

# WASHINGTON COUNTY FAIR COMPLEX

Board Meeting

October 5, 2005

Floral Building  
Washington County Fair Complex  
873 NE 34<sup>th</sup> Avenue  
Hillsboro, Oregon 97124

Regular Session – 4:30 p.m.  
Executive Session – 5:30 p.m.\*

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\* If necessary.

# AGENDA

# NOTICE OF MEETING

Washington County Fair Complex Board of Directors  
Regular Meeting: Wednesday, October 5, 2005, at 4:30 p.m.  
Executive Session: Wednesday, October 5, 2005, at 5:30 p.m.\*  
Floral Building  
Hillsboro, Oregon 97124

A. Richard Vial, Chair	
Herbert Hirst, Vice Chair	W. Rafe Flagg, Treasurer
Kathy Christy, Secretary	Kathy Schmidlkofer, Member
Dan Logan, Member	Ken Madden, Member

## Standing Committees

**Air Show & Airport Interface**  
Herbert Hirst, Board Member

**Booster/Coalition Liaison**  
Kathy Schmidlkofer, Board Member  
Dan Logan, Board Member

**Development Committee**  
Rich Vial, Chair  
Herbert Hirst, Board Member  
W. Rafe Flagg, Board Member

**Fair Visioning Committee**  
Kathy Christy, Chair  
Dan Logan, Board Member  
Ken Madden, Board Member

## **293 Days to the 2006 Washington County Fair & Rodeo**

- A. **Call the Regular Meeting to Order:** All matters noticed and listed on this agenda, in any category, may be considered for action in any order at the discretion of the Board Chair. Items not so noticed may be discussed at the discretion of the Board Chair, but cannot be considered for action.
- B. **Public Welcome – Audience Time:** This time is provided for members of the audience to comment on any item(s) not on the regular agenda. At the discretion of the Board Chair, each individual's comments may be limited to two minutes. Audience members, when recognized by the Board Chair, may also comment at the time agenda topics are being discussed by the Board. It is requested that those addressing the Board state their full name, address and organization represented.
- C. **Consent Agenda:** All Consent Agenda items shall be approved without discussion and with one motion except those items removed from the Consent Agenda by a Board member or a member of the public attending the meeting so requesting. If a matter is removed, it shall then be considered, discussed and voted on individually, after the Consent Agenda has been approved.

1. Financial Statements
  - A. Budget Overview – July/August 2005
  - B. Balance Sheet – July/August 2005
  - C. Other, if any
2. Fair Board Minutes – September 2005
3. Facility Use Schedule – October 2005
4. Other, if any

#### ***D. Special Reports***

1. 4-H Report – John Baggott, OSU Extension Service
2. Fair Boosters Report – Ed Kristovich, Booster President
3. Air Show & Airport Interface Committee – Herbert Hirst, Board Member
4. Fair Visioning Committee – Kathy Christy, Board Members
5. Booster/Coalition Liaison, Kathy Schmidlkofer, Board Member
6. Treasure's Report – W. Rafe Flagg, Board Member
7. Operations Report – Don G. Hillman, Executive Director
8. Other, if any

#### ***E. Old Business***

1. Redevelopment Update, if any
2. Booster MOU Evaluation
3. Other, if any

#### ***F. New Business***

1. 2005 Fair Comparisons
2. Other, if any

#### ***G. Announcements***

1. Calendar of Events
2. Other, if any

#### ***H. Correspondence***

1. Letters and Cards, if any
2. Other, if any

#### ***I. Board Oral Communications***

#### ***J. Other Matters of Information***

1. Booster Meeting Minutes – September 2005
2. Newspaper Articles, if any
3. Other, if any

#### ***K. Adjourn***

\*Executive Session pursuant to ORS 192.610-192.690 to discuss Real Estate matters and/or Personnel issues immediately following the regular Fair Complex Board meeting, if deemed necessary.

## CONSENT ITEMS

County of Washington

Washington County Fair Complex  
873 NE 34<sup>th</sup> Avenue  
Hillsboro, Oregon 97124  
Phone: (503) 648-1416  
Fax: (503) 648-7208  
donh@faircomplex.com  
www.faircomplex.com

## FAX MEMORANDUM

**Date:** September 28, 2005

**To:** Washington County Fair Complex Board  
Washington County Fair Complex

**From:** Don G. Hillman, Executive Director  
Washington County Fair Complex

**Re:** July/August 2005 Financial Statements

Find attached the July/August 2005 Budget Overview and Balance Sheets. They were produced by the Washington County Finance Department's WIZARD program and reflect accounting activity for July and August 2005.

There were some concession, commercial exhibit and sponsor revenues being collected since August and these categories will see some revenues recorded in September 2005.

**WASHINGTON COUNTY FAIR COMPLEX**  
Budget Overview July 2005 - June 2006

Description							
August 2004 July 2005 August 2005 Year to Date 2005/06 Adopted 2005/06 %							
1	Opening Balance	\$ 145,239	\$ 456,459	\$ 394,385	\$ 456,459	\$ 376,372	
2	Interim Operating Revenues						Comments
3							
4	Parking	\$ 28,965	\$ 38	\$ -	\$ 38	\$ 23,000	0%
5	RV Park	930	-	860	860	17,500	5%
6	Rentals	4,100	20,254	11,519	31,773	200,000	16%
7	Concessions	200	1,132	1,543	2,675	6,000	45%
8	Misc Income	2,425	.883	1,701	2,584	4,500	57%
9							
10	Total Interim Operating Revenues	\$ 36,620	\$ 22,307	\$ 15,623	\$ 37,930	\$ 251,000	15%
11	Interim Operating Expenses						
12							
13	Personal Services	\$ 23,727	\$ 11,599	\$ 25,601	37,200	\$ 349,098	11%
14	Supplies	3,116	1,858	3,941	5,799	22,000	26%
15	Professional Services	783	5,671	1,780	7,451	8,000	93%
16	Advertising	748	-	181	181	7,000	3%
17	Printing	-	-	-	-	1,000	0%
18	Communications (ATM)	75	-	44	44	500	9%
19	Utilities	2,613	30	3,018	3,048	77,000	4%
20	Repair and Maintenance	3,553	97	4,540	4,637	51,000	9%
21	Rentals	796	439	346	785	6,500	12%
22	Dues and Memberships	30	120	-	120	1,500	8%
23	Training and Travel	-	-	62	62	1,400	4%
24	Insurance	-	-	13,539	13,539	14,575	93%
25	Postage	-	-	-	-	1,000	0%
26	Telephones	-	858	-	858	6,500	13%
27	Special Expenses	402	116	481	597	5,000	12%
28	County Legal	-	-	-	-	4,500	0%
29	County Indirect Cost	3,319	1,242	1,242	2,484	14,908	17%
30							
31	Total Interim Operating Expenses	\$ 39,162	\$ 22,030	\$ 54,775	\$ 76,805	\$ 571,481	13%
32							
33	Net Interim Revenues/Expenses	\$ (2,542)	\$ 277	\$ (39,152)	\$ (38,875)	\$ (320,481)	

Air Show held in August vs September 2005.

St. Matthews Refused to Open for Dog Show.

Includes Salaries for Redevelopment Activities.

Mostly Security Services for Interim Shows.

Split between Fairtime and Interim.

Split between Fairtime and Interim.

	Description	August 2004	July 2005	August 2005	Year to Date 2005/06	Adopted 2005/06	%	Comments
	<b>Fair Revenues</b>							
34	Commercial Booth Rentals	\$ 1,000	\$ 73,575	\$ 4,500	\$ 78,075	\$ 100,000	78%	Includes Trade-outs/Some Exhibitors Left for Polk.
35	Dept of Agriculture	-	-	-	-	38,000	0%	Received in January.
36	Parking Fees	76,755	805	73,744	74,549	79,000	94%	Higher than expected MAX Ridership.
37	Admissions	30,776	2,825	21,960	24,785	26,000	95%	No Paid Concert in 2005.
38	Sponsorships	8,500	35,653	7,970	43,623	67,500	65%	On Target - Some Sponsors Still Outstanding.
39	Carnival Income	67,572	-	77,361	77,361	67,000	115%	Combined Best Rides from Two Units.
40	Advertising	300	-	-	-	1,500	0%	Contracted to Boosters.
41	Entry Fees	299	40	-	40	3,300	1%	Contracted to Boosters.
42	Rentals	(11)	-	-	-	-	0%	
43	Concessions	67,064	13,759	68,429	82,188	79,000	104%	Minor Amounts Still Outstanding (St. Matthews).
44	Other Revenues	7,166	320	2,823	3,143	8,400	37%	
45								
46	<b>Total Fair Revenues</b>	<b>\$ 259,421</b>	<b>\$ 126,977</b>	<b>\$ 256,787</b>	<b>\$ 383,764</b>	<b>\$ 469,700</b>	<b>82%</b>	
47								
48	<b>Fair Expenses</b>							
49	Personal Services	\$ 13,007	\$ 7,759	\$ 24,785	\$ 32,544	\$ 166,770	20%	
50	Supplies	1,750	1,386	5,011	6,397	6,000	107%	
51	Professional Services	41,458	12,782	29,151	41,933	65,000	65%	Security, Parking, Cleanup, Greeters, etc.
52	Advertising, Promotions, etc.	3,416	-	93,019	93,019	100,000	93%	Includes Pioneer Square Pre-Fair Event.
53	Printing	-	1,045	-	1,045	3,000	35%	
54	Communications	-	-	-	-	-		
55	Utilities	1,936	-	2,574	2,574	11,000	23%	Apportioned for Fair.
56	Repair & Maintenance	2,773	-	2,147	2,147	5,000	43%	
57	Rentals	3,997	6,538	4,026	10,564	15,000	70%	Bleachers, Generators, etc.
58	Dues and memberships	-	-	-	-	1,000	0%	
59	Travel and Training	-	-	-	-	4,500	0%	
60	Insurance	-	-	13,539	13,539	14,575	93%	Split between Fairtime and Interim.
61	Postage	-	-	120	120	900	13%	
62	Telephone	800	-	742	742	2,500	30%	
63	Other/Special Expenses	23,174	113,573	(7,645)	105,928	113,425	93%	
64	Awards	11,826	-	300	300	46,150	1%	Contracted to Boosters.
65	County Legal	-	-	-	-	500.00	0%	
66	County Indirect Costs	3,319	1,242	1,242	2,484	15,408	16%	Split between Fairtime and Interim.
67								
68	<b>Total Fairtime Expenses</b>	<b>\$ 107,456</b>	<b>\$ 144,325</b>	<b>\$ 169,011</b>	<b>\$ 313,336</b>	<b>\$ 570,728</b>	<b>55%</b>	
69								
70	<b>Net Fairtime Revenues/Expenses</b>	<b>\$ 151,965</b>	<b>\$ (17,348)</b>	<b>\$ 87,776</b>	<b>\$ 70,428</b>	<b>\$ (101,028)</b>		



	Description	August 2004	July 2005	August 2005	Year to Date 2005/06	Adopted 2005/06	%	Comments
	<b>Rodeo Revenues</b>							
71	Admissions	\$ 34,752	\$ 4,216	\$ 26,700	30,916	\$ 30,000	103%	Admission - \$10 in 2005. \$12/\$15 in 2004. Will Exceed Budget - Some Still Outstanding.
72	Sponsorships	22,922	5,450	16,225	21,675	36,500	59%	
73	Queen Fees	-	-	-	-	4,000	0%	
74	Concessions	628	-	-	-	-	0%	
75	Miscellaneous	-	-	-	-	-	0%	
76	<b>Total Rodeo Revenues</b>	<b>\$ 58,302</b>	<b>\$ 9,666</b>	<b>\$ 42,925</b>	<b>\$ 52,591</b>	<b>\$ 70,500</b>	<b>75%</b>	
77								
78	<b>Rodeo Expenses</b>							
79	Supplies	\$ 121	\$ -	\$ 720	720	\$ 1,500	48%	Single Contract to Produce Rodeo. Includes Sponsor Requested Hospitality. Bleachers Costs Higher in 2005.
80	Professional Services	488	46,745	1,006	47,751	48,000	99%	
81	Advertising	2,492	1,330	7,228	8,558	1,500	571%	
82	Rentals	1,402	5,463	1,018	6,481	5,000	130%	
83	Training and Travel	-	-	-	-	-	0%	
84	Stock Contract	-	-	-	-	-	0%	To Include Sponsor Fees.
85	Other Misc Expenses	1,293	2,072	318	2,390	12,190	20%	
86	Awards/Prizes	770	-	-	-	-	0%	
87	<b>Total Rodeo Expenses</b>	<b>\$ 6,566</b>	<b>\$ 55,610</b>	<b>\$ 10,290</b>	<b>\$ 65,900</b>	<b>\$ 68,190</b>	<b>97%</b>	
88	<b>Net Rodeo Revenues/Expenses</b>	<b>\$ 51,736</b>	<b>\$ (45,944)</b>	<b>\$ 32,635</b>	<b>\$ (13,309)</b>	<b>\$ 2,310</b>		
89								
90	<b>Frite Lites</b>							
91	Frite Lite Revenues	\$ -	\$ -	\$ -	\$ -	\$ 65,000	0%	
92	Frite Lite Expenses	434	-	-	-	40,000	0%	
93	<b>Net Frite Lites Revenues/Expenses</b>	<b>(434)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$25,000</b>		
94								
95	<b>Non-Operating Revenues</b>							
96	Hotel/Motel Taxes	\$ 4,536	\$ -	\$ 7,642	\$ 7,642	\$ 518,000	1%	Loan from County for Bleacher Purchase.
97	Transfer from General Fund	-	123,901	-	123,901	125,000	99%	
98	Interest	613	966	1,262	2,228	5,000	45%	
99	<b>Total Non-Operating Revenues</b>	<b>\$5,149</b>	<b>\$124,867</b>	<b>\$8,904</b>	<b>\$133,771</b>	<b>\$648,000</b>	<b>21%</b>	
100								
101	<b>Non-Operating Expenses</b>							
102	Purchase/Lease	\$ 613	\$ 613	\$ 11,595	\$ 12,208	\$ 103,884	12%	Quadrant Property, Mower, Frite Lites. Bleachers and General Equipment. Excludes Staff Salaries-Redevelopment.
103	Equipment	(1,493)	122,546	7,724	130,270	140,000	93%	
104	Development Reserve	-	767	4,030	4,797	65,000	7%	
105	<b>Total Non-Operating Expenses</b>	<b>(\$880)</b>	<b>\$123,926</b>	<b>\$23,349</b>	<b>\$147,275</b>	<b>\$308,884</b>	<b>48%</b>	
106	<b>Net Non-Operating Revenues/Expenses</b>	<b>\$6,029</b>	<b>\$941</b>	<b>(\$14,445)</b>	<b>(\$13,504)</b>	<b>\$339,116</b>		
107								
108	<b>Net Fair Complex Revenues/Expenses</b>	<b>\$206,754</b>	<b>(\$62,074)</b>	<b>\$66,814</b>	<b>\$4,740</b>	<b>(\$55,083)</b>		
109								
110	<b>Ending Fund Balance/Contingency</b>	<b>\$351,993</b>	<b>\$394,385</b>	<b>\$461,199</b>	<b>\$461,199</b>	<b>\$321,289</b>		

**Washington County Fair Complex  
Balance Sheet  
August 31, 2005**

**ASSETS**

Current Assets

Cash

Fairplex..Petty cash..	\$ 250
Fairplex..Cash drawer..	-
Fairplex..Cash drawer.Frite Lites.	-
Fairplex..General Cash Account..	209,468
Fairplex..USNB WASHCO ACH Clearing..	-
Fairplex..CCB-General Account..	3,369
Fairplex..CCB-Money Market Account..	235,702
Fairplex..CCB-ATM Account..	2,976
Fairplex..Gasb 31 cash general port..	-
Fairplex..CCB-ATM Cash Drawer..	1,760
Total Cash	<u>\$ 453,525</u>

Accounts Receivable

Fairplex..Accounts receivable - Sub..	\$ 5,300
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Prepays

Prepaid items	\$ 17,922
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**Total Current Assets**

**\$ 476,747**

**LIABILITIES & EQUITY**

Liabilities

Current Liabilities

Fairplex..Accounts Payable..	\$ (1,569)
Fairplex..Accounts payable- other..	-
Fairplex..Deposits payable-subsidia..	(200)
Fairplex..Retainage payable..	-
Total Payables	<u>\$ (1,769)</u>

Other Current Liabilities

Fairplex..Amounts due to others..	\$ (772)
Fairplex..Conversion Account..	-
Fairplex..Payroll payable..	-
Fairplex..Due to other funds..	-
Fairplex..Deferred revenue- unavail..	-
Fairplex..Deferred revenue -unearne..	-
Fairplex..Deferred revenue -unearne.Main Exhibit Hall.	-
Fairplex..Deferred revenue -unearne.Cloverleaf Building.	-
Fairplex..Deferred revenue -unearne.Grounds/General.	-
Fairplex..Deferred revenue -unearne.Deferred Advertising Inco.	-
Fairplex..Deferred revenue -unearne.Deferred Airshow Income.	(1,050)
Fairplex..Deferred revenue -unearne.Deferred Commercial Exhib.	11,350
Fairplex..Deferred revenue -unearne.Deferred Concession Reven.	(2,400)
Fairplex..Deferred revenue -unearne.Deferred Sponsorship Inco.	(10,200)
Fairplex..Deferred revenue -unearne.Deferred Facilities Renta.	(10,708)
Total Deferred Revenues	<u>\$ (13,779)</u>

**Total Liabilities**

**\$ (15,548)**

Equity

Fairplex..Fund Balance..	\$ (394,385)
Net (Income)/Loss for the Period	(66,814)
Net Equity	<u>\$ (461,199)</u>

**Total Liabilities and Equity**

**\$ (476,747)**

**Minutes**  
**Washington County Fair Board**  
**Wednesday, September 7, 2005**

**Convened:** 4:30 pm

**FAIR BOARD:**

Chair Rich Vial  
Vice Chair Herb Hirst  
Board Member W. Rafe Flagg  
Board Member Kathy Christy  
Board Member Kathy Schmidlkofer  
Board Member Ken Madden  
Board Member Dan Logan

**STAFF:**

Don Hillman, Executive Director  
Lisa DuPre, Marketing/Events Director  
Leah Perkins, Fair Coordinator

Chair Vial called the meeting to order at 4:30 p.m., and welcomed the audience. Chair Vial then called for audience time for people wishing to address the Board on items not on the agenda.

**Delilah Ahrendt** -- Would like to have copies of financial and budget documents to see what the Fair Board has done. Wants to know how firm the plans are and how permanent the proposal with Opus is. Main concern is how the Fair Board has mishandled things and how could the Fair Board handle a large project.

**Tom Black** -- Spokesperson for the Fairgrounds Boosters - Came to ask about current funds for development. The Fairgrounds Boosters are working towards a vision with corporate sponsors and other entities. They are looking for funding and manpower to help them and would like to know what resources are available from the Fair Board. Would like to hire a land use attorney to review the plans. Would like to Fair Board to donate \$5,000 -10,000 for seed money. Would like the Fair Board to share manpower so duplication would not happen.

Chair Vial stated that he is troubled by the leadership of the Boosters because of personal accusations being made; petitioning during the County Fair which is against Fair Board policy; accusations that staff is inadequate; and that it would be difficult to support allocating money earmarked for development to the Boosters who are working in opposition of the development.

Chair Vial noted that if the Boosters have specific questions, staff would be happy to get them answered by County Counsel. Discussion ensued between Tom Black and Chair Vial regarding development and communication between the Fair Board and the Boosters.

Vice Chair Hirst noted that the Boosters are not equals to the Fair Board; they exist to provide volunteers to help with the County Fair; that volunteers cannot just do things on the Fair Complex property without expressed permission from the Fair Board; and that work has to be done by licensed contractors with proper permits at prevailing wages. The County Fair is only four days and only 14% of Washington County's population comes to the County Fair. Vice Chair Hirst further noted that he is tired of his integrity being impugned; that he is not receiving any money from anyone; there has not been any secret meetings; and that the Boosters violated the Fair Boards Volunteer Policy during the County Fair.

Board Member Schmidtkofer stated that the County Fair is not just four days in that the 4-H Horse Fair is also included.

Board Member Christy explained that she thought the Fair Board, Staff and Boosters were going to work together during the County Fair and that she was disappointed that it did not work out that way.

Tom Black indicated that the City Planning Commission gave the Boosters 30 days to come up with a plan and that they are moving ahead. Discussion with Board members ensued.

**Mike Steward** – Fairgrounds Boosters – Thanked the Fair Board for the work that has been done. The Boosters are working very hard on a plan and asked the Fair Board to seriously consider their plan. It will be delivered to the City Planning Commission the Monday after October 1<sup>st</sup>.

Board Member Flagg said that he was interested in seeing the plan, and that the Boosters may have been given 30 days by the City Planning Commission, but ultimately the Fair Board will make any decisions.

**Ed Kristovich** – Fair Boosters President – Felt that the behavior of the Boosters at the City Planning Commission was a stalling tactic. The Boosters were informed of the plan late in the process and because of that they are behind. Feels that the new buildings will price current customers out of the market.

**Sharon Cornish** – Wants to know if a professional appraisal of the property has been done on the 62 acres that Opus will receive. Wants to know if the agreement is to sell or lease the County property. Feels that she is not getting any answers.

**Amanda Antell** – 4-H Rabbits – Would like to help find other uses for the property besides the County Fair, like sharing with the Multnomah County Fair. Feels that a shopping center will cause traffic hazards and other stores will suffer. Asked what will the economic impact be?

**Merele Eakin** – Thanked Chair Vial for all of his hard work in that he has been very diligent. Would like to see a better working relationship between the Boosters and the Fair Board. Would like to see the property kept intact.

**Delilah Ahrendt** – Expressed displeasure in how the public was being treated at the meeting.

**1. Consent Agenda**

Chair Vial asked the Board and the public if any items were requested to be removed from the Consent Agenda.

**Motion by Vice Chair Hirst to approve the Consent Agenda. Second by Board Member Flagg. Motion carried 7-0.**

**2. Special Reports**

**A. 4-H Report** – John Baggott, OSU Extension Service, thanked the Fair Board for judging Herdsmanship during the County Fair. Chair Vial asked that Mr. Baggott give a monthly written report on the facility usage by 4-H.

Vice Chair Hirst asked if 4-H has something to report that instead of having an agenda item, a written report be given to staff monthly for inclusion into the Board packet in order to shorten meetings.

**B. Boosters Report** – Booster President Ed Kristovich had nothing to report and that the Boosters do not need to be on the agenda every month.

Vice Chair Hirst also asked if the Boosters have something to report that instead of having an agenda item, a written report be given to staff monthly for inclusion into the Board packet in order to shorten meetings.

**C. Airshow & Airport Report** – Board Member Hirst had nothing to report.

**D. Fair Visioning Committee Report** – Board Member Christy reported that the group is very enthused, but need more diversity in the group. Next meeting will be in October.

**E. Boosters/Coalition Liaison Report** – Board Member Schmidtkofer reported that a task force had been created to work on the plan.

**F. Treasurer Report** – Board Member Flagg had nothing to add other than what the statements reflect.

**G. Operations Report** – Executive Director Hillman had nothing to add to his report other than he gave free use of the facility to the National Guard for practice for deployment to help with hurricane Katrina.

**H. Other, If any - None**

3. **Old Business**

A. **Redevelopment Update** – Chair Vial discussed the Text Amendment and Zone Change Resolution requested by the City Planning Commission and explained that the amendment provides for flexibility for any proposals; that the current zoning provides for residential elements opposed by the Port of Portland; and that the amendments support the use of light rail.

**Motion by Board Member Flagg to adopt Board Resolution 2005-01 regarding Text Amendment and Zone Changes. Second by Vice Chair Hirst. Motion carried 5-2. Board Member Schmidtkofer and Logan voting against the motion.**

B. **4-H Uses of Complex Facilities** – Referred to Page 25 of the Board packet. Staff had nothing to add.

C. **Booster Evaluation** – Referred to Page 26 of the Board packet. Staff was directed to develop a fair evaluation while awaiting information from the Boosters.

Board Member Flagg asked who is being surveyed, what kind of data reports will be available and when.

D. **Other, if any** – None

4. **New Business**

A. **2005 Washington County Fair Wrap-up** – Referred to Page 28 of the Board packet. Executive Director Hillman believes that the free model is still valuable. Will have to wait to get the July and August financials from the County Finance Division. Staff was worried about the new layout that they created at the request of the Fire Inspectors, but it worked out very well. The garden area was successful, but it should have been covered. Truck Pull and Demo derby was attended well, would like to increase attendance in the Rodeo.

Chair Vial asked that during the next meeting to allocate half an hour on the agenda to devote to a fair wrap-up from the Boosters and the staff.

B. **Other, if any** – Board Member Logan asked to discuss Tom Black's request. The City Planning Commission is expecting something from the Boosters on short notice and they won't look favorably on them if they can't come up with something due to lack of support.

Chair Vial stated they he is not opposed to helping the Boosters to develop a plan, don't know what "big sponsors" means.

Board Member Christy asked how much money the Boosters have. Executive Director Hillman stated that the last he had heard it was between \$20,000 – 30,000.

Board Member Flagg felt that the Boosters should utilize their existing funds and if the Fair Board decides to do something with their plan, the money can be rebated.

Board Member Madden wants to be open-minded and look at all possible solution.

Board Member Logan suggested that a special Board meeting be held with this topic being the only agenda item.

Chair Vial asked staff to schedule a work session with the Boosters before September 20<sup>th</sup> meeting with the Board of County Commissioners.

**Motion by Board Member Flagg for the Fair Board to look favorably upon the Boosters utilizing their own funding to complete their proposal. Pending the outcome and review of the Boosters proposal, the Fair Board could allocate up to \$6000, excluding funds spent on legal fees, to the Boosters. Motion carries 5-1-1. Board Member Schmidtkofer Abstained, Board Member Hirst voting against the motion.**

5. **Announcements** – None other than what was in the Board packet
6. **Correspondence** - None other than what was in the Board packet
7. **Board Oral Communications** - Chair Vial thanked Board Member Madden for his support of the Rodeo during the County Fair.
8. **Other Matters of Information** -
  - A. Newspaper Articles, if any
  - B. Website Activity
  - C. Other, if Any

With no further business before the Board, Chair Vial adjourned the meeting at 6:30 pm.

**Motion by Board Member Christy to Adjourn. Second by Board Member Flagg. Motion carried 7-0.**

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Don G. Hillman  
Recording Secretary

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Rich Vial  
Board Chair



# WASHINGTON COUNTY OREGON

## Fair Complex

### OCTOBER-2005 SCHEDULE

*(No-charge events are highlighted)*

#### **Saturday, October 01, 2005**

Main Exhibit, Cloverleaf    Gem Show

#### **Sunday, October 02, 2005**

Main Exhibit    Gem Show

#### **Tuesday, October 4, 2005**

*Where available in facility    4-H Night*

#### **Wednesday, October 05, 2005**

Cloverleaf Building    Martial Arts Class  
*Where available in facility    4-H Night*  
Floral Building    Fair Board Meeting

#### **Saturday, October 08, 2005**

Main Exhibit Hall    Hillsboro Antique Show

#### **Sunday, October 09, 2005**

Main Exhibit Hall    Hillsboro Antique Show

#### **Tuesday, October 11, 2005**

Main Exhibit-North    Dog Training Class  
*Where available in facility    4-H Night*

#### **Wednesday, October 12, 2005**

Cloverleaf Building    Martial Arts Class  
*Where available in facility    4-H Night*

#### **Friday, October 14, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Saturday, October 15, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Sunday, October 16, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Tuesday, October 18, 2005**

Main Exhibit-North    Dog Training Class  
*Where available in facility    4-H Night*

#### **Wednesday, October 19, 2005**

Cloverleaf Building    Martial Arts Class  
*Where available in facility    4-H Night*

#### **Friday, October 21, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Saturday, October 22, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Sunday, October 23, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Monday, October 24, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Tuesday, October 25, 2005**

Entire Facility    Bi-Mart Frite Lites  
Main Exhibit-North    Dog Training Class

#### **Wednesday, October 26, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Thursday, October 27, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Friday, October 28, 2005**

Entire Facility    Bi-Mart Frite Lites

#### **Saturday, October 29, 2005**

Main Exhibit Hall    Orchid Show and Sale  
Entire Facility    Bi-Mart Frite Lites

#### **Sunday, October 30, 2005**

Main Exhibit Hall    Orchid Show and Sale  
Entire Facility    Bi-Mart Frite Lites

#### **Monday, October 31, 2005**

Entire Facility    Bi-Mart Frite Lites



## SPECIAL REPORTS

County of Washington

Washington County Fair Complex  
873 NE 34<sup>th</sup> Avenue  
Hillsboro, Oregon 97124  
Phone: (503) 648-1416  
Fax: (503) 648-7208  
donh@faircomplex.com  
www.faircomplex.com

## MEMORANDUM

**Date:** September 28, 2005

**To:** Washington County Fair Complex Board  
Washington County Fair Complex

**From:** Don G. Hillman, Executive Director  
Washington County Fair Complex

**Re:** September 2005 Operations Report

**4H Horse Show Dates** – 2006 dates have been tentatively set for July 4 – 8. These dates will preclude any July 4<sup>th</sup> fireworks should an interested party appear.

**Air Show** – Parking receipts for the recent Air Show exceeded \$19,000. About 40% less than last year, but on budget since this was not a “Blue Angel” year.

**Water Main Break** – On Saturday, September 24<sup>th</sup>, an interior section of water line serving the Complex failed and required replacement. For a time, the events held that weekend had to rely on chemical toilets and no potable water.

# OLD BUSINESS

# NEW BUSINESS

County of Washington

Washington County Fair Complex  
873 NE 34<sup>th</sup> Avenue  
Hillsboro, Oregon 97124  
Phone: (503) 648-1416  
Fax: (503) 648-7208  
donh@faircomplex.com  
www.faircomplex.com

## MEMORANDUM

**Date:** September 28, 2005

**To:** Washington County Fair Complex Board  
Washington County Fair Complex

**From:** Don G. Hillman, Executive Director  
Washington County Fair Complex

**Re:** 2005 County Fair Comparisons

	<u>2003</u>	<u>2004</u>	<u>2005</u>
Attendance*	43,508	70,000 +	70,000 +
Concessions (Details Attached)	\$52,916	\$79,242	\$83,106
Carnival	\$47,865	\$67,572	\$77,361
Commercial Exhibits	\$64,040	\$48,557	\$78,575
Parking	\$42,792	\$77,810	\$74,549
Rodeo (Ticket Prices)	\$19,839 (\$4/\$7)	\$37,431 (\$12/\$15)	\$30,916(\$10)
Truck Pull (Ticket Prices)	\$ -0- (Free)	\$10,209 (\$7)	\$10,052 (\$7)
Demo Derby (Ticket Prices)	\$ -0- (Free)	\$15,387 (\$7)	\$13,213 (\$7)
Exhibitors (Details Attached)	973	925	838
Exhibits Judged	4,252	4,170	3,437
Premiums Paid	\$29,110	\$28,876	\$23,393

\*Does not include employees, exhibitors, concessionaires, comps, etc.

### 2005 Food Totals & Previous Year Comparisons

STAND	DAY 1 07/28/05	DAY 2 07/29/05	DAY 3 07/30/05	DAY 4 07/31/05	2005 Total Gross	2004 Totals for Returning Stands	Difference 2004/2005	2003 Totals for Returning Stands	Difference 2003/2005
Ail Funnel	\$ 1,341.00	\$ 1,405.00	\$ 1,193.00	\$ 1,911.50	\$ 5,850.50		New Stand		
Ail Hawaiian	\$ 3,270.50	\$ 3,239.00	\$ 4,501.00	\$ 3,078.00	\$ 14,088.50	\$ 11,218.25	26%	\$ 13,528.78	4%
Ail Potato	\$ 2,020.00	\$ 1,891.00	\$ 2,715.00	\$ 2,369.50	\$ 8,995.50	\$ 7,033.25	28%		
All Star Cream	\$ 800.50	\$ 1,028.75	\$ 1,264.50	\$ 963.00	\$ 4,056.75	\$ 5,967.50	-32%	\$ 4,105.25	-1%
All Star Ear	\$ 3,375.00	\$ 3,451.00	\$ 4,722.75	\$ 4,140.50	\$ 15,689.25	\$ 19,954.00	-21%	\$ 16,332.25	-4%
All Star Pizza	\$ 1,703.00	\$ 1,618.00	\$ 2,105.25	\$ 1,865.50	\$ 7,291.75	\$ 8,484.00	-14%	\$ 6,314.75	15%
Burger Palace	\$ 725.00	\$ 1,377.00	\$ 2,347.00	\$ 1,614.95	\$ 6,063.95	\$ 6,829.43	-11%	\$ 9,935.49	-39%
Canby Asparagus Farm	\$ 380.00	\$ 477.50	\$ 1,289.25	\$ 1,478.00	\$ 3,624.75		New Stand		
Dairy Women	\$ 6,203.00	\$ 6,649.35	\$ 8,718.00	\$ 6,321.00	\$ 27,891.35	\$ 26,558.00	5%	\$ 20,380.22	37%
DeAngelo Noodle	\$ 3,192.92	\$ 3,539.00	\$ 3,930.50	\$ 2,561.50	\$ 13,223.92	\$ 12,150.00	9%	\$ 10,039.00	32%
DeAngelo's Bar	\$ 2,105.00	\$ 2,846.00	\$ 4,850.00	\$ 2,820.00	\$ 12,621.00	\$ 12,636.00	0%	\$ 11,409.00	11%
DeAngelo Sandwich	\$ 876.75	\$ 637.50	\$ 1,264.20	\$ 1,068.10	\$ 3,846.55	\$ 3,738.50	3%	\$ 4,099.41	-6%
Dippin Dots	\$ 1,524.00	\$ 1,658.00	\$ 1,985.00	\$ 1,552.00	\$ 6,719.00	\$ 6,681.02	1%	\$ 6,279.00	7%
Doner Haus	\$ 1,180.00	\$ 1,534.54	\$ 1,667.00	\$ 1,601.00	\$ 5,982.54		New Stand		
Edelweiss	\$ 1,726.05	\$ 1,973.50	\$ 2,731.00	\$ 1,939.00	\$ 8,369.55	\$ 7,971.50	5%	\$ 6,961.50	20%
Fun Time Sno Cone	\$ 1,027.00	\$ 1,185.00	\$ 1,408.50	\$ 1,215.50	\$ 4,836.00	\$ 4,458.40	8%	\$ 3,293.50	47%
Fun Zone BBQ	\$ 3,379.75	\$ 4,193.25	\$ 5,984.00	\$ 4,717.25	\$ 18,274.25	\$ 12,797.95	43%	\$ 13,777.50	33%
Fun Zone Oreo	\$ 1,104.00	\$ 1,092.00	\$ 1,866.00	\$ 1,530.00	\$ 5,592.00	\$ 5,361.50	4%	\$ 4,158.00	34%
Fun Zone Pronto	\$ 777.50	\$ 1,179.00	\$ 1,931.00	\$ 1,362.00	\$ 5,249.50		New Stand		
Funtastic Smoothie	\$ 785.25	\$ 898.26	\$ 1,274.75	\$ 1,121.76	\$ 4,080.02		New Stand		
Goblin Donut	\$ 257.50	\$ 252.75	\$ 362.25	\$ 349.00	\$ 1,221.50		New Stand		
Homemade Fried Bread	\$ 841.00	\$ 1,629.50	\$ 2,442.00	\$ 1,457.50	\$ 6,370.00	\$ 7,751.50	-18%	\$ 9,112.00	-30%
Kettle Korn	\$ 506.50	\$ 587.00	\$ 606.50	\$ 720.50	\$ 2,420.50	\$ 2,024.00	20%	\$ 2,051.51	18%
King Cajun	\$ 1,080.00	\$ 1,221.00	\$ 1,554.00	\$ 761.00	\$ 4,616.00	\$ 6,524.00	-29%		
King Wraps	\$ 1,949.00	\$ 2,182.00	\$ 2,867.00	\$ 1,746.00	\$ 8,744.00	\$ 5,592.00	56%		
Korn Man	\$ 1,394.00	\$ 1,792.00	\$ 3,733.00	\$ 3,368.00	\$ 10,287.00	\$ 8,545.00	20%	\$ 8,299.50	24%
La Flor	\$ 2,042.00	\$ 2,520.00	\$ 4,425.00	\$ 4,791.02	\$ 13,778.02	\$ 8,527.30	62%	\$ 10,831.56	27%
Lemon Man	\$ 1,344.00	\$ 1,733.50	\$ 3,126.54	\$ 2,537.50	\$ 8,741.54		New Stand		
Little Italy	\$ 458.80	\$ 681.65	\$ 880.50	\$ 915.91	\$ 2,936.86	\$ 1,888.75	55%		
Oriental Concession	\$ 1,657.50	\$ 2,253.50	\$ 2,558.00	\$ 2,189.00	\$ 8,658.00	\$ 6,704.50	29%	\$ 7,322.50	18%
Padres	\$ 2,440.75	\$ 2,782.50	\$ 3,908.25	\$ 2,732.00	\$ 11,863.50	\$ 9,248.00	28%	\$ 10,235.00	16%
Portland Yogurt	\$ 256.00	\$ 533.50	\$ 744.50	\$ 463.00	\$ 1,997.00	\$ 2,790.50	-28%		
Premier Food - Breeze	\$ 6.00	\$ 45.50	\$ 95.00	\$ 29.50	\$ 176.00		New Stand		
Premier Food - Garden	\$ 59.00	\$ 67.00	\$ 116.75	\$ 30.40	\$ 273.15		New Stand		
St. Matthew's	\$ 4,197.50	\$ 4,008.50	\$ 4,539.50	\$ 4,170.75	\$ 17,469.25	\$ 15,807.00	11%	\$ 14,975.00	17%
Tutu	\$ 1,120.00	\$ 1,768.50	\$ 3,224.50	\$ 3,312.90	\$ 9,425.90	\$ 7,962.00	18%	\$ 4,959.25	90%
Wayne's Concessions	\$ 1,885.75	\$ 2,204.75	\$ 2,999.25	\$ 1,919.75	\$ 9,009.50		New Stand		
Whites	\$ 6,869.50	\$ 5,940.50	\$ 8,331.50	\$ 5,552.50	\$ 26,694.00	\$ 21,236.00	26%	\$ 20,370.00	31%
2005 Totals	\$ 65,861.02	\$ 74,076.30	\$ 104,261.74	\$ 82,276.29	\$ 327,028.35				
2004 Totals	\$ 57,673.24	\$ 70,598.51	\$ 101,773.25	\$ 90,420.92	\$ 320,465.92				
2003 Totals	\$ 54,887.36	\$ 66,275.72	\$ 80,173.68	\$ 64,194.73	\$ 265,531.49				
Difference 04/05	\$ 8,187.78	\$ 3,477.79	\$ 2,488.49	\$ (8,144.63)	\$ 6,562.43				
Difference 03/05	\$ 10,973.66	\$ 7,800.58	\$ 24,088.06	\$ 18,081.56	\$ 61,496.86				

2005

# Premiums Offered and Paid by Department

Washington County Fair Complex

Page 1

Fairbook Description		Number of Exhibitors	Entries Judged	Premiums Paid	Premiums Offered	% Paid	Add-On Amount
BC	Beef Cattle	25	196	\$6,711.00	\$29,750.00	22.56%	
BG	Baked Goods	80	311	\$1,031.00	\$1,809.00	56.99%	
BV	Beverages	13	61	\$123.00	\$639.00	19.25%	
CG	Cashmere Goats			\$0.00	\$216.00	0.00%	
CR	Open Class Crafts	124	310	\$735.00	\$2,007.00	36.62%	
DC	Dairy Cattle	21	145	\$5,970.00	\$14,430.00	41.37%	
DG	Dairy Goats			\$0.00	\$4,652.00	0.00%	
DH	Draft Horse	4	14	\$400.00	\$1,050.00	38.10%	
FL	Floral	73	543	\$1,063.00	\$1,735.00	61.27%	
FP	Food Preservation	40	147	\$373.00	\$1,258.00	29.65%	
GR	Grange and Community Exhibits			\$0.00	\$400.00	0.00%	
LP	Land Products	36	153	\$554.00	\$1,388.00	39.91%	
PD	Painting & Drawing	126	311	\$572.00	\$1,665.00	34.35%	
PG	Pygora Goats	8	23	\$348.00	\$574.00	60.63%	
PH	Photography	130	448	\$525.00	\$1,620.00	32.41%	
PL	Poultry	12	55	\$148.50	\$834.00	17.81%	
SH	Sheep and Wool	21	267	\$3,465.00	\$8,717.00	39.75%	
TX	Textiles	125	453	\$1,374.00	\$4,548.00	30.21%	
<b>Report Totals</b>		<b>838</b>	<b>3437</b>	<b>\$23,392.50</b>	<b>\$77,292.00</b>	<b>30.27%</b>	<b>\$0.00</b>

End Of Report

(15)

2004

# Premiums Offered and Paid by Department

Washington County Fair Complex

Page 1

Fairbook Description		Number of Exhibitors	Entries Judged	Premiums Paid	Premiums Offered	% Paid	Add-On Amount
B	Beverage	9	20	\$42.00	\$330.00	12.73%	
C	Open Class Crafts	138	322	\$1,069.00	\$3,526.00	30.32%	
DH	Draft Horse	5	21	\$365.00	\$900.00	40.56%	
E	Floral	89	761	\$1,162.00	\$1,706.00	68.11%	
F	Food Preservation	36	167	\$337.00	\$900.00	37.44%	
G	Poultry	11	65	\$170.00	\$1,236.00	13.75%	
GG	Grange and Community Exhibits			\$0.00	\$325.00	0.00%	
H	Land Products	51	295	\$639.50	\$1,202.00	53.20%	
J	Dairy Goats	14	185	\$2,414.00	\$4,652.00	51.89%	
K	Sheep and Wool	18	234	\$3,100.00	\$8,660.00	35.80%	
L	Pygora Goats	7	32	\$276.00	\$481.00	57.38%	
M	Cashmere Goats	3	24	\$90.00	\$216.00	41.67%	
N	Beef Cattle	27	273	\$7,454.00	\$26,790.00	27.82%	
O	Dairy Cattle	21	165	\$7,100.00	\$18,334.00	38.73%	
P	Textiles	121	473	\$1,071.00	\$3,166.00	33.83%	
PP	Baked Goods	69	242	\$919.00	\$1,726.00	53.24%	
R	Photography	159	518	\$1,219.00	\$2,880.00	42.33%	
S	Painting & Drawing	147	373	\$1,448.00	\$2,960.00	48.92%	
<b>Report Totals</b>		925	4170	\$28,875.50	\$79,990.00	36.10%	\$0.00

End Of Report

(16)



2003

# Premiums Offered and Paid by Department

Washington County Fair Complex

Page 1

Fairbook Description		Number of Exhibitors	Entries Judged	Premiums Paid	Premiums Offered	% Paid	Add-On Amount
A	Baked Goods	81	313	\$842.00	\$1,770.00	47.57%	
B	Beverages	12	33	\$38.00	\$330.00	11.52%	
CA	Open Class Crafts	36	74	\$503.00	\$1,951.00	25.78%	
CI	Open Class Crafts	50	146	\$282.00	\$528.00	53.41%	
CJ	Open Class Crafts	24	52	\$141.00	\$525.00	26.86%	
CP	Open Class Crafts	2	3	\$30.00	\$968.00	3.10%	
CS	Open Class Crafts	19	46	\$178.00	\$528.00	33.71%	
D	Draft Horses	3	8	\$0.00	\$1,800.00	0.00%	
E	Floral	110	848	\$1,157.00	\$1,656.00	69.87%	
F	Food Preservation	47	233	\$489.00	\$912.00	53.62%	
G	Grange and Community Exhibits			\$0.00	\$0.00	0.00%	
H	Land Products	67	233	\$533.50	\$1,197.00	44.57%	
J	Dairy Goats	7	121	\$1,606.00	\$4,652.00	34.52%	
K	Sheep and Wool	21	251	\$3,030.00	\$8,649.00	35.03%	
L	Pygora Goats	12	62	\$264.00	\$444.00	59.46%	
M	Cashmere Goats	4	20	\$93.00	\$220.00	42.27%	
N	Beef Cattle	30	304	\$8,870.00	\$26,790.00	33.11%	
O	Dairy Cattle	24	175	\$7,607.50	\$18,684.00	40.72%	
PA	P & D Amateur	31	61	\$343.00	\$990.00	34.65%	
PI	P & D Intermed (9-14)	47	116	\$259.00	\$542.00	47.79%	
PJ	P & D Junior (8 & under)	28	75	\$245.00	\$540.00	45.37%	
PP	P & D Professional	13	44	\$311.00	\$990.00	31.41%	
PS	P & D Senior (15-18)	32	66	\$185.00	\$540.00	34.26%	
QA	Photography	91	303	\$569.00	\$792.00	71.84%	
QI	Photography	15	39	\$82.00	\$432.00	18.98%	
QJ	Photography	3	6	\$26.00	\$216.00	12.04%	
QP	Photography	1	3	\$24.00	\$792.00	3.03%	
QS	Photography	16	46	\$89.00	\$432.00	20.60%	
R	Poultry	3	5	\$0.00	\$219.00	0.00%	
SA	Textiles	116	499	\$1,089.00	\$2,547.00	42.76%	
SI	Textiles	15	41	\$131.00	\$2,497.00	5.25%	
SJ	Textiles	3	3	\$9.00	\$2,497.00	0.36%	
SP	Textiles	3	11	\$39.00	\$2,497.00	1.56%	
SS	Textiles	7	12	\$45.00	\$2,502.00	1.80%	
<b>Report Totals</b>		973	4252	\$29,110.00	\$90,629.00	32.12%	\$0.00

End Of Report

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Printed at 01/25/2005 1:09:10 PM

# Exhibit Numbers

## Textiles

2005: 453 entries, 125 exhibitors  
2004: 473 entries, 121 exhibitors  
2003: 570 entries, 144 exhibitors \* New Super  
2002: 533 entries, 119 exhibitors  
2001: 438 entries, 115 exhibitors  
2000: 590 entries, 158 exhibitors  
1999: 552 entries, 170 exhibitors  
1998: 708 entries, 192 exhibitors

## Baked Goods

2005: 311 entries, 80 exhibitors\* New Super  
2004: 242 entries, 69 exhibitors  
2003: 314 entries, 82 exhibitors  
2002: 349 entries, 100 exhibitors \* New Super  
2001: 330 entries, 104 exhibitors  
2000: 443 entries, 139 exhibitors  
1999: 466 entries, 141 exhibitors  
1998: 420 entries, 138 exhibitors

## Food Preservation

2005: 147 entries, 40 exhibitors  
2004: 167 entries, 36 exhibitors  
2003: 296 entries, 122 exhibitors \* New Super  
2002: 343 entries, 63 exhibitors  
2001: 330 entries, 86 exhibitors  
2000: 595 entries, 107 exhibitors  
1999: 540 entries, 104 exhibitors  
1998: 403 entries, 92 exhibitors

## Crafts

2005: 310 entries, 124 exhibitors \* New Super  
2004: 322 entries, 138 exhibitors  
2003: 319 entries, 112 exhibitors  
2002: 325 entries, 139 exhibitors  
2001: 326 entries, 159 exhibitors \* New Super  
2000: 338 entries, 174 exhibitors  
1999: 395 entries, 182 exhibitors  
1998: 409 entries, 209 exhibitors

## Paintings and Drawings

2005: 311 entries, 126 exhibitors \* New Super  
2004: 373 entries, 147 exhibitors  
2003: 387 entries, 151 exhibitors  
2002: 373 entries, 145 exhibitors  
2001: 424 entries, 152 exhibitors \* New Super  
2000: 446 entries, 186 exhibitors  
1999: 480 entries, 192 exhibitors  
1998: 452 entries, 186 exhibitors

## Photography

2005: 448 entries, 130 exhibitors \* New Super

2004: 518 entries, 159 exhibitors  
2003: 353 entries, 125 exhibitors  
2002: 297 entries, 93 exhibitors  
2001: 334 entries, 106 exhibitors \* New Super  
2000: 366 entries, 130 exhibitors  
1999: 358 entries, 123 exhibitors  
1998: 301 entries, 108 exhibitors

#### **Land Products**

2005: 153 entries, 36 exhibitors  
2004: 295 entries, 51 exhibitors \* New Super  
2003: 232 entries, 65 exhibitors  
2002: 244 entries, 61 exhibitors  
2001: 297 entries, 67 exhibitors\* New Super  
2000: 405 entries, 71 exhibitors  
1999: 295 entries, 70 exhibitors  
1998: 276 entries, 76 exhibitors

#### **Floral**

2005: 543 entries, 73 exhibitors  
2004: 761 entries, 89 exhibitors  
2003: 855 entries, 110 exhibitors  
2002: 863 entries, 109 exhibitors  
2001: 882 entries, 125 exhibitors  
2000: 864 entries, 118 exhibitors  
1999: 723 entries, 109 exhibitors  
1998: 605 entries, 81 exhibitors

#### **Beef**

2005: 196 entries, 25 exhibitors  
2004: 273 entries, 27 exhibitors  
2003: 304 entries, 30 exhibitors  
2002: 168 entries, 34 exhibitors \* Super requested to change barns and have non-split show  
2001: 228 entries, 51 exhibitors  
2000: 175 entries, 43 exhibitors

#### **Pygora Goats**

2005: 23 entries, 8 exhibitors  
2004: 32 entries, 7 exhibitors \* New Super  
2003: 62 entries, 12 exhibitors  
2002: 50 entries, 11 exhibitors  
2001: 43 entries, 10 exhibitors  
2000: 28 entries, 8 exhibitors

#### **Sheep & Wool**

2005: 267 entries, 21 exhibitors  
2004: 234 entries, 18 exhibitors  
2003: 251 entries, 21 exhibitors  
2002: 152 entries, 22 exhibitors  
2001: 188 entries, 31 exhibitors \*New Super  
2000: 94 entries, 19 exhibitors

### **Dairy Goats**

2005: Cancelled. Dairy Goat Nationals held in Spokane Washington during our fair.

2004: 185 entries, 14 exhibitors \* New Super

2003: 121 entries, 7 exhibitors \* New Super

2002: 64 entries, 7 exhibitors \*Dairy Goat Nationals held in Colorado 7/20/02. Will be held on 7/19/03 in Iowa.

2001: 154 entries, 16 exhibitors

2000: 161 entries, 15 exhibitors

### **Dairy Cattle**

2005: 145 entries, 21 exhibitors

2004: 165 entries, 21 exhibitors

2003: 175 entries, 24 exhibitors

2002: 110 entries, 24 exhibitors

2001: 95 entries, 16 exhibitors

2000: 112 entries, 17 exhibitors

### **Cashmere Goats**

2005: None

2004: 24 entries, 3 exhibitors

2003: 20 entries, 4 exhibitors

2002: 29 entries, 5 exhibitors

2001: 35 entries, 11 exhibitors

2000: 32 entries, 6 exhibitors

### **Llamas**

No longer an Open Class Llama and Alpaca show

2000: 10 entries, 2 exhibitors

### **Poultry**

2005: 55 entries, 12 exhibitors

2004: 54 entries, 11 exhibitors

2003: Blue Ribbon not used this year for Poultry

2002: 118 entries, 9 exhibitors \* New Super

2001: 180 entries, 13 exhibitors

2000: 42 entries, 8 exhibitors

# ANNOUNCEMENTS

**Calendar of Events**  
**October - January 2006**

<b>Date</b>	<b>Event</b>	<b>Location</b>
<b><u>October</u></b> 5 5 14 -16, 21 - 31	Board Meeting Booster Meeting Frite Lites	Floral Building (4:30 PM) Floral Building (7:00 PM) Grounds (7:00 PM)
<b><u>November</u></b> 2 2 24 28 - Dec 1	Board Meeting Booster Meeting Thanksgiving Holiday IAFE Convention	Floral Building (4:30 PM) Floral Building (7:00 PM) Office Closed Las Vegas
<b><u>December</u></b> 7 7 26	Board Meeting Booster Meeting Holiday	Floral Building (4:30 PM) Floral Building (7:00 PM) Office Closed
<b><u>January</u></b> 2 4 4 5 - 8 9-12	Holiday Board Meeting Booster Meeting OFA Annual Convention WFA Annual Convention	Office Closed Floral Building (4:30 PM) Floral Building (7:00 PM) Portland, OR San Diego, CA
<b><u>February</u></b> 1 1	Board Meeting Booster Meeting	Floral Building (4:30 PM) Floral Building (7:00 PM)

## CORRESPONDENCE



# WASHINGTON COUNTY

OREGON

Fair Complex

September 28, 2005

Sheila Day, Booster  
41320 NW Lodge Road  
Banks, OR 97106

Dear Sheila,

On behalf of the Washington County Fair Complex Board and staff, I would like to extend a big *Thank You* for all your tireless efforts in making the recent Volunteer Appreciation Dinner a success.

Everyone appreciates the fact that you make sure that everything is ready, on time, and tastefully presented.

Thanks again.

Sincerely,

**WASHINGTON COUNTY FAIR COMPLEX**

Don G. Hillman, CFE  
Executive Director

Cc: Ed Kristovich, Booster President  
Fair Complex Board Members





# WASHINGTON COUNTY

## OREGON

### Fair Complex

September 13, 2005

Ed Kristovich, President  
Washington County Fair Boosters  
167 NE 12<sup>th</sup> Avenue  
Hillsboro, OR 97124

Dear Ed,

This letter is to confirm today's telephone conversation.

Although the Washington County Fair Boosters decided at their regularly scheduled meeting last Wednesday, September 7, 2005, to not attend a worksession offered by the Fair Complex Board to continue a dialog regarding the proposed redevelopment of the Washington County Fair Complex, a worksession has been scheduled for that purpose at 12:00 noon, September 16, 2005, in the Floral Building, Washington County Fair Complex, Hillsboro, OR 97124.

Please advise those attending your meeting tonight of the scheduled worksession and that they are welcome to attend.

As noted at your last meeting, let me know if I can provide any assistance or information regarding the Washington County Fair Booster's proposed development plans.

Sincerely,  
**WASHINGTON COUNTY FAIR COMPLEX**

Don G. Hillman CFE  
Executive Director

Cc: Fair Complex Board

# ORAL COMMUNICATIONS

## OTHER MATTERS OF INFORMATION

**WASHINGTON COUNTY FAIRGROUNDS BOOSTERS**  
**Meeting Minutes - Sept. 7, 2005**

The meeting was **called to order** by **President Ed Kristovich**. Good meeting attendance as our membership grows. We have over 100 members now. Minutes from the previous meeting were approved. Treasurers report was distributed.

Don Hillman gave the **Fair Board Meeting report**. The Hardy Plant sale will be held this week-end. The military is using the grounds for practice sessions. The 4-H program will use the Fairgrounds on Tuesday and Wednesday nights. They will be scheduling their own use, if no other parties have arrangements to use the facilities. The next Hillsboro Planning Commission meeting is Oct 12. The Fair Board and County Commissioners will have a Work Session on Oct 1.

**Report on Boosters Booth at rodeo grounds.** Thanks to Ed K for managing the booth this year. He was assisted by Jim Godfrey, Bill Duerden, and Kiwanis club members. The Key Club students were a great help again this year. Over 1800 bottles of water were sold. Ed reported that the Fire Dept Inspector requested that we get a new fire extinguisher. Ed also used his carpenter skills by cutting off the storage cupboard doors to match the sloping floor! It was moved, seconded and approved to give each Key Club \$200 for their help. (Glenco, Century, & Hilhi)

A **Nominating Committee** has been appointed: Dale Scheller, Irene Barnes, Rich Girard. They will report back at the next meeting.

**Ad Hoc - Fair Boosters/Coalition committee** report by Lyle Spiesschaert. The Task Force report is due October 1. An evaluation process will be held with the Fair Board to discuss the Booster responsibilities during the 2005 Fair. Rich Girard will be collecting our comments, in preparation for the meeting.

Booster funds that were approved for use during the Fair, for the Amphitheatre, did not get allocated since adequate funding was obtained. (Refer to 4/2005 meeting minutes).

A motion was made, seconded and approved to amend the use of those funds for the creation of information needed for the presentation of the Boosters plan for Fairgrounds improvement.

**Volunteer Dinner** - The annual Fair Volunteer Appreciation Dinner is scheduled for September 20, 2005 at the Cloverleaf Bldg. It is sponsored jointly by the Boosters and the Fair Board.

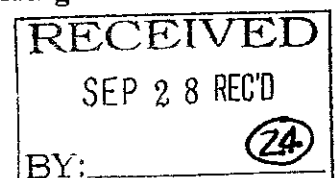
(Apologies from the Secretary for the wrong month shown on the last months meeting notice. Should have said September, instead of July.)

.Respectfully submitted,



Sheila Day, Secretary

*See separate schedule, included with minutes - of important meetings*  
**NEXT BOOSTER MEETING: October 5, 2005 7:00 pm**  
Floral Building





## The Oregonian

### Doubts put a drag on fairgrounds plans

County fair - Consensus is lacking on the Fair Board's goal of swapping the existing land to build a new facility

Thursday, September 29, 2005

The Oregonian

HILLSBORO -- Concerns surrounding the Washington County Fair Board's quest to ditch its current fairgrounds and build new facilities across the street have slowed the intricate plan to a crawl.

Fair Board members pitched a proposal in June that sounded concrete, especially to the Fair Boosters group that sees the redevelopment as tragic, if not traitorous.

But since then -- in an open meeting with the boosters and a closed meeting with Washington County's Board of Commissioners -- questions have surfaced about the plan, with many coming from the large number of key players.

Opus Northwest wants to build shops on the 62-acre fairgrounds site in Hillsboro. In exchange for control of that land, the developer would construct a new fairgrounds with an exhibition hall and open pavilion on 30 acres east of Northeast 34th Avenue.

Truth is, none of the players needed to make the complex plan work has signed off on anything. Washington County Commissioner Andy Duyck, in fact, thinks the Fair Board may have overstepped its authority in allowing Opus to apply for zoning changes before the commission approved Opus' plan.

"I'm very concerned that the train has left the station, and everybody's not on board," Duyck said during an executive session last week with Fair Board members. He later repeated his comments for publication.

Fair Board Chairman Rich Vial admits much must be decided before Opus starts building.

"I keep trying to explain things, and it just gets more confusing," Vial says. "A lot of things have to line up before this project can begin."

The county, the city of Hillsboro and the Port of Portland -- among others -- all must be in alignment before Opus breaks ground.

It rankles the 150-member Fair Boosters that the Fair Board and county would consider selling off any of their beloved fairgrounds. In the 1950s, the group previously known as Fair Movers secured 101 acres for the fair complex along then-remote Northeast Cornell Road. They gave the county ownership -- now saying it was with the understanding the land never would be sold.

Opus Northwest appears poised to take over 62 acres of the fairgrounds in exchange for building a \$25 million to \$30 million new fair complex.

"We'll own and lease some of the land, depending on the deal," said John Bartell, vice president and general manager of Opus Northwest.

(25)

Exactly what will go on that land is another bone of contention.

Bartell sees a mix of national and local retailers, but doesn't envision a boutique shop destination like Hillsboro's Streets of Tanasbourne.

### Zoning hurdles

Hillsboro zoning now prevents anything from being built. In fact, if any of the fairgrounds' aging buildings burned to the ground, Fair Board members say they are unsure zoning would allow rebuilding.

That is why the Fair Board allowed Opus to approach the city of Hillsboro to request a zoning adjustment. Without it, Opus can't build anything.

But county commissioners aren't sure they want the land rezoned without knowing, for sure, what Opus plans to build. Bartell says preliminary plans being considered could change multiple times before decisions get made.

"If you looked at the first drawings we had for Bridgeport Village (in Tualatin), you wouldn't recognize the shopping center, it changed so many times," said Bartell of that Opus project on the former Durham Quarry.

The zoning issue will remain unsolved until at least Oct. 12, when commissioners get a chance to review the proposed zoning recommendation from Opus.

### Pieces of a puzzle

But, even if the county gives the thumbs up on this issue, Opus still won't have the green light until the county sees and approves a final design plan. And dozens of other puzzle pieces have to mesh before that can happen.

The Fair Board, for instance, would like to strike a deal with the Port of Portland for acreage east of the new proposed fairgrounds. Vial told Boosters at a recent board work session that the land would be used for parking, especially during the four-day fair in late July.

"We're in negotiations to buy that property," Vial told the Boosters.

But Bill Bach, the Port's corporate real estate manager, said he has had one "very short discussion" with the Fair Board about the issue. He also has heard from the Boosters and says the Port's not interested in getting "in the middle of a big fight between two parties."

"This might be an opportunity for us," Bach says, "especially if we can take a piece of property we don't really use and trade it. But part of the land the Fair Board's talking about is in the runway protection zone (for the Hillsboro Airport), and we would never sell it."

Even if the Port and Fair Board strike a deal, the Federal Aviation Administration has to approve the transaction. That adds yet another complication to the project. **In agreement**

All sides -- the fair supporters included -- agree that redevelopment of the fairgrounds is sorely needed. Existing buildings need repair, and they cannot accommodate large-scale gatherings like those at Portland's Expo or Convention centers. Fair Complex Executive Director Don Hillman says the annual fair loses \$200,000, and the fairgrounds -- unable to book major shows -- loses an additional \$200,000 in potential revenue.

Booster President Ed Kristovich says his group has an alternative plan for a 75,000-square-foot building that would cost less than \$5 million.

Voters three times have turned down bond measures that would have financed such a building. Kristovich, though, questions why Opus couldn't build its shopping center where the new fair complex would rise and, in exchange, improve the existing fairgrounds.

"We're not anxious to give away any of the fairground land," Kristovich said, "but we'd rather keep the current fairgrounds than give it up."

#### **Visibility on Cornell**

Bartell says Opus needs the fairgrounds because of the visibility along Cornell Road. The proposed fair complex would sit behind a Red Lion Hotel.

"That would be a bad plan for us because it's hidden," Bartell said.

Vial, who admits to feeling whipped by the controversy, optimistically hopes to break ground in August after next year's fair.

Given all of the issues and the emotion, though, players involved in the transaction admit years might pass before anything is completed.

"It's hard, because unless you know all of the issues, things can get taken out of context," Vial said. "We've tried to include the people in all of our decision making.

"Ultimately, though, I think the Fair Board's come up with a plan that can work for everyone."

Michelle Mandel: 503-294-5959; michellemandel@news.oregonian.com

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## Fair lost less money than in '04

By CHARLYN FARGO  
AGRIBUSINESS EDITOR

*Published Wednesday, September 28, 2005*

While this year's Illinois State Fair didn't make money when all of the expenses are taken into account, it lost less than last year, according to fair officials.

Though bills from the 2005 fair might continue to be paid through Friday, the end of the fiscal year for the fair, total revenues so far are \$95,300 over total expenditures. That compares to a "profit" of \$49,045 for the 2004 fair.

The figures involve only state government's Illinois State Fair fund. General revenue dollars that support the fair and the fairgrounds are not included.

"When you look back at the history of the state fair - the amount of money spent - we're right in line," Chuck Hartke, state agriculture director, said Tuesday. "I don't know that the state fair is supposed to be a money-maker. It's supposed to be an exhibition of Illinois agriculture. We did a very good job of doing that."

Overall, total fair revenues are up nearly \$400,000 over 2004, state fair officials said. In 2005, total revenues were \$3.96 million compared to \$3.57 million last year. For 2005, total expenditures were \$3.86 million compared to \$3.52 million in 2004.

"I was pleased with how the fair went, but being from a fundraiser background and being conscious of the bottom line, I was hoping for better numbers," said Amy Bliefnick, manager of the Illinois State Fair. "But with all the things we had to fight this year, from rain to heat, I'm pleased overall. We'll continue to try to improve next year."

The biggest boost in revenue was in Grandstand ticket sales, which more than doubled to \$952,028 compared to \$466,051 in 2004. Grandstand expenditures were \$816,500 compared to \$703,500, so the Grandstand entertainment cleared \$135,528 in 2005.

"We focused more in trying to bring more entertainment to the fair, and that cost a little more," Bliefnick said. "The Grandstand was way up in revenue, and we were pleased with that. We did bring in more money, but the acts cost us more, and we spent more money in advertising."

Other state fair revenue for 2005 included \$327,700 in advertising sales and sponsorships, plus \$305,500 in in-kind sponsorships, \$75,685 from camping, \$661,170 from gate receipts and \$226,735 in Mega Pass sales.

Other expenditures were \$151,783 for free stages and animal acts, \$78,449





for events in the Multi-Purpose Arena and \$116,421 for advertising.

Next year, Bliefnick said, she and her staff will look at revamping the Multi-Purpose Arena.

"Everyone says it's a great concert venue, but during this fair, it just didn't work," said Bliefnick. "We tried it, and we learned from it. We'll look at the whole entertainment area for next year and try to keep prices affordable, yet get the big names."

Bliefnick said the Happy Hollow area worked well, and the new Gate 2 area was about 85 percent successful. She hopes to make a few changes in the Gate 2 area for next year's fair.

"Overall, we're pleased that we brought in more income than last year, and we hope to continue that," Bliefnick said.

Charlyn Fargo can be reached at 788-1521 or [charlyn.fargo@sj-r.com](mailto:charlyn.fargo@sj-r.com).

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# StatesmanJournal

SALEM, OREGON

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Opinion

Wednesday, September 21

## Fair offered a great time; thanks to all involved

*September 21, 2005*

Thank you to everyone who made our Oregon State Fair such a wonderful event!

From the Cherriots bus that carried us to the fair (several times), to the paid staff, --volunteers, 4-H kids, contestants, stage entertainment, etc. -- your efforts were so much appreciated.

Best of all, what a wonderful idea to have the free shows included with the price of admission. The talent show featuring participants from throughout the state was awesome.

There was so much to do and see, we still didn't get it all done. All for the price of admission.

-- Marianne Neely, Salem

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## The Oregonian

### Boosters not sold on fair's redesign

Redevelopment - A Washington County Fair Board meeting fails to ease volunteers' concerns

Tuesday, September 20, 2005

**MICHELLE MANDEL**  
The Oregonian

HILLSBORO -- The Washington County Fair Board hoped a meeting with longtime volunteers would calm concerns about a proposed redevelopment plan that would replace the existing fairgrounds.

The strategy didn't work.

Members of the Fair Boosters group said they left Friday's meeting skeptical of everything they heard, and still wishing the fair board's plan would vanish altogether.

Boosters think a proposal by developer Opus Northwest to put boutique shops on the 62-acre Hillsboro site and build a new fairgrounds with an exhibition hall and open pavilion on 30 acres east of Northeast 34th Avenue would kill the annual fair.

Rich Vial, the fair board's chairman and a longtime fair participant, tried to convince them otherwise.

The biggest revelation came when Vial announced, without provocation from critics, that he disliked the proposed look of the exhibition hall and open pavilion.

Opus' conceptual drawings give the buildings an industrial design, much like an aircraft hangar.

"I just don't like how these buildings look," Vial said.

Boosters seemed surprised by Vial's comment. Ed Kristovich, president of the 150-member group, called the proposed design a "joke," adding that nothing about either building looked as though it would be home to a traditional county fair.

Ultimately the fair supporters and the board members agreed the buildings should look more like barns, with gabled roofs and cupolas. Several people mentioned Dale Scheller's gabled barn on Northwest Hornecker Road in Hillsboro as a good example of the style. Coincidentally, Scheller is a Booster charter member who opposes redevelopment.

At least one booster was taken aback by Vial's critique of the plans.

"How come, all of a sudden, the fair board seems willing to change their minds about aspects of the redevelopment when before they were so rigid?" asked Sheila Day, a former fair board member.

"It's like they're just learning about this issue," she said. "Like they really didn't know before what they were going to do, even though they acted like it."

In addition to commenting about building design, Vial addressed Booster concerns about adequate parking

around the proposed development. Vial said the fair board is negotiating with the Port of Portland to buy 23 acres east of the redevelopment site.

"There are height restrictions on that land, because part of it is in a runway protection zone," Vial said. "But we would have perpetual parking rights."

Boosters said they don't think the Port of Portland will sell the land.

Boosters also said they don't think the new complex will offer the same grassy green space that is in abundance at the current complex. Fair visitors, they said, won't want to gather on asphalt.

Vial assured the fair supporters that the new buildings would be surrounded by greenery, including permanent and movable trees.

The meeting ended without any solid agreements. Fair board members meet this morning with the Board of Washington County Commissioners to discuss redevelopment plans.

Vial said the 2006 county fair will be held at its current site. The board, though, hopes construction begins on the new facilities -- whatever they look like -- shortly thereafter.

Michelle Mandel: 503-294-5959; michellemandel@news.oregonian.com

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Everything Michigan

## Allegan County Fair attendance down 25%

Sunday, September 18, 2005 By Rosemary Parker

[rparker@kalamazoogazette.com](mailto:rparker@kalamazoogazette.com) 388-2734

Allegan County Fair Manager Terry Bonnell figured it was an ominous sign when, hours after gasoline prices soared, the fair office phones fell silent.

It appears he figured right.

Bonnell said Saturday afternoon, the nine-day fair's closing day, that attendance was down this year by about 25 percent, although he had not yet tallied the final numbers. In past years, the Allegan County Fair has drawn more than 300,000 people.

Bonnell had hoped that an emphasis on free attractions and advance ticket sales would help the popular fair buck a trend he has seen all summer at fairs across the Midwest.

"We knew going in, with the economy," that it would be a tough year, Bonnell said. Still, calls to the office were picking up the week or so before the fair began Sept. 9, as they do every year. Then, he said, "the day the gas prices jumped, they just stopped."

Closing sales of tickets to grandstand shows in the 72 hours before the concerts were not as strong as they should have been, Bonnell said. He said the free exhibits, such as the chain-saw sculptor and Farmer for a Day, were huge hits with fairgoers, but people spent less money at the fair, and there seemed to be fewer than usual visitors from outlying areas.

"Obviously," he said, "to get here it takes gas money."

Although it's too soon to calculate the financial hit, the end result may be a slowdown of capital improvement projects. "That's usually the first thing on the chopping block," he said.

A new entrance gate was one big-ticket item on the fair's 10-year master plan.

"Something like that will have to be put on hold," Bonnell said. "We're just trying to keep our chins up, to keep a positive attitude. We all work for a living. We understand."

"No matter what the end numbers bring, the Allegan County Fair will be back next year and will be as good as we can be," he promised. "Just because we hit a bump in the road, we're not going to slow down. We will keep moving forward."

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Posted on Fri, Sep. 16, 2005

## Future of State Fair pondered again

Associated Press

**STIOUX FALLS, S.D.** - Officials are considering shortening the South Dakota State Fair to five days after attendance this year was off about 25 percent from a year ago.

Preliminary figures show the Sept. 3-10 event drew 158,000 visitors. Attendance last year was 210,641.

The attendance drop comes as legislators are debating the future of the fair, which has faced several years of budget shortfalls and growing competition from alternative events.

A legislative committee studying the state Agriculture Department's programs will make a recommendation Oct. 11 on which direction the Legislature should take with the fair, said Sen. Clarence Kooistra, R-Garretson, committee vice chairman.

Officials say \$3 gasoline and 90-degree weather affected attendance this year.

"Three-dollar gas is a shock to people," said Lynn Moller, the fair's business manager. "We had ... very uncomfortable days to be out, and people may have made the choice not to be out in the heat."

Agriculture Secretary Larry Gabriel said he and Gov. Mike Rounds are considering a proposal to shorten the fair to five days and end it on Labor Day.

"We heard that loud and clear from vendors and exhibitors. ... It will be less of a conflict with school to do that," Gabriel said of the proposed schedule change. "We need to shorten it up, keep a good crowd there for the days we have the fair."

Rep. Justin Davis, R-Ipswich, chairman of the legislative committee, said the fair is a state tradition with a long history.

"I would be upset if anybody made the effort to try to get rid of the fair," he said.

Davis said officials might have to consider raising entrance fees.

"I'd like to know what other state fairs receive from their state government," he said.

Gabriel said the fair's subsidy is an issue to take up with the Appropriations Committee.

"I set a lofty goal and thought the fair could be self-sustaining," he said.

"Fairs for the most part need state support. The challenge is to broaden the appeal of the fair so it's worthy of state support."

*Information from: Argus Leader, <http://www.argusleader.com>*

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# StatesmanJournal

SALEM, OREGON

Opinion

Tuesday, September

## Oregon State Fair isn't worth a 55-minute wait

September 6, 2005

Well, once again the Oregon State Fair has done it.

I don't go to the fair often, so I thought that I would take my children and enjoy the day at the fair on Aug. 27. Could I have been more wrong?

We never even made it to the ticket booth to get in. Instead, we paid for parking and then proceeded to stand in line for 50 minutes starting at 11 a.m.

I turned to my children at 55 minutes and counting and asked them if they would rather go to the beach. What do you think their answers were?

The beach was wonderful.

— Kelly Hernandez, Keizer

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## Sponsorships, partnerships may preserve Washington County Fair

Thursday, September 01, 2005

By Lisa Cromwell  
The Hillsboro Argus

and Ian Rollins

The Argus

In a plan to be unveiled Saturday, Oct. 1, the 112-member Washington County Fairgrounds Boosters will outline potential corporate sponsorships and agency partnerships as ways to preserve the fair as it is now.

Michael Steward, a Boosters Task Force member, said Aug. 30 corporation contributions and/or agency partnerships could contribute revenue toward repairing and maintaining the fair. The money could come from Washington County's Strategic Investment Plan as well as other sources.

Booster members, county residents and several Washington County Fair Complex Board members attended a special Hillsboro Planning Commission meeting at 6:30 p.m. Tuesday at Hillsboro Civic Center Auditorium, 150 East Main St.

During the meeting, a continuation of one held Aug. 24, commissioners heard more testimony from citizens about a fair complex board proposal to redevelop the fair complex at Northeast Cornell and 34th Avenues..

Most, including 4-H and Future Farmers of America members, their families and some Beaverton residents, told commissioners they are opposed to the board's redevelopment proposal.

The board and developer Opus Northwest are asking the commission to modify fairgrounds zoning.

This would allow them to build a large retail complex on up to 60 acres of the 101-acre fairgrounds. Current fair facilities, including older animal barns and an aging exhibit hall, would be torn down. A 90,000-square-foot exhibition hall and large open pavilion for concerts and rodeos would be built on 20 acres.

A portable 60,000-square-foot aluminum structure for agriculture, two public plazas and parking areas would be part of the new complex. Overflow parking would be in 14 acres on the Port of Portland's Hillsboro Airport property just east of the fairgrounds.

Northeast Grant Street would be extended to Northeast Brookwood Parkway, as required by the city.

"This retail complex would be the economic engine to rebuild and maintain the fair complex," Rich Vial, fair complex board chairman, said earlier about the proposal.

The Boosters contend there other ways to finance around \$4 million in building repairs required by the Hillsboro Fire Marshal. Tom Black, a Boosters Task Force member, said his group is investigating whether the fair board's letter of intent with Opus precludes other financing options.



Black added the complex still has \$400,000 that could be used.

"Of course the buildings aren't in great shape. They're not spending any money on them," he said Aug. 24.

As on Aug. 24, most who spoke to the commission Aug. 30 disapproved of the board's plan. Commissioner Ross Mathews repeatedly asked 4-H and Future Farmers of America members who testified whether their membership is growing.

They were among the majority testifying that oppose redevelopment by Opus.

Cynthia O'Donnell, a Hillsboro city councilor, spoke as a citizen Aug. 24 in opposition to the plan and about the benefits of 4-H and Future Farmers of America fair programs.

"Do you think the benefit to the youth and farmers will go away under this plan?" Commissioner Katie Eyre asked her.

"I do," O'Donnell answered. "When I saw the tiny amount of space from the 20 acres that would go to livestock, I thought, that's not a lot of space."

O'Donnell went on to predict that 4-H and FFA programs would "fall away" within two years if this proposal becomes reality. Should this come to the council on appeal, it's questionable whether O'Donnell can vote on it since she spoke against it in public.

Nancy Hinch of North Plains begged commissioners, "Please don't take our fairgrounds away. Reducing the fair to aluminum and artificial lights would be a travesty. Flexibility and new ideas are important, but please don't take this away and chop it up.

"When Richard Vial says this sale is the only viable option, it's clear there is a drastic limit of options. Don't go the way of Multnomah County, don't put up a carnival and a petting zoo and call it a fair."

Rick Paul, a member of Friends of Multnomah County Fair, told commissioners Aug. 30 that his fair was dismantled over several years. "After it was taken away, piece by piece, we spent 12 years to find land," he said.

"Now we use space where we can. You have some of our 4-H members and equipment at your fair, and spread throughout fairs in Marion, Hood River and Columbia Counties. If you sell portions of the land, you won't get it back. It will end up a smaller fairgrounds than we think we need."

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## Over 5,000 4-H Entries at the 2005 Washington County Fair

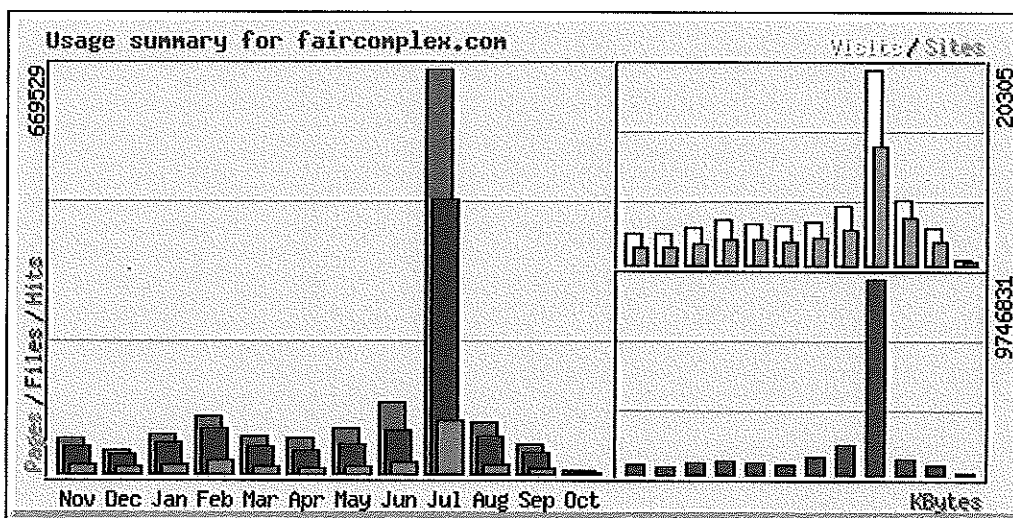


- "Meatloaf"-Small Animal Costume Class, Champion Computer Science exhibit, 4-H Horse over fences
- Livestock Master Showman, Livestock Herdsmanship Winners, Champion Swine Showman
- Food Preparation Contestant & Judge, Food For Fun Contestant & Judge, Mini-Meal Contestant

There were 1,825 Blue ribbon winners and 319 Champions in the 4-H Division of the 2005 Washington County Fair. 636 of these 4-H entries were selected to represent Washington County at the Oregon State fair. Fair time is an exciting time for hundreds 4-H members. It is a time to share what they have learned during the year, get feedback on their entries from a judge, find out about other projects for next year, and develop memories for a lifetime.

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## Summary by Month

Month	Daily Avg				Monthly Totals					
	Hits	Files	Pages	Visits	Sites	KBytes	Visits	Pages	Files	Hits
Oct 2005	1004	697	185	92	347	31584	464	928	3489	5022
Sep 2005	1631	1113	274	129	2334	401194	3894	8235	33414	48939
Aug 2005	2698	1934	461	220	4815	756771	6823	14314	59977	83654
Jul 2005	21597	14597	2827	655	12364	9746831	20305	87644	452507	669529
Jun 2005	3883	2374	581	200	3539	1465747	6022	17439	71248	116492
May 2005	2421	1507	349	141	2732	802693	4381	10837	46736	75066
Apr 2005	1929	1252	291	136	2396	440063	4109	8743	37574	57870
Mar 2005	2014	1409	339	139	2538	502957	4334	10531	43692	62443
Feb 2005	3382	2648	755	167	2652	652298	4699	21158	74160	94696
Jan 2005	2121	1668	495	122	2125	498507	3785	15364	51708	65761
Dec 2004	1270	986	345	100	1659	350331	3123	10723	30573	39383
Nov 2004	1905	1469	443	110	1792	444832	3308	13297	44083	57164
<b>Totals</b>						<b>16093808</b>	<b>65247</b>	<b>219213</b>	<b>949161</b>	<b>1376019</b>

Debbie Coe  
1240 SE 40th Ave.  
Hillsboro, OR 97123

October 5, 2005

Dear Fair Board:

I am the 4-H Presentation Superintendent for fair. This letter is in response to all the problems that I had at fair this year. I have been the Superintendent for 6 years so this was not a new experience for me. The problems faced this year were immense and should never have happened.

For the first time, the Boosters wanted to be involved in hiring judges and arranging equipment needs at fair. While I never had any problems with fair staff before, I wondered how they could make the job go any smoother than it had in the past. It soon became very obvious, that they did not understand the enormous task they were taking on.

Normally in February, I call Leah and give her my judges information and she gets out the contract in a very timely manner. As fair approaches, the parking pass is sent out and then the equipment is always in place. For this fair, nothing was done on time.

After the February meeting of superintendents notifying us of the changes and now having to go through the boosters, in particular Sheila Day and Bill Ganger, I sent them an email of the judge's name (which is the same one for the last 6 years), her address and equipment needs. After a month didn't hear anything, more time passed and then I sent another email, still no response. In between I keep checking with my judge to see if she has gotten her contract. In May I sent out a different email requesting a few changes to the fair schedule. Still no response. Contracts came but each time they were wrong. I kept John Baggott informed of all these problems. It finally got down to the July superintendent meeting and still not a correct contract for my judge after 3 previous ones. I talked to Sheila about it at the start of the meeting and she said she would get back to me that night. Finally after waiting on her until 9pm, I was really disgusted and sat down with John Baggott to get it worked out. He told me he would get it taken care. John got a new correct contract done, went to the judges work, got it signed and then turned it into the fair office. All of that was great, but John should never have had to do all that. The parking pass for the judge never arrived until the day before fair opened.


I had requested, as in previous years, that a tent be set up outside the 4-H building. It was supposed to be there by Monday morning since I had kids doing presentations starting at 10am Monday. It wasn't set up and the kids and parents had to be squeezed into the side room of the floral building. On Tuesday and Thursday the tent

was still not set up and again kids were squeezed into the side room of the floral building. All of my kids were greatly inconvenienced by this since friends and other family members couldn't be in this side room. It was so unfortunate, that these kids were put in this awkward situation. Finally by Friday morning we had the tent set up. Doing presentations is a great skill the kids can utilize the rest of their lives in many projects.

While I think the Boosters had meant well and thought they could handle this new job, it was really obvious this job was way beyond their capability. I am sure once they got into it became overwhelming and they didn't know what to do. Many jobs were dropped and didn't get completed. But in fairness to me, the job became very difficult when normally it is very easy with one phone call to Leah.

I feel I am owed an apology to me, my judge and all the kids and parents that were so inconvenienced by all the mishaps that happened at the fair that were caused by the Boosters lack of ability to get things done on time. My recommendation is to have the judge assignments go back to being done by Leah and the equipment assignments also return to the staff doing them. It was so much easier when they knew what they were doing.

Thank you,

  
Debbie Coe  
503-640-9122

cc John Baggott

# Summary and Evaluation For 2005 Washington County Fair Exhibit Programs

October 5, 2005

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Over the years, the Fair Boosters have assisted and participated in the fair's exhibits, which included the 4H, FFA, Open Class Competitive programs, along with other areas. This year, the Fair Director suggested that the operate and manage of these programs. The Fair Board and the Boosters entered into a Memorandum of Understanding to operate the Exhibits Division and Amphitheater for 2005

The Boosters put together a team of volunteers to manage these programs. Rich Girard and Lyle Spiesschaert as liaison with the Fair Complex staff, Sheila Day and Bill Ganja agreed to oversee and coordinate the exhibits. Other Boosters assisted these four in putting together various programs included in the agreement. The following is the Boosters' summary and evaluation of our experience operating these programs.

## Exhibits Programs

### A. Static Exhibits:

We had a good turn out of exhibitors with about 675. While in 2004 there were about 730 exhibitors. There was a big change is year for the static exhibits. All of these exhibits that had been presented in the Exhibit Hall where relocated to a 40' by 80' tent on the west side of the hall. This turned out to be a good location to draw the fair goers in to view all the different crafts on exhibit. However there was a number of problems with this location. The location was on grass and even with some repairs by the maintenance staff, was uneven and had holes that created problems with footing and strollers. Due partially to the weather, the surface became very dusty, which got all over most of the exhibits. Another problem area we had with the tents was lighting. We did not have sufficient lighting for evening for viewing of the exhibits. The Photo exhibit area was particularly lacking lighting.

Due to very warm weather, the tent exuberated the heat and created problems for the public and caused minor damage to some of the exhibits. It was also very difficult to secure the tent in the evening.

### B. Livestock Exhibits

The livestock exhibits were conducted as they have for past number of years, with everything going smoothly and no large problems. The Superintendents did an outstanding job. There was last minute issues with the Fire Marshall for exhibitors regarding cloth banners and back drops, was troublesome in the manner in which it was handled. A number of these items had to be removed for safety reasons.

There was good coordination of events and in most cases, bleachers and equipment was set up where needed. There were a few cases where set up was not clear, but in each case the problem was worked out in time for the event.

One of the most important behind scenes task is the providing and moving of wood shavings for the livestock. This is one area where the Boosters came though big! Byron (Chet)Schmidlkofer stepped up and did an outstanding service to the fair. Chet talked to a number of lumber companies and got them to donate 140 units of wood shavings. Our only cost was fuel and labor for hauling, a total cost of less \$1000. Chet spent many hours of his own time moving shavings in and out barns. In addition, he made arrangements to remove three loads of manure shavings left from last year's fair at no cost. Finally, Chet worked with fair staff to coordinate the removal of used shavings from the barns after the fair. This involved the use of the 4-H groups, with these groups receiving \$500 for they effort. The total cost for managing wood shavings this year was about \$1,500 compared to the last two years of about \$8,000. This is a great example of how volunteers can help and improve our fair. (Chet's detailed report is attached to back of this report)

The one other change the Boosters did was to design and plan early release of the livestock on Sunday night. The plan included setting up a staging area well outside of the gates, providing two different routes and a good number of volunteers to direct and move release quickly and safely. The plan worked very well, and should be considered for future events.

#### C. 4-H Exhibits & FFA Exhibits

The 4-H exhibits went very well this year. Most of the operations were handled by the Extension Service, and the superintendents, as it has in past years. John Baggott, OSU's 4-H Youth Development, worked closely with Sheila Day, and the Boosters. For a summary and review, we have asked John to provide this report to you at a later date. The FFA exhibits also went well, The plan was similar to past years.

#### Farm Implement Exhibits

This year all four of the major local farm implement dealers participated in the fair providing a large number of equipment and displays. The local for these exhibits was discussed and agreed to by the dealers. This was a very good location and provided a good opportunity for fair goers to view the exhibits as they moved around the grounds. While the location was good and the area was increased from last year, it was still too small. To be able to supply both equipment and education value, this area should be about 50% larger. One thing that could help all of us is to look at a balance of activities and the area used by each active. This would be a goal for next year. In addition to the larger exhibits this year, the dealers donated about a \$2,000 to the Boosters' Fair programs.

#### 4-H Horse Show

The 4-H horse show is another example of volunteers making it happen. The clubs and the 4-H leaders put together a great horse this year. These groups worked well with the Boosters staff.

The horse show generates a large number of campers. There is a need to address these additional campers, and provide space at this show. We lost out on revenue by not being ready for the over flow.

### **Campground**

The campground for the fair worked very well this year. We increased the size of spaces, which reduced the number of total spaces. With some of the large RVs now, it was time to make this adjustment. We believe that the change to large spaces use well received by the campers. We had a new campground superintendent this year. She did a good job organizing and managing this portion of the fair. The only real problem was the lack of gates. While sections of the fencing was opened up to provide driveways. Regular gates would have helped identify driveway locations and provide a better level of safety.

### **Management and Administration of Program**

In general the Boosters management of the exhibit programs was very successful. There was a need for a quick learning curve for the Boosters the acquiring of judges, getting supplies, receiving and entering exhibits, clerking entries, inventorying and ordering ribbons, paying premiums and setting up exhibits went without major problems. This major undertaking was successful largely due to the long hours of hard work performed by Sheila Day and her supporters.

One of the big improvements in administration of the exhibit programs was having an office central to all of the exhibits. Exhibitors and others could easily stop by and have their questions answered or have information shared with others. With this centralize location, the Boosters where able to assist in coordinating activities, addressing problems, and communicating with fair staff quickly to save a number of staff hours. The Boosters consolidated the payouts of premiums, making for a smooth operation.

One of the real successful achievements by a team of Boosters was the addition of the Exhibitor Guide. This guide was prepared, printed and distributed throughout the county by a very dedicated group of Boosters with little or no cost to the fair.

### **Coordination with Fair Complex Staff**

As the Boosters prepared for the fair, the Complex staff was willing to help out by answer questions and assist where they could. They assisted us in ordering key items such as tents and chairs. The staff prepared the judging contracts and sent them after the Boosters had selected the judges for each for classes. During the fair the Boosters were provided a Nextel phone to coordinate activities with the Complex staff. This was a big help and saved many trips across the fair grounds. The maintenance staff for the Complex where great to work with. They put in long hours, but where ready to work whenever they could. This is especially true for the livestock exhibits.



One area that was very helpful, for us first timer, was the cashers. The head cashier was always there to help. She would make sure we had access to our cash whenever we requested. When we ran short of large bills, they would trades for small bill in return for all of the large bills they could spare.

However, not all of the coordination with the staff went well. There were times we received less than equal treatment. If the Boosters consider our role for another fair, a task force made up of Boosters and staff should seat down, discuss and work out these issues. One last note, we did not, to our knowledge receive any inquiries or support from any individual Fair Board member during or before the fair.

### **Benefits**

- Provided a great connection between the community and the event.
- Saved a huge amount of money from the operational budget.
- Potentially increased the revenue for fair operations.
- Engaged those affected in developing policy as it affects exhibitors.
- Provided easy and constant access for those needing answers and support.
- Expanded the base for future enhancement of the Exhibit Division.

### **Recommendation**

The Boosters would like to make the following recommendations to the Fair Board for consideration for future fairs:

1. The tents did not work. The static exhibits need to move back to the exhibit hall. Some good space planning could provide for both commercial booths and static exhibits.
2. Continue to maintain a central office for the exhibitors.
3. Premium book needs routine updates. Please see Sheila Day's comments attached for details.
4. Display panels and racks need repaired and painted or replaced. They are in poor condition.
5. Need for better coordination in the livestock barns when it comes to operating power and lighting. The staff and the superintendents need to workout schedule and lock box procedures.
6. Review Chet Schmidlkofer's recommendations for improving the handling of the wood shavings.
7. If the decision is for the Boosters to manage the exhibits next year, meetings between the staff and the Boosters needs to begin soon.

### **Attached Notes and Comments**

Sheila Day's notes and comments  
Byron Schmidlkofer's report on wood shaving  
Lyle Spiesschaert's booster exhibit evaluation

# **Summary and Evaluation For 2005 Washington County Fair Amphitheater**

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## **Overview**

- The Amphitheater was reopened during the 2005 Fair.
- Entertainment was provided throughout the day and evening on all four days.
- The entire budget was balanced with no money from fair funds.
- Most of the revenue was derived from Corporate Sponsors and Individuals with over \$35,000 pledged to reopen the Amphitheater.
- The Entertainment was announced and promoted with a Booster Train in the Hillsboro Happy Days Parade.
- There was Headliner Entertainment each evening and on Sunday afternoon.
- The Amphitheater venue included approximately 40 Antique Tractors from the community.

## **Concerns**

- Staff canceled the Boosters Amphitheater Food Vendors Sunday before Fair.
- Need to add limited Shade and/or Rain cover for daily performances. Possibly move the main stage tent to the east side of the Amphitheater Stage and use the stage as a dual stage, both east and north orientation.
- Must coordinate the entire operation. The Sunday entertainment remained under the direction of Fair Staff or someone other than Boosters
- The 28<sup>th</sup> Avenue entrance was great for Entertainers, but a plan must be worked out to limit Fair Guest from entering this entrance.
- Need to work with fair staff to assure that underground irrigation is working properly and that exit lights are operational.
- Reserved seating was under utilized, even though it created a positive cash flow.
- Since the Fair Board is responsible for setting appropriate public policy the Boosters were disappointed that Fair Board Members were not more engaged in checking out the Amphitheater programs during the Fair.

## **Recommendations**

- Food and Drink Concessions need to be a part of this venue.
- Possibly move the main stage tent to the east side of the Amphitheater Stage and use the stage as a dual stage, both east and south orientation.
- Bring in even bigger names for Headliners in the evenings – possibly only one main evening show.
- Reduce the hours of entertainment during the day.
- Continue to feature a display, such as the tractor display, along with the entertainment.
- Consolidate Main stage entertainment to the Amphitheater.

## WASHINGTON COUNTY FAIRPLEX AMPHITHEATER EVALUATION 2005

### History

COALITION – For the 2005 Washington County Fair, shall serve as the organization of record for, and have the obligation and responsibility to produce and manage entertainment activities with regards to the Amphitheater.

Even though the Boosters had little time..... the sponsorship fees were pledged and secured for our budget needs before the fair commenced.

The backdrops, covered roof and sound systems were contracted and deposits made in May.

All paid entertainers were contracted in May and June. All other entertainers were scheduled as each group volunteered their time. Our goal was to have a variety of entertainment that might appeal to different ages.

We were able to produce music in the Amplitheater from 10 am to 10:30 pm all four days with only a break at 3 pm each day for sound check for the paid entertainers.

### EVALUATION 2005

What went right....

COALITION balanced the expenditures with our revenues.

The overall quality of our entertainers was excellent, many professionals giving of their time with no pay and all wanting to help the success of the fair.

The Sponsors were excited to participate as this was their first time at the fair in this role. They each were supplied with a 10x10 tent and promoted their companies with full time personnel. A banner was supplied for each sponsor and posted in a prominent position in the Amplitheater.

Much stage talk was devoted to their companies' image and products. Each sponsor felt that the monies spent by them was justified and worthwhile.

What went wrong....

MOU agreement not presented to the correct representatives. Our groups oral understanding was that we could promote the Amplitheater for the fair's best advantage. Food booths would have enabled us to draw people to the Amplitheater during the day. After much work of procuring operators for the food booths, we were told on Sunday, the week of the fair that we could not have any food or beverage booths.

## WASHINGTON COUNTY FAIRPLEX AMPHITHEATER EVALUATION 2005

### What went wrong (cont)

Our group felt we were in competition with the entertainment venue at the main stage by the main gate. After observing that situation each day and night, everyone concluded what a waste of monies, for with some of that budget, we could have put on better known entertainers that would have drawn huge crowds.

Automated lawn sprinklers that came on and doused the sound equipment disrupting the performers for 3 hours on Friday. This happened when the electrical panel switches were taped down on Thursday day night after they had come on, someone had removed the tape.

Security gate on 28<sup>th</sup> street was impossible to control because of the number of entertainers coming in through that gate. Hundreds of people came through that gate, parking on the street or Albertson's and walking in.

Not all the days scheduling of the Amplitheater was included on the daily flyer.

### Recommendations....

A tent or shade cloth needs to be located in the front of the stage, as the sun was unbearable until 8pm.

Food and drink booths need to be located in the Amplitheater.

Performances should start no earlier than 1pm , as fair attendees do not arrive in any quantity until then.

Combining some fair entertainment budget monies with our sponsors monies would create a great venue with well known entertainers. Johnny Limbo and the Lugnuts will draw good crowds any night every year.

# Washington County Fair Boosters

10/5/2005

Register: Fair Boosters:Amphitheater Account

From 01/01/2005 through 10/05/2005

Sorted by: Date, Type, Number/Ref

	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
07/30/2005	1108	Volstar	Equipment Rental	Stage, Lights & ...	6,000.00			9,436.16
07/30/2005	1109	Tommy Overstreet	Contract Labor	Saturday 6 & 9 ...	6,000.00			3,436.16
07/30/2005	1110	Dave Rohrer	Travel & Ent:Meals	Trailer Food	157.23			3,278.93
07/31/2005	1111	The Sign Company	Signs & Banners	Donor Sign	235.00			3,043.93
07/31/2005	1112	The Sign Company	-split-	ReMax & Pac F...	180.00			2,863.93
07/31/2005	1113	Fair Complex	Equipment Rental	Chairs	350.00			2,513.93
07/31/2005	1114	Fair Complex	Equipment Rental	Tents	500.00			2,013.93
07/31/2005	1115	Fair Complex	Equipment Rental	Fencing	100.00			1,913.93

# Washington County Fair Boosters

10/5/2005

Register: Fair Boosters:Amphitheater Account

From 01/01/2005 through 10/05/2005

Sorted by: Date, Type, Number/Ref

1	Number	Payee	Account	Memo	Payment	C	Deposit	Balance
05/01/2005	DEP	Spieesschaert Farms	Donation	Exhibitor's Guid...		X	1,000.00	1,000.00
05/02/2005	DEP	ReMax	Sponsorship	Kendra S Ratcli...		X	1,875.00	2,875.00
05/02/2005	DEP	Pac First Mortgage	Sponsorship	Lorenzo Hernan...		X	1,875.00	4,750.00
05/02/2005	DEP	Jim Clymore	Donation	Thank you		X	100.00	4,850.00
05/02/2005	DEP	Gwen Clymore	Donation	Thank you		X	150.00	5,000.00
05/02/2005	DEP	McCann Tire	Donation	Thank you		X	100.00	5,100.00
05/03/2005	1101	5 Guys Named Moe, L...	Contract Labor	Downpayment	1,000.00	X		4,100.00
05/05/2005	DEP	Aloha Grange	Donation	Thank you		X	200.00	4,300.00
05/12/2005	1102	Office Max	-split-	Exhibitor Guide...	964.84	X		3,335.16
05/17/2005	DEP	Cedar Canyon Bottled...	Sponsorship	Jason Roberts		X	3,750.00	7,085.16
05/24/2005	DEP	Stimson Lumber	Sponsorship	Paid in Full		X	10,000.00	17,085.16
05/25/2005	1103	Volstar	Contract Labor	Downpayment	3,000.00	X		14,085.16
05/26/2005	1419	Dixie Mountain Gran...	Donation	Dan Logan		X	100.00	14,185.16
06/13/2005	481	Lisa Zietz	Donation	Thank you		X	100.00	14,285.16
06/13/2005	664	Lorena J Roberts	Donation	Thank you		X	150.00	14,435.16
06/13/2005	1018	Sherwood Grange	Donation	Thank you		X	250.00	14,685.16
06/13/2005	4146	Forest Grove Grange	Donation	Thank you		X	200.00	14,885.16
06/13/2005	6946	Dave Grossen	Donation	Thank you		X	50.00	14,935.16
6/20/2005		Sara Clymore	Donation			X	10.00	14,945.16
06/30/2005	DEP	Parr Lujmber	Sponsorship	Advertiising Pa...		X	350.00	15,295.16
07/02/2005	1104	Miracle Sign Company	Printing and Reproduction	Banner for Para...	794.00	X		14,501.16
07/07/2005	DEP	Washington County F...	Donation	Banner Placement		X	250.00	14,751.16
07/13/2005	DEP	Winona Grange	Donation	Thank you		X	275.00	15,026.16
07/13/2005	DEP	Leedy Grange	Donation	Thank you		X	200.00	15,226.16
07/13/2005	DEP	Fisher Implement	Sponsorship	Than k you			500.00	15,726.16
07/13/2005	DEP	Ag West	Sponsorship	Thank you		X	500.00	16,226.16
07/13/2005	DEP	Metro New Holland	Sponsorship	Thank you		X	500.00	16,726.16
07/13/2005	DEP	Pacific Harvest	Sponsorship	Thank you			500.00	17,226.16
07/25/2005	DEP	Pac First Mortgage	Sponsorship	Thank you		X	1,875.00	19,101.16
07/28/2005	Cash	Johnny Limbo	Reserved Seating	Thursday 9 pm			250.00	19,351.16
07/28/2005	Cash	Johnny Limbo	Reserved Seating	Thursday 6 pm			200.00	19,551.16
07/28/2005	1105	Jeff Heberle	Contract Labor		350.00			19,201.16
07/28/2005	1106	Johnny Limbo	Contract Labor	Thursday 6 & 9 ...	4,000.00			15,201.16
07/29/2005	Cash	ZuZo Blue	Reserved Seating	Friday 6 pm			0.00	15,201.16
07/29/2005	Cash	5 Guys Named Moe, L...	Reserved Seating	Friday 9 pm			70.00	15,271.16
07/29/2005	DEP	ReMax	Sponsorship	Thank you		X	1,875.00	17,146.16
07/29/2005	Cash	ZuZo Blue	Contract Labor	Friday 6 pm	500.00			16,646.16
07/29/2005	1107	5 Guys Named Moe, L...	Contract Labor	Friday 9 pm	1,500.00			15,146.16
08/01/2005	Cash	Tommy Overstreet	Reserved Seating	Saturday 6 pm			60.00	15,206.16
07/30/2005	Cash	Tommy Overstreet	Reserved Seating	Saturday 9 pm			230.00	15,436.16