

May 2016

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Washington State Fairs Association

Post Office Box 914 • Chehalis, WA 98532-0914 • 1-360-269-9971 • Email: wastfair@comcast.net • Web: www.wastatefairs.com

President's Message

May 4, 2016

Summer is fast approaching and I expect all of you are well along preparing for the upcoming Fair season. In many cases your Community, Spring and Youth Fairs, and Junior Livestock shows are already over and the communities and youth involved have benefitted from the hard work you put in to producing those events. For those with Fair dates in the future the pace is fast and I'm confident the rewards will be significant. Our WSFA quarterly Board meeting was held recently at the Kitsap County Fairgrounds while we were in Bremerton for the Spring Manager's Meeting and Super School. My thanks to the management and staff there for all their hard work in putting on a great event and for being such outstanding hosts. A lot of time was devoted at our Board meeting to assembling the details of our upcoming convention. As a reminder, this year's event will be in Vancouver at the Hilton Hotel. The Board will be meeting here at the Clark County Fairgrounds in June and will tour the Hilton as a group, meet the staff and make the final arrangements for the convention. The draft agenda that is taking shape looks very comprehensive and informative and I encourage everyone to join the association this October at our annual event. Much more information to come after our next Board meeting.

Big thanks to Gale Sobolesky and Penny Nelson for their help and support at the All Ag Day in Olympia recently. WSFA had an informational booth in the Capitol rotunda. Penny displayed her food vendor skills with hot popcorn for all those attending the event. That drew a sizable crowd to our booth and we were able to tell the WSFA story and how we support agriculture and preserve the agricultural heritage of all the communities we serve as WSFA members. I was impressed with the number of people that stopped by to tell us about their experience at Fairs as 4-H and FFA youth when they were growing up.

I am looking forward to seeing all of you at the convention in Vancouver. It's going to be one of our best. More on that in the next newsletter as well as information on two upcoming Board seat opportunities. Our Position #4 Director, Kathi Mattinen, accepted a position as the Manager of the Clatsop County Fair in Astoria, Oregon. We wish her well and know she will do an outstanding job there. She was our Convention Chair and the Board asked Jerry Gingrich to take on Kathi's responsibilities and work with Gale Sobolesky to produce an outstanding convention. The Board appointed Sue McIntire of the Jefferson County Fair to fill the Position #4 vacancy until our Convention. Also, the Position #8 seat vacated by Jerry Gingrich on his move to the Clark County Fair will be up for election. That seat is currently held by Brenda Adame of the Grant County Fair. As a reminder, it's time for everyone to review the Bylaws and if there are recommended changes, those need to be submitted from your Fair to the Board prior to July 1, 2016. Our Bylaws Chairman, Tom Muchoney, will assemble those for Board review, disseminate them to all member Fairs 30 days prior to the convention and present them at the annual business meeting during the convention.

See you in Vancouver,

Lu R Ulanus

John Morrison WSFA President and CEO/Fair Manager Clark County Fair



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Issue 39+ Number 2

Washington State Fairs Association Board of Directors 2016 Elections

WASHINGTON STATE FAIR ASSOCIATION (WSFA) BOARD OF DIRECTORS WILL HAVE TWO (2) POSITIONS UP FOR ELECTION AT THIS YEAR'S ANNUAL CONVENTION.

Position #4 – On February 25^{th} the Board appointed **Sue McIntire** from Jefferson County Fair to fill the seat vacated by Kathi Mattinen until the 2016 Convention. She is eligible to run for this position as defined in the WSFA By-Laws. **Position #4 is a Westside position.**

Position #8 – On January 11th the Board appointed **Brenda Adame** from Grant County Fair to fill the seat vacated by Jerry Gingrich until the 2016 Convention. She is eligible to run for this position as defined in the WSFA By-Laws. **Position #8 is an Eastside position.**

WSFA Directors Job Descriptions

As a whole the WSFA Board of Directors Shall:

- Work on issues of concern to all agricultural fairs
- Plan and conduct the Annual Convention
- Encourage and assist in the planning of Super School and Area Meetings
- Maintain the Washington State Fairs Association Website and Fair Dates and Brochure
- Work with Department of Agriculture Fairs Commissioners

As an individual a Director shall:

- Represent the Washington State Fairs Association on Board and Committees as appointed by the WSFA President.
- Assist all members' fairs throughout the state whenever possible.
- Continue to build and maintain good public relations with government and private business and tourist groups.
- Be a liaison for district fairs with the legislative representative of the fairs association keeping appraised of matters of interest or concern.
- Attend WSFA quarterly business meeting and other meetings that may be called by the President.

WSFA Directors Term of Office – The length of each term is four years and a successful candidate is eligible to run for two consecutive years.

If you are interested or know of someone that would be an effective board member, please let me know. Also, we are asking for a written letter of intent to run and a short paragraph of your qualifications is required. If you have any questions, please do not hesitate to contact me or any Board member.

WSFA BOARD OF DIRECTORS 2015

PRESIDENT John Morrison 2011 - 2018 Position #1 Clark County Fair 17402 NE Delfel Road Ridgefield, WA 98642 Phone: 360-397-6149 Cell: 360-921-4346 Fax: 360-397-6185 JohnM@cceventcenter.org

VICE PRESIDENT

Terry Atchison 2011 - 2018 Position #5 Walla Walla Fair & Frontier Days 149 Thunder Ridge Drive Walla Walla, WA 99362 Phone: 509-529-8386 Cell: 509-520-4276 terryatchison@msn.com

IMMEDIATE PAST PRESIDENT Rich Hartzell, CFE 2009 - 2016 Spokane Interstate Fair 404 N. Havana, Suite 1 Spokane Valley, WA 99202 Work #: 509-477-2786 Cell#: 425-327-7283 rhartzell@spokanecounty.org or skyhartfarms@gmail.com

DIRECTORS Tom Muchoney 2013 - 2017 Position #2 Evergreen State Fair 13225 S. Machias Rd. Snohomish, WA 98290 Phone: (425) 334-3657 Email: tmuchoney@comcast.net

Tom Gwin 2013 - 2017 Position #3 Washington State 4-H Fair 2606 W. Pioneer Puyallup, WA 98371 Office Phone: 253-445-4630 Cell: 360-581-0177 Fax: 253-445-4587 tgwin@techline.com Sue McIntire 2016 Position # 4 Jefferson County Fair PO Box 242, Port Townsend, WA 98368 Work: 360-385-1013 Cell: 360-301-0747 jeffcofairgrounds@olypen.com

> Erin Gurtel 2015 - 2019 Position #6 Spokane Interstate Fair 404 N. Havana, Suite 1 Spokane Valley, WA 99202 Work #: 509-477-2785 egurtel@spokanecounty.org

Mickey Webb 2015 - 2019 Position #7 Kittitas County Fair 901 E 7th Suite 1, Ellensburg, WA 98926 Phone: 509-962-7639 Mickey.Webb@co.kittitas.wa.us

Brenda Adame 2016 Position #8 Grant County Fair 3953 Airway Drive NE Moses Lake, WA 98837 Phone: 509-765-3581 ext. 4617 Fax: 509-766-7940 Cell: 509-237-2672 badame@grantcountywa.gov

WSFA SERVICE MEMBER DIRECTOR Penny Nelson 2011 - 2017 Hazel's Diner 3305 W. Birchfield, Yakima, WA 98901 Phone: 509-961-9107 corndoglady@netscape.com

WSFA Executive Secretary Gale Sobolesky, CFE P.O. Box 914, 147 Kennicott Road, Chehalis, WA 98532 WSFA Office: 360-269-9971 wastfair@comcast.net

WSFA Government Affairs Heather Hansen 120 Union Avenue Suite 204 Olympia, WA. 98501 360-705-2040 ~ heather@wafriends.org

Terry Atchison, WSFA Director, Position #5

Chair, Nominations Committee Send a letter of interest or for more information to: Terry Atchison, Chair, Nominating Committee 149 Thunder Ridge Dr., Walla Walla, WA 99362 or terryatchison@msn.com



150th Walla Walla Fair and Frontier Days...

On July 9, 1866 the Walla Walla Agricultural Society was first organized and decided to stage a large agricultural and industrial exposition that

showcased valley crops and the largest farming methods and the first county fair was sponsored October 4 - 6, 1866, on grounds which had been built three miles west of the present city limits in 1862 for a race meet. Today, The Walla Walla Fair and Frontier Days includes national entertainment, professional rodeo, 4-H, FFA and open class exhibits and more.

The Walla Walla Fair and Frontier Days kicks of Wednesday night with the concert LoCash Cowboys and Montgomery Gentry. The demolition derby takes place on Thursday at the fairgrounds arena. Friday, Saturday and Sunday nights are the PRCA rodeo performances. This event has been billed as The Greatest Night Rodeo on Earth, featuring some of the best cowboys and cowgirls in the world as well as some talented locals who are on the national and regional rodeo circuits.

Do you want to share information about your fair? Please send your write-up to <u>wastfair@comcast.net</u>, so we can include it in our next newsletter. We look forward to hearing from you and sharing your news.



WSFA Bylaws

The following Bylaws change has been submitted for consideration at our 2016 WSFA Annual Meeting during Convention.

By-law change request:

The Clark County Fair is requesting a change to the current WSFA By-laws regarding Article IV – Directors, Section 1, Immediate Past President.

Currently the section reads:

Section 1. The affairs of the Association shall be managed by a board of eight (8) directors with positions one through four from Western Washington and positions five through eight from Eastern Washington, and one member elected by the Service membership biennially with full voting privileges. The Cascade Mountain Range shall be the geographical dividing line. The immediate past president shall serve as a board member for the following one (1) year term without voting privileges in the event that his or her board term has expired.

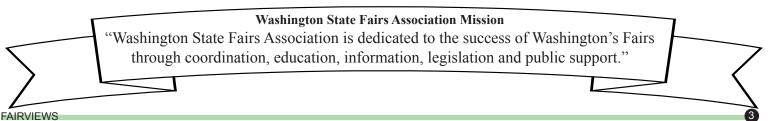
Proposed submitted change:

"The immediate past president shall may serve as a board member for the following one (1) two (2) year term without voting privileges in the event that his or her Board term has expired."

Respectfully submitted,

Jerry Gingrich Assistant Fair Manager Clark County Fair

If your fair has a bylaws change you would like to propose, please submitted to Tom Muchoney, WSFA Director and Bylaws/Credentials Chair, by July 1, 2016. Tom's email is <u>Tmuchoney@comcast.net</u>, and his mailing address is 13225 S. Machias Rd., Snohomish, WA 98290 and his phone is (425) 334-9501.





Service Member Message . . .

Hello Service Members,

Good Morning K-Mart Shoppers!

I hope Spring is being kind and profitable for all of you. With fair season fast upon us like most I'm

busy getting my stuff In tip top shape.

The 2016 convention in Vancouver, WA is shaping up great. If you would like to sponsor an activity at this year's Convention please email Gale at <u>wastfair@comcast.net</u> and she will provide you with a few options.

We've lost a few board members due to job changes and gained 2 exceptional Board members. I will miss the old ones they have become friends, but I'm also glad for them and wish them well.

We've added speed dating again Friday morning of Convention. I need names to summit to the board for service member of the year we would like at least 3.

Remember to get your dues and registrations in, make Gale's life easier. I hope to see many of you this summer and hearing what you would like to see at Convention.

May your life be filled with laughter and the road ahead be clear.

Penny Nelson WSFA Service Member Director Hazel's Diner

2016 WSFA Convention Theme





New WSFA Service Members

Dakota Newman Tammy Neuman 15010 228th Avenue SE, Monroe, WA 98272 206-406-9015 Email: <u>JKD882@comcast.net</u> Website:Dakotaneuman.com Singer/Songwriter/Entertainer Solo Act or Band

LED Trailers

Drew Steig 4995 Ridge Drive NE, Salem, OR 97301 971-338-4444 Email: <u>LEDtrailers@gmail.com</u> Website: LED-trailers.com Mobile Jumbotrons to rent

One Pro AVL

Cliff Verhoeff 14320 21st Street NE, Bellevue, WA 98007 426-210-2686 Email: <u>Cliff@oneproavl.com</u> Mobile Stage, Video Walls and Audio.

Oregon Beverage Services Carroll Unruh

PO Box 2234, Salem, OR 97308 503-362-3391 Fax: 503-362-1882 Email: <u>oregonbeverage@comcast.net</u> Website: oregonbeverage.com Beverage Services, Alcohol services

Rainier Amusements, LLC

Mitch and Crystal Hoss 11954 NE Gilsan Street, PMB 431, Portland, OR 97220 971-703-8558 Email: <u>info@rainieramusements.com</u> Website: www.rainieramusements.com

Premier Pacific Northwest Traveling Carnival

Washington State Fairs Association Vision "Leading Washington Fairs in successfully meeting the changes and challenges of the 21st Century.

JOE STODDARD – MUSIC AND COMEDY SHOW TALKING ANIMALS – MANFRED "THE TALKING HORSE" Joe Stoddard

39110 Shilling Drive Scio, OR 97374 Phone (503) 394-7008 Email: <u>Stoddard@smt-net.com</u>

Website: www.joestoddardshow.com

Joe Stoddard performs his One-man High Energy Music and Comedy Show and/or his Roving Ventriloquist Talking Animals. Joe's Stage Show is perfectly suited as a Main Stage Act, as a warm-up for other acts and/or even in Your BEER GARDEN! Using a huge variety of Music, he energizes the audience with great music and hilarious impersonations and Comedy! Joe tailors his stage show to suit any situation.

Manfred "The Talking Horse" is a character Joe came up with to entertain Kids of all ages.

Manfred is a Roving Ventriloquist Act that thrills the Kids and amazes the masses!

In addition to Manfred the Talking Horse is Hessie-Lu The Talking Cow and Huey, The Talking Elephant.

If you have a special character in mind for your fair, just let Joe know. He may be able to create it for you.

Washboard Willy: Willy's Washboard Jamboree Donnis Hiskett

490 S. Bingham Street Eagle Lake, Florida 33839 650-219-4844 Email: washboardwilly@gmail.com

Website: washboardwilly.com

Whether you want to be amazed, delighted or WOWED...

Washboard Willy is the entertainer that can do that. Seeing is believing: a one-man band . . . pied piper of rhythm that draws you into his circle of incredible music and brings smiles to all ages. <u>As he strolls</u> about the grounds, he walks ad plays the washboard and sings while gracefully guiding "Rocko" (his custom music truck). He leaves a bliss wave in his tracks. When he stops, children join his band and play along. While he strolls, he even makes his own parade of followers.

<u>On stage</u> he fascinates people as he sings AND plays the electronic drum kit AND plays the washboard AND adds an occasional harmonic accent. He subs the ukulele for the washboard and does the same thing. He can also add Native American flute and accordion where needed. His music is eclectic including originals, pop folk, Cajun/ zydeco, country, raggae, swing/jazz and more including Christmas/Holiday.

Early Preview of Sessions for Convention

WSFA President, John Morrison, Convention Chairman, Jerry Gingrich and the WSFA Board of Directors have been hard at work developing, planning and organizing your 2016 WSFA Convention to be held this year at the Hilton in Vancouver, Washington. Many of the workshops and presentations have been confirmed and others are very close to being wrapped-up in the next few weeks. Here is a partial list of workshop or presentations you can expect to see at this year's convention.

- A presentation by the League of Agricultural and Equine Centers
- Washington State Department of Health Tool Kit (update on last year's survey and more info)
- How to Address Your Media
- Washington State Department of Health A Question and Answer Time
- How Carnivals Can Benefit Small Fairs
- Public Relations and Your Fair
- Marijuana Issues for Your Fair and Fairgrounds
- Washington State Fair Commission Best Practices
- A Session with the Washington State Veterinarian Dr. Joe Baker
- Speed Dating with WSFA Service Members and Washington Fairs
 - (This Session is back by Popular Demand)
- Plant Operations Master Plans
- Social Media for Small Fairs
- Social Media for Large Fairs
- A Presentation by Jim Baron, Fair Manager Northwest Washington Fair
- 2017 Super School Planning Meeting
- The State Fair The Importance to Other Fairs in the State
- Emergency Animal Evacuation Plan
- Junior Advisory Boards
- A Presentation by Andrea Thayer, Competitive Exhibits/Grounds Entertainment Manager

New this year we will be offering 2 separate tracks with 3 sessions each. One dedicated to Fair Superintendents with the 3 sessions being offered on Saturday, October 29th to ease in participation. The other track will be a New Fair Manager's Track with the 3 sessions being offered throughout the 3 days of Convention.

Another topic being worked on is a session on Board Governance, we should know if this will be an option in the next few weeks.

And of course, our always popular Keynote Speaker and we hope to have this confirmed and ready to announce in June.

So you can see we have lots planned and many opportunities for networking, training and preparing for your 2017 Fair and Interim Seasons. Early registration is available now and all Registration forms are in this newsletter.

See you October 27 – 29 in Vancouver, WA!!



Showcase 2016 Washington State Fairs Association Hilton, Vancouver, WA October 27 – 29, 2016 POLICY



The WSFA Directors have established the following policies for the 2016 Showcase:

SELECTION: The WSFA Showcase committee has sole authority in the selection and development of the showcase schedules. Selection of acts will be based on the originality and talent of the act, capability of production at the showcase facility, and appropriateness of fair audiences.

ELIGIBILITY: Agents/Acts must be a member of the WSFA. If selected, Agent/Act must be registered for the WSFA Convention.

CANCELLATIONS: If an act is unable to appear, no substitutions by Act or Agency will be permitted for showcase performances. A list of alternates will be established by the Showcase Committee and in the event of a cancellation; the first act on the list will be notified.

PRODUCTION/EQUIPMENT/PERFORMANCES

STAGE ACTS:

1. Each stage act in the showcases shall have a maximum of <u>20</u> minutes to perform.

2. Each showcase will have an Emcee provided by WSFA.

3. Stage and production equipment are the responsibility and control of the WSFA Production crew. The house sound system will provided by the WSFA and will be scaled to the venue used and reasonable requirements of the attractions. The WSFA Showcase Chairperson will have absolute control over this system, including overall volume levels (both stage and house).

4. A schedule for sound check will be provided to each act prior to the Convention. The WSFA Showcase Chairperson will conduct daily meeting (usually mornings) with the attraction or its representative required to be present.

5. All attractions will perform under standard stage lighting provided by the WSFA Showcase Committees unless a representative of the attraction is present to operate/call lighting cues.

6. All instruments, instrument amplifiers, drum kits; equipment and/ or special lighting effects are the sole responsibility of the entertainer.

7. The WSFA Showcase Committee assumes no responsibility for any expenses, transportation, meals or rooms, of any attraction.

8. All members and support staff of the showcasing acts will by given Showcase Act credentials. This badge will entitle them to be at the convention on the date of their showcase only.

9. Meals for the entertainers and their family and friends are available at the WSFA Convention Meal Rate. Please contact WSFA for arrangements

STROLLING ACTS:

The WSFA Showcase Chairperson will set the schedule of performance for Strolling Host Performers. Each act will be notified in advance of the Convention. In addition, each act will receive an advance schedule of Convention events and programs along with a layout of the Convention site. Every effort is made to ensure that all performances coincide with high traffic areas and events throughout the Convention schedule.

APPLICATION PROCEDURES

APPLICATION FORMS/SUPPORT MATERIALS

1. Completed applications must be returned with the following required material:

- d. Application Fee, per act (non-refundable)
- e. Audio CD sufficient selections to depict talent, originality, style, versatility, etc.-Musical and variety stage act that incorporate musical performance. Important: *Label whether the Disc is a CD or a DVD.*
- f. DVD (A quality video, 10 to 12 minutes in length, may significantly help your chances of being selected.)
- g. References and/or Letters of Recommendation from Fairs.
- Diagram of stage plot including list of stage props, technical requirements (Stage acts Only)
- i. Promotional packet to include 8"x 10" black and white photo suitable for publication. A digital file can be emailed to <u>wastfair@comcast.net</u>. Please make mention in your packet that this was emailed and the day it was sent.
- 2. Applications and required materials must be received by WSFA office on or before *Monday, July 18, 2016.*
- 3. Agencies may submit unlimited number of applications.
- Sound checks need to be scheduled with the Sound Company. Sound Company contact phone number will be provide to applicant when they are informed of their selection to showcase.

APPLICATION FEES: (All Fees Payable in US Funds) All application fees are administrative processing fees and are nonrefundable. Fees will be used for the Sound System for the Showcasing.

WSFA MEMBER APPLICATION FEE: \$25 per act NON-MEMBER APPLICATION FEE: \$35 plus \$125.00 Membership Dues with Application for Membership.

SHOWCASE FEE: (All Fees payable in US Funds)

The Showcasing Fee is \$100.00 per act selected for showcasing. If your act is selected to showcase, upon notification of your acceptance as a showcase act for the 2016 WSFA Convention, you will be billed \$100.00 as a showcase fee. This fee will be used to insure each act has optimum sound and lighting for their showcase. Individuals who are showcasing, as emcees will not be billed this fee.

WHERE SUMMER FUN	Showcase 2 Washington State Fairs Hilton, Vancouv October 27 – 29,	Association er, WA	
	Applicati	ON	
 Showcase Stage - N Showcase Stage - N Strolling Acts Emcee 	Ausical		
Name of Act			
Number of People in Act _		Performance Fee \$	per day.
Represented by: [] Set			
Name of Agency			
	Fax#		
	son who can answer technical qu		
Name		Phone#	
	submitted by		
	nembers of Washington State Fa		
2. Promotion Packet in	lication fee ~ \$25.00 (WSFA Memb including 8 x 10 black and white or c /iews if your act is selected for the	olor digital photo, and a wr	ite up that can
	 n be emailed to <u>wastfair@comcast.</u>	net (for Musical Acts)	
4. DVD or clip or link c	an be emailed to <u>wastfair@comcas</u>	t.net (for Stage Acts	
5. Stage Plot, sound ar	nd technical requirements (this is i	mandatory)	
6. References and Lett	ers of Recommendation		
·	al photo to the WSFA Office at <u>wast</u> our website if your act is selected to		l be used in our
	d in the WSFA Office by <u>Monday, J</u> I by Thursday, September 1, 2016.	l <u>uly 18, 2016.</u>	
Return application to:	WSFA Showcase	or email to <u>wastfa</u>	ir@comcast.net
	P.O. Box 914		

Email address: <u>wastfair@comcast.net</u> Website: www.wastatefairs.com

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WSFA Convention Contests

Bring Scrapbook, Poster, T-Shirt entries to the Contest Entry Table on Thursday, October 27, 2016 between 10:00 a.m. and 3:00 p.m. ONLY THOSE ENTRIES SUBMITTED BY THAT DATE AND TIME WILL BE JUDGED (late entries will be accepted for display only).

The Fair attendance categories are: A - Fairs under 8,000 and youth shows; B - Fairs 8,001- 22,000; C - Fairs 22,001 -40,000; D - Fairs 40,001-100,000; and E - 100,001 and over.

PHOTO CONTEST - Due Wednesday, October 12, 2016 Photos must be mailed to: Tom Gwin WA State 4-H FAIR, 2606 W. Pioneer, Puyallup, WA 98371 All entries will be judged by a professional photographer. In addition to judging the categories listed below, the judges will be asked to select an overall winner. This will be the Grand Sweepstakes winner. A) Carnivals B) Contests & Games C) Animals D) Kids E) Senior Citizens F) Entertainment G) Rodeo H) General Interest Ribbon stickers will be used and put on ALL winning entries on the FIRST day of the convention. Ribbons for winners will be available on request. During one of the meals at the convention a list of winners will be displayed on all tables. All fairs that entered should also be listed. An announcement and ribbon recognition will be made for the GRAND SWEEPSTAKES. Category winners will be listed in the Fair Views following the convention. CATEGORIES BLACK AND WHITE (includes digital and film prints, judged as the same) A) Carnivals B) Contests & Games C) Animals D) Kids E) Senior Citizens F) Entertainment G) Rodeo H) General Interest COLOR (includes digital and film prints, judged as the same) A) Carnivals B) Contests & Games C) Animals D) Kids E) Senior Citizens F) Entertainment G) Rodeo H) General Interest 1) Only 8 X 10" or 8 X 12" Black & White or Color prints accepted. Each will be judged separately. 2) Photos must depict Fair related activity. 3) Photos taken by your Newspaper are acceptable: include name photographer and newspaper. 4) Judges have the right to change categories as they see fit; i.e., a photo showing a child and an animal may be general interest. 5) There will be three places awarded in each of 8 categories. 6) A Grand Sweepstakes winner for best photo will be chosen by the judges. 7) All categories may be entered by your fair. Only three entries per category are allowed. 8) Type on a 3 X 5 card. Leave 1/2 inch space at the top. Use single spacing: Captions may be added, but not required. Write in pencil on the back of the photo the name of fair and category. (Single Space) 9) All photos must be picked up by 2:00 PM on the last day of the convention. NONE WILL BE MAILED. 10) NO PHOTO COPIES ARE ALLOWED. ALL PHOTOS MUST BE ON PHOTOGRAPHIC PAPER.

SCRAPBOOK CONTEST - Due Thursday, October 27, 2016 between 10:00 a.m. & 3:00 p.m.

A scrapbook should tell the story of your fair and its operations. It provides a lasting record of the fair on a yearly basis and is a treasury of all aspects of activities, events and people. Assemble your scrapbook as if every person who looks at it has never attended vour fair.

These rules were developed to provide flexibility and allow each fair entering a scrapbook to be creative and innovative in producing their record.

Scrapbooks will compete in the appropriate size division (a) under 8,000 and youth shows (b) 8,001-22,000 (c) 22,001-40,000 (d) 40,001-100,000 (e) 100,001 and over. Judging score will be based on the judging results for the categories listed below. Creativity Total of 30 points

rotar or so p	Units				
of theme	5 points				
of Color	5 points				
nality	5 points				
ability	5 points				
all appeal	10 points				
Total of 5 po	ints				
Preface (name of fair, name of city, fair dates, fair attendance, the					
ory and person(s) d	oing book				
	of theme of Color nality ability all appeal Total of 5 po ce (name of fair, na				

Table of contents (WITH PAGE NUMBERS INDICATED)

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Preparations Total of 10 points Fair Board Activities

Preparations for Fair Fair Time Total of 40 points Entertainment Fair Activities Fair Departments Promotions **Total of 15 points** Advertising (anything you paid for)

Publicity

Staff

Posters

Miscellaneous promotional pieces (TV coverage, library exhibits, etc.)

Off Season (Optional) NO POINTS Interim events and activities

Construction (capital and preparation) Ticket samples. etc.

TOTAL POINTS POSSIBLE 100 General rules and instructions Example: First section of Scrapbook First Page (Introduction) is a tabbed page. Page 2 – back of Introduction page is blank – as are all other tabbed pages Page 3 – Title page/Preface – Must include name of fair, city, dates, fair attendance, category, theme, and person(s) doing the scrapbook Page 4 – Table of contents – with page numbers included Page 5 – Map of fairgrounds Required Use both sides of pages (except tabbed pages) Incorporate theme throughout scrapbook Label (caption) ALL pictures clearly All pages must have page numbers

Premium/Exhibitor guides MAY be included (many are now on-line, so this is optional) Scrapbook judge will be independent of WSFA. Scores will be tallied and the judge(s) will give awards based on above scores. The judge(s) will determine the winners in each size division. A "Judges Choice" will be awarded to one entry only. Score sheets will be provided for all scrapbooks.

POSTER CONTEST - Due Thursday, October 27, 2016 between 10:00 a.m. & 3:00 p.m.

The purpose of this contest is to share the wide variety of the ways fairs market their event with the use of posters.

Posters will be judged in two categories:

1) Artistic

The poster should be an Artistic presentation of the fair.

A special event or feature may be included, but not required.

2) Informational

Poster is to clearly present information about the fair (i.e. date, time, special events, cost, preseason ticket purchase location, etc.). Both categories will compete in the appropriate division as determined by fair attendance. The judging criteria are listed below:

JUDGING FOR POSTER

Criteria	Artistic Points	Informational Points
Design	30	20
Use of White Space	0	20
Overall Impact	30	20
Originality	35	10
Information/Content	5	30
TOTAL POSSIBLE POINTS	100	100

WSFA Board of Directors will award "Fair Board's Choice" in both categories if there are qualified entries.

T-SHIRT CONTEST – Due Thursday, October 27, 2016 between 10:00 a.m. & 3:00 p.m.

Awards will be given in each attendance division for "Best Use of Theme". There will be "Best of Show" T-Shirt awarded if merited.

*Please note the following:

All t-shirts must be picked up by 2:00 PM on the last day of the convention. NONE WILL BE MAILED.

WEBSITE CONTEST

TO ENTER - PLEASE SEND AN E-MAIL TO: wastfair@comcast.net

Be sure to include your attendance category (the Fair attendance categories are: A -Fairs under 8,000 and youth shows; B - Fairs 8,001- 22,000; C - Fairs 22,001 –40,000; D - Fairs 40,001-100,000; and E - 100,001 and over).

Rules: The site must be active. All sites will be judged using a 1 to 10 point scale with 1 being the lowest score and 10 being the highest score. The score will be based on the following criteria:

1) Navigability/organization of website

2) Overall appearance/impression, including creativity and graphics

- Use of graphics and other effects
- 4) Website adheres to a consistent theme
- 5) Website shows production excellence

2016 Directors Assignments

WESTSIDE

John Morrison Position 1

Camas-Washougal Community Fair* Clark County Fair - Lewis County Youth Fair Mason County Fair - Southwest Washington Fair Thurston County Fair - Washington Junior Poultry Expo Washington State Fair - Skamania County Fair

Tom Muchoney Position 2

Enumclaw Jr. Dairy Show - Evergreen State Fair Northwest Washington Fair - Puget Sound Junior Livestock Show San Juan County Fair - Silvana Community Fair Skagit County Fair - Stanwood ~ Camano Community Fair Whatcom County Youth Show

Tom Gwin Position 3

Castle Rock Fair - Lacamas Community Fair Northwest Junior Livestock Show - Pacific County Fair Pierce County Fair - Puyallup Spring Fair Skamania County Fair - Washington State 4-H Fair Washington State FFA Exhibition - Washington State FFA Spring Fair

Sue McIntire Position 4

Clallam County Fair - Cowlitz County Fair Grays Harbor County Fair - Jefferson County Fair Kalama Community Fair - King County Fair Kitsap County Fair - Wahkiakum County Fair Whidbey Island Fair

EASTSIDE

Terry Atchison Position 5

Asotin County Fair - Chelan County Fair North Central Washington Junior Livestock Show Northwest Junior Sheep Exposition Northeast Washington Fair - Walla Walla Fair & Frontier Days Waitsburg Junior Livestock Show

Erin Gurtel Position 6

Clayton Community Fair - Ferry County Fair Garfield County Fair - Hunters Community & 4-H Fair Palouse Empire Fair - Pend Oreille County Fair Southeast Spokane County Fair - St. John Community Fair Spokane Interstate Fair - Spokane Junior Livestock Show Valley Community Fair

Mickey Webb Position 7

Benton Franklin Fair & Rodeo - Central Washington State Fair Colton Uniontown Fair - Columbia County Fair Kittitas County Fair - Klickitat County Fair Lincoln County Fair - Wheat Land Communities Fair

Brenda Adame Position 8

Adams County Fair Central Washington Junior Livestock Show Columbia Basin Junior Livestock Show - Grant County Fair North Central Washington District Fair Okanogan County Fair - West Valley Community Fair Yakima Valley Fair & Rodeo

*currently not holding a fair event



WASHINGTON STATE FAIRS ASSOCIATION CONVENTION at Hilton – Vancouver

Convention: October 27 – 29, 2016 Trade Show: October 28 and 29. Convention Theme: ""WSFA – Where Summer Fun Awakens."

Trade Show Registration Form

This year our Trade Show Area will be in Hertiage. A draped table, fabric dividers, and chair will be furnished. The exhibit hall booths are approximately 6 feet wide by 6 feet deep. Please return this form as soon as possible, space is limited. There will be hospitality times plus coffee and doughnut breaks in the trade show area. You must also submit a convention registration form with the trade show registration form to have a trade show booth. Name: Person to contact: Address: Product or service: Phone: Booth costs: Booth Fee plus convention registration depending on the size of booth. Payment for commercial booth must accompany this form. Plus Washington State Fairs Association Convention Registration PLEASE NOTE: To participate in TRADE SHOW you must be registered for the Washington State Fairs Association Convention. Early Bird CONVENTION REGISTRATION is \$297.00 Starting September 27 - Convention Registration is \$337.00 Single booth - \$150.00 Double booth - \$300.00 Early Bird Trade Show Booth **Early Bird Trade Show Booth Registration before September 27 Registration Before September 30** Starting September 27 - \$200.00 Starting September 27 - \$350.00 Plus Washington State Fairs Association Convention Registration \$297.00 Starting September 27, 2016 - Convention Registration is \$337.00 One Table is included with Booth - Please indicate size: 🛛 4 foot 🖵 6 Foot 🗔 8 Foot at \$30.00 Please Indicate Size: 🛛 4 foot 🖵 6 Foot 🖵 8 Foot Extra Table Electricity Needed? See Yes No You may use a Visa/Master or Discover card for payment. Name as it appears on the credit card: Address: Visa / Mastercard/Discover: ______ Security Code: _____ Exp Date: ______ Security Code: _____ Signature:_____ Email: _____ WSFA Office Use Only Mail this form to: Washington State Fair Association – Convention P.O. Box 914 Check # Chehalis, WA 98532 Date Rec'd: 360-269-9971 if you have questions, please call or Amount: email: wastfair@comcast.net Other:



2016 WSFA VIDEO SHOWCASE APPLICATION

In 2015 WSFA launched the opportunities for Video Showcases. In 2016 we will continue to offer this chance for showcasing. Video Showcasing will complement our Live Showcase activities during our Convention in Vancouver on October 27 - 29. This program will give service member's

whose acts cannot be showcased on stage at the convention the opportunity to present a short video to Convention delegates alongside traditional live showcase acts.

Rules for Video Showcases:

- \checkmark A copy of the video to be showcased must accompany the video showcase application.
- ✓ Videos <u>Must</u> be no longer than a maximum of <u>3 minutes in length</u>. Any application accompanied by a video over three minutes in length will automatically be rejected.
- Videos must be submitted on a DVD, or via a functional link to a downloadable copy of the video file (Dropbox or other similar services will allow us to download a copy of the video. You Tube will NOT). The file must be in a .avi, MPG, or .MOV format. Minimum screen resolution of 720 x 480 is required.
- Only acts which cannot be featured as live acts will be selected as video showcases. The objective is to present more options to convention delegates, than would fit on the showcase stage. Suitable acts include Hypnotists, Large Animal Acts, Monster Trucks and other acts that would not fit the showcase stage.
- ✓ At each Meal featuring a showcase, there will be an emcee to introduce live acts, who will also direct the audience's attention to your video. Video showcases will be presented to the convention delegates between live acts, allowing stage technicians time to reset the stage for the next live act.
- ✓ To submit a video, you must be a member in good standing of the WSFA, or join the WSFA on acceptance of your video.
- ✓ Video Showcase applications will be reviewed by the showcase committee, who will select the successful applicants. After selection, service members may not change which video they are to display, without prior approval from the showcase committee.
- ✓ The application fee of \$25.00 or \$35.00 non-members must be submitted with your application. If selected by the showcase committee, an additional Video Showcase Fee of \$100.00 must be paid before October 1, 2016 or you will forfeit your Video Showcase Spot. Those who submit a video showcase and are non-members of WSFA must join if they are selected to showcase.

Contact Name:		
Company Name:		
Phone:	Email:	
Address:		
Link to Video: Description of act to be Video Show	vcased:	
Please send Video Showcase and L		v Monday, July 18, 2016

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Convention Registration Form Hilton - Vancouver, WA October 27 – 29, 2016 . . . "WSFA – Where Summer Fun Awakens"



	Please print legibly your CORRECT name tag depends on it!	First Time at Convention	Registration Till September 26	Registration Sept. 27 and after				
	Name of Delegate (As you wish it to appear on the name badge)	1st	Early Bird \$297.00	\$337.0 0	VD Voting Delegate	AVD Alternate Voting Delegate	Spouse	Fair Position Held (Do you want this to appear on badge?)
Name of Fai	Name of Fair/Business:							
				•	Save with Ear	ly Bird Registra	tion till Wed	Save with Early Bird Registration till Wednesday, September 26, 2016 Only \$297.00.
Contact Name.	же.							

Call: Keby	 Save with Early Bird Registration till Wednesday, September 26, 2016 Only \$297.00. 	 Registration Fee starting Tuesday, September 27, 2016 is \$337.00. 	 A registration entitles you to a name badge, 5 Meals and a booklet making you eligible for all of the prizes to be given away. 	 Individual meals: Thursday evening - Friday lunch - Friday evening - Saturday lunch - Saturday evening - All individual meals are priced at \$35.00 each. 	 Badges will be required at all meetings and convention functions. 	 Refund Policy: Requests for a refund must be received by Monday, September 26, 2016. Starting Tuesday September 27, 2016 the funds may be transferred to another member, but not refunded. 	 Make checks on all registration payable to WSFA with proper funds. 	Make a copy for your records. Thank you and we will see you in Vancouver!	 To have a Trade Show Booth you must also be registered for the Convention. 	Call: 1-360-269-9971 WSFA Office Use Only: Call: 1-360-269-9971 Date: E-Mail: wastfair@comcast.net Check #: Website: www.wastatefairs.com Amount: Other: Other: Other:
xx City State Zip xx City State Zip ntry. Telephone:				phone:		Exp Date:	he card located at the end of the signature line.			<u>Questions:</u>
Name of Fair/Business:	Name of Fair/Business:	Contact Name:	Street or P.O. Box		Payment must accompany entry. Amount enclosed: \$	Visa Card/MasterCard/Discover #		Name as it appears on the credit card:	Signature:	

Washington State Fairs 2016 Dates

MARCH

North Central WA Jr. Livestock Show Mar. 31 – Apr. 1 - 2

APRIL

Whatcom County Youth Show	April 8 - 9
WA State Spring Fair	April 14 - 17
WA State FFA Spring Fair	April 14 - 17
Spring WA Jr Poultry Expo	April 14 - 17
NW Junior Livestock Show	April 14 - 17
Evergreen Junior Dairy Show	April 22
Asotin County Fair	April 22 - 24
St John Community Fair	April 22 – 24
Colton Uniontown Fair	April 29
Lewis County Spring Youth Fair	April 29 – May 1

MAY

Central WA Jr Livestock Show	May 1 - 4
Jr Livestock Show of Spokane	May 3 - 7

JUNE

Puget Sound Junior Livestock Show	June 2 - 4
Waitsburg Junior Livestock Show	June 11 - 12

JULY

Castle Rock Fair	July 14 - 16
Kalama Community Fair	July 14 - 16
NW Junior Sheep Expo	July 15 - 16
King County Fair	July 14 - 17
Cowlitz County Fair	July 27 - 30
West Valley Community Fair	July 21 - 23
Horse, Dog & Cat Show	July 16
Silvana Community Fair	July 30

AUGUST

Thurston County Fair	August 3 -7
Stanwood Camano Fair	August 5 -7
Whidbey Island Area Fair	August 5 -7
Clark County Fair	August 5 – 14
Skagit County Fair	August 10 - 13
Yakima Valley Fair & Rodeo	August 10 - 13
Grays Harbor Fair	August 10 - 14
Pierce County Fair	August 11 - 14
Jefferson County Fair	August 12 - 14
WA State Junior Horse Show	August 12 - 14
Valley Community Fair	August 13
Northwest Washington Fair	August 15 - 20
Grant County Fair	August 16 - 20
Southwest Washington Fair	August 16 – 21
San Juan County Fair	August 17 - 20
Skamania County Fair	August 17 - 21

AUGUST (continued)

AUGUSI (continueu)	
Wahkiakum County Fair	August 18 - 20
Clallam County Fair	August 18 - 21
Pend Oreille County Fair	August 18 – 21
Hunter Community & 4-H Fair	August 20
Northeast Washington Fair	August 20 - 23
Benton Franklin Fair	August 23 - 27
Kitsap County Fair & Stampede	August 24 - 28
Pacific County Fair	August 25 – 27
Lincoln County Fair	August 25 - 27
Klickitat County Fair	August 25 - 28
North Central WA District Fair	August 25 – 28
Evergreen State Fair	August 25 – Sept. 5
Clayton Community Fair	August 26 - 28
Lacamas Community Fair	August 27 – 28
Walla Walla Fair & Frontier Days	Aug. 31 – Sept. 4

SEPTEMBER

Wheat Land Communities` Fair	Septem
Kittitas County Fair	Septem
Ferry County Fair	Septemb
Washington State Fair	Septemb
Washington State 4H Fair	Septemb
Washington State FFA Exhibition	Septemb
Columbia Basin Jr Livestock Show	Septemb
Chelan County Fair	Septemb
Okanogan County Fair	Septemb
Palouse Empire Fair	Septeml
Columbia County Fair	Septemb
Spokane Interstate Fair	Septemb
Adams County Fair	Septemb
Garfield County Fair	Septemb
Washington Junior Poultry Expo	Septemb
SE Spokane County Fair	Septemb
Central Washington State Fair	Sept. 23





Questions - Gale Sobolesky, WSFA Executive Secretary at **360-269-9971** or email at **wastfair@comcast.net**

Washington State Fairs Association

Annual Convention

October 27 – 29, 2016 Hilton - Vancouver, WA

Quick Facts about Vancouver and Clark County

The home for the 2016, 2017 and 2018 WSFA Conventions

Nestled between the Pacific Ocean and the Cascade Mountains, on the north bank of the Columbia River, Vancouver USA is as naturally beautiful as it is diverse. No other city in the Pacific Northwest offers such a combination of colorful history, recreational activities, charming shops, extraordinary eateries, a burgeoning wine region, affordable attractions, and charming hospitality.

Population

- Clark County: 425,363
- Vancouver: 158,855

Geography

Vancouver is located on the north shore of the Columbia River, just north of Portland, Oregon. It is approximately 100 miles south of the Pacific Ocean, 164 miles south of Seattle and 120 miles north of Eugene, Oregon, and is located just off of the major north-south Interstate 5. Portland International Airport, which is just 15 minutes away, services Vancouver and Clark County. Vancouver USA is in the Pacific Standard Time (PST) zone.



Weather

Vancouver, Washington, enjoys beautiful summers and mild winters. While the stereotype is that we get close to non-stop rain, the area actually gets far less rainfall than many popular

destination cities. View the current weather conditions to learn more about our mild climate.

History

Fort Vancouver was established in 1825 by the Hudson's Bay Company as a fur trading post and provisional center. It became the center of political, cultural and commercial activities in the Pacific Northwest. Vancouver USA, named after British explorer Captain George Vancouver, was incorporated in 1857—30 years prior to the Canadian city Vancouver, B.C. Clark County was named in honor of the great explorer William Clark, of the Lewis and Clark Expedition.

Labor Force

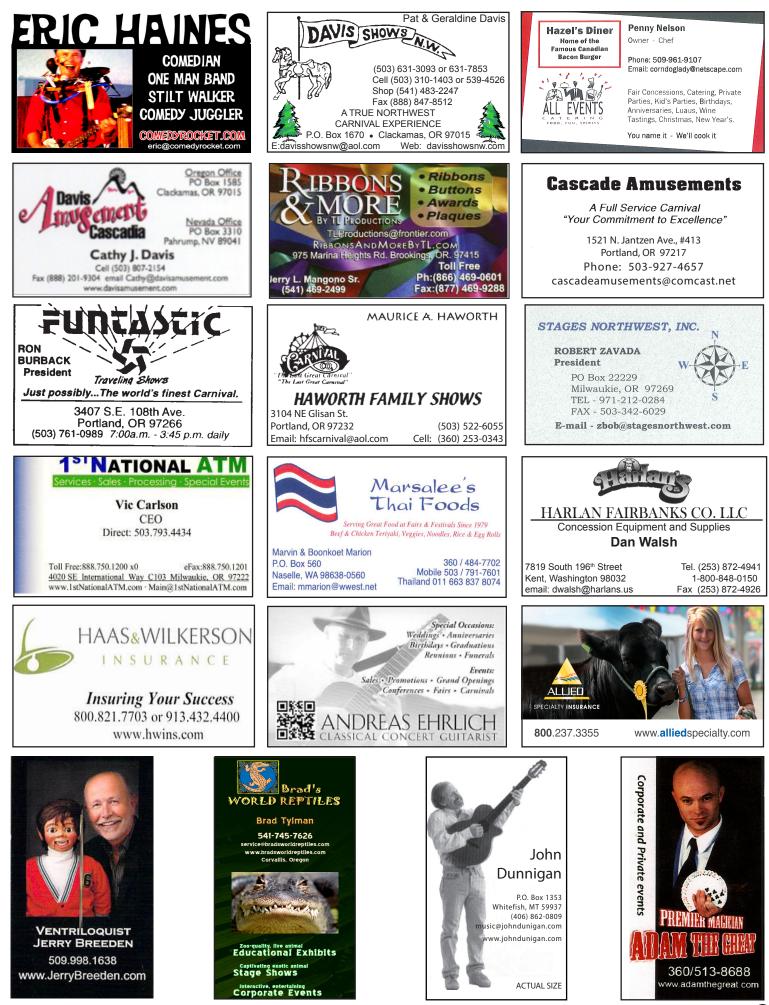
- Employed: 210,430
- Unemployed: 24,380
- Average Hourly Wage: \$25.03

Top Major Private Employers in Clark County

Southwest Washington Medical Center	2,744
Fred Meyer Stores	1,403
WaferTech LLC	950
Clark College	840
Legacy Salmon Creek Medical Center	825
The Vancouver Clinic	823
Wells Fargo	803
BNSF Railway Railroad	800
Kaiser Permanente	748
SEH America	680

For more information go to VisitVANCOUVERUSA.COM





2016 WASHINGTON STATE FAIRS CONVENTION

OCTOBER 27 – 29, 2016 THURSDAY THRU SATURDAY

At the Hilton Vancouver (301 West 6th Street, P Vancouver, WA 98660)

To reserve your room at the Hilton call 360-993-4500 or 1-800-HILTONS

Use the WSFA Block Code: **FAI** to get our WSFA Convention Rate





Washington State Fairs Newsletter P.O. Box 914 Chehalis, WA 98532

