

FAIR BOARD MINUTES
OCTOBER 12, 1994

FAIR BOARD

John Thomas
David Lintz
Ken Leahy
George Otten
Linda Gray

STAFF

Cal Wade
Trudie Brooks
Mike Wold
Sue Oxendine

GUESTS

Dave Russell

CONSENT AGENDA

Wade explained that the personnel costs are in a run away situation. This is due to the State Industrial bill levied earlier and the hiring of a temporary employee to assist one of the new events employees who is having difficulties getting on track.

The profit/loss for the fair shows a \$147,523 profit. This figure does not include salaries. Wade also cautioned that not all expenses and revenues are in, although the two should balance out each other in the end. The \$76,000 pre-sale tickets made a key difference. The figure also shows the fair recovered from a downer in 1993.

Wade asked the board to study the budget and be prepared to discuss the budget in detail at the November meeting. He is still projecting a \$250,000 cash carry forward but the board may elect to use some of that for capital improvements. Capital improvements have dropped the cash on hand from 1991-92's \$390,796 to \$256,786 for 1993-94. At the present time adequate funds for capital improvements are not available.

MOTION: MOVED BY GEORGE OTTEN, SECONDED BY LINDA GRAY, TO APPROVE THE CONSENT AGENDA. MOTION PASSED UNANIMOUSLY.

RODEO BOARD

Brooks attended her first meeting since being appointed liaison by the fair board. She felt the rodeo committee was uncomfortable with her presence and it will take time before they fully accept her and what her role is in relation to the fair board and rodeo committee.

She expressed concerns about giving the rodeo committee too much power with respect to signing and negotiating contracts. Wade is the only one with authority to sign their contracts. Brooks feels a joint meeting to review the budget would be a good move.

The rodeo board decided not to financially support the Miss Rodeo Oregon pageant for 1995. The facilities will be offered if the pageant wishes to remain in Washington County. They would prefer to have our own Washington County queen tryouts during the fair. Suzanne Matson, 1994 Queen, would continue to reign until the new queen is crowned Saturday night during the county fair & rodeo. She in turn would reign through the following fair.

When the rodeo committee was restructured two years ago the chairman was appointed without a specified term limit. The fair board agreed to agree on a term when rodeo

committee applications are reviewed. The applications are due November 1 and will be reviewed during the November 9 fair board meeting.

FAIR BOOSTERS

Fund raising activities for the year are complete. During tonight's meeting the group will discuss election of officers, start planning for 1995, and discuss how much money is left over from this past year. The boosters will meet in November for the election of officers.

MARKETING

September was another great month with 74 event days bringing in \$21,204. This compares to \$12,212 a year ago. The new event staff are coming on line slower than anticipated. Poe and Wade are working with the individual.

MAINTENANCE

Mike Wold presented the monthly report. The maintenance team has been installing sprinkler pipe and power lines in the commercial area North of the Arts & Crafts Building prior to re-seeding the lawn. The bush was removed between the Quadrant and Gardner-Beedon properties. In addition, the team has started the exterior office painting, planted new landscaping outside the office extension, and Wold is on a gopher control campaign. Earl Bemis has been doing cable work in the Main Exhibit Building after consulting with an engineer who concurred with an earlier assessment by another engineer. He is still waiting for additional information before proceeding with other repairs.

BMX TRACK

The Fair Complex, board, and staff are covered by insurance. Wade went straight to the insurance company to obtain the approval. He will meet with Marshall Graves, the insurance risk manager, to explore ways to minimize the risk. Races have been held and have gone well. A neighbor has phoned to voice a complaint about the track being a magnet for kids and a nuisance. She complained after her son broke his nose while riding on the track.

CAPITOL IMPROVEMENTS

The discussion was postponed.

WORK SESSION

The work session is scheduled for November 9 beginning at 2:30 p.m. and preceding the regular meeting.

The meeting was adjourned into Executive Session pursuant to ORS192.610 - 192.690.

MOTION: MOVED BY GEORGE OTTEN, SECONDED BY LINDA GRAY TO ADJOURN FROM EXECUTIVE SESSION AND ADJOURN THE MEETING. MOTION PASSED UNANIMOUSLY.

Respectfully submitted,
Sue Oxendine
Secretary

**EXECUTIVE SESSION
OCTOBER 12, 1994**

RODEO BOARD

The fair board discussed the possibility of Fred Boyles as a new chairman for the rodeo board. He would be a strong individual and knows the rodeo. Wade and Brooks will meet with him prior to the November 9 meeting.

BINGO

Serious problems exist with bingo. The bingo manager has had problems with accurate reporting of profit/loss. Wade spent a great deal of time going through the paperwork and discovered the operation is \$8,000 in the red. Poor decisions regarding payouts and personnel have added to the problems. Wade and Poe are advising closing our game for a few months and starting up again at the first of the year. This will give them a chance to do a clearing of personnel and hire a new manager. In the meantime, Glencoe Bingo will be starting their games October 31. They are very aware of the problems and would like to take over the Tuesday night game from the Fair Complex. Glencoe is also requesting the Floral Building be opened as a non-smoking bingo facility. Wade would like to open this along with the grand reopening in January. He anticipates the cost to buy the necessary equipment for the Floral as around \$5,000.

Lintz said he would like to see Glencoe run all three nights to avoid an interruption in the Tuesday night game. The rent collected from Glencoe could be applied towards the Floral Building equipment for a non-smoking section.

TRI-MET

Wade, Lintz, and Leahy met with Tri-Met. Tri-Met admitted they would possibly sell the surplus land acquired in the Gardner-Beedon sale in the future. The land is currently being appraised. They have tentatively agreed to a first right of refusal for the Fair Complex. The price would be 75% of the current market value at the time of sale.

Mike Tharp called the present owners of Gardner-Beedon. After discussion they agreed to extend the deadline on the option to purchase to January 1, 1995.

PERS

Wade explained he is concerned that if the ballot measure dealing with PERS is passed that the resulting loss from the employee's paychecks will cause some employees to seek other employment. The loss represents a 8.5% pay cut if the employees will have to pay into the PERS account plus pay the taxes on the income. Currently the fair board is paying the employees' share of PERS and the raise would not affect the budget except for one month. Wade has found a possible way to give raises to counteract the ballot measure up to 8.5%. He would like to pursue this with the county. The raises would also bring the employees more in line with the county's pay and job classifications. Currently the fair employees are below the county guidelines.

The fair board were in agreement that something should be done.