



July 23 - August 1, 2021

2021 Food Concessionaire Application

Thank you for your interest in the 2021 Washington County Fair! We are BACK FOR FUN in 2021 and look forward to working with you.

Due to COVID-19, we will operate with all Oregon Health Authority restrictions that are required at the time of the Fair. At this time Masks, Physical Distancing, and a maximum capacity of 1308 attendees inside the building at any one time will be enforced. As requirements are updated, we will keep our vendors updated. In the event that the Fair is cancelled by Federal or State orders, any fees paid to us will be refunded 100%.

This application contains a great deal of information to assist you in deciding to apply to be a Food Concessionaire at our Fair, including the application that comes at the end.

Please read the packet thoroughly, and then submit the application via e-mail.

Applying allows you to be considered for space. It does not constitute a contractual agreement between your business and the Washington County Fair. As such, please do not send a payment at this time.

2021 Washington County Fair General Information:

Dates: July 23 - August 1, 2021
Admission: FREE for all ages, each day, all hours of the Fair.
Fair hours:

Friday, July 23	5:00 pm – 11:00 pm
Saturday, July 24	10:00 am – 11:00 pm
Sunday, July 25	10:00 am – 10:00 pm
Monday, July 26	5:00 pm – 10:00 pm
Tuesday, July 27	5:00 pm - 10:00 pm
Wed, July 28	5:00 pm – 10:00
Thursday, July 29	5:00 pm – 10:00 pm
Friday, July 30	10:00 am – 11:00 pm
Saturday, July 31	10:00 am – 11:00 pm
Sunday, Aug 1	10:00 am – 10:00 pm

Website: www.bigfairfun.com
Email contact for vendors: leah_perkins-hagele@co.washington.or.us
Phone number: 503-648-1416

General Food Concession Information

Commission Rates:

Concessionaires at the Washington County Fair pay a guarantee deposit of a minimum of \$600, depending on booth size, and a 20% commission (reduced only for the 2021 Fair) on all gross sales. We require you to have a Point of Sale System to operate and Wi-Fi access is not available. Our Food Vendor Auditing Program will require you to report your sales daily.

Credit/Debit Cards:

All Food Vendors are required to accept credit/debit cards at their stand.

Menu:

Your application will require you to provide us with your full menu, INCLUDING PRICES, and it's all subject to approval by the Washington County Fair, which reserves the right to add, delete, or modify the menu items and prices. If your application is accepted and a license is issued to you to be a Food Vendor at the 2021 Washington County Fair, all requests for food price or menu changes after that point, including during the run of the Fair, must be submitted in writing and approved in writing by Washington County Fair Management.

Soda, Waters, and Energy Drinks:

All Soda, Water, including Flavored Water, and Energy Drinks are exclusive Coca-Cola products. If you plan on selling these items, they must be purchased by the Coca-Cola representatives onsite.

Trailer Food Concessions:

If you operate your food concession out of a trailer, you will be required to provide us with the exact measurements, including the tongue, awnings, counters, etc., on the application. All Trailer Concessions must have Food Service/Sales Counters out in front of the trailer. Cooking happens in the trailer, but the sales and service must take place at counters out front. It's very important that you detail the exact space needed for your entire operation, including your prep and storage space, as space is limited.

Non-Trailer Food Concessions:

All non-trailer Food Concession spaces must use a 20' x 20' canopy that is open on at least 3 sides. Canopies must come from Washington County Fair's exclusive provider; All Star Tents and Rentals, 2705 19th Street, Salem, OR, 97302, 503-585-9408, info@allstartents.com. No outside tent providers or vendor owned tents are allowed.

Small, Non-Cooking Operations:

Smaller non-cooking operations that can be conducted under a smaller 10' x 10' canopy can get approval, depending on the needs and the space available. This includes operations to sell items like Sno-Cones, Lemonade, etc.

Move-In Days for Food Concessions:

Move-in for all concessionaires will be Sunday, Monday and Tuesday, July 18, 19 and 20, 2021, from 10 am to 8 pm. You must check-in at the Customer Service Office and pick up your packet when arriving at the Fairgrounds. **NOTE:** Before you apply, if you know these move-in dates do not work for your schedule, you must get prior approval **before a Vending License is issued to you,** to get different move-in dates, so please contact the office to make these requests.

Additional Costs to Consider:

Along with the cost of your Food Concession space, there are additional costs to be considered upon being accepted as a vendor at the Washington County Fair.

Electrical Connection:

One (1) 20-amp outlet is provided with your Vendor Space. GFCI protection is required for all 120V 20-amp receptacles as required in 2005 NEC 210.8B, and that is to be provided by you, as the Vendor. You are also required to provide all cords you will need, and they must be in good working condition. All End Caps must be in place. The Hard-Wiring of cords will not be allowed. The Washington County Fair reserves the right to refuse to hook up any vendor. Any electrical equipment will be inspected by our licensed electrician and must meet all current electrical code requirements. Beyond that first 20-amp outlet that comes with your space, **any extra electrical needs must be requested in advance.** Each additional 120 V 20 amp circuit you need will cost \$125.00 each. There are a very

limited number of 50-amp 240V 4 wire outlets available, and they must also be requested in advance at a cost of \$175.00 per outlet. All these electrical prices will be outlined in the application where you will be able to request them at the time you apply. If you are issued a License, the Electrical Fees must be paid for at the same time you pay the License Fee.

Water/Gray Water Service:

If you will need a water service hook-up, including the gray water tanks, it will cost \$75.00 per water service hook-up, and you will need to **request this service in advance**. If you are extended a Vending License, the Water Services Fee must be paid for at the same time you pay the License Fee.

Vendor Parking Area Season Pass:

The Washington County Fair offers vendors the opportunity to park in a lot which is reserved exclusively for vendors at a reduced rate. You will be asked to give us a number of passes you will need for the duration of the fair. Cost is \$6.00 per day, per pass.

RV Camping:

There are a limited number of RV spaces available to be utilized by vendors during the Fair. This includes 7 spaces with limited water and power at \$600.00 each, and 16 dry lot spaces at \$300.00 each. If you are extended a Vending License, the RV Camping Space Fees must be paid for at the same time you pay the License Fee. **NO TENT CAMPING IS ALLOWED**

Insurance:

All vendors shall supply a Certificate of Comprehensive General liability Insurance covering personal injury and property damage with at least \$1,000,000 limit per occurrence and \$2,000,000 in aggregate coverage listing Washington County, Washington County Fair Board, their officers, elected officials, employees and volunteers as additional insured no later than July 1st. Failure to supply correct insurance certificate by the deadline will result in termination without refund. The Washington County Fair can purchase insurance on your behalf. Please contact the Vendor Manager if you need insurance. Also, proof of Workers' Compensation Coverage must also be provided for any vendor with paid employees (including family members.)

Signage:

All signs used by vendors at the Washington County Fair must be professionally made, This includes the required company sign, pricing signs, informational signs, and booth identification signs. **Handwritten or homemade signs, of any type, are NOT allowed.**

PLEASE NOTE:

This is only a partial listing of concession information and guidelines. The complete Washington County Fair Concession Handbook is located on the website www.bigfairfun.com

SELECTION PROCESS

The number of new Food Concession applications received each year is always greater than the space we have available since we have a very high return rate with our vendors. Unfortunately, this means not all applicants will receive a Vendor License.

New applicants are selected based on the following criteria:

- Uniqueness of the menu, lack of duplication with what we currently have.
- Appearance of the Food Concession in the color photos submitted with the application.
- Availability of space.
- Prior experience or written recommendations.

2021 Food Concession Application

Incomplete or illegible applications will forfeit consideration

Section 1: Contact Information

Legal Business Name: _____

DBA: _____

Name of Owner: _____
(Name that should appear on Vending License, if approved.)

Name & Phone Number of Manager: _____ Phone: _____
(Name of person who will run your operation at the Fair.)

Permanent Mailing Address: _____

City: _____ State: _____ Zip Code: _____

Business Phone: (_____) _____ Home Phone: (_____) _____
(Given to Customers) (In case of emergency)

E-Mail Address (Required): _____

Company Website: _____

Section 2: Description of Food Concession

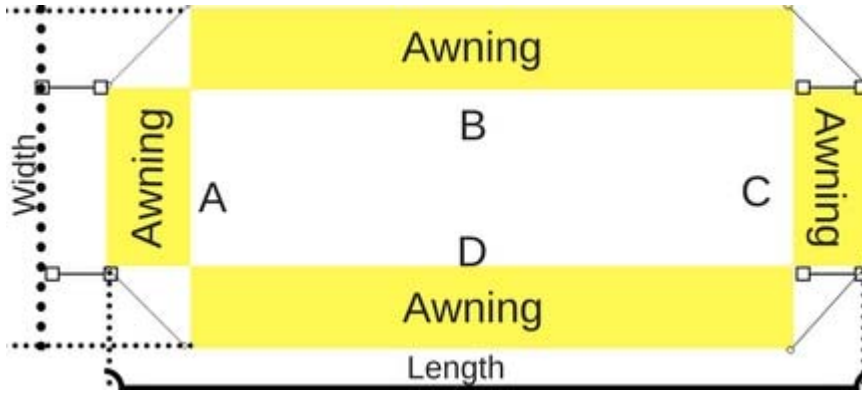
Booth Name: _____

Trailer _____ Non-Trailer _____

Menu items to be offered: Individually list and describe ALL food and beverage you are requesting to sell and their prices. No exclusivity will be granted. Attach a separate page if you need additional space. There is no guarantee all items requested/listed will be approved.

Section 3: layout

You **MUST** include a clear color photograph **AND** detailed schematic drawing of your trailer or booth and literature pertaining to your product(s). **Complete the overhead view drawing below:**



Booth/Trailer size **NOT** including awnings = Width _____ x Length _____

Booth/Trailer size **INCLUDING** awnings = Width _____ x Length _____

Indicate, using the letters above, your service side(s): _____

Indicate, using the letters above, your Service Counter Location(s): _____

Indicate, using the letters above, your Cash Register Location(s): _____

Is the tongue removable? _____ Y/N If "No", how long is it? _____

Indicate, using the letters above, your Trailer tongue location: _____

Please note anything else about the trailer or stand that we need to know:

Section 4: References

Please provide complete information from 2 recent events, such as Fairs, Festivals, Trade Shows, or similar events at which you have sold your product(s):

EVENT 1:

Name of event: _____

Name of contact: _____ Phone number: _____

EVENT 2:

Name of event: _____

Name of contact: _____ Phone number: _____

Section 5: Utilities—Electrical and Water

ELECTRICAL:

One 20-amp outlet comes with each vending space. If you need more than that, please place your request here:

120V 20 amp service at \$125.00 each: _____ Additional Requested x \$125.00 each = _____

240V 50 amp service at \$175.00 each: _____ Additional Requested x \$175.00 each = _____

WATER/GREY WATER:

If you will need a water service hook-up, including gray water tank, the cost is \$75 per service hook-up. Please place your request here:

Water/Gray Water Service Hook-up: _____ Requested x \$50.00 each = _____

Section 5: Parking & RV Parking

RV PARKING:

There are a limited number of RV spaces available to be utilized by vendors during the Fair. This includes 7 spaces measuring 20' x 40', with limited water and power (only 20 amp service) at \$600.00 each, and 16 RV Dry-Lot spaces (no tents) measuring 20' x 40' with no Power or Water, at \$300.00 each. All spaces for the run of the event. Please place your requests here:

RV space with power and water: _____ Requested at \$600.00 each = _____

Dry-Lot RV space: _____ Requested at \$300 each = _____

VENDOR VEHICLE PARKING:

The Washington County Fair offers vendors the opportunity to park in a lot which is reserved exclusively for vendors at a reduced rate of \$6.00 per vehicle, per day or a \$60 per vehicle, season pass

\$6.00 x _____ # of daily parking passes requested = \$ _____

\$60.00 x _____ # of season parking passes requested = \$ _____

The Washington County Fair reserves the right to accept or reject any applicant based on space availability, the uniqueness and quality of products sold, Fair experience, services offered, the appearance of our booth/stand, and/or references from other Fairs/Shows at which you have been a Vendor. Please do not send any payment with this application.

I certify the information on this application is complete and true to the best of my knowledge.

(Signature of Owner as stated in Section 1)

(Date)

EMAIL YOUR COMPLETED APPLICATION TO: leah_perkins-hagele@co.washington.or.us
FAX: 503-648-7208