

YOUTH MARKET STOCK SALE

CHAIRMAN:

JOE CHVATAL 509.520.2853

- A Youth Market Stock Sale will be held on **SUNDAY, THE LAST DAY OF THE FAIR, AT HIGH NOON**

- Entries in the sale will be limited to regular entries in beef, sheep, goat, and swine market classes (animals sold in this order.) Livestock Judging, including Oral Reasons, is mandatory for all Market Sale Exhibitors to be eligible to show in market classes. Exhibitors may participate in the judging contest on the first Saturday in August before the Fair or the contest during Fair on Wednesday. You must participate in one or the other to be eligible for Market Sale Classes, per Walla Walla Fair rules. Those eligible to enter this sale will be 4-H, Grange, and FFA members residing in Asotin, Columbia, Garfield, Milton-Freewater School District and Walla Walla Counties. Sale animals may be removed after the sale at the discretion of the sale committee. Sale animals must be exhibited in the market sale classes and shown by weight. ***There will be absolutely NO TAKE HOMES. All animals will go to designated custom processing or to floor buyer.***

- All exhibitors are expected to be present during the weigh-in, loading and unloading of animals and at load out time after the sale. Each exhibitor may only show and sell one market animal in the market sale class. They may show a separate animal in the non-sale or feeder class.

General Sale Rules

- “Thank You” notes must be written to all individuals and/or business that supported and floored the Exhibitors animal. These must be presented in addressed and stamped envelopes to receive market stock sale checks from the Extension Office.

- A total of one animal per exhibitor may be sold. Exhibitors are responsible for the care and health of sale animals until the close of the fair or until delivered to the buyer, whichever is later.

- Animals entered in sale classes are not to be shown in breeding classes. Sick animals will not be allowed in the sale ring.

- Exhibitors must pre-enter the appropriate Market Sale class on the Animal Entry form by August 5th, to be eligible to sell at the Youth Market Sale. However, a market animal is not deemed a “sale animal” until after it is judged and qualified. “Sale Animal” cards will be issued by the sale committee or ribbon clerk to the exhibitors of qualifying animals after each market class is judged.

- There will be a 4% commission charge on all sales, to be used for sale promotion, brand inspection, advertising, insurance, clerical expenses, and death loss occurring after an animal has been sold in the sale.

- The sale order will be Beef, Lambs, Goats & Swine. Each species will begin with Grand Champion and Reserve Grand Champion selling first and second. The following order will be made up by taking the next highest-ranking animal from each class in order by rate of gain.

- If an exhibitor wishes to donate funds from their sale animal, provided it qualifies for the market sale, to an outside charity, they must contact the sale chairman two weeks in advance of the fair for approval.

- The announcement of this will only be made after the bidding of the market animal is complete.

- The buyers will be able to add-on money to the sale that will be combined with the donation amount from exhibitor/seller and contributed directly to the charity by the Walla Walla County Cattlemen's in the name of exhibitor/seller. The 4% commission will apply to this donation.
- Beef and pork check-off money will be deducted from Exhibitors sale checks. Any animal sold at the sale and turned becomes the property of the floor buyer. There will be absolutely NO TAKE HOMES. This is a TERMINAL sale. All animals will go to designated custom processing or to floor buyer.

Pre-Weigh-In:

BEEF EXHIBITORS MUST COMPLETE ONLINE PRE-REGISTRATION BY MARCH 26TH.

SHEEP, GOAT, AND SWINE EXHIBITORS MUST COMPLETE ONLINE PRE-REGISTRATION BY MAY 30TH.

- **See the link on Fair website.**

- Exhibitors may weigh in 2 animals. One of those animals will be considered a back-up animal. A back up animal may be shared by a family member. Family members are defined as immediate family only. The immediate family shall include children, stepchildren, foster children and adopted children.
- FFA Chapter Barn back up animal. Back-up animals will only be available to the students that are raising their projects at the FFA Chapter barn. The Chapter may tag a total of 2 lambs, swine, or goats as chapter back-ups. FFA Advisors MUST present a list of the exhibitors that are raising their projects at the Chapter barn when animals are weighed and tagged in pre-fair. If there is no list, they will not be allowed to weigh a back-up.
- During the weighing of any animal, if there is a question as to the animal's weight the animal will be removed from the scale, the scale will be balanced, and the animal will be placed immediately back on the scale.

Fair Weigh In:

Exhibitors will present completed quality assurance papers at time of weigh in. Beef exhibitors must have quality assurance and Tyson affidavit, as well as a Bill of Sale.

- The exhibitor will identify which animal will be placed in market class, non-sale, or feeder class at time of weigh in.
- Any market animal without a sale tag at weigh-in will be deemed ineligible to participate in the market stock sale. Lost tags must be replaced prior to the fair weigh-in by contacting the sale chairman.
- All animals must have clean & healed castration by Fair time Weigh-In.

Frequently Asked Questions about the Market Stock Sale

Who organizes and operates the sale?

- The Walla Walla County Cattlemen's Board of Directors, with the cooperation of the Walla Walla Fair & Frontier Days.

What is the Pool?

- The Cattlemen solicit and collect money from businesses and individuals who wish to support the Youth Sale but are not able to attend the sale or do not wish to purchase an entire animal. This money is considered "pool" money. The Cattlemen organizes 4-6 buyers who spend this

money throughout the sale. Pool money is largely responsible for keeping the bidding prices up so that all exhibitors receive an average price. An animal purchased through the pool may have numerous buyers attached to it.

What is the floor price?

- The Floor Price is the current market price offered for each species.

Who pays the floor price?

- The floor price is paid by the company or individual that offers the best current market price.

What is the support price?

- The support price is all the money paid above the floor price.

Who pays the support price?

- Individuals and businesses that want to support and encourage the youth of this area pay the support price.

What is an add-on?

- An add-on is money added to the sale price of the animal after the animal has been sold. Individuals or businesses wanting to help support the exhibitor give this money.

What is the commission and what is it used for?

- The commission is a fee charged in order to support the cost of operating the sale. Example costs are promotion, insurance, advertising, brand inspection, clerical and virtual sale expenses. Any unused commission is distributed to the following year's pool fund, to continue supporting youth exhibitors. The Cattlemen's Association does not profit in any way from the Youth market sale, it is managed as a community service.

What is the Exhibitors responsibility?

- **BEFORE THE SALE:** To educate themselves on the project they have chosen. To select an animal and prepare it properly to be worthy of being sold at the sale.
- **DURING THE SALE:** The exhibitor must be appropriately dressed (see 4-H/Grange/FFA show attire) and must present his/her animal and themselves in a clean, well-groomed fashion.
- **AFTER THE SALE:** The exhibitor is responsible for the care of the animal until it is time to load out. At that time, the exhibitor is responsible for getting the animal to the appropriate truck or trailer that will be delivering it to its next destination.

What happens should your animal receive a white ribbon in the show ring?

- The animal will NOT be allowed to sell at the Youth Market Stock Sale. This insures that the Buyers purchase a finished quality animal.

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SUNDAY, September 1st, 2024

THE LAST DAY OF THE FAIR @ HIGH NOON