contracted	53,008.51	1,531.00		1,531.00	54,539.51
56300-70-000-A Attendance Supplies & Expense	50,298.90			0.00	50,298.90
57000-00-000-A Miscellaneous Non Fair	67,421.15		15,739.55	15,739.55-	51,681.60
57101-00-000-A Parking Lot- PD to Contractor	16,000.00			0.00	16,000.00
57106-00-000-A Other Parking Expense	173.17			0.00	173.17
57200-00-000-A T-Shirt	4,967.46			0.00	4,967.46
57300-00-000-A Trash & Porta Potties	26,160.97	924.36		924.36	27,085.33
57500-00-000-A Parade Expense	2,086.00			0.00	2,086.00
57600-00-170-A JLA Expenses	15,781.30			0.00	15,781.30
57630-00-170-A JLA-Labor Costs	3,000.00			0.00	3,000.00
57640-00-170-A JLA-Supplies & Expense	3,484.46			0.00	3,484.46
57673-00-170-A JLA-Processing	8,940.00			0.00	8,940.00
57674-00-170-A JLA-Judges	10,730.56	4 440 06		0.00	10,730.56
57679-00-170-A JLA-Other Expenses	27,859.26	4,418.36		4,418.36	32,277.62
57800-00-000-A Other Misc. Fair Expense	15,417.38			0.00	15,417.38
57801-00-000-A Fair Hotels	14,800.00			0.00	14,800.00
57802-00-000-A Radio/Golf Carts	8,949.45			0.00	8,949.45
57900-00-000-A Commercial/ Concessions Expense	8,024.76			0.00	8,024.76
58100-85-000-A Premiums Paid	2,319.00			0.00	2,319.00
58200-85-000-A Trophies & Ribbons	6,363.00	20.00		20.00	6,383.00
53200-00-000-A Judges (Contractual)	900.00			0.00	900.00
63440-00-000-A Supplies - Indoor Exhibits	1,786.96			0.00	1,786.96
63500-00-000-A Tent & Booth Rentals	27,700.00			0.00	27,700.00
53700-00-000-A Other Exhibits	1,458.32			0.00	1,458.32
56200-00-000-A Professional Services	23,746.80			0.00	23,746.80
56302-00-000-A Production Costs	116,236.75			0.00	116,236.75
56400-00-000-A Demolition Derby	11,196.51			0.00	11,196.51
56500-00-000-A Entertainment - Grounds	95,375.00			0.00	95,375.00
56600-00-000-A Entertainment - Grandstand	30,000.00			0.00	30,000.00
56601-00-000-A Entertainment - Stages	106,475.00			0.00	106,475.00
56703-00-000-A Hotels/Hospitality	412.50			0.00	412.50
80000-00-000-A PY Exp Adj	9,342.00-			0.00	9,342.00
\$ Grand Totals	Beginning Balance	Debits	Credits	Net Activity	Ending Balance

0.00

804,955.88

804,955.88

0.00

0.00

AP Payments Check Register

Tulare County Fair Renee Monday, December 12, 2022 3:32:20PM Page 1

Renee						Page 1
Reference	Date	Vendor	Vendor Description	Net Pay	Merge #	
ACH11042022	11/4/2022	PERS	CalPERS Retirement	1,899.81	11,047	
ACH11302022	11/30/2022	PERS	CalPERS Retirement	7,267.90	11,059	
P-201100770	11/5/2022	Zoom	Zoom Video Communications Inc.	15.89	11,060	
ACH11032022	11/3/2022	CouSac	Courtyard Sacramento Cal Expo	10.00	11,061	
37703	11/15/2022	Aram	Aramark	90.90	11,069	
37704	11/15/2022	ArtDel	Arturo Delgado	500.00	11,070	
37705	11/15/2022	BANSIE	Bank of the Sierra	180.00	11,071	
37706	11/15/2022	CalSta	Cal State Distributing, Inc.	24.61	11,072	
37707	11/15/2022	CalTur	California Turf Equipment & Supply Inc.	649.50	11,073	
37708	11/15/2022	CitTul	City of Tulare	9,371.75	11,074	
37709	11/15/2022	ContSer	Contemporary Services Corporation	1,309.50	11,075	
37710	11/15/2022	DGS	Dept of General Services	1,568.20	11,076	
37711	11/15/2022	DodPlu	Dodds Plumbing	95.00	11,077	
37712	11/15/2022	EwiIrr	Ewing Irrigation & Landscape Supply	1,050.15	11,078	
37713	11/15/2022	FaiDecPro	Fair-ly Decent Promotons	5,850.00	11,079	
37714	11/15/2022	Grapevine	Grapevine MSP	1,573.00	11,080	
37715	11/15/2022	HerRen	Herc Rentals	8,448.39	11,081	
37716	11/15/2022	JCLANS	JC Lansdowne Distributor Inc	1,773.07	11,082	
37717	11/15/2022	LorGon	Lorena Gonzalez	500.00	11,083	
37718	11/15/2022	MelHer	Melissa Herrera	500.00	11,084	
37719	11/15/2022	PerCar	Perfect Care Landscape & Maintenance	1,564.75	11,085	
37720	11/15/2022	SanJoa	San Joaquin Valley Air Pollution Control	42.00	11,086	
37721	11/15/2022	SanNav	Sandra Navarro	500.00	11,087	
37722	11/15/2022	SoCalEdi	Southern California Edison	14,810.42	11,088	
37723	11/15/2022	Sparkletts	Sparkletts	29.48	11,089	
37724	11/15/2022	UniRen	United Rentals	785.29	11,090	
37725	11/15/2022	VicSan	Victor Sanchez	500.00	11,091	
37726	11/15/2022	Wifieye	Wifieye Inc	8,325.00	11,092	
37727	11/15/2022	WindPro	Windmill Propane	26.94	11,093	
37728	11/15/2022	KawA/C	Kaweah A/C & Electric	19,072.00	11,096	
37729	11/18/2022	MarAlv	Maria Alvarez	2,635.00	11,097	
ACH11142022	11/14/2022	WFA	Western Fairs Association	20.00	11,098	
ACH11082022	11/8/2022	USPS	United States Postal Service	100.00	11,099	
ACH11082022	11/8/2022	USPS	United States Postal Service	608.83	11,100	
ACH11212022	11/21/2022	GraSieRes	Grand Sierra Resort and Casino	266.12	11,101	
ACH11182022	11/18/2022	WFA	Western Fairs Association	375.00	11,102	
37730	11/30/2022	AAAQua	AAA Quality Services, Inc.	924.36	11,103	
37731	11/30/2022	Amazon	Amazon	90.92	11,104	
37732	11/30/2022	Aram	Aramark	45.45	11,105	
37733	11/30/2022	AT&T - Livestock	AT&T	110.59	11,106	
37734	11/30/2022	Comcast	Comcast	526.84	11,107	
37735	11/30/2022	ContSer	Contemporary Services Corporation	3,133.00	11,108	
37736	11/30/2022	DelDen	Delta Dental	208.12	11,109	
37737	11/30/2022	DeptFor	Dept. Forestry & Fire Protection	240.00	11,110	
37738	11/30/2022	Grapevine	Grapevine MSP	1,531.00	11,111	
37739	11/30/2022	Lowe's	Lowe's	4,082.74	11,112	
37740	11/30/2022	MorLev	Morris Levin & Son	702.42	11,112	
37740		SoCalGas	Southern California Gas	684.63	11,113	
37741	11/30/2022	StaOf		55.00		
37742 37743	11/30/2022 11/30/2022	UniRen	State of California Dept of Justice United Rentals	2,427.63	11,115 11,116	
37743 37744						
	11/30/2022	VicOut	Victory Outreach of Selma	6,015.00 2,615.72	11,117	
FedTax103122	11/3/2022	IRS	Internal Revenue Service	2,615.72	11,006	

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AP Payments Check Register

Tulare County Fair Renee Monday, December 12, 2022 3:32:20PM Page 2

, ,	Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
CaTax111522 11/18/2022 EDD EMPLOYMENT DEVELOPMENT 276.71 11,095	CaTax103122	11/3/2022	EDD		337.56	11,007
	FedTax111522	11/18/2022	IRS	Internal Revenue Service	2,008.26	11,094
DEL / ACT LEAT	CaTax111522	11/18/2022	EDD	EMPLOYMENT DEVELOPMENT DEPARTMENT	276.71	11,095
	Total Amount:	118,354.45				

Check Register

Check Register

Tulare County Fair Renee Page 1 12/12/2022 3:31:39PM

Check #	Void Date	Employee	Name	Amount	
1528	11/15/2022	GuVill	Villa, Guadalupe M	678.61	
1529	11/30/2022	GuVill	Villa, Guadalupe M	490.28	
Direct Deposit	11/15/2022	DeRizz	Rizzardo, Dena L	3,103.43	
Direct Deposit	11/15/2022	DeHick	Hicks, Deborah	1,366.76	
Direct Deposit	11/15/2022	LiPerr	Perryman, Lisa J	582.35	
Direct Deposit	11/15/2022	JeMaso	Mason, Jennifer L	124.67	
Direct Deposit	11/30/2022	DeRizz	Rizzardo, Dena L	3,103.43	
Direct Deposit	11/30/2022	DeHick	Hicks, Deborah	934.42	
Direct Deposit	11/30/2022	LiPerr	Perryman, Lisa J	272.53	
Grand Totals: 9 Dis	sbursements to 5 Er	nployees	_	10,656.48	

Balances as of 11/30/2022 by GL Date

Operating AR

Tulare County Fair Renee		r			Monday, Dece	2 3:35:06PM Page 1	
Invoice Numbe	r Invoice Date Terms	Balance	Current	Over 30	Over 60	Over 90	Over 120
			11/1/2022	10/1/2022	9/1/2022	8/1/2022	Up to
			and Beyond	10/31/2022	9/30/2022	8/31/2022	7/31/2022
Employment	Development Department (I	DD)			Last Py	mt:	
00207	8/31/2022	20.00				20.00	
Employment	Development Department Tota	20.00	0.00	0.00	0.00	20.00	0.00
Fairs & Expos	sitions Branch (FaiExp)				Last Py	mt: 5/4/2022	180,000.00
00208	11/23/2022	455,000.00	455,000.00				
Fairs & Expos	sitions Branch Totals:	455,000.00	455,000.00	0.00	0.00	0.00	0.00
Grand Totals:	2 Customers	455,020.00	455,000.00	0.00	0.00	20.00	0.00
	2 Invoices		100.00 %			0.00 %)

AP Aged Invoice Analysis Historical Balances by GL Date as of 11/30/2022

AP 2022

ee					-		Page
Invoice Number	Invoice Date	Balance	Current 11/1/2022	1 - 30 Days 10/1/2022	31 - 60 Days 9/1/2022	61 - 90 Days 8/1/2022	Over 90 Day Up to
			and Beyond	10/31/2022	9/30/2022	8/31/2022	7/31/2022
CalSta (Cal State I							420 =
87784	8/14/2019	438.75-					438.7
CalSta		438.75-	0.00	0.00	0.00	0.00	438.7
CalTur (California	Turf Equipment 8	& Supply Inc.)					
561316	9/7/2022	19,999.47			19,999.47		
CalTur		19,999.47	0.00	0.00	19,999.47	0.00	0.0
CFSA (California Fa	airs Service Auth	ority)					
5906 - 6329	11/10/2022	7,091.89	7,091.89				
CFSA	11/10/2022	7,091.89	7,091.89	0.00	0.00	0.00	0.0
CF5A		7,091.89	7,091.89	0.00	0.00	0.00	0.0
CitTul (City of Tula	ire)						
022943+001	11/30/2022	89.04	89.04				
022944+001	11/30/2022	7,563.91	7,563.91				
022945+001	11/30/2022	20.06	20.06				
022950+001	11/30/2022	18.59	18.59				
022951+001	11/30/2022	18.59	18.59				
024754+001	11/30/2022	428.58	428.58				
024755+001	11/30/2022	291.85	291.85				
024756+001	11/30/2022	387.75	387.75				
024770+001	11/30/2022	1,309.56	1,309.56				
024771+001	11/30/2022	116.27	116.27				
024772+001	11/30/2022	27.89	27.89				
024784+001	11/30/2022	27.89	27.89				
024785+001	11/30/2022	374.86	374.86				
024786+001	11/30/2022	278.44	278.44				
024787+001	11/30/2022	408.05	408.05				
CitTul	11,30,2022	11,361.33	11,361.33	0.00	0.00	0.00	0.0
CliBus (Cline's Bus	iness Fauinment	•	,				
207302	11/10/2022	105.93	105.93				
CliBus		105.93	105.93	0.00	0.00	0.00	0.0
Comcast (Comcast	-	422.00	422.00				
159655380	11/15/2022	433.90	433.90				
Comcast		433.90	433.90	0.00	0.00	0.00	0.0
DelDen (Delta Den	-						
* BE005238951	12/1/2022	104.06-	104.06-				
DelDen		104.06-	104.06-	0.00	0.00	0.00	0.0
EDD (EMPLOYMEN	T DEVELOPMENT	DEPARTMENT)					
* 0-816-964-832	11/30/2022	232.82	232.82				
EDD		232.82	232.82	0.00	0.00	0.00	0.0
GlaInc. (Gladstone	Inc)						
16376	11/30/2022	4,418.36	4,418.36				
GlaInc.		4,418.36	4,418.36	0.00	0.00	0.00	0.0
	an Donat)	,	,				
HomDep (The Hon		2 500 00			3 500 00		
706704700							
706784790	9/14/2022	3,509.80			3,509.80		
706784790 707431201 707431219	9/14/2022 9/16/2022 9/16/2022	3,509.80 3,703.83- 74.04			3,703.83- 74.04		

AP Aged Invoice Analysis Historical Balances by GL Date as of 11/30/2022

AP 2022

Tulare County Fair Renee

Monday, December 12, 2022 3:33:57PM Page 2

iee							Page 2
Invoice Number	Invoice Date	Balance	Current 11/1/2022 and Beyond	1 - 30 Days 10/1/2022 10/31/2022	31 - 60 Days 9/1/2022 9/30/2022	61 - 90 Days 8/1/2022 8/31/2022	Over 90 Days Up to 7/31/2022
HomDep		119.99-	0.00	0.00	119.99-	0.00	0.00
IRS (Internal Reve	enue Service)						
* 20614575	11/30/2022	1,731.13	1,731.13				
IRS		1,731.13	1,731.13	0.00	0.00	0.00	0.00
Leaf (LEAF)							
14025392	11/26/2022	101.39	101.39				
Leaf		101.39	101.39	0.00	0.00	0.00	0.00
PerCar (Perfect Ca	re Landscape &	Maintenance)					
17066	11/28/2022	1,031.75	1,031.75				
PerCar		1,031.75	1,031.75	0.00	0.00	0.00	0.00
PERS (CalPERS Re	tirement)						
* 16999895	11/14/2022	1,899.81	1,899.81				
PERS		1,899.81	1,899.81	0.00	0.00	0.00	0.00
QuiCom (Quinn Co	ompany)						
WO150283944	11/30/2022	4,803.97	4,803.97				
QuiCom		4,803.97	4,803.97	0.00	0.00	0.00	0.00
WindPro (Windmil	ll Propane)						
2352840	11/30/2022	301.49	301.49				
WindPro		301.49	301.49	0.00	0.00	0.00	0.00
nd Totals:		52,850.44	33,409.71	0.00	19,879.48	0.00	438.75

^{*} Calculated Balance shown is not Current Balance

November-22 Outstanding JLA Buyers

			Amount			
Buyer ID	Buyer Name	0	utstanding TD	Ar	mount pd	Date Pd
8	Mike Michigian	\$	8,423.00			
22	Jim Todd	\$	1,250.00			
200	Charlie Abee	\$	500.00			
224	Bakke Ag Inc	\$	-	\$	17,367.50	11/21/2022
250	FTL Transportation	\$	2,409.75			
305	Howard Harmon Memorial	\$	-	\$	1,152.75	11/21/2022
348	Your Legacy Genetics Inc	\$	5,250.00			
478	Shaw Farms	\$	-	\$	100.00	11/15/2022
639	BKB Ag Services	\$	2,295.00			
659	Deboer Dairy	\$	-	\$	25,419.00	11/10/2022
666	Save Mart Supermarket	\$	2,500.00			
678	Hofstee Farms	\$	-	\$	7,120.00	11/15/2022
785	Legacy Ranch	\$	-	\$	1,350.00	11/21/2022
798	Valov & Sons Farm	\$	3,307.00			
918	Lazy J Ranch Motel	\$	-	\$	650.00	11/16/2022
1009	Justin Alvitre	\$	300.00			
1111	Vander Tuig Dairy	\$	-	\$	8,300.00	11/15/2022
1137	Barkley Seed	\$	-	\$	1,500.00	11/28/2022
1154	I.O.U. Sheep Co	\$	-	\$	1,107.00	11/15/2022
		\$	26,234.75	\$	64,066.25	

Last statement mailed 11/8/22

December-22 Outstanding JLA Buyers

			Amount			
Buyer ID	Buyer ID Buyer Name		standing TD	Amount pd		Date Pd
1 8	Mike Michigian	\$	8,423.00			
22 J	lim Todd	\$	1,250.00			
200 (Charlie Abee	\$	500.00			
250 I	TL Transportation	\$	2,409.75			
348 \	Your Legacy Genetics Inc	\$	-	\$	5,250.00	12/1/2022
639 I	BKB Ag Services	\$	2,295.00			
666 9	Save Mart Supermarket	\$	-	\$	2,500.00	12/5/2022
798 \	Valov & Sons Farm	\$	3,307.00			
1009 J	lustin Alvitre	\$	300.00			
		\$	18,484.75	\$	7,750.00	

Last statement mailed 12/1/2022

OPERATING BUDGET

24th	th DISTRICT AGRICULTURAL ASSOCIATION			Tulare	COUNTY
	Conducting The	Tulare County Fair		_	
	et Tulere		California		

For the period of January 1, 2023 to December 31, 2023

For the period of January	1, 2023 10	December 31	, 2023	<u> </u>	
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2021	2022	2022	2023
TOTAL NET RESOURCES, JANUARY 1:					
Unrestricted net resources		\$292,049	\$745,659	\$448,522	\$475,299
Unrestricted Net Position - Pension/OPEB		(\$371,768)	(\$371,768)	(371,768)	(371,768)
Restricted resources				0	0
Investment in Capital Assets, Net of Related Debt		1,517,612	1,581,690	1,515,456	2,123,215
Subtotal (Total Net Resources)		1,437,893	1,955,581	1,592,211	2,226,747
DESCUIDADE ACQUIDED.					
RESOURCES ACQUIRED:		4.040.000	4 700 050	4 004 704	0.070.000
Operating Revenues (From Page 2)	0.4000	1,846,036	1,726,950	1,994,734	2,079,200
State (Local/Base) Allocations (to Page 2):	31200	201,244	388,150	449,150	0
Training Allocation & Other Fiscal & Admin Assistance (F&E)	31300				
Capital Project Reimbursement Funds (from Sched 8A)	31900		2,230,000	635,000	1,521,000
One-time Revenue Sources (fire camp, sale of property, capital project au	32500				
Contributions from Other Gov't (non-F&E) Sources (to Page 2)	33000				
Other (e.g., Perf Rating used for oper.) (to Page 2)	34000	25,000	0		
TOTAL RESOURCES ACQUIRED		2,072,280	4,345,100	3,078,884	3,600,200
TOTAL RESOURCES AVAILABLE		3,510,173	6,300,681	4,671,095	5,826,947
RESOURCES APPLIED:					
Operating Expenditures (From Page 2)		1,845,872	1,711,058	2,309,280	2,046,896
Other Operating Expenditures (e.g. Audit Adjustments)					
Subtotal - Operating Expenditures (Excluding Depreciation)		1,845,872	1,711,058	2,309,280	2,046,896
Depreciation Expense (From Page 10)	90000	72,090	96,121	135,068	211,302
Pension Expense (From Page 10)	96000	0	0	0	0
OPEB Expense (From Page 10)	96001	0	0	0	0
TOTAL RESOURCES APPLIED		1,917,962	1,807,179	2,444,348	2,258,198
TOTAL NET RESOURCES, DECEMBER 31:		\$1,592,211	\$4,493,502	\$2,226,747	\$3,568,749
Unrestricted Net Resources Available for Operations		448,522	3,379,701	475,299	507,588
Unrestricted Net Position - Pension/OPEB	29400	(371,768)	(371,768)	(371,768)	(371,768)
Restricted Net Resources					
Investment in Capital Assets (From Schedule 7)		1,515,456	1,485,569	2,123,215	3,432,928
Subtotal (Should equal Total Net Resource Figure above)		\$1,592,211	\$4,493,502	\$2,226,747	\$3,568,749
Reserve Percentage		24.3%	197.5%	20.6%	24.8%

Page 2

Summary of Operations				T1	Page 2 are County Fai
Summary of Operations	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2021	2022	2022	2023
OPERATING REVENUES:					
Admissions to Grounds	41000	\$453,424	\$416,550	\$488,070	\$487,300
Commercial Space	41500	43,461	63,500	56,759	70,000
Carnival	42100	328,823	300,000	338,838	330,000
Concessions	42200	249,324	212,500	287,268	275,200
Exhibits	43000	46,976	60,000	77,572	77,900
Horse Show	44000				
Horse Racing (Live)	45000				
Satellite Wagering	45005				
Fair Attractions	46000	46,243	60,000	47,443	53,40
Motorized Racing	46109				
Interim Attractions	46009				
Miscellaneous Fair	47000	167,573	235,300	236,198	332,400
Miscellaneous Non-Fair Programs	47005	32,115			
Interim Revenue	48000	428,362	379,100	459,750	453,00
Prior Year Revenue Adjustments	49000	49,234		442	
Other Operating Revenue	49500	501		2,393	
TOTAL OPERATING REVENUES (to Page 1)		1,846,036	1,726,950	1,994,734	2,079,20
OPERATING EXPENDITURES:	1				
Administration	50000	454,653	438,580	473,196	558,00
Maintenance & General Operations	52000	827,186	684,978	1,050,338	800,24
Publicity	54000	16,584	35,000	59,667	63,00
Attendance Operations	56000	121,724	125,600	130,390	139,22
Miscellaneous Fair	57000	83,556	81,200	97,504	75,10
Miscellaneous Non-Fair Programs	57005	23,096	1,400	67,706	35,00
Premiums	58000	4,186	5,000	8,702	5,00
Exhibits	63000	39,068	44,300	47,677	48,33
Horse Show	64000				
Horse Racing (Live)	65000				
Satellite Wagering	65005				
Fair Entertainment	66000	251,689	295,000	383,443	323,00
Motorized Racing	66109				
Interim Entertainment	66009				
Equipment (Funded by Fair)	72300				
Prior Year Expense Adjustments	80000	24,130		(9,342)	
Cash (over/under)	85000				
Other Operating Expense	94000				
TOTAL OPERATING EXPENDITURES (to Page 1)		1,845,872	1,711,058	2,309,280	2,046,89
NET OPERATING PROFIT/(LOSS) BEFORE DEPRECIATION, PENSION, OPEB		164	15,892	(314,546)	32,30
Depreciation Expense	90000	72,090	96,121	135,068	211,30
Pension Expense	96000				
OPEB Expense	96001				
NET OPERATING PROFIT/(LOSS) AFTER DEPRECIATION, PENSION, OPEB		(71,926)	(80,229)	(449,614)	(178,99
LOCAL (BASE) ALLOCATION - (From Page 1)	31200	201,244	388,150	449,150	
OTHER FUNDS - ACCT. #313, #325, #330, #340 (From Page 1)		25,000			
UTILIZATION OF UNRESTRICTED NET RESOURCES (if applicable)					
NET PROFIT/(LOSS) BEFORE DEPRECIATION & PENSION, OPEB		\$226,408	\$404,042	\$134,604	\$32,30
NET PROFIT/(LOSS) AFTER DEPRECIATION & PENSION, OPEB		\$154,318	\$307,921	(\$464)	(\$178,998

			Detail of Revenues					3 -
				Acct.	Actual	Budgeted	Estimated	Proposed
			<u> </u>	No.	2021	2022	2022	2023
			ADMISSIONS REVENUE:					
41000	00	100	Admission to Grounds	41001	403,542	375,000	430,442	430,000
41015	00	100	Advance Sales	41015	22,668	30,000	37,131	37,000
41016	00	100	Admissions-Youth	41010	8,709	7,000	12,237	12,000
41017	00	100	Admissions-Senior	41017	2,420	1,900	4,588	4,600
41018	00	100	Admissions-Senior	41018	0	0	0	-
41002	00	000	Discount Fair Admissions	41020	1,685	1,350	402	400
41020	00	000	Discount Fair Admissions-Livestock Season	41022	14,400	1,300	3,270	3,300
41022	00	000	Discount Fair Admissions-Vendor	41022	0	0	0	
			TOTAL ADMISSIONS REVENUE	41000	453,424	416,550	488,070	487,300
			COMMERCIAL SPACE REVENUE:					
41500	00	100	Commercial Space Insurance Revenue	41500	0	0	0	
41510	00	000	Outside Commercial Space	41510	20,786	21,000	28,484	35,000
41520	00	000	Inside Commercial Space	41520	22,475	42,500	27,800	35,000
41550	00	000	Commerical Space Comission	41550	0	0	0	
41530	00	100	Application Fees	41530	200	0	475	
			TOTAL COMMERCIAL SPACE REVENUE	41500	43,461	63,500	56,759	70,000
			CARNIVAL REVENUE:					
42100	00	000	Carnival	42100	328,823	0	338,838	330,000
42110	00	000	Carnival Presale	42110	0	300,000	0	
42111	00	000	Carnival Presale Livestoc	42111	0	0	0	
			TOTAL CARNIVAL REVENUE	42100	328,823	300,000	338,838	330,000
			CONCESSIONS REVENUE:					
42200	00	000	Concessions	42000	236,911	200,000	272,073	260,000
42205	00	000	Concessions - Ice Sales	42205	2,078	2,100	2,344	2,300
42210	00	100	Safe Food Handling Fee	42210	2,087	2,100	1,911	1,900
42240	00	100	Food Vendor Utility Fee	42240	2,933	3,000	3,970	3,900
42250	00	000	Vendor Admissions	42250	1,755	1,800	2,280	2,400
42300	00	000	Non-Food Concessions (Application Fees)	42300	0	0	0	
42310	00	100	RV/Stock Truck Revenue	42310	3,560	3,500	4,690	4,700
			TOTAL CONCESSIONS REVENUE	42200	249,324	212,500	287,268	275,200
			EXHIBITS REVENUE:					
43100	00	000	Entry Fees	43100	0	0	0	0
43101	00	000	Entry Fees Livestock	43101	0	0	1,237	0
43105	00	000	Entry Fees On-line Processing	43105	24,746	38,000	54,585	54,500
43200	00	000	Sponsored Awards Livestock	43200	0	0	0	0
43202	00	000	Sponsored Awards Livestock	43202	0	0	0	0
43400	00	000	VIP Parking	43400	21,900	22,000	21,750	23,400
43401	00	000	Other Insurance	43401	330	0	0	0
43405	00	000	Livestock Parking	43401	0	0	0	0
43000	00	000	Fair Donation	43000	0	0	0	0
43103	00	000	Entry Fees - Adults	43103	0	0	0	0
43102	00	000	Entry Fees - Youth	43102	0	0	0	0
43110	00	000	Entry Fees On-line Processing	43110	0	0	0	0
43100	11	000	Entry Fees On-line Processing (In-House)	43111	0	0	0	0
43200	02	000	Donated & Sponsored Awards	43111	0	0	0	0
43200	02	000	Other (Explain)	43202	U	0	U	0
			TOTAL EXHIBITS REVENUE	43000	46,976	60,000	77 570	77,900
			TOTAL EXHIBITS REVENUE	43000	40,970	00,000	77,572	77,900

			Detail of Revenues					
				Acct.	Actual	Budgeted	Estimated	Proposed
				No.	2021	2022	2022	2023
			FAIR ATTRACTIONS REVENUE:					
46100	00	000	Monster Truck	46100	0	0	0	
46101	00	000	Monster Truck	46101	0	0	0	
46200	00	000	Rodeo Admission	46200	0	0	0	
46601	00	000	Tractor Pull	46601	0	0	0	
46410	00	000	Motorcycle/Tractor Sponsorship	46410	0	0	0	
46400	00	000	Destruction Derby	46400	45,943	60,000	35,408	48,000
46401	00	000	Destruction Derby	46401	300	0	5,400	5,400
46500	00	000	Jaripeo Baile	46500	0	0	6,635	
46201	00	000	Jaripeo Baile	46501	0	0	0	
			TOTAL FAIR ATTRACTIONS REVENUE	46000	46,243	60,000	47,443	53,400
			MISCELLANEOUS FAIR REVENUE:					
47000	00	000	Vendor Parking	47700	1,820	1,800	2,399	2,400
47100	00	000	Parking	47100	63,670	57,000	78,075	80,000
47700	00	000	Parking	47101	0	0	840	
47800	00	000	Other (Specify)	47800	0	0	915	
47810	00	000	Other - Merchandise Sales	47810	0	0	0	
47900	00	000	Sponsorships	47900	100,553	175,000	153,469	250,000
48500	00	100	Event Staff on Duty	48500	1,530	1,500	500	
			TOTAL MISCELLANEOUS FAIR REVENUE	47000	167,573	235,300	236,198	332,400
			MISCELLANEOUS NON-FAIR PROGRAMS:			T	1	
47405	00	000	Swap Meet	47405	32,115	0	0	0
48600	00	302	Grounds Improvement - Swap Meet	48600	0	0	0	0
48600	00	305	Grounds Improvement - Water Conservation Grant	48600	0	0	0	0
			Other (Explain)	47505				
			TOTAL MISC. NON-FAIR PROGRAMS	47005	32,115	0	0	0

			Detail of Revenues					
				Acct.	Actual	Budgeted	Estimated	Proposed
				No.	2021	2022	2022	2023
			INTERIM REVENUE:					
48100	00	000	Building Rentals	48100	381,425	275,000	241,835	275,000
48200	00	000	Grounds Rental	48200	9,600	10,000	39,430	40,000
48201	00	000	Grandstand/Speedway	48201	0	60,000	41,507	60,000
48202	00	000	Interim RV/Camping Fees	48202	31,740	32,000	42,350	43,000
48300	00	000	Equipment Rental	48300	400	0	2,225	2,000
48400	00	000	Concessions Revenue	48400	500	0	15,040	
48500	00	000	Security on Duty	48500	2,050	0	11,383	11,000
48501	00	000	Event Attendant	48501	2,125	0	1,650	1,500
48502	00	000	Trash Removal	48502	0	2,100	0	
48720	00	000	ATM Revenue	48720	0	0	0	
47505	00	000	Non Fair Misc	47505	500	0	64,331	20,500
49510	00	000	Interest Earnings	49510	22	0	0	
49530	00	000	Other Operating Revenue-Stale checks	49530	0	0	0	
48730	00	000	Credit Card Fees	48730	0	0	0	
			TOTAL INTERIM REVENUE	48000	428,362	379,100	459,750	453,000
49000	00	000	TOTAL PRIOR YEAR REVENUE ADJUSTMENT:	49000	49,234	0	442	0
			OTHER OPERATING REVENUE:					
48700	00	000	Misc Revenue	48700	501	0	2,393	0
			Other (Explain)	49530				
			TOTAL OTHER OPERATING REVENUE	49500	501	0	2,393	0

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			Detail of Expenditures						Page 6	
			betail of Experiences		Acct.	Actual	Budgeted	Estimated	Proposed	
					No.	2021	2022	2022	2023	
			ADMINISTRATION EXPENSE:		•					
50000	11	000	Salaries & Wages - Permanent	_	50000	115,714	113,198	103,809	164,213	
50100	11	000	Salaries & Wages - Temporary	-	50100	66,572	58,785	62,608	18,720	
50300	11	000	Compensated Absence Expense	4	50300	7,990	0	2,614	5,401	
50301	11	000	Employee Benefits	-	50301	549	500	15,698	27,285	(CEO, BA)
50302	11	000	Payroll Taxes		50302	11,247	9,286	12,012	12,505	
50303	11	000	Employee Retirement	-	50303	39,221	33,960	46,891		PERS, OPEB (CEO, BA)
50400	11	000	Professional Services	-	50400	7,836	0	19,106		2022 Audit Expense
50600	11	000	Traveling Expense Employees	-	50600	276	3,000	3,186	3,200	
50700	11	000	Office Supples	-	50700	9,635	12,000	6,203	6,500	
50801	11	000	Telephone	-	50801	10,295	11,000	14,678	12,000	
50802	11	000	Postage	-	50802	1,887	2,000	2,031	1,500	
50900	11	000	Dues & Subscription	-	50900	5,650	4,050	14,372	8,000	
51010	11	000	General Liability Insuance	-	51010	51,458	47,786	49,318	56,000	
51020	11	000	Property Insurance	-	51020	22,444	23,000	24,152	26,000	
51100	11	000	Other Misc Expense	-	51100	2,008	25,000	392		
51101	11	000	Alarm Expense	-	51101	1,282	2,000	54,445		Alarm & Security Cameras
51102	11	000	Credit Card Processing Fees	-	51102	10,627	12,000	5,599	7,000	
51103	11	000	Legal Fees	-	51103	24,860	25,000	55	2,000	
51104	11	000	Finance Charges	-	51104	36	10	6		
51106	11	000	Gateway Fees-Online	-	51106	1,451	1,500	12,561	13,000	
51107	11	000	Computer & Payroll Process	-	51107	27,426	25,000	20,042	21,000	
51108	11	000	CFSA Admin Fees	-	51108	378	600	309	400	
51110	11	000	Interest Expense	1	51110	0	0	0	0	
51200	11	000	Workers Compensation Insurance	-	51200	24,423	6,905	2,938	12,257	
51300	11	000	Unemployment Insurance	-	51300	11,388	22,000	172	200	
51500	11	000	Audit Cost	1	51500	0	0	0	0	
51400	11	000	Bad Debt Expense	\vdash	51400	0	120 500	0	Ů	
			TOTAL ADMINISTRATION EXPENSE	 		454,653	438,580	473,196	558,005	
			MAINTENANCE & GENERAL OPERATIONS:							
50000	12	000	Salaries & Wages - Permanent		50000	0	0	0	0	
50100	12	000	Salaries & Wages - Temporary		50100	33,099	26,100	15,070	26,970	
50100	12	100	Salaries & Wages - Temporary Fair	1	50100	37	0	1,536	20,570	
50100	50	000	Salaries & Wages - Temporary	1	50100	0	0	0	0	
52100	12	000	Salaries & Wages - Temporary Maintenance	1	52100	1,279	0	2,852	3,850	
50301	12	000	Employee Benefits	T	50301	0	0	0	0	
50300	12	000	Compensated Absence		50300	0	0	0	0	
51200	12	000	Workers Compensation Insurance		51200	0	0	0	1,807	
50302	12	000	Payroll Taxes		50302	1,753	378	1,139	447	
50302	12	100	Payroll Taxes		50302	0	0	22	0	
50303	12	000	Employee Retirement		50303	5,241	0	4,586	8,091	
50600	12	000	Travel / Training	T	50600	0	0	0	0	
52300	12	000	Professional Services - Security		52300	11,254	15,000	32,246	35,000	
52300	50	000	Professional Services - Maintenance		52300	0	0	0	0	
52300	50	100	Professional Services - Security Fairtime	Γ	52300	29,124	30,000	43,131	40,000	
52400	12	000	Rental Land & Bldgs		52400	8,725	8,800	8,986	9,076	
52500	12	000	Rent Maintenance Equipment		52500	57,095	60,000	89,314	70,000	
52800	12	000	Electric		52800	81,046	80,000	99,022	110,000	
52801	12	000	Water		52801	36,375	34,000	27,915	30,000	
52802	12	000	Sewer		52802	10,258	11,000	15,839	16,000	
52803	12	000	Natural Gas		52803	11,316	11,000	10,033	11,000	
52804	12	000	Fuel/Propane		52804	13,457	13,500	19,701	20,000	
52900	12	000	Maint of Equipment	Ĺ	52900	34,221	24,000	53,257	15,000	
53000	12	000	Maint of Bldgs and Grounds		53000	452,882	350,000	603,587	380,000	
53100	12	000	Trash Removal, Clean Up		53100	39,231	20,000	22,101	23,000	
53200	12	000	Other Maintenance Expense	Ĺ	53200	794	1,200	0	0	
53300	12	000	Special Repairs		53300	0	0	0	0	
57300	12	000	Portable Toilets		57300	0	0	0	0	
64000	12	000	Maint of Bldgs and Grounds		64000	0	0	0	0	
91400	00	000	Repairs & Maintenace		91400	0	0	0	0	
			Special Repairs & Maintenance (List)		53300					
			TOTAL MAINTENANCE EXPENSE		52001	827,186	684,978	1,050,338	800,241	

Detail of Expenditures

Detail of Expenditures	1	I			
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2021	2022	2022	2023
PUBLICITY EXPENSE:	<u> </u>	I			
Publicity	54000	6,294	10,000	7,104	8,000
Contracted Services	54200	0	25,000	37,900	40,000
Advertising	54400	10,290	0	14,664	15,000
Promotional Expense	54500	0	0	0	
Promotional Poster Art	54525	0	0	0	
Other Publicity Expense	54800	0	0	0	
Other (Explain)	54800				
TOTAL PUBLICITY EXPENSE	54000	16,584	35,000	59,667	63,000
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary (Attendance)	50100	19,943	30,600	24,983	31,620
Salaries & Wages - Temporary (Attendance)	50100	0	0	0	0
Salaries & Wages - Temporary (Parking)	50100	252	0	0	0
Payroll Taxes	50302	383	0	569	600
Payroll Taxes	50302	0	0	0	0
Payroll Taxes	50302	0	0	0	0
Professional Services Contract	56200	58,028	50,000	54,540	55,000
Attendance- Other/Hotels	56400	0	0	0	0
Supplies & Expense	56300	0	0	0	0
Supplies & Expense	56300	43,118	45,000	50,299	52,000
Other (Explain)	56400				
TOTAL ATTENDANCE OPERATIONS	56000	121,724	125,600	130,390	139,220
MISCELLANEOUS FAIR EXPENSE:					
Salaries & Wages - Temporary (Events)	50100	0	0	0	0
Payroll Taxes	50302	0	0	0	0
Parking Lot	57101	16,000	16,000	16,000	16,000
Other Parking Expense	57106	0	0	173	0
T-Shirts	57200	2,436	2,500	4,967	2,500
Carnival Pre-Sale	57201	0	0	0	0
Trash & Porta Potties	57300	27,788	25,000	27,085	15,000
Parade	57500	1,492	1,500	2,086	2,100
Sponsorships	57700	0	0	0	0
Other Misc Fair Expenses	57800	11,580	11,600	15,417	10,000
Fair Hotels	57801	13,743	14,000	14,800	15,000
Radio/Golf Carts	57802	6,131	6,200	8,949	6,500
Commercial/Concessions	57900	4,386	4,400	8,025	8,000
Other (Explain)	57800	,	,	-,-	-,
TOTAL MISCELLANEOUS FAIR	57000	83,556	81,200	97,504	75,100
MISCELLANEOUS NON-FAIR PROGRAMS:		,	,	,	,
Salaries & Wages - Temporary (Events)	50100	16,649	0	0	
Payroll Taxes	50302	1,173	0	0	
Employee Retirement	50303	2,243	0	285	
Swap Meet Expense	54300	0	0	0	
Miscellaneous	57000	3,031	1,400	67,421	35,000
Other (Explain)	57605	0,001	1,100	57, IL1	55,550
TOTAL MISC. NON-FAIR PROGRAMS	57005	23,096	1,400	67,706	35,000
. STAL MISS. HON-TAIRT ROOMAING	37003	20,000	1,700	01,100	00,000

58100	85	000
E9200	95	000

50100	80	100
63101	00	000
50302	80	100
63200	00	000
63300	00	000
63400	00	000
63410	00	000
63440	00	000
63700	00	000
63500	00	000

Details of Expenditure

Details of Expenditures					
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2021	2022	2022	2023
PREMIUMS EXPENSE (Excluding Horse Show):					
Premiums Paid	58100	2,535	3,000	2,319	3,000
Tropies, Medals, Ribbons	58200	1,651	2,000	6,383	2,000
Sponsored Cash Awards	58300				
Sponsored Trophies, Medals, Ribbons	58400				
Other Awards (Explain)	58500				
TOTAL PREMIUM EXPENSE	58000	4,186	5,000	8,702	5,000
EXHIBITS EXPENSE:					
Salaries & Wages - Temporary (Exhibits)	50100	844	0	14,706	14,706
Salaries & Wages - Temporary (Livestock)	63101	0	0	0	
Payroll Taxes	50302	12	0	1,125	1,125
Professional Services Exhibits	63200	425	1,000	900	1,000
Professional Svcs Livestock	63300	0	0	0	
Supplies	63400	0	0	0	
Supplies - Livestock	63410	6,762	6,800	0	
Supplies - Exhibits	63440	4,543	4,500	1,787	2,000
Other- Exhibits	63700	0	0	1,458	1,500
Tent Rental	63500	26,482	32,000	27,700	28,000
Other (Explain)	63700				
TOTAL EXHIBITS EXPENSE	63000	39,068	44,300	47,677	48,331

66100	00	000
66101	00	000
66200	00	000
66300	00	000
66301	00	000
66302	00	000
66400	00	000
66500	00	000
66600	00	000
66702	00	000
66601	00	000
66703	00	000

Detail of Expenditures					
	Acct.	Actual	Budgeted	Estimated	Proposed
	No.	2021	2022	2022	2023
FAIR ENTERTAINMENT EXPENSE:					
Salaries & Wages	66100	0	0	0	
Salaries & Wages - Temporary	66101	0	0	0	
Professional Services	66200	16,300	20,000	23,747	25,000
Supplies & Expenses	66300	0	0	0	
Fuel/Generators	66301	0	0	0	
Production Costs	66302	77,084	80,000	116,237	100,000
Demolition Derby	66400	13,117	18,000	11,197	12,000
Grounds Act	66500	70,500	75,000	95,375	85,000
Grandstand Entertainment	66600	0	0	30,000	0
Insurance/Tshirts/Tickets	66702	595	1,000	0	
Entertainment Stages	66601	73,400	100,000	106,475	100,000
Hospitality/Hotel	66703	693	1,000	413	1,000
Other (Explain)	66700				
TOTAL FAIR ENTERTAINMENT	66000	251,689	295,000	383,443	323,000

72300	00	000
91300	00	000
80000	00	000
80010	00	000
85000	00	000
85001	00	000
90000	00	000
96000	00	000

Detail of Expenditures						
	Ac	ct.	Actual	Budgeted	Estimated	Proposed
	No	0.	2021	2022	2022	2023
NON-CAPITALIZED EQUIPMENT EXPENSE (LIST) (Cost less than \$5,000 a	and life less	than	one year):			
Equipment Purchase Non-Capitalized	723	800	0	0	0	
Equipment Purchase Capitalized (>\$5K)	913	800	0	0	0	
TOTAL EQUIPMENT EXPENSE	723	800	0	0	0	0
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:						
Prior Year Operating Expense Adjustment	800	000	24,130	0	(9,342)	
Prior Year Bad Debt Expense Adjustment	800	10	0	0	0	
PRIOR YEAR EXPENDITURE	800	000	24,130	0	(9,342)	0
CASH SHORTAGES & OVERAGES:						
Cash Short/Over	850	000	0	0	0	
Cash Short/Over Ticket Sales	850	01	0	0	0	
Other (Explain)	859	900				
CASH (OVER)/UNDER	850	000	0	0	0	0
DEPRECIATION EXPENSE: (From: Sch 7 / To: Pg. 1)	900	000	72,090	96,121	135,068	211,302
*PENSION EXPENSE: (To: Pg. 1)	960	000	0	0	0	0
*OPEB EXPENSE: (To: Pg. 1)	960	01			0	0
OTHER OPERATING EXPENSE:						
Loss on Sale of Asset	940)10				
Other Expenses						
			· · · · · · · · · · · · · · · · · · ·			
TOTAL OTHER OPERATING EXPENSE	940	000	0	0	0	0

OPERATING REVENUES: Admissions to Grounds 4 Commercial Space 4 Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	No. 11000 11500 12200 13000 14000 15000	\$ Change \$71,520 (6,741) 38,838 74,768 17,572	17.2% -10.6% 12.9% 35.2%	2022 Budgeted \$416,550 63,500 300,000	2022 Estimated \$488,070	2023 Proposed \$487,300		
OPERATING REVENUES: Admissions to Grounds 4 Commercial Space 4 Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	No. 11000 11500 12100 12200 13000 14000	\$ Change \$71,520 (6,741) 38,838 74,768	% Change 17.2% -10.6% 12.9% 35.2%	\$416,550 63,500	Estimated \$488,070	Proposed	\$ Change	
OPERATING REVENUES: Admissions to Grounds 4 Commercial Space 4 Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	11000 11500 12100 12200 13000 14000	\$71,520 (6,741) 38,838 74,768	17.2% -10.6% 12.9% 35.2%	\$416,550 63,500	\$488,070	·		% Change
Admissions to Grounds 4 Commercial Space 4 Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	41500 42100 42200 43000 44000	(6,741) 38,838 74,768	-10.6% 12.9% 35.2%	63,500		\$487,300		
Commercial Space 4 Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	41500 42100 42200 43000 44000	(6,741) 38,838 74,768	-10.6% 12.9% 35.2%	63,500		\$487,300		
Carnival 4 Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	42100 42200 43000 44000 45000	38,838	12.9% 35.2%	,			(\$770)	-0.2%
Concessions 4 Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	12200 13000 14000 15000	74,768	35.2%	300,000	56,759	70,000	13,241	23.3%
Exhibits 4 Horse Show 4 Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	13000 14000 15000				338,838	330,000	(8,838)	-2.6%
Horse Show	14000 15000	17,572		212,500	287,268	275,200	(12,068)	-4.2%
Horse Racing (Live) 4 Satellite Wagering 4 Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	15000		29.3%	60,000	77,572	77,900	328	0.4%
Satellite Wagering			#DIV/0!					#DIV/0!
Fair Attractions 4 Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	15005		#DIV/0!					#DIV/0!
Motorized Racing 4 Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5			#DIV/0!					#DIV/0!
Interim Attractions 4 Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	16000	(12,557)	-20.9%	60,000	47,443	53,400	5,957	12.6%
Miscellaneous Fair 4 Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	16109	#REF!	#REF!	#REF!	#REF!	#REF!		#REF!
Misc. Non-Fair Programs 4 Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	16009		#DIV/0!					#DIV/0!
Interim Revenue 4 Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	17000	898	0.4%	235,300	236,198	332,400	96,202	40.7%
Prior Year Revenue Adj 4 Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	17005		#DIV/0!					#DIV/0!
Other Operating Revenue 4 TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	18000	80,650	21.3%	379,100	459,750	453,000	(6,750)	-1.5%
TOTAL OPERATING REVENUES OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	19000	442	#DIV/0!		442		(442)	-100.0%
OPERATING EXPENDITURES: Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	19500	2,393	#DIV/0!		2,393		(2,393)	-100.0%
Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Administration 5 Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5								
Maintenance & Gen Ops 5 Publicity 5 Attendance Operations 5	50000	34,616	7.9%	438,580	473,196	558,005	84,808	17.9%
Publicity 5 Attendance Operations 5	52000	365,360	53.3%	684,978	1,050,338	800,241	(250,097)	-23.8%
Attendance Operations 5	54000	24,667	70.5%	35,000	59,667	63,000	3,333	5.6%
·	56000	4,790	3.8%	125,600	130,390	139,220	8,830	6.8%
Wildocharicous i un	57000	16,304	20.1%	81,200	97,504	75,100	(22,404)	-23.0%
Misc. Non-Fair Programs 5	57005	66,306	4736.1%	1,400	67,706	35,000	(32,706)	-48.3%
Ŭ	58000	3,702	74.0%	5,000	8,702	5,000	(3,702)	-42.5%
	3000	3,377	7.6%	44,300	47,677	48,331	654	1.4%
	34000	3,377	#DIV/0!	44,300	47,077	40,331	034	#DIV/0!
	55000		#DIV/0!					#DIV/0!
, , ,	55005		#DIV/0!					
, ,		00 442	30.0%	205.000	202 442	222.000	(60,442)	#DIV/0!
·	86000	88,443		295,000 #DEE!	383,443	323,000	(60,443)	-15.8%
Ĭ I	6109	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
·	86009		#DIV/0!					#DIV/0!
· · · · · · · · · · · · · · · · · · ·	72300	(0.2.15)	#DIV/0!		(0.0.15)		2.5.15	#DIV/0!
·	30000	(9,342)	#DIV/0!		(9,342)		9,342	-100.0%
, , , ,	35000		#DIV/0!					#DIV/0!
·	90000	38,947	40.5%	96,121	135,068	211,302	76,234	56.4%
	94000	/DEC:	#DIV/0!	"DES :	""	#255	up==:	#DIV/0!
TOTAL OPERATING EXPENDITURE	ES	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
NET EFFECT		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!

Permanent Positions on Roster for 2023

Filled, Vacant, and Proposed

·	Expenditure Classification	Proposed	Total	Pay Rat	е	Amount	Budgeted
ACCT.		Hiring/Anniv	Number of				Account
NO.	CIVIL SERVICE CLASS TITLE	Date	Months	Amount	Per	Detail	Totals
000-11-0	CEO	4/6/2020	36	9,389.00	mo	5% increase	118,301
	NEW SSA Position			3,826.00	mo		45,912
							164,213

Projected Employee Leave Balance

2023 Year-End Adjustment

			Estimat	ted 20	22				Project	ed 202	23		
	\$	Estimated 2022 Projected 2023 HOURS \$ HOURS			\$								
Position	* Hourly Salary	Vac. / AL	PLP	сто	HC / PH	Total	* Hourly Salary	Vac. / AL	PLP	сто	HC / PH	Total	Projected 2023 Year-End Adjustment
CEO	54.17	231				12,513	56.87	315				17,914	5,401
Total Accrued Liability (should equal Acct 24500)		231				12,513		315				17,914	-
Total budgeted carried forward to Acct. 50300													5,401

^{* -} Use end-of-year salary rate for calculation of leave liability.

Temporary Positions Proposed for 2023

	Expenditure Classification	# Employed		Leng	jth of	Pay Rate		Amount l	Budgeted
ACCT.		Last	This	Emplo	yment		Per		Account
NO.	POSITION TITLE	Year	Year	No.	Unit	Amount	Unit	Detail	Totals
	Debbie Hicks			120 hrs p	19	19.00	hr	0	
	Lisa Perryman	1	50 hrs p	er month (16	16.00		12,000	
	Lisa Perryman			70 hrs pe	16.00	16.00		6,720	
	Office Temp fairtime	;	85 hrs pe	er month (15.50	15.50		0	
	Office Temp fairtime			2 people	15.50	15.50		0	
									18,720
	Lupe Villa			145 hrs p	15.00	15.50			26,970
	Gate Adminission Attendance			24 people	15.50			22,320	
	Parking Attendance			10 people	15.50			9,300	
									31,620

PROPERTY, PLANT & EQUIPMENT PROPOSED ACQUISITIONS & DISPOSITIONS

Tulare County Fair	Tulare
(Legal Name of Fair)	(Location)

	Estimated	Proposed
	2022	2023
PROPERTY, PLANT & EQUIPMENT (PP&E), January 1:	\$4,753,841	\$5,466,655
ACQUISITIONS OF FIXED ASSETS:		
Land	0	O
Buildings & Improvements:		
Major Maintenance (MMP) Projects	0	C
ADA Projects	0	(
Building Improvements	0	(
Land Improvements	0	(
New Construction	635,000	1,521,015
Construction in Progress	0	(
Equipment	77,814	C
Other Fixed Assets	0	(
Other:	0	(
TOTAL ACQUISITIONS OF FIXED ASSETS	712,814	1,521,015
	,-	, , , , , , , , , , , , , , , , , , , ,
TOTAL PP&E BEFORE DISPOSITIONS & DEPRECIATION	5,466,655	6,987,670
DISPOSITION OF FIXED ASSETS (Salvaged, Sold, etc.):		
Land	0	(
Buildings & Improvements	0	C
Equipment	0	
Other Fixed Assets	0	(
Other:	0	
TOTAL DISPOSITIONS OF FIXED ASSETS	0	(
PP&E BEFORE DEPRECIATION, December 31	5,466,655	6,987,670
DEPRECIATION:		
Accumulated Depreciation, January 1	3,208,372	3,343,440
Less A/D on Dispositions of Fixed Assets above	0	3,3 13,410
Annual Depreciation Expense (from page 10)	135,068	211,302
Accumulated Depreciation, December 31	3,343,440	3,554,742
PP&E, NET OF DEPRECIATION, December 31	2,123,215	3,432,928
ONG-TERM DEBT (ASSOCIATED WITH FIXED ASSETS)	0	(
NVESTMENT IN CAPITAL ASSETS, DECEMBER 31: (to page 1)	\$2,123,215	\$3,432,928



November 4, 2022 F2022-10

TO: All Fairs

SUBJECT: Proposition 12 Update

In 2018, California voters approved the Farm Animal Confinement Initiative (Proposition 12). The Proposition 12 regulations went into September 1, 2022. While the minimum confinement standards are exempt during fairs and exhibitions, Proposition 12 directly affects the fair industry as all junior livestock fair exhibitors raising the immediate offspring of a breeding pig for the purpose of producing and selling whole pork meat, must adhere to the minimum confinement standard requirements.

Enclosed is an FAQ outreach document that the CDFA Animal Health Branch has created for California Fair and Exhibitions Stakeholders. The document has many additional details about Proposition 12 and how it pertains to the fair industry. For more information about the implementation of Proposition 12 and to view the FAQ outreach document online, please visit the CDFA Animal Health Branch at https://www.cdfa.ca.gov/AHFSS/Animalcare/StakeholderResources/

If you have any questions, please contact Mike Francesconi at (916) 900-5365 or via email at mike.francesconi@cdfa.ca.gov.

Sincerely,

Mike Francesconi

Branch Chief

Enclosure

cc: Dr. Elizabeth Cox, Animal Care Program Manager

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CDFA Animal Health Branch

